

193R Application Spreadsheet															
Year Plan Will be Applied															
2009															
INSURANCE COMPANY*	GROUP NAME*	STREET ADDRESS	CITY/TOWN	STATE	ZIP	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	CU, E,M,U GROUP TYPE**	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	AGENCY OR MKT. REP.	EXPERIENCE SUBMITTED YES OR NO
GEICO/GEICO GENERAL	Bank of America	100 North Tryon Street	Charlotte	NC	28255	Auto	-3.00%	5/18/2009	M	65,441,723	2,311,602	0			N
* Provide full insurance company name and full group name. If there is more than one company name, please separate the company name by a comma.															
** Group Type - E = employee, CU = credit union, M = all other member groups, U = unions															

**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING PLANS**

Year Plan Will be Applied

2009

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing plan

<b>INSURANCE COMPANY</b>	<b><u>GROUPNAME</u></b>	<b>(1) Expenses Assumed In Insurer's Rates <u>Currently On File</u></b>	<b>(2) Expenses Associated With Group Marketing <u>Plan</u></b>	<b>(3) Reasons for Expensed <u>Difference</u></b>	<b>(4) Requested Group Rate <u>Deviation</u></b>
GEICO/GEICO GENERAL	Bank of America	20.0%	15.5%	Lower Acquisition Costs	-3.0%



**Association Name**

Bank of America

**Website with Corporate Governance/Structure**

<http://investor.bankofamerica.com/phoenix.zhtml?c=71595&p=irol-govhighlights>

**MASSACHUSETTS  
GROUP MARKETING NEW/RENEWAL  
AFFIDAVIT**

Attached is the documentation required for the application for the listed Government Employees Insurance Company/GEICO General Insurance Company 2009 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2009 and have confirmed their participation to them in writing:

Bank of America (see attached listing)

You may contact any of our clients to verify information and confirm participation.

Sincerely,

*Triana Woodard*

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Enclosures