

2018 193R Application Spreadsheet																
INSURANCE COMPANY*	GROUP NAME*	STREET ADDRESS	CITY/TOWN	STATE	ZIP	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	CU, E,M,U GROUP TYPE**	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	AGENCY OR MKT. REP.	EXPERIENCE SUBMITTED YES OR NO	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION
Electric Insurance Company	Electric Insurance Company	75 Sam Fonzio Drive	Beverly	MA	01915	A	12%	4/1/2018	E	633	633	403	5/1/1991	Anita Pacheco	Yes	800.227.2757 or www.electricinsurance.com
Electric Insurance Company	Elfun Society	1000 Western Ave. M226807	Lynn	MA	01910	A	12%	4/1/2018	O	3,574	3,574	1,394	5/1/1991	Anita Pacheco	Yes	800.227.2757 or www.electricinsurance.com
Electric Insurance Company	General Electric	3135 Easton Turnpike	Fairfield	CT	06431	A	8%	4/1/2018	E	15,249	15,249	2,315	10/1/1991	Anita Pacheco	Yes	800.227.2757 or www.electricinsurance.com
Electric Insurance Company	SABIC	1 Plastics Avenue	Pittsfield	MA	01201	A	8%	4/1/2018	E	323	323	57	1991 as GE Subsidiary	Anita Pacheco	Included with GE	800.227.2757 or www.electricinsurance.com
Electric Insurance Company	Endicott College Employees	376 Hale Street	Beverly	MA	01915	A	8%	4/1/2018	E	647	647	4	8/1/2012	Anita Pacheco	No	800.227.2757 or www.electricinsurance.com
Electric Insurance Company	Endicott College Alumni	376 Hale Street	Beverly	MA	01915	A	8%	4/1/2018	O	6,302	6,302	14	8/1/2012	Anita Pacheco	No	800.227.2757 or www.electricinsurance.com
Electric Insurance Company	Sedgwick CMS	3 Executive Park Drive	Bedford	NH	03110	A	8%	4/1/2018	E	28	28	29	8/1/2012	Anita Pacheco	No	800.227.2757 or www.electricinsurance.com
Electric Insurance Company	Synchrony	777 Long Ridge Road	Stamford	CT	06902-1250	A	8%	4/1/2018	E	7,646	17	6	11/16/2015	Anita Pacheco	No	800.227.2757 or www.electricinsurance.com
Electric Insurance Company	Antares Capital	500 W Monroe St	Chicago	IL	60661	A	8%	4/1/2018	E	260	260	0	1/20/2016	Anita Pacheco	No	800.227.2757 or www.electricinsurance.com
* Provide full insurance company name and full group name. If there is more than one company name, please separate the company name by a comma.																
** Group Type - E = employee, CU = credit union, M = all other member groups, U = unions																

2016 PREMIUM/LOSS/EXPENSE EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED VEHICLES

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

INSURANCE COMPANY	GROUP NAME	2015	2016	2017	2015	2016	2017	2015	2016	2017	3 Yr. Total
Electric Insurance Company	Electric Insurance Company	745,108	724,276	711,081	291,796	370,280	339,156	39.2%	51.1%	47.7%	45.9%
Electric Insurance Company	ELFUN	2,250,521	2,176,270	2,113,939	905,058	1,090,258	1,291,515	40.2%	50.1%	61.1%	50.3%
Electric Insurance Company	General Electric	4,098,642	3,949,552	3,847,633	1,458,828	1,971,537	2,137,148	35.6%	49.9%	55.5%	46.8%
Electric Insurance Company	SABIC										
Electric Insurance Company	Endicott College Employees										
Electric Insurance Company	Endicott College Alumni										
Electric Insurance Company	Sedgwick CMS										
Electric Insurance Company	Synchrony	0	0	0	0	0	0	0	0	0	0
Electric Insurance Company	Antares Capital	0	0	0	0	0	0	0	0	0	0
Electric Insurance Company	NONE	6,566,435	5,923,707	5,694,320	3,276,741	2,403,804	2,774,498	49.9%	40.6%	48.7%	46.5%

** Premiums are on-leveled

^ We have approximately 60 policies for the GE subsidiary SABIC. The loss ratio data is not of sufficient volume to be credible. We believe the loss experience will be similar to that of the General Electric loss experience.

2016 EXPENSE EXHIBIT FOR ALL 193R GROUP MARKETING PLANS

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per vehicle associated with the group marketing plan

Physical Damage

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) <u>Expenses Assumed In Insurer's Rates Currently On File</u>	(2) <u>Expenses Associated With Group Marketing Plan</u>	(3) <u>Reasons for Expensed Difference</u>	(4) <u>Requested Group Rate Deviation</u>
Electric Insurance Company	Electric Insurance Company	32.2%	31.6%	Direct Business hence virtually no commissions	12.0%
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Electric Insurance Company	General Electric	32.2%	31.6%	Direct Business hence virtually no commissions	8.0%
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Electric Insurance Company	Synchrony	32.2%	31.6%	Direct Business, Lower acquisition costs, reduced marketing costs	8.0%
Electric Insurance Company	Antares Capital	32.2%	31.6%	Direct Business, Lower acquisition costs, reduced marketing costs	8.0%
Electric Insurance Company	All Other	32.2%	32.9%	Subject to commissions	0.0%

Auto Liability

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) <u>Expenses Assumed In Insurer's Rates Currently On File</u>	(2) <u>Expenses Associated With Group Marketing Plan</u>	(3) <u>Reasons for Expensed Difference</u>	(4) <u>Requested Group Rate Deviation</u>
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