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RULE 19. DISCOUNTS

A. Multi-Car

An individual (or lawfully married individuals residing in the same household), who owns two or more automobiles and purchases coverage from Commerce for at least two such automobiles, shall be entitled to a reduction of the premium applicable to Coverage Parts 1, 2, 4, 5, 7, 8 and 9. At least two of the automobiles must be private passenger vehicles as defined in Rule 27, except that vehicles classified as antiques are not eligible. Refer to Miscellaneous Rating Factors page for applicable discount.

B. Account Discount

The Account Discount applies if a named insured:

- (1) purchases a Personal Automobile Insurance Policy from Commerce, (eligible policies must include vehicles of the private passenger type as defined in Rule 27, or motor homes/camper bodies as defined in Rule 39). Vehicles classified as antiques, motorcycles and miscellaneous motor vehicle types (with the exception of motor homes/camper bodies as defined in Rule 39) are not eligible; and
- (2) maintains a Property Policy with Commerce, the FAIR Plan, or other eligible companies. Property Policy shall include a Homeowner, Condominium, or Renters policy, but shall not include a dwelling/fire only policy.

A discount of the premium applicable for Coverage Parts 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11 and 12 will be given to eligible policyholders. Refer to the Miscellaneous Rating Factors page for applicable discount.

C. Loyalty Discount

The Loyalty Discount applies if a named insured has maintained uninterrupted Personal Automobile Insurance coverage with Commerce for three or more consecutive years. An eligible policy must include vehicles of the private passenger type as defined in Rule 27, or motor homes/camper bodies as defined in Rule 39. Vehicles classified as antiques, motorcycles and miscellaneous motor vehicle types (with the exception of motor homes/camper bodies as defined in Rule 39) are not eligible to receive this discount. A discount of the premium applicable for Coverage Parts 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11 and 12 will be given to eligible policyholders. Refer to the Miscellaneous Rating Factors page for applicable discount.

D. Public Transit

A discount of the premiums paid for Part 4 and Part 7 coverages will be given to eligible policyholders who provide evidence of purchase of eleven monthly passes or tickets from a qualifying mass transit system during the automobile policy period. Refer to the Miscellaneous Rating Factors page for the applicable discount.

1. Eligibility

The vehicle must be a private passenger vehicle as defined in Rule 27 and be classified as use class 10, 15, 17, 18, 20, 21, 25 or 26 for a minimum of eleven of twelve months of the policy year. In addition, the vehicle must not be driven to work or school ten days or more per month. A minimum of eight of the eleven monthly passes or tickets may be submitted, provided other evidence of purchase is submitted for the missing passes or tickets. The company shall collect all such passes and other evidence used by a policyholder to obtain the discount.

NOTE: If a policyholder purchases a pre-paid non-refundable annual pass and furnishes proof of such purchase, the discount will be applied to the current policy rather than the expiring policy.

2. Replaced Vehicles

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The discount will be computed on the basis of combined earned premium for Parts 4 and 7 provided the replacement vehicle otherwise qualifies for the discount.

3. Application of Discount

A discount will be applied to Part 4 and 7 premiums for each eligible vehicle. If there is only one eligible operator with more than one vehicle, the discount will be applied to the vehicle with the higher combined premium. If the policy insures only one vehicle, but there are two or more eligible operators, the discount shall be applied only once. If two or more vehicles and operators are eligible for discount, the discount shall first be applied to the vehicle which develops the highest combined premium for Parts 4 and 7, and then in descending order to the vehicle with the lowest combined premium.

This discount is fully earned and returnable directly to the policyholder unless the policyholder directs that the discount be applied as a credit to premium charges for a renewal policy or it is used to offset undisputed outstanding premium due the company. The maximum discount per eligible vehicle is \$75.

4. Qualifying Massachusetts Transit Systems

Refer to the Rate Section for a list of approved public transit systems.

5. The public transit discount shall be applied to the final premium as previously calculated and as previously adjusted by the applicable Safe Driver Insurance Plan Rating points or credit, including class 15.

E. Anti-Theft Device

Refer to Anti-Theft Devices Standards and Discounts Section.

F. Class 15

Premiums otherwise applicable to class 10 automobiles shall be reduced by 25% for insureds age 65 or older. If the principal operator becomes age 65 during the policy year, the class 10 premium must be adjusted as of that date. The premium adjustment shall be credited to the policyholder on that date unless that date is within sixty days of the expiration date of the policy, in which case the adjustment may be credited to the renewal policy. A notice of this classification change must be sent to the policyholder either prior to or with the proposed adjustment. The policyholder is required to notify the company of any change in operator usage which would affect entitlement to the discount. Companies have the option of applying this discount in either of two ways:

1. Compute 75% of the class 10 rate for each part and display the exact dollar and cents results for each part.
2. Compute 75% of the class 10 rate for each part and unless the result is a whole dollar amount, reduce the result to the next whole dollar.

The 25% discount is applied to the final premium for each part after all other discounts and rating factors have been completed. It is the last step in the rating process prior to the application of the Safe Driver Insurance Plan points or credit.

G. Annual Mileage Discount

A discount of the premium paid for Parts 1, 2, 3, 4, 5, 6, 7, 8 and 12 will be given to eligible policyholders on request, when the annual mileage of the vehicle falls into one of two categories. The discount will be based on the actual mileage driven in the previous policy year as determined by a comparison of two odometer readings, at least six months apart, from Registry of Motor Vehicle information or the Annual Mileage Discount Form and other standard automobile insurance forms available to the company. Refer to the Miscellaneous Rating Factors page for the applicable categories and discounts.

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1. Eligibility

The vehicle must be a private passenger vehicle as defined in Rule 27, except that vehicles classified as Antiques are not eligible. The company may request that the applicant for the discount complete the Annual Mileage Discount Form for the verification of eligibility for the discount.

2. Verification

The company may use the odometer readings provided by the applicant on the Annual Mileage Discount Form or other standard forms available to the company, in order to verify the mileage driven in the past year. The company shall compute the annualized difference between the odometer reading at the time of application and the previous odometer reading to determine eligibility. If a vehicle replaces a vehicle which is receiving the discount, the annual mileage of the prior vehicle will be attributed to the replacement vehicle.

The company may use information from the Vehicle Inspection System of the Registry of Motor Vehicles to verify annual mileage. The difference in the two most recent odometer readings reported by the Registry, if at least six months apart, shall be annualized to determine eligibility for the discount. If the Registry reports only one reading, which is more than six months before the application for the discount, the applicant may provide a current odometer reading on the Annual Mileage Discount Form, and the difference shall be annualized to determine eligibility.

If two odometer readings, at least six months apart, are not available to the company through the Registry of Motor Vehicles, the Annual Mileage Discount Form or other standard forms, the vehicle is not eligible for the annual mileage discount.

3. Application of Discount

The applicable discount applies to rates otherwise determined for each insured vehicle by coverage, limits purchased, territory, driver class, and model year and symbol prior to the application of points or credit under the Safe Driver Insurance Plan.

H. Passive Restraint Discount

A 25% discount of the premium paid for Parts 2, 3, 6 and 12 will be given to eligible policyholders for qualifying vehicles which contain occupant safety features approved by the Commissioner of Insurance. These features are: an airbag installed for either the driver's seating position or both front outboard designated seating positions or an automatic seatbelt installed for either the driver's seating positions or both front outboard designated seating positions.

I. Good Student Discount

The Good Student Discount applies provided the following criteria are met:

- a) The rated operator:
 - 1. Is classified in one of the following inexperienced operator classes: 17, 18, 20, 21, 25 or 26, and
 - 2. Is a full time high school, home study, college, or university student.

- b) The rated operator has met one of the following requirements:
 - 1. Is in the upper 20% of his or her class scholastically; or
 - 2. maintains a "B" average or higher, or its equivalent, or if the letter grading system cannot be averaged then no grade can be below a "B"; or
 - 3. in schools using numerical grade points, such as 4, 3, 2 and 1, had an average of at least 3 points or it's equivalent for all subjects combined; or
 - 4. was included on the "Dean's List", "Honor Roll" or comparable list indicating scholastic achievement.
 - 5. In the case of home schooling, 2 options are given:
 - i. a standardized form certified by a 3rd party organization showing evidence that one of the qualifications listed above is satisfied; or

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II. evidence of scoring in the upper 20% on an annual national standardized exam.

The discount will be applied to Coverage Parts 1, 2, 4, 5, 7, 8, and 9. Refer to the Miscellaneous Rating Factors page for applicable discount.

The Good Student Discount cannot be applied in conjunction with the Student Away from Home discount. If the insured is eligible for both discounts, the Student Away from Home discount will apply.

J. Student Away from Home Discount

The Student Away from Home Discount applies provided the following criteria are met:

- a) The rated operator is classified in one of the following inexperienced operator classes: 17, 18, 20, 21, 25 or 26.
- b) The rated operator is a student residing at an educational institution over 100 road miles from the automobile's principal place of garaging.
- c) The student does not have regular access to the covered vehicle while at school.

The discount will be applied to Coverage Parts 1, 2, 4, 5, 7, 8, and 9. Refer to the Miscellaneous Rating Factors page for applicable discount.

The Student Away from Home discount can not be applied in conjunction with the Good Student discount. If the rated operator is eligible for both discounts, the Student Away from Home Discount will apply.

K. Shop Smart Discount

The Shop Smart Discount applies if a new business policy is submitted to Commerce at least 7 days prior to the policy effective date. Eligible policyholders must have prior insurance with a company other than Commerce, for a minimum of 6 months, and must have no prior lapse in coverage. In addition, an eligible policy must include vehicles of the private passenger type as defined in Rule 27, or motor homes/camper bodies as defined in Rule 39. Vehicles classified as antiques, motorcycles and miscellaneous motor vehicle types (with the exception of motor homes/camper bodies as defined in Rule 39) are not eligible to receive this discount.

A Shop Smart Discount will continue to apply upon the first and second renewal.

A discount of the premium applicable for Coverage Parts 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11 and 12 will be given to eligible policyholders. Refer to the Miscellaneous Rating Factors page for applicable discount.

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DISCOUNTS (RULE 19)												
	Part 1	Part 2	Part 3	Part 4	Part 5	Part 6	Part 7	Part 8	Part 9	Part 10	Part 11	Part 12
Multi-Car:	5%	5%		5%	5%		5%	5%	5%			
Account Discount:	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Loyalty Discount*:												
3-4 Yrs With CIC	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
5-6 Yrs With CIC	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%
7+ Yrs With CIC	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%
*completed yrs with CIC												
Good Student Discount	10%	10%		10%	10%		10%	10%	10%			
Student Away from Home Discount												
Class: 17, 18	10%	10%		10%	10%		10%	10%	10%			
Class: 20, 21, 25, 26	15%	15%		15%	15%		15%	15%	15%			
Shop Smart Discount												
0 yrs with CIC	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%
1 yr with CIC	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
2 yrs with CIC	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%
Public Transit:				10%			10%					
Subject to a \$75 Maximum per eligible vehicle.												
Annual Mileage:												
0-5,000	10%	10%	10%	10%	10%	10%	10%	10%				10%
5,001-7,500	5%	5%	5%	5%	5%	5%	5%	5%				5%
Passive Restraint:		25%	25%			25%						25%