

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING PLANS

Year Plan Will be Applied

2011

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing plan

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
GEICO/GEICO GENERAL	Alabama Retired State Employees' Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alabama State Bar	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alameda County Bar Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Chi Sigma	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Delta Kappa	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Delta Pi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Gamma Delta	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Gamma Rho Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Delta Phi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Psi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Omicron Pi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Phi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Phi Omega, National Service Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Sigma Alpha	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Sigma Phi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Tau Omega National Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Xi Delta Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Zeta	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Academy of Audiology	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Academy of Pediatrics	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Alliance for Health, Physical Education, Recreation and Dance	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for Adult and Continuing Education	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for Respiratory Care	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for the Advancement of Science	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Collegiate Registrars and Admissions Officers	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Community Colleges	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Family and Consumer Sciences	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Museums	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of School Administrators	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of School Personnel Administrators	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Teachers of German	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of University Administrators	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Women Dentists	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Business Women's Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Clinical Pharmacy	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Radiology	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Counseling Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Dental Hygienists' Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Educational Research Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Institute of Biological Sciences	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Library Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Medical Student Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Mensa, Ltd.	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Montessori International/USA	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Montessori Society	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Occupational Therapy Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Osteopathic Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Pharmacists Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Physical Society	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Physical Therapy Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%

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GEICO/GEICO GENERAL	American Public Health Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American School Counselor Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Cell Biology	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Clinical Laboratory Science	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Clinical Pathology	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Microbiology	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Training and Development	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Civil Engineers	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Speech-Language-Hearing Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Student Dental Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Technical Education Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	America's Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	APL Federal Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Career and Technical Education	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Childhood Education International	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Education and Rehabilitation of the Blind and Visually Impaired	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Educational Communications and Technology	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Supervision and Curriculum Development	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Theatre in Higher Education	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of American Educators	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of American Geographers	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Christian Schools International	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Energy Engineers	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Information Technology Professionals	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of School Business Officials International	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Schools of Public Health	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Teacher Educators	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of the United States Army	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Barksdale Federal Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Belvoir Federal Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Beta Gamma Sigma	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Beta Theta Pi Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Bowie State University Nat'l Alumni Association, Inc.	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Brewton-Parker College Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Business & Professional Women	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	California State University - Fullerton Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Cannon Federal Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Cedar Point Federal Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chi Phi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chief Petty Officers Association (Coast Guard)	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Christian Educators Association International	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	College Student Educators International	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Colorado Bar Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Colorado State University-Pueblo Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Concordia University Texas	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Correctional Education Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Council for Exceptional Children	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Chi Fraternity, INC	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Delta Delta Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%

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GEICO/GEICO GENERAL	Delta Gamma	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Kappa Epsilon	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Phi Epsilon	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Sigma Phi Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Sigma Pi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Tau Delta Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Theta Phi Law Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Upsilon Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	DePaul University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	District of Columbia Bar	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Dominican University of California Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Embry Riddle Aeronautical University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Enlisted Assn. of the National Guard of the United States	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Fairfax Education Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Managers Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Financial Planning Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	First Florida Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Fleet Reserve Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Atlantic University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Institute of Technology Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida International University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Memorial University	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Fort Hays State University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Future Business Leaders of America/Phi Beta Lambda	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Gamma Phi Beta	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	GEICO Federal Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Golden Gate University	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Golden Key International Honour Society	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Gulf Winds Federal Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Harrison College	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hawaii Pacific University	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hostos Community College	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Howard University Department of Alumni Relations	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Illinois State Bar Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Independent Telecommunications Pioneer Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Institute of Internal Auditors	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Institute of Management Accountants	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Assoc. of Workforce Professionals	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Association of Administrative Professionals	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Association of Chiefs of Police	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Reading Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society for Performance Improvement	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society for Technology in Education	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Technology Education Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Investors Alliance, Inc.	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	ISA - THE INSTRUMENTATION, SYSTEMS, AND AUTOMATION SOCIETY	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kansas Bar Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Alpha Theta Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Delta Pi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Kappa Gamma Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%

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GEICO/GEICO GENERAL	Kappa Kappa Psi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Psi Pharmaceutical Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Sigma Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Chi Alpha	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Life Chiropractic College West Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Life University	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	MAC Federal Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Marine Corps League	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Marymount University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	MBA CORPS	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medeon	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medical Society of the District of Columbia	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medical University of South Carolina Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Miami-Dade College Foundation	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Monroe Community College Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Montgomery County Education Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mortar Board National Foundation	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Music Teachers National Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Active and Retired Federal Employees Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National AfterSchool Association (NAA)	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Air Traffic Controllers Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Art Education Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for Female Executives	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for Music Education	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for the Education of Young Children	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Agricultural Educators	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Biology Teachers (NABT)	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Credit Management	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Criminal Defense Lawyers	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Educational Office Professionals	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Elementary School Principals	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Graduate - Professional Students	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Professional Women	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of School Psychologists	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Student Personnel Administrators (NASPA)	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Thrift Savings Plan Participants	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Board for Certification of Orthopaedic Technologists	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Business Education Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Catholic Educational Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Childcare Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Contract Management Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council for Geographic Education (NCGE)	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council for the Social Studies	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Social Security Management Associations	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Teachers of English	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Teachers of Mathematics	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Federation of Federal Employees	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Grants Management Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Infantry Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Institutes of Health Recreation & Welfare Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%

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GEICO/GEICO GENERAL	National Iota Foundation of Iota Phi Theta, Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National League of Postmasters	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Management Associations	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Middle School Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Military Family Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Peace Corps Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Register of Health Service Providers in Psychology	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National School Public Relations Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Science Teachers Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Accountants	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Black Engineers	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Collegiate Scholars	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Leadership and Success	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Professional Engineers	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Technical Honor Society	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Tutoring Association (NTA)	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Naval Surface Warfare Center FCU	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Navy Federal Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Navy League of the United States	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New Jersey City University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New York Institute of Technology Alumni Federation	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New York State Society of Certified Public Accountants	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Norfolk State University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	North American Association for Environmental Education (NAAEE)	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northern Illinois University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northern Star Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	NRL Federal Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Old Dominion University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Organization of American Historians	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Organization of Professional Employees of the U.S. Dept. of Agriculture	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Palm Beach Community College Foundation	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pentagon Federal Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Alpha Delta	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Chi, Professional Pharmacy Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Kappa International	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Phi, International Legal Fraternity of	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Theta Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Phi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Psi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Sigma	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Mu	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Mu Alpha Sinfonia	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Pi National Honor Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Theta Kappa	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Beta Phi Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Lambda Theta	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Sigma Epsilon	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Prince William Education Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Professional Managers Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Public Employees Roundtable at the Council for Excellence in Government	20.0%	13.9%	Lower Acquisition Costs	-5.0%

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING PLANS

Year Plan Will be Applied

2011

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing plan

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
GEICO/GEICO GENERAL	Saint Leo Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sales and Marketing Executives International	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Salisbury University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	School Nutrition Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Senior Executives Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Service Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Epsilon Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Iota International Music Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Kappa	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Tau Gamma	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Xi, The Scientific Research Society	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society for Human Resource Management	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society for Research in Child Development	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of American Foresters	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Cable Telecommunications Engineers	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Manufacturing Engineers	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society Of Motion Picture and Television Engineers	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Professional Journalists	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Women Engineers	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	South Carolina Bar	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	St. Joseph's College of New York	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	St. Thomas University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Stanford Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Arizona	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Georgia	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Texas	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Student Osteopathic Medical Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Beta Pi	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Beta Sigma	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Kappa Epsilon	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Teachers Association of Anne Arundel County	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tennessee Bar Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	The Computing Technology Industry Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	The Endocrine Society	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	The Florida Bar	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	The Fraternity of Phi Gamma Delta, INC.	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Tau Professional Engineering Fraternity	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University at Buffalo Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Alaska Fairbanks Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Baltimore Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - San Diego Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - San Francisco Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - Santa Barbara Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California, Irvine Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Cincinnati Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Colorado Denver	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Florida Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Hawaii Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland Eastern Shore Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING PLANS

Year Plan Will be Applied

2011

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GEICO/GEICO GENERAL	University of Maryland University College Alumni Assoc.	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Nebraska Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Nevada Reno Alumni Association Inc.	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of North Carolina Wilmington Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of West Florida National Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Wisconsin-Whitewater Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Virginia Society of CPAs	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Virginia State University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	VyStar Credit Union	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Washington State University Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	William and Mary Alumni Association	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Women in Technology International	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Young Government Leaders	20.0%	13.9%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Zeta Beta Tau	20.0%	13.9%	Lower Acquisition Costs	-5.0%

Association Name

Alabama Retired State Employees' Association
Alabama State Bar
Alameda County Bar Association
Alpha Chi Sigma
Alpha Delta Kappa
Alpha Delta Pi
Alpha Gamma Delta
Alpha Gamma Rho Fraternity
Alpha Kappa Delta Phi
Alpha Kappa Psi
Alpha Omicron Pi
Alpha Phi
Alpha Phi Omega, National Service Fraternity
Alpha Sigma Alpha
Alpha Sigma Phi
Alpha Tau Omega National Fraternity
Alpha Xi Delta Fraternity
Alpha Zeta
American Academy of Audiology
American Academy of Pediatrics
American Alliance for Health, Physical Education, Recreation & Dance
American Association for Adult & Continuing Education
American Association for Respiratory Care
American Association for the Advancement of Science
American Association of Collegiate Registrars & Admissions Officers
American Association of Community Colleges
American Association of Family & Consumer Sciences
American Association of Museums
American Association of School Administrators
American Association of School Personnel Administrators
American Association of Teachers of German
American Association of University Administrators
American Association of Women Dentists
American Business Women's Association
American College of Clinical Pharmacy
American College of Radiology
American Counseling Association
American Dental Hygienists' Association
American Educational Research Association
American Institute of Biological Sciences
American Library Association
American Medical Student Association
American Mensa, Ltd.
American Montessori International/USA
American Montessori Society
American Occupational Therapy Association
American Osteopathic Association
American Pharmacists Association
American Physical Society
American Physical Therapy Association
American Public Health Association
American School Counselor Association
American Society for Cell Biology
American Society for Clinical Laboratory Science
American Society for Clinical Pathology
American Society for Microbiology
American Society for Training and Development
American Society of Civil Engineers
American Speech-Language-Hearing Association
American Student Dental Association
American Technical Education Association
American University Alumni Association
America's Credit Union
APL Federal Credit Union
Association for Career & Technical Education
Association for Childhood Education International
Association for Education & Rehabilitation of the Blind & Visually Impaired
Association for Educational Communications & Technology
Association for Supervision & Curriculum Development
Association for Theatre in Higher Education
Association of American Educators
Association of American Geographers
Association of Christian Schools International
Association of Energy Engineers
Association of Information Technology Professionals
Association of School Business Officials International
Association of Schools of Public Health
Association of Teacher Educators
Association of the United States Army
Barkdale Federal Credit Union
Behlor Federal Credit Union
Beta Gamma Sigma
Beta Theta Pi Fraternity
Bowling Green State University Nat'l Alumni Association, Inc.
Brewster-Parker College Alumni Association
Business & Professional Women
California State University - Fullerton Alumni Association
Cannon Federal Credit Union
Cedar Point Federal Credit Union
Chi Phi
Chief Petty Officers Association (Coast Guard)
Christian Educators Association International
College Student Educators International
Colorado Bar Association
Colorado State University-Pueblo Alumni Association
Concordia University Texas
Correctional Education Association
Council for Exceptional Children
Delta Chi Fraternity, INC
Delta Delta Delta Fraternity
Delta Gamma
Delta Kappa Epsilon
Delta Phi Epsilon
Delta Sigma Phi Fraternity
Delta Sigma Pi
Delta Tau Delta Fraternity
Delta Theta Phi Law Fraternity
Delta Upsilon Fraternity
DePaul University Alumni Association
District of Columbia Bar

Website with Corporate Governance/Structure

<http://www.aasea.org/about.html>
<http://www.alabar.org/about/>
<http://www.acbanet.org/index.cfm?fuseaction=content.Detail&id=8755>
<http://www.alphachisigma.org/About.aspx?pid=486>
<http://www.alphadeltakappa.org/1292/index.aspx?aid=1292&gid=1&ogid=332>
<http://www.alphadeltapi.org/contentmanager/page.asp?webpageid=1>
<http://www.alphagammadelta.org/AboutAGD/History.html>
<http://alphagammatrho.org/prospective-members>
<http://www.akdphi.org/>
http://www.akpsi.org/?page=forms_documents&governance
<http://www.alphacomcrpi.org/>
<http://www.alphaphi.org/>
http://www.apo.org/pages/show/About_Us
<http://www.alphasigmaalpha.org/visitors/about-asa>
<http://www.alphasigmaphi.org/>
<http://www.ato.org/>
<http://www.alphaxidelta.org/index.php?src=genodocs&ref=welcome-collegians>
<http://www.alphazeta.org/about/>
<http://www.audiology.org/ABOUT/Pages/default.aspx>
<http://www.aap.org/75/profile/history.pdf>
http://www.aahperd.org/sigpend/template.cfm?template=ahperd_about.html
<http://www.aasas.org/mc/page.do?sitePageId=66232&orgId=aaace>
<http://www.aacr.org/headlines/vision.aspx>
<http://www.aasas.org/about/aasas/>
<http://www.aacr.org/about/>
<http://www2.aacc.nche.edu/research/index.htm>
<http://www.aafca.org/>
<http://www.aam-us.org/janus/>
<http://www.aaspa.org/about/index.cfm>
<http://www.aaspa.org/about>
<http://www.aatg.org/about-aatg>
<http://www.aasua.org/about/aboutus.htm>
<http://www.aawd.org/about/mission/>
<http://www.abwa.org/About/about.cfm?ID=%21%2A0%20%20%0A>
<http://www.aacp.com/about/index.aspx>
<http://www.acr.org/Secondary/MainMenu/Categories/BusinessPracticeIssues.aspx>
<http://www.counseling.org/AboutUs/>
<http://www.asha.org/about/aha/index.html>
http://www.aera.net/AboutAERA/Default.aspx?menu_id=90&ID=177
<http://www.aibs.org/about-aibs/>
<http://www.aia.org/ahimg/pa/fts/godort/godortbylaws/bylaws.cfm>
<http://www.amsa.org/about/>
http://insideami.us.mensa.org/AM/Template.cfm?Section=Policy_Documents
<http://www.montessori-ami.org/>
<http://www.amatsc.org/>
<http://www.aota.org/Practioners/Advocacy/AOTAPAC/About/36386.aspx>
http://www.osteopathic.org/index.cfm?PageID=90a_main
http://www.pharmacist.com/AM/Template.cfm?Section=About_APha2&Template=/TaggedPage/TaggedPageDisplay.cfm&TPLID=838&ContentID=8229
<http://www.aps.org/about/governance/index.cfm>
http://www.apta.org/AM/Template.cfm?Section=About_APTA&Template=/TaggedPage/TaggedPageDisplay.cfm&TPLID=4&ContentID=2725
<http://www.apta.org/about/gov/>
<http://www.schoolcounselor.org/content.asp?g=325&sl=127&contentid=127>
http://www.ascb.org/index.php?option=com_content&view=article&id=16&Itemid=18
<http://www.ascis.org/about/ethics.aspx>
<http://www.ascp.org/kar/MainMenu/about/ASCP.aspx>
<http://www.asnm.org/general.asp?bid=14772>
<http://www.asid.org/ASTID/aboutus/missionAndVision/>
<http://www.asce.org/inasid/>
<http://www.asha.org/about/>
<http://www.asdanet.org/constitution.aspx>
<http://www.aseonline.org/pg/aboutus.html>
<http://alumni.american.edu/section.cfm?ID=2>
http://www.americascu.org/site/about_vision_mission.html
<https://www.apfcu.org/web/federal.asp?Cabnet=Main&Drawer=Main&Folder=About+Us&SubFolder=Our+History>
<http://www.actonline.org/content.aspx?id=198>
<http://www.aoci.org/advocacy.htm>
<http://aertbv.org/modules.php?name=Content&pa=showpage&pid=3>
<http://www.aect.org/about/default.asp>
http://www.ascd.org/about_ascd.aspx
<http://www.athc.org/about/mission>
<http://www.aeteschers.org/aboutus.shtml>
<http://www.asg.org/info/info.html>
<http://www.acsi.org/About/ftabid535.Default.aspx>
<http://www.aeecenter.org/about/>
<http://www.aiep.org/organization/about/mission/mission.jsp>
<http://www.asbointl.org/index.aspx?sid=2>
<http://www.asph.org/document.cfm?Page=100>
<http://www.ate1.org/pub/Governance.cfm>
<http://www.ausa.org/about/what/Pages/default.aspx>
<http://www.bfcu.org/home/aboutus/mission>
<http://www.behlorfcu.org/asps/mission.asp>
<http://www.betagammasma.org/aboutbgs.htm>
<http://www.betathetapi.org/about-beta>
<http://www.betagammasma.org/aboutbgs.htm>
http://www.bpc.edu/administration/about_bpc.htm
<http://www.bpffoundation.org/44/pages/index.cfm?pageid=3282>
<http://www.fullerton.edu/alumni/assoc.htm>
<http://www.camfroncu.org/>
<http://www.cpfcu.com/>
<http://www.chiphi.org/Students/StudentAboutUs.aspx>
<http://www.cisgpcpa.org/officers.htm>
http://www.ciea.org/index.php?option=com_content&view=article&id=52-who-we-are&catid=42-front-page&Itemid=102
<http://www2.mycpa.org/about-acpa>
<http://www.cobar.org/index.cfm/ID/120/TECH/Bylaws/>
<http://alumni.colostate-pueblo.edu/AbouttheAssociation.aspx>
http://www.concordia.edu/page.cfm?page_ID=65
<http://www.cec.sped.org/Content/NavigationMenu/AboutCEC/CECsMissionandVision/default.htm>
<http://www.caicconference.org/default.html>
<http://www.deltachi.org/values/index.php>
<http://www.tridelta.org/AboutUs/Leadership/>
http://www.deltagammas.org/content.asp?audience=&Item=About_Us/About_Us.html
http://www.dke.org/site/about_dke/objects.php
<http://www.dphie.org/chapters.cfm>
<http://www.deltasig.org/about>
http://www.dispnet.org/site/about_us/default.aspx
<http://www.deltas.org/index.html>
<http://www.deltathetaphi.org/about.aspx>
<http://www.deltatau.org/default.asp?action=Content&ContentID=34>
<http://alumni.depaul.edu/about/index.aspx>
http://www.dccbar.org/for_the_public/who_we_are/about.cfm

Dominican University of California Alumni Association <http://www.dominican.edu/about/missionandvision.html>
 Embry Riddle Aeronautical University Alumni Association <http://www.erau.edu/alumni/09/07/index.aspx?sid=807&gid=1&pgid=296>
 Enlisted Assn. of the National Guard of the United States http://www.memberconnectors.com/olc/publ/LCNG/pages/about_eangus/about_eangus.jsphttp://www.asnm.org/general.asp?bid=14772
 Fairfax Education Association <http://www.fairfaxea.org/AboutFEA/tabid/65/Default.aspx>
 Federal Managers Association <http://www.fedmanagers.org/public/about.cfm>
 Financial Planning Association <http://www.fpanet.org/About/FPA/>
 First Florida Credit Union http://www.firstflorida.org/about_us.html#Mission_Statement
 Fleet Reserve Association http://www.fra.org/AM/Template.cfm?Section=About_FRA
 Florida Atlantic University Alumni Association <http://fla.fau.edu/NetCommunity/SSLPage.aspx?pid=854&rcid=854>
 Florida Institute of Technology Alumni Association <http://www.ft.edu/alumni/bylaws/>
 Florida International University Alumni Association <http://fiu.alumni.com/NetCommunityPage.aspx?pid=267&rcid=227>
 Florida Memorial University http://www.fmru.edu/alumni_alumni_oflars/alumni.htm
 Fort Hays State University Alumni Association <http://www.fhsu.edu/alumni/association.shtml>
 Future Business Leaders of America/Phi Beta Lambda http://www.fbla-pbl.org/web/page/614/sectionid/614/pagelevel/1/main_interior.asp
 Gamma Phi Beta <http://www.gammaphi.org/chapter-locator>
 GEICO Federal Credit Union <http://www.geicofcu.org/about/us.html>
 Golden Gate University <http://www.ggu.edu/about/>
 Golden Key International Honour Society <http://www.goldenkey.org/GKIHS/GoldenKeyInDepth/Mission/VisionandValues/>
 Gulf Winds Federal Credit Union <http://www.gogulfwinds.com/page/about>
 Harrison College <http://www.harrison.edu/about-harrison/presidents-message.aspx>
 Hawaii Pacific University <http://www.hpu.edu/index.cfm?contentID=72&siteID=1>
 Hostos Community College http://www.hostos.cuny.edu/alumni/alumni_who_were.htm
 Howard University Department of Alumni Relations <http://www.howard.edu/alumni/alumni.htm>
 Illinois State Bar Association <http://www.isba.org/about/index.html>
 Independent Telecommunications Pioneer Association <http://www.nationaltpa.com/>
 Institute of Internal Auditors <http://www.theia.org/>
 Institute of Management Accountants <http://www.imanet.org/about.asp>
 International Assoc. of Workforce Professionals <http://www.iawonline.org/about.html>
 International Association of Administrative Professionals <http://www.iiaap-hq.org/about/>
 International Association of Chiefs of Police <http://www.theicp.org/About/tabid/57/Default.aspx>
 International Reading Association <http://www.reading.org/General/AboutIRA.aspx>
 International Society for Performance Improvement <http://www.ispi.org/content.aspx?cid=202>
 International Society for Technology in Education http://www.iste.org/AM/Template.cfm?Section=About_ISTE
 International Technology Education Association <http://www.iteea.org/About/TEEA/about.htm>
 Investors Alliance, Inc. http://www.powernvestor.com/index.php?option=com_content&view=article&id=45&Itemid=28
 ISA - THE INSTRUMENTATION, SYSTEMS, AND AUTOMATION SOCIETY http://www.isa.org/Content/NavigationMenu/General/Information/About_ISA/About_ISA.htm
 Kansas Bar Association http://www.kbar.org/public/ksa/about_us.shtml
 Kappa Alpha Theta Fraternity <http://www.kappaalphatheta.org/learnabouttheta/?from=HomeAreaLink>
 Kappa Delta Pi <http://www.kdp.org/about/membership/>
 Kappa Kappa Gamma Fraternity <http://www.kkappa.org/public/management/HTMLDisplay.cfm&ContentID=18702>
 Kappa Kappa Psi <http://www.kkpsi.org/whoskkpsi.asp>
 Kappa Psi Pharmaceutical Fraternity <http://www.kappapsi.org/national/pression/content?p=constitution>
 Kappa Sigma Fraternity <http://www.kappasigma.org/>
 Lambda Chi Alpha <http://www.lambdachi.org/directories/chapter.aspx>
 Life Christopric College West Alumni Association <http://www.lifewest.edu/alumni/index.shtml>
 Life University http://www.life.edu/Alumni_and_Friends
 MAC Federal Credit Union <http://www.mafcu.org/home/about>
 Marine Corps League <http://www.mclleague.com/impd/index.php?module=ContentExpress&func=display&cid=1&MDDPROSID=td844adce981d30e8a52ad6b6440b56>
 Marymount University Alumni Association <http://www.marymount.edu/alumni/AlumniAssociationBoard.html>
 MBA CORPS <http://mbacorps.org/mbacorpsmission.htm>
 Medeon <http://www.medeonmd.com/>
 Medical Society of the District of Columbia <http://www.mdc.org/about/ourMissionAndHistory.shtml>
 Medical University of South Carolina Alumni Association <http://www.academicdepartments.musc.edu/alumni/board.htm>
 Miami-Dade College Foundation <http://216.235.203.108/Page.aspx?pid=238>
 Monroe Community College Alumni Association <http://www.monroec.edu/depts/foundation/alumni-page.1.htm>
 Montgomery County Education Association <http://www.mcea.nes.org/about/>
 Mortar Board National Foundation <http://www.mortarboard.org/about/index.html>
 Music Teachers National Association <http://www.mtna.org/AboutMtna/tabid/139/Default.aspx>
 National Active and Retired Federal Employees Association <http://www.narfe.org/publications/>
 National After-School Association <http://naaweb.yourmembership.com/?page=AboutUs>
 National Air Traffic Controllers Association <http://www.natca.org/about/default.aspx>
 National Art Education Association <http://www.arteducators.org/olc/pdp/NAEA/about/>
 National Association for Female Executives <http://www.nafe.com/?view=page247>
 National Association for Music Education <http://www.namenc.org/about/>
 National Association for the Education of Young Children <http://www.naeyc.org/about/>
 National Association of Agriculture Educators <http://www.naae.org/about/boardsandstaff/>
 National Association of Biology Teachers <http://www.nabt.org/websites/institution/index.php?ip=3>
 National Association of Credit Management <http://www.nacm.org/about/nacm/who.shtml>
 National Association of Criminal Defense Lawyers <http://www.nacd.org/public.nsf/freeform/WhoWeAre?OpenDocument>
 National Association of Educational Office Professionals <http://www.naeop.org/>
 National Association of Elementary School Principals http://www.naesp.org/About_NAESP.aspx
 National Association of Graduate - Professional Students <http://www.nagps.org/about/nyase>
 National Association of Professional Women <http://www.nasponline.org/National-Association-of-Professional-Women.cfm>
 National Association of School Psychologists http://www.nasponline.org/about_nasplmission.aspx
 National Association of Student Personnel Administrators <http://www.naspa.org/about/default.cfm>
 National Association of Thrift Savings Plan Participants <http://www.naspp.org/>
 National Board for Certification of Orthopaedic Technologists http://www.nbocf.net/About_Us.html
 National Business Education Association <http://www.nbea.org/aboutmp.html>
 National Catholic Educational Association <http://www.ncea.org/about/index.asp>
 National Childcare Association <http://www.nccanet.org/displaycommon.cfm?an=1>
 National Contract Management Association <http://www.ncmahq.org/About/Content.cfm?ItemNumber=507&navItemNumber=491>
 National Council for Geographic Education <http://www.ncge.org/4-4/pages/index.cfm?pageid=3278>
 National Council for the Social Studies <http://www.socialstudies.org/about>
 National Council of Social Security Management Associations http://www.ncssma.org/about_us/about_us.htm
 National Council of Teachers of English <http://www.ncte.org/mission>
 National Council of Teachers of Mathematics <http://www.nctm.org/about/default.aspx?cid=166>
 National Federation of Federal Employees <http://www.nffe.org/html/dsp/1/279/pid/279/pid/180>
 National Grants Management Association [https://nefforum.avectra.com/eWeb/DynamicPage.aspx?Site=NGMA&WebCode=aboutus](http://nefforum.avectra.com/eWeb/DynamicPage.aspx?Site=NGMA&WebCode=aboutus)
 National Infantry Association <http://www.infantryassn.com/pages/history.html>
 National Institutes of Health Recreation & Welfare Association <http://www.recgov.org/>
 National Iota Foundation of Iota Phi Theta, Fraternity <http://www.nationaliotafoundation.org/about.htm>
 National League of Postmasters <http://www.postmasters.org/about/>
 National Management Associations http://nmsa1.org/About_us/about_nma.html
 National Middle School Association <http://www.nmsa.org/AboutNMSA/tabid/76/Default.aspx>
 National Military Family Association http://www.nmfa.org/site/PageServer?pagename=home_aboutnmsa
 National Peace Corps Association <http://www.npcv.org/pages/silpage.cfm?id=1>
 National Register of Health Service Providers in Psychology http://www.nationalregister.org/about_NR.html
 National School Public Relations Association http://www.nsprp.org/who_we_are
 National Science Teachers Association <http://www.nsta.org/about/75/75trivp>
 National Society of Accountants http://www.nsaacct.org/about_nsa.asp
 National Society of Black Engineers <http://national.nspe.org/AboutUs/TheMission/tabid/67/Default.aspx>
 National Society of Collegiate Scholars <http://www.nscs.org/about-nscs>
 National Society of Leadership and Success <http://www.nsls.org/leadership/about>
 National Society of Professional Engineers <http://www.nspe.org/AboutNSPE/Mission/Vision/index.html>
 National Technical Honor Society <http://www.nths.org/About/tabid/53/Default.aspx>
 National Tutoring Association http://www.natutor.com/about_us.htm
 Naval Surface Warfare Center FCU <http://www.nswcfuonline.org/home/about>
 Navy Federal Credit Union <http://www.navyfcu.org/investinsure/index.html>
 Navy League of the United States http://www.navyleague.org/about_us/index2.php
 New Jersey City University Alumni Association http://www.njcu.edu/about/njcu/mission_statement.asp
 New York Institute of Technology Alumni Federation http://www.nyit.edu/about_nyit/index.html

193R Application Spreadsheet
Year Plan Will be Applied

INSURANCE COMPANY*		GROUP NAME*	STREET ADDRESS	CITY/TOWN	STATE	ZIP	AUTO (A) or HOME (H)	RA	PROPOSED RATE	PROPOSED EFFECTIVE DATE	CU, E, M, U	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	AGENCY OR MKT. REP.	EXPERIENCE SUBMITTED YES OR NO
GEORGEO GENERAL	Alabama Retired State Employees' Association		450 South Union	Montgomery	AL	36104	Auto	-5.0%	5/18/2011	M	35,000	1,102	60	5/18/2009		No	
GEORGEO GENERAL	Alabama State Bar		115 Decker Avenue	Montgomery	AL	36101	Auto	-5.0%	5/18/2011	M	17,000	539	7	8/5/2010		No	
GEORGEO GENERAL	Alameda County Bar Association		70 West Washington Street	Oakland	CA	94607	Auto	-5.0%	5/18/2011	M	2,100	84	10	5/18/2009		No	
GEORGEO GENERAL	Alpha Chi Sigma		2141 N. Franklin Road	Indianapolis	IN	46219	Auto	-5.0%	5/18/2011	M	37,000	1,489	3	5/18/2011		No	
GEORGEO GENERAL	Alpha Delta Kappa		1615 West 82nd Street	Kansas City	MO	64114	Auto	-5.0%	5/18/2011	M	39,703	959	16	5/18/2009		No	
GEORGEO GENERAL	Alpha Delta Pi		1386 Parson Dr. Lenox Ave. SE	Atlanta	GA	30306	Auto	-5.0%	5/18/2011	M	101,001	2,841	19	8/5/2010		No	
GEORGEO GENERAL	Alpha Gamma Delta		8701 Founders Rd	Indianapolis	IN	46268	Auto	-5.0%	5/18/2011	M	83,500	1,364	9	8/5/2010		No	
GEORGEO GENERAL	Alpha Gamma Phi Fraternity		10101 North Ambassador Drive	Kansas City	MO	64153	Auto	-5.0%	5/18/2011	M	40,250	2,139	4	8/5/2010		No	
GEORGEO GENERAL	Alpha Kappa Delta Phi		155 Margaret Ave	San Francisco	CA	94112	Auto	-5.0%	5/18/2011	M	3,440	282	1	5/18/2011		No	
GEORGEO GENERAL	Alpha Kappa Phi		7801 E. 88th Street	Indianapolis	IN	46256	Auto	-5.0%	5/18/2011	M	88,650	1,674	39	5/18/2009		No	
GEORGEO GENERAL	Alpha Omicron Pi		5390 Virginia Way	Brentwood	TN	37027	Auto	-5.0%	5/18/2011	M	118,400	8,272	-	5/18/2011		No	
GEORGEO GENERAL	Alpha Phi Omega National Service Fraternity		1930 Sherman Avenue	Evansville	IN	47601	Auto	-5.0%	5/18/2011	M	169,200	8,223	1	5/18/2011		No	
GEORGEO GENERAL	Alpha Sigma Alpha		14901 East 42nd Street	Independence	MO	64055-7347	Auto	-5.0%	5/18/2011	M	178,420	5,181	64	5/18/2009		No	
GEORGEO GENERAL	Alpha Sigma Phi		8002 Vincennes Circle	Indianapolis	IN	46268	Auto	-5.0%	5/18/2011	M	38,800	686	-	5/18/2011		No	
GEORGEO GENERAL	Alpha Xi Delta Fraternity		710 Adams St	Carmel	IN	46032	Auto	-5.0%	5/18/2011	M	42,000	794	1	5/18/2011		No	
GEORGEO GENERAL	Alpha Xi Omega National Fraternity		One North Pennsylvania Street	Indianapolis	IN	46204	Auto	-5.0%	5/18/2011	M	160,000	4,446	25	5/18/2009		No	
GEORGEO GENERAL	Alpha Xi Delta Fraternity		8702 Founders Road	Indianapolis	IN	46268	Auto	-5.0%	5/18/2011	M	118,000	1,520	-	5/18/2011		No	
GEORGEO GENERAL	Alpha Zeta		16020 Swingley Ridge Road	Chesterfield	MO	63017	Auto	-5.0%	5/18/2011	M	62,008	2,182	8	5/18/2009		No	
GEORGEO GENERAL	American Academy of Audiology		11730 Plaza America Drive	Reston	VA	20190	Auto	-5.0%	5/18/2011	M	8,982	293	3	5/18/2009		No	
GEORGEO GENERAL	American Academy of Pediatrics		141 Northwest Point Blvd.	Elk Grove Village	IL	60007-1098	Auto	-5.0%	5/18/2011	M	67,313	1,804	65	5/18/2009		No	
GEORGEO GENERAL	American Alliance for Health, Physical Education, Recreation and Dance		1900 Association Dr.	Reston	VA	20191-1598	Auto	-5.0%	5/18/2011	M	18,121	438	12	5/18/2009		No	
GEORGEO GENERAL	American Association for Adult and Continuing Education		10111 Martin Luther King, Jr. Hwy, Suite 200C	Bowie	MD	20707	Auto	-5.0%	5/18/2011	M	2,677	85	14	5/18/2009		No	
GEORGEO GENERAL	American Association for Respiratory Care		8425 N. MacArthur Blvd.	Irving	TX	75063	Auto	-5.0%	5/18/2011	M	42,244	1,281	14	5/18/2009		No	
GEORGEO GENERAL	American Association for the Advancement of Science		1200 New York Avenue NW	Washington	DC	20005	Auto	-5.0%	5/18/2011	M	35,243	1,399	55	5/18/2009		No	
GEORGEO GENERAL	American Association of Collegiate Registrars and Admissions Officers		One Dupont Circle NW, Suite 500	Washington	DC	20036	Auto	-5.0%	5/18/2011	M	11,000	280	1	5/18/2009		No	
GEORGEO GENERAL	American Association of Community Colleges		One Dupont Circle, NW, Suite 410	Washington	DC	20036	Auto	-5.0%	5/18/2011	M	2,676	65	21	5/18/2009		No	
GEORGEO GENERAL	American Association of Family and Consumer Sciences		400 N. Columbus Street, Suite 202	Alexandria	VA	22314	Auto	-5.0%	5/18/2011	M	5,897	142	4	5/18/2009		No	
GEORGEO GENERAL	American Association of Museums		1575 Eye Street NW	Washington	DC	20005	Auto	-5.0%	5/18/2011	M	119,000	6,526	3	5/18/2011		No	
GEORGEO GENERAL	American Association of School Administrators		801 N. Quincy St., Suite 700	Arlington	VA	22203-1730	Auto	-5.0%	5/18/2011	M	10,302	249	9	5/18/2009		No	
GEORGEO GENERAL	American Association of School Personnel Administrators		11863 W. 112th Street, Suite 100	Overland Park	KS	66202	Auto	-5.0%	5/18/2011	M	1,827	44	5	8/5/2010		No	
GEORGEO GENERAL	American Association of Teachers		112 Handwrought Lane	Cherry Hill	NJ	08003	Auto	-5.0%	5/18/2011	M	17,070	115	-	5/18/2009		No	
GEORGEO GENERAL	American Association of University Administrators		P. O. Box 28	Stoughton	MA	02072	Auto	-5.0%	5/18/2011	M	678	18	3	5/18/2011		No	
GEORGEO GENERAL	American Association of Women Dentists		216 West Jackson Blvd.	Chicago	IL	60608	Auto	-5.0%	5/18/2011	M	22,108	829	5	5/18/2009		No	
GEORGEO GENERAL	American Business Women's Association		8100 West Parkway	Kansas City	MO	64111-8028	Auto	-5.0%	5/18/2011	M	51,881	327	41	5/18/2009		No	
GEORGEO GENERAL	American College of Clinical Pharmacy		13000 West 87th Street Parkway	Lenexa	KS	66215	Auto	-5.0%	5/18/2011	M	11,000	318	3	5/18/2011		No	
GEORGEO GENERAL	American College of Radiology		1691 Preshan White Drive	Reston	VA	20191-4397	Auto	-5.0%	5/18/2011	M	29,200	998	23	5/18/2009		No	
GEORGEO GENERAL	American College of Surgeons		5999 Stevenson Avenue	Alexandria	VA	22304	Auto	-5.0%	5/18/2011	M	39,378	1,228	18	5/18/2009		No	
GEORGEO GENERAL	American Dental Hygienists' Association		444 N. Michigan Avenue	Chicago	IL	60611	Auto	-5.0%	5/18/2011	M	38,128	1,646	31	5/18/2009		No	
GEORGEO GENERAL	American Educational Research Association		1703 N. Beauregard Street, Suite 440	Alexandria	VA	22311	Auto	-5.0%	5/18/2011	M	24,368	588	18	5/18/2009		No	
GEORGEO GENERAL	American Institute of Biological Sciences		1444 I Street NW, Suite 200	Washington	DC	20005	Auto	-5.0%	5/18/2011	M	4,989	121	1	5/18/2009		No	
GEORGEO GENERAL	American Library Association		50 E. Huron Street	Chicago	IL	60611	Auto	-5.0%	5/18/2011	M	50,895	1,575	40	5/18/2009		No	
GEORGEO GENERAL	American Medical Student Association		1902 Association Drive	Reston	VA	20191-1502	Auto	-5.0%	5/18/2011	M	17,805	656	201	5/18/2009		No	
GEORGEO GENERAL	American Nurses' Assn		1229 Corporate Drive West	Arlington	TX	76010	Auto	-5.0%	5/18/2011	M	24,241	908	41	5/18/2009		No	
GEORGEO GENERAL	American Montessori International/USA		410 Alexander Street	Rochester	NY	14607	Auto	-5.0%	5/18/2011	M	2,880	70	5	5/18/2009		No	
GEORGEO GENERAL	American Montessori Society		281 Park Avenue South	New York	NY	10010	Auto	-5.0%	5/18/2011	M	12,119	293	13	5/18/2009		No	
GEORGEO GENERAL	American Occupational Therapy Association		4725 Montgomery Lane	Bethesda	MD	20828-1220	Auto	-5.0%	5/18/2011	M	34,260	1,281	35	5/18/2009		No	
GEORGEO GENERAL	American Osteopathic Association		142 East Ontario Street	Chicago	IL	60611	Auto	-5.0%	5/18/2011	M	48,863	987	17	5/18/2009		No	
GEORGEO GENERAL	American Pharmacists Association		1100 15th Street NW	Washington	DC	20005-1707	Auto	-5.0%	5/18/2011	M	59,815	1,078	51	5/18/2009		No	
GEORGEO GENERAL	American Physical Society		One Physics Ellipse	College Park	MD	20740-3844	Auto	-5.0%	5/18/2011	M	27,012	811	71	5/18/2009		No	
GEORGEO GENERAL	American Physical Therapy Association		1111 N. Fairfax St	Alexandria	VA	22304	Auto	-5.0%	5/18/2011	M	29,657	2,458	40	5/18/2009		No	
GEORGEO GENERAL	American Public Health Association		800 I Street NW	Washington	DC	20001-3710	Auto	-5.0%	5/18/2011	M	12,470	323	39	5/18/2009		No	
GEORGEO GENERAL	American School Counselor Association		1101 King Street, Suite 625	Alexandria	VA	22314	Auto	-5.0%	5/18/2011	M	27,873	888	1	8/5/2010		No	
GEORGEO GENERAL	American Society for Cell Biology		8100 Woodmont Avenue	Bethesda	MD	20914	Auto	-5.0%	5/18/2011	M	9,818	429	25	5/18/2009		No	
GEORGEO GENERAL	American Society for Clinical Laboratory Science		8701 Democracy Boulevard	Bethesda	MD	20817	Auto	-5.0%	5/18/2011	M	10,205	372	5	5/18/2009		No	
GEORGEO GENERAL	American Society for Clinical Pathology		33 West Monroe	Chicago	IL	60603-5617	Auto	-5.0%	5/18/2011	M	119,319	3,707	43	5/18/2009		No	
GEORGEO GENERAL	American Society for Microbiology		175 N. Street NW	Washington	DC	20036	Auto	-5.0%	5/18/2011	M	29,607	429	2	5/18/2009		No	
GEORGEO GENERAL	American Society for Training and Development		1640 King Street	Alexandria	VA	22314-2746	Auto	-5.0%	5/18/2011	M	29,988	803	10	5/18/2009		No	
GEORGEO GENERAL	American Society of Civil Engineers		1801 Alexander Bell Drive	Reston	VA	20191-4400	Auto	-5.0%	5/18/2011	M	102,923	3,073	79	5/18/2009		No	
GEORGEO GENERAL	American Speech-Language-Hearing Association		2200 Research Boulevard	Rockville	MD	20850	Auto	-5.0%	5/18/2011	M	135,000	4,040	4	8/5/2010		No	
GEORGEO GENERAL	American Student Dental Association		211 E. Chicago Avenue	Chicago	IL	60611	Auto	-5.0%	5/18/2011	M	12,096	368	46	5/18/2009		No	
GEORGEO GENERAL	American Technical Education Association		800 N. 6th St	Wapington	ND	58076-0002	Auto	-5.0%	5/18/2011	M	1,053	25	-	5/18/2009		No	
GEORGEO GENERAL	American University Alumni Association		Attr. Alumni Programs	DC	20016	Auto	-5.0%	5/18/2011	M	79,982	2,277	45	5/18/2009		No		
GEORGEO GENERAL	American's Credit Union		12th & Pennington	Fort Lewis	WA	98433-0338	Auto	-5.0%	5/18/2011	CU	21,132	463	22	5/18/2009		No	
GEORGEO GENERAL	API, Federal Credit Union		P. O. Box 418	Laurel	MD	20725-0418	Auto	-5.0%	5/18/2011	CU	20,000	448	9	8/5/2010		No	
GEORGEO GENERAL	Association for Career and Technical Education		1410 Kings Street	Alexandria	VA	22304	Auto	-5.0%	5/18/2011	M	28,000	629	5	5/18/2009		No	
GEORGEO GENERAL	Association for Childhood Education International		17904 Georgia Ave, Suite 215	Washington	DC	20832	Auto	-5.0%	5/18/2011	M	6,098	147	4	5/18/2009		No	
GEORGEO GENERAL	Association for Education and Rehabilitation of the Blind and Visually Impaired		1430 K Street NW, Suite 1200	Washington	DC	20005	Auto	-5.0%	5/18/2011	M	4,884	113	3	5/18/2009		No	
GEORGEO GENERAL	Association for Educational Communications and Technology		1800 N. Starvaste Dr. Suite 2	Bloomington	IN	47404	Auto	-5.0%	5/18/2011	M	1,838	44	8	5/18/2009		No	
GEORGEO GENERAL	Association for Supervision and Curriculum Development		1703 N. Beauregard St.	Alexandria	VA	22311	Auto	-5.0%	5/18/2011	M	2,189	53	3	5/18/2009		No	
GEORGEO GENERAL	Association for Theatre in Higher Education		P. O. Box 1290	Boulder	CO	80306	Auto	-5.0%	5/18/2011	M	1,823	39	3	5/18/2009		No	
GEORGEO GENERAL	Association of American Educators		27405 Puerta Real, Suite 230	Mission Viejo	CA	92691	Auto	-5.0%	5/18/2011	M	8,980	195	16	5/18/2009		No	
GEORGEO GENERAL	Association of American Geographers		1710 16th Street NW	Washington	DC	20006	Auto	-5.0%	5/18/2011	M	97,202	235	4	8/5/2010		No	
GEORGEO GENERAL	Association of Christian Schools International		PO Box 45610	Westlake	OH	44145	Auto	-5.0%	5/18/2011	M	1,347						

193R Application Spreadsheet Year Plan Will be Applied		2011																					
INSURANCE COMPANY*	GROUP NAME*	STREET ADDRESS	CITY/TOWN	STATE	ZIP	AUTO (A) or HOME (H)	RA	PROPOSED RATE	PROPOSED EFFECTIVE DATE	CU, E, M, U	TOTAL IN GROUP	ELIGIBLE IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	AGENCY OR MKT. REP.	EXPERIENCE SUBMITTED YES OR NO							
GEICO/GEICO GENERAL	DePaul University Alumni Association	1 East Jackson Blvd.	Chicago	IL	60604	Auto	-5.0%	5/18/2011	M		111,970	654	6	5/18/2009		No							
GEICO/GEICO GENERAL	District of Columbia Bar	1250 H Street NW	Washington	DC	20005	Auto	-5.0%	5/18/2011	M		63,134	603	29	5/18/2009		No							
GEICO/GEICO GENERAL	Dominican University of California Alumni Association	50 Alcala Avenue	San Rafael	CA	94901	Auto	-5.0%	5/18/2011	M		9,000	122	1	8/5/2010		No							
GEICO/GEICO GENERAL	Embry Riddle Aeronautical University Alumni Association	600 South Clyde Morris Blvd.	Daytona Beach	FL	32114	Auto	-5.0%	5/18/2011	M		67,802	1,349	13	5/18/2009		No							
GEICO/GEICO GENERAL	Enlisted Assn. of the National Guard of the United States	3133 Mount Vernon Avenue	Alexandria	VA	22306-2940	Auto	-5.0%	5/18/2011	M		78,178	2,546	18	5/18/2009		No							
GEICO/GEICO GENERAL	Farfax Education Association	3917 Lee Highway	Fairfax	VA	22030	Auto	-5.0%	5/18/2011	M		1,865	611	2	5/18/2009		No							
GEICO/GEICO GENERAL	Federal Managers Association	1641 Prince Street	Alexandria	VA	22314-2818	Auto	-5.0%	5/18/2011	M		9,035	209	1	5/18/2009		No							
GEICO/GEICO GENERAL	Financial Planning Association	4100 E. Mississippi Ave.	Denver	CO	80246-3053	Auto	-5.0%	5/18/2011	M		30,000	1,083	7	8/5/2010		No							
GEICO/GEICO GENERAL	First Florida Credit Union	P. O. Box 43310	Jacksonville	FL	32202	Auto	-5.0%	5/18/2011	CU		41,200	108	7	5/18/2009		No							
GEICO/GEICO GENERAL	Fleet Reserve Association	125 N. West Street	Alexandria	VA	22314-2754	Auto	-5.0%	5/18/2011	M		85,899	1,572	11	5/18/2009		No							
GEICO/GEICO GENERAL	Florida Atlantic University Alumni Association	177 Glades Rd.	Boca Raton	FL	33431	Auto	-5.0%	5/18/2011	M		89,650	528	9	5/18/2009		No							
GEICO/GEICO GENERAL	Florida Institute of Technology Alumni Association	150 W. University Blvd.	Melbourne	FL	32901-6975	Auto	-5.0%	5/18/2011	M		33,511	933	5	5/18/2009		No							
GEICO/GEICO GENERAL	Florida International University Alumni Association	University Park, MARC 510	Miami	FL	33199	Auto	-5.0%	5/18/2011	M		116,386	211	11	5/18/2009		No							
GEICO/GEICO GENERAL	Florida Memorial University	15800 Northwest 42nd Ave	Miami Gardens	FL	33054	Auto	-5.0%	5/18/2011	M		10,000	31	-	5/18/2009		No							
GEICO/GEICO GENERAL	Fort Hays State University Alumni Association	800 Park Street	Hays	KS	67601	Auto	-5.0%	5/18/2011	M		29,380	284	3	5/18/2009		No							
GEICO/GEICO GENERAL	Future Business Leaders of America/Phi Beta Lambda	1912 Association Dr.	Reston	VA	20191	Auto	-5.0%	5/18/2011	M		25,000	1,048	3	5/18/2011		No							
GEICO/GEICO GENERAL	Gamma Phi Beta	12737 E. Euclid Drive	Centennial	CO	80111	Auto	-5.0%	5/18/2011	M		90,100	7,081	1	5/18/2011		No							
GEICO/GEICO GENERAL	GEICO Federal Credit Union	One GEICO Plaza	Cherry Chase	MD	20815	Auto	-5.0%	5/18/2011	CU		67,32	183	14	5/18/2009		No							
GEICO/GEICO GENERAL	Golden Gate University	536 Mission St.	San Francisco	CA	94105	Auto	-5.0%	5/18/2011	M		33,435	555	5	5/18/2009		No							
GEICO/GEICO GENERAL	Golden Key International Honour Society	621 North Avenue, NE	Atlanta	GA	30308	Auto	-5.0%	5/18/2011	M		1,035,328	31,442	243	5/18/2009		No							
GEICO/GEICO GENERAL	Gulf Winds Federal Credit Union	220 N Nine Mile Rd	Pensacola	FL	32534	Auto	-5.0%	5/18/2011	CU		38,716	36	-	5/18/2011		No							
GEICO/GEICO GENERAL	Harrison College	550 East Washington Street	Indianapolis	IN	46204	Auto	-5.0%	5/18/2011	M		6,000	387	1	5/18/2011		No							
GEICO/GEICO GENERAL	Hawaii Pacific University	1000 Bishop Street	Honolulu	HI	96813	Auto	-5.0%	5/18/2011	M		11,355	83	4	5/18/2009		No							
GEICO/GEICO GENERAL	Hobart Community College	120 E. 14th Street, Room D-214	Bronx	NY	10451	Auto	-5.0%	5/18/2011	M		11,060	283	-	8/5/2010		No							
GEICO/GEICO GENERAL	Howard University Department of Alumni Relations	2225 Georgia Ave. NW, Suite 801	Washington	DC	20098	Auto	-5.0%	5/18/2011	M		32,000	1,184	2	5/18/2011		No							
GEICO/GEICO GENERAL	Illinois State Bar Association	20 South Clark St	Chicago	IL	60603-1802	Auto	-5.0%	5/18/2011	M		31,615	173	9	5/18/2009		No							
GEICO/GEICO GENERAL	Independent Telecommunications Pioneer Association	P. O. Box 465	Hewesville	GA	31710	Auto	-5.0%	5/18/2011	M		6,521	117	1	5/18/2009		No							
GEICO/GEICO GENERAL	Institute of Internal Auditors	247 Matteson Avenue	Altamonte Springs	FL	32709	Auto	-5.0%	5/18/2011	M		32,659	710	8	8/5/2010		No							
GEICO/GEICO GENERAL	Institute of Management Accountants	10 Paragon Drive,	Mortlake	NJ	07645-1718	Auto	-5.0%	5/18/2011	M		65,000	2073	9	8/9/2010		No							
GEICO/GEICO GENERAL	International Assoc. of Workforce Professionals	1801 Louisville Road	Frankfort	KY	40601	Auto	-5.0%	5/18/2011	M		7,474	143	2	5/18/2009		No							
GEICO/GEICO GENERAL	International Association of Administrative Professionals	1052 N.W. Ambassador Drive	Kansas City	MO	64108	Auto	-5.0%	5/18/2011	M		21,980	501	1	5/18/2009		No							
GEICO/GEICO GENERAL	International Association of Chiefs of Police	515 N. Washington Street	Alexandria	VA	22314-2357	Auto	-5.0%	5/18/2011	M		17,782	574	4	5/18/2009		No							
GEICO/GEICO GENERAL	International Reading Association	800 Barksdale Rd., PO Box 8139	Newark	DE	19714	Auto	-5.0%	5/18/2011	M		67,477	1,630	17	5/18/2009		No							
GEICO/GEICO GENERAL	International Society for Performance Improvement	1400 Spring Street, Suite 222	Silver Spring	MD	20910	Auto	-5.0%	5/18/2011	M		13,376	323	6	5/18/2011		No							
GEICO/GEICO GENERAL	International Society for Technology in Education	180 West 8th Ave, Suite 300	Eugene	OR	97401-2916	Auto	-5.0%	5/18/2011	M		13,376	323	6	5/18/2011		No							
GEICO/GEICO GENERAL	International Technology Education Assoc.	1914 Association Drive, #201	Reston	VA	20191	Auto	-5.0%	5/18/2011	M		2,394	58	2	5/18/2009		No							
GEICO/GEICO GENERAL	Investors Alliance, Inc.	1388 N.W. Boca Raton Blvd #465	Boca Raton	FL	33432	Auto	-5.0%	5/18/2011	M		68,200	1,880	8	5/18/2009		No							
GEICO/GEICO GENERAL	ISA - THE INSTRUMENTATION, SYSTEMS, AND AUTOMATION SOCIETY	67 Alexander Drive	Research Triangle Park	NC	27709	Auto	-5.0%	5/18/2011	M		5,882	68	4	5/18/2009		No							
GEICO/GEICO GENERAL	Kansas Bar Association	1300 SW Harrison St	Topeka	KS	66612-1806	Auto	-5.0%	5/18/2011	M		7,000	345	-	8/5/2010		No							
GEICO/GEICO GENERAL	Kappa Alpha Theta Fraternity	8740 Founders Road	Indianapolis	IN	46250	Auto	-5.0%	5/18/2011	M		118,500	1,888	18	5/18/2009		No							
GEICO/GEICO GENERAL	Kappa Delta Pi	3707 Woodview Trace	Indianapolis	IN	46268	Auto	-5.0%	5/18/2011	M		41,487	1,002	31	5/18/2009		No							
GEICO/GEICO GENERAL	Kappa Kappa Gamma Fraternity	PO Box 38	Columbus	OH	43216-0038	Auto	-5.0%	5/18/2011	M		145,900	4,541	29	8/5/2010		No							
GEICO/GEICO GENERAL	Kappa Kappa Psi	P. O. Box 449	Silverdale	AK	74078	Auto	-5.0%	5/18/2011	M		35,000	289	2	5/18/2011		No							
GEICO/GEICO GENERAL	Kappa Psi Pharmaceutical Fraternity	The Central Office	Richardson	TX	75080	Auto	-5.0%	5/18/2011	M		29,037	681	5	5/18/2009		No							
GEICO/GEICO GENERAL	Kappa Sigma Fraternity	PO Box 5068	Charlottesville	VA	22906-5068	Auto	-5.0%	5/18/2011	M		130,000	3,498	19	8/5/2010		No							
GEICO/GEICO GENERAL	Lambda Chi Alpha	8141 Founders Road	Indianapolis	IN	46268	Auto	-5.0%	5/18/2011	M		12,077	5,386	2	5/18/2011		No							
GEICO/GEICO GENERAL	Life Christian College West Alumni Association	2507 Industrial Blvd	Hayward	CA	94545	Auto	-5.0%	5/18/2011	M		4,000	16	-	5/18/2009		No							
GEICO/GEICO GENERAL	Life University	1269 Barclay Circle	Marietta	GA	30060	Auto	-5.0%	5/18/2011	M		5,787	204	-	5/18/2009		No							
GEICO/GEICO GENERAL	MAC Federal Credit Union	3708 Saratoga Ave.	Fl. Washington	AK	99103	Auto	-5.0%	5/18/2011	CU		13,000	63	3	5/18/2011		No							
GEICO/GEICO GENERAL	Maine Corps League	PO Box 3070	Merrill	ME	04901	Auto	-5.0%	5/18/2011	M		64,669	1,690	34	5/18/2009		No							
GEICO/GEICO GENERAL	Marymount University Alumni Association	2807 N. Glebe Rd	Arlington	VA	22207	Auto	-5.0%	5/18/2011	M		20,230	570	5	5/18/2009		No							
GEICO/GEICO GENERAL	MBA CORPS	655 Normandy Village	Nanuet	NY	10954	Auto	-5.0%	5/18/2011	M		80,000	2,981	3	5/18/2009		No							
GEICO/GEICO GENERAL	Medcon	1331 South Tuttle Avenue	Sarasota	FL	34238	Auto	-5.0%	5/18/2011	M		18,183	692	1	5/18/2009		No							
GEICO/GEICO GENERAL	Medical Society of the District of Columbia	1115 30th St NW, Suite 100	Washington	DC	20007	Auto	-5.0%	5/18/2011	M		1,438	1	1	5/18/2009		No							
GEICO/GEICO GENERAL	Medical University of South Carolina Alumni Association	261 Cannon Street, Ste. 305, MSC 182	Charleston	SC	29425	Auto	-5.0%	5/18/2011	M		27,000	276	-	5/18/2011		No							
GEICO/GEICO GENERAL	Miami State College Foundation	302 Northwest 2nd Avenue	Miami	FL	33136	Auto	-5.0%	5/18/2011	M		393,343	692	32	5/18/2009		No							
GEICO/GEICO GENERAL	Monroe Community College Alumni Association	228 East Main Street	Rochester	NY	14606	Auto	-5.0%	5/18/2011	M		482,505	20,225	-	5/18/2011		No							
GEICO/GEICO GENERAL	Montgomery County Education Association	12 Taff Court	Rockville	MD	20850	Auto	-5.0%	5/18/2011	M		11,698	211	3	5/18/2011		No							
GEICO/GEICO GENERAL	Montic Board National Foundation	1200 Chambers Rd	Columbus	OH	43212	Auto	-5.0%	5/18/2011	M		107,832	5,514	6	5/18/2009		No							
GEICO/GEICO GENERAL	Music Teachers National Association	441 Vine Street	Cincinnati	OH	45202-3004	Auto	-0.0%	5/18/2011	M		22,311	539	6	5/18/2011		No							
GEICO/GEICO GENERAL	National Active and Retired Federal Employees Association	608 N. Washington Street	Alexandria	VA	22314-1943	Auto	-5.0%	5/18/2011	M		60,557	805	7	5/18/2009		No							
GEICO/GEICO GENERAL	National Athletic Association (NAA)	8600 Westpark Drive	McLean	VA	22102	Auto	-5.0%	5/18/2011	M		1,820	208	9	8/5/2010		No							
GEICO/GEICO GENERAL	National Air Traffic Controllers Association	1325 Massachusetts Avenue, NW	Washington	DC	20005	Auto	-5.0%	5/18/2011	M		14,534	538	3	5/18/2009		No							
GEICO/GEICO GENERAL	National Afl Education Association	1916 Association Drive	Reston	VA	20191	Auto	-5.0%	5/18/2011	M		17,011	411	7	5/18/2009		No							
GEICO/GEICO GENERAL	National Association for Female Executives	60 East 42nd Street, Ste. 2703	New York	NY	10166	Auto	-5.0%	5/18/2011	M		67,284	831	16	5/18/2009		No							
GEICO/GEICO GENERAL	National Association for Music Education	1808 Robert Fulton Drive	Reston	VA	20191	Auto	-5.0%	5/18/2011	M		119,673	2,890	32	5/18/2009		No							
GEICO/GEICO GENERAL	National Association for the Education of Young Children	1313 L St. NW, #500	Washington	DC	20005	Auto	-5.0%	5/18/2011	M		78,892	1,905	28	5/18/2009		No							
GEICO/GEICO GENERAL	National Association of Agricultural Educators	300 Campus Building	Leungton	KY	40546-0215	Auto	-5.0%	5/18/2011	M		7,917	193	-	5/18/2009		No							
GEICO/GEICO GENERAL	National Association of Biology Teachers (NABT)	1444 I Street, NW, Suite 200	Washington	DC	20005	Auto	-5.0%	5/18/2011	M		4,466	108	1	8/5/2010		No							
GEICO/GEICO GENERAL	National Association of Credit Management	8840 Columbia 100 Parkway	Columbia	MD	21045	Auto	-5.0%	5/18/2011	M		15,480	427	4	5/18/2009		No							
GEICO/GEICO GENERAL	National Association of Criminal Defense Lawyers	1150 18th St NW	Washington	DC	20036	Auto	-5.0%	5/18/2011	M		11,460	389	4	5/18/2009		No							
GEICO/GEICO GENERAL	National Association of Educational Office Professionals	P. O. Box 12919	Wichita	KS	67277	Auto	-5.0%	5/18/2011	M		4,065</												

193R Application Spreadsheet		2011																			
Year Plan Will be Applied																					
INSURANCE COMPANY*	GROUP NAME*	STREET ADDRESS	CITY/TOWN	STATE	ZIP	AUTO (A) or HOME (H)	RA	PROPOSED RATE	PROPOSED EFFECTIVE DATE	CU, E, M, U GROUP TYPE**	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	AGENCY OR MKT. REP.	EXPERIENCE SUBMITTED YES OR NO					
GEICO/GEICO GENERAL	Naval Surface Warfare Center FCU	P. O. Box 519	Dahlgren	VA	22448	Auto	-5.0%	5/18/2011	CU	6,000	34	2	5/18/2011		No						
GEICO/GEICO GENERAL	Navy Federal Credit Union	12601 WorldGate Dr.	Herrndon	VA	22070-4386	Auto	-5.0%	5/18/2011	CU	1,871,662	28,781	517	5/18/2009		No						
GEICO/GEICO GENERAL	Navy League of the United States	2300 Wilson Boulevard	Arlington	VA	22201	Auto	-5.0%	5/18/2011	M	36,669	468	-	5/18/2011		No						
GEICO/GEICO GENERAL	New Jersey City University Alumni Relations	Office of Alumni Relations	Jersey City	NJ	07305	Auto	-5.0%	5/18/2011	M	35,473	286	-	5/18/2009		No						
GEICO/GEICO GENERAL	New York Institute of Technology Alumni Federation	De Sevelsky Center, Room G	Old Westbury	NY	11568-8000	Auto	-5.0%	5/18/2011	M	70,000	1,096	3	5/18/2009		No						
GEICO/GEICO GENERAL	New York State Society of Certified Public Accountants	375 Avenue	New York	NY	10016	Auto	-5.0%	5/18/2011	M	22,854	375	11	5/18/2009		No						
GEICO/GEICO GENERAL	Norfolk State University Alumni Association	P. O. Box 12842	Norfolk	VA	23541	Auto	-5.0%	5/18/2011	M	62,000	732	3	5/18/2009		No						
GEICO/GEICO GENERAL	North American Association for Environmental Education (NAAEE)	2000 P Street NW, Suite 540	Washington	DC	20036	Auto	-5.0%	5/18/2011	M	1,268	311	2	8/5/2010		No						
GEICO/GEICO GENERAL	Northern Illinois University Alumni Association	2311 North Kenoska College Road	DeKalb	IL	60115	Auto	-5.0%	5/18/2011	M	107,840	929	11	5/18/2009		No						
GEICO/GEICO GENERAL	Northern Star Credit Union	5100 George Washington Highway	Portsmouth	VA	23705	Auto	-5.0%	5/18/2011	CU	17,752	216	-	5/18/2009		No						
GEICO/GEICO GENERAL	NRL Federal Credit Union	6009 Ocean Hill Road	Ocean Hill	MD	20745	Auto	-5.0%	5/18/2011	CU	14,771	174	6	5/18/2009		No						
GEICO/GEICO GENERAL	Old Dominion University Alumni Association	23529	Norfolk	VA	23529	Auto	-5.0%	5/18/2011	M	85,548	550	9	5/18/2009		No						
GEICO/GEICO GENERAL	Organization of American Historians	112 N Bryan Ave, PO Box 5457	Bloomington	IN	47407	Auto	-5.0%	5/18/2011	M	10,117	244	8	5/18/2009		No						
GEICO/GEICO GENERAL	Organization of Professional Employees of the U.S. Dept. of Agriculture	P. O. Box 381	Washington	DC	20044	Auto	-5.0%	5/18/2011	M	3,031	33	1	5/18/2009		No						
GEICO/GEICO GENERAL	Palm Beach Community College Foundation	4200 Congress Avenue	Lake Worth	FL	33461	Auto	-5.0%	5/18/2011	M	120,000	1,246	2	8/5/2010		No						
GEICO/GEICO GENERAL	Pentagon Federal Credit Union	PO Box 1432	Alexandria	VA	22314	Auto	-5.0%	5/18/2011	CU	588,655	5,572	145	5/18/2009		No						
GEICO/GEICO GENERAL	Phi Alpha Delta	345 N. Charles Street	Baltimore	MD	21201	Auto	-5.0%	5/18/2011	M	179,728	5,361	23	5/18/2009		No						
GEICO/GEICO GENERAL	Phi Delta Chi, Professional Pharmacy Fraternity	PO Box 83265	Carynes	GA	30013	Auto	-5.0%	5/18/2011	M	21,729	418	7	5/18/2009		No						
GEICO/GEICO GENERAL	Phi Delta Kappa International	408 N. Union Street	Bloomington	IN	47405	Auto	-5.0%	5/18/2011	M	36,102	872	16	5/18/2009		No						
GEICO/GEICO GENERAL	Phi Delta Phi, International Legal Fraternity	1426 21 Street NW	Washington	DC	20036	Auto	-5.0%	5/18/2011	M	20,933	668	12	5/18/2009		No						
GEICO/GEICO GENERAL	Phi Delta Theta Fraternity	2 South Campus Avenue	Cuyahoga	OH	45056	Auto	-5.0%	5/18/2011	M	155,500	4,998	15	8/5/2010		No						
GEICO/GEICO GENERAL	Phi Kappa Phi	7575 Goodwood Boulevard	Baton Rouge	LA	70806	Auto	-5.0%	5/18/2011	M	250,000	2,227	-	5/18/2011		No						
GEICO/GEICO GENERAL	Phi Kappa Psi	5395 Emerson Way	Indianapolis	IN	45226	Auto	-5.0%	5/18/2011	M	65,000	4,954	-	5/18/2011		No						
GEICO/GEICO GENERAL	Phi Kappa Sigma	2 Trimmer Drive	Chester Springs	PA	19425	Auto	-5.0%	5/18/2011	M	14,320	2,014	3	5/18/2011		No						
GEICO/GEICO GENERAL	Phi Mu	400 Westbrook Drive	Frederick City	GA	30069	Auto	-5.0%	5/18/2011	M	135,000	7,073	-	5/18/2011		No						
GEICO/GEICO GENERAL	Phi Mu Alpha Sinfonia	10600 Old State Road	Evansville	IN	47711	Auto	-5.0%	5/18/2011	M	60,545	700	10	5/18/2009		No						
GEICO/GEICO GENERAL	Phi Sigma Pi National Honor Fraternity	2119 Ambassador Circle	Lancaster	PA	17603	Auto	-5.0%	5/18/2011	M	27,196	939	25	5/18/2009		No						
GEICO/GEICO GENERAL	Phi Theta Kappa	1625 Eastover Drive	Jackson	MS	39201	Auto	-5.0%	5/18/2011	M	1,069,824	37,446	167	5/18/2009		No						
GEICO/GEICO GENERAL	Pi Beta Phi Fraternity	1154 Town & Country Commons Drive	Town & Country	MO	63021	Auto	-5.0%	5/18/2011	M	134,500	3,461	18	8/9/2010		No						
GEICO/GEICO GENERAL	Pi Lambda Theta	PO Box 6628	Bloomington	IN	47407	Auto	-5.0%	5/18/2011	M	11,998	290	8	5/18/2009		No						
GEICO/GEICO GENERAL	Pi Sigma Epsilon	3747 S. Howard Ave	Milwaukee	WI	53201	Auto	-5.0%	5/18/2011	M	48,312	697	1	5/18/2009		No						
GEICO/GEICO GENERAL	Prince William Education Association	8510 Bucynus Court	Manassas	VA	20110	Auto	-5.0%	5/18/2011	M	4,000	17	-	5/18/2011		No						
GEICO/GEICO GENERAL	Professional Managers Association	500 North Capitol Street, NW	Washington	DC	20001	Auto	-5.0%	5/18/2011	M	5,000	132	4	5/18/2009		No						
GEICO/GEICO GENERAL	Public Employes Roundtable at the Council for Excellence in Government	131 K Street NW	Washington	DC	20004	Auto	-5.0%	5/18/2011	M	19,027	285	2	5/18/2009		No						
GEICO/GEICO GENERAL	Saint Leo Alumni Association	University Campus	Saint Leo	FL	33574	Auto	-5.0%	5/18/2011	M	49,449	955	7	5/18/2009		No						
GEICO/GEICO GENERAL	Sales and Marketing Executives International	PO BOX 1390	Sumas	WA	98285	Auto	-5.0%	5/18/2011	M	53,148	971	2	5/18/2009		No						
GEICO/GEICO GENERAL	Salisbury University Alumni Association	1120 Cambridge Avenue	Salisbury	MD	21801	Auto	-5.0%	5/18/2011	M	31,000	343	2	8/5/2010		No						
GEICO/GEICO GENERAL	School Nutrition Association	700 South Washington Street, Suite 300	Alexandria	VA	22314	Auto	-5.0%	5/18/2011	M	51,786	1,251	6	5/18/2009		No						
GEICO/GEICO GENERAL	Senior Executives Association	620 First Street N.E.	Washington	DC	20002	Auto	-5.0%	5/18/2011	M	3,000	34	3	5/18/2009		No						
GEICO/GEICO GENERAL	Service Credit Union Branch	2010 Lafayette Road	Norfolk	VA	08805	Auto	-5.0%	5/18/2011	CU	65,385	11,608	131	5/18/2009		No						
GEICO/GEICO GENERAL	Sigma Alpha Epsilon Fraternity	PO Box 1856 Sheridan Road	Evansville	IN	47604	Auto	-5.0%	5/18/2011	M	190,000	3,842	23	8/5/2010		No						
GEICO/GEICO GENERAL	Sigma Alpha Iota International Music Fraternity	1 Tunnel Road	Ashvilleville	NC	28805	Auto	-5.0%	5/18/2011	M	20,000	481	7	8/5/2010		No						
GEICO/GEICO GENERAL	Sigma Kappa	8733 Founders Road	Indianapolis	IN	46240	Auto	-5.0%	5/18/2011	M	140,400	1,133	-	5/18/2011		No						
GEICO/GEICO GENERAL	Sigma Tau Gamma	P. O. Box 54	warrensburg	MO	64093	Auto	-5.0%	5/18/2011	M	50,000	590	1	5/18/2011		No						
GEICO/GEICO GENERAL	Sigma Xi, The Scientific Research Society	3106 East NC Hwy. 54	Research Triangle Park	NC	27709	Auto	-5.0%	5/18/2011	M	52,823	2,634	77	5/18/2009		No						
GEICO/GEICO GENERAL	Society for Human Resource Management	1800 Duke St.	Alexandria	VA	22304	Auto	-5.0%	5/18/2011	M	140,000	4,062	26	5/18/2009		No						
GEICO/GEICO GENERAL	Society for Research in Child Development	2960 S. State St. Suite 401	Ann Arbor	MI	48106	Auto	-5.0%	5/18/2011	M	4,306	104	5	5/18/2009		No						
GEICO/GEICO GENERAL	Society of American Foresters	5400 Grosvenor Drive	Bethesda	MD	20814-2198	Auto	-5.0%	5/18/2011	M	14,000	719	4	8/5/2010		No						
GEICO/GEICO GENERAL	Society of Cable Telecommunications Engineers	140 Phinney Rd.	Edson	PA	15341-1318	Auto	-5.0%	5/18/2011	M	15,000	853	-	8/5/2010		No						
GEICO/GEICO GENERAL	Society of Manufacturing Engineers	One SME Drive	Dearborn	MI	48121	Auto	-5.0%	5/18/2011	M	17,650	845	15	5/18/2009		No						
GEICO/GEICO GENERAL	Society Of Motion Picture and Television Engineers	3 Barker Ave	White Plains	NY	10601	Auto	-5.0%	5/18/2011	M	5,000	200	-	5/18/2011		No						
GEICO/GEICO GENERAL	Society of Professional Journalists	3908 N. Meridian Street	Indianapolis	IN	46208	Auto	-5.0%	5/18/2011	M	8,388	265	9	5/18/2009		No						
GEICO/GEICO GENERAL	Society of Women Engineers	230 East Chicago Street	Chicago	IL	60611-3065	Auto	-5.0%	5/18/2011	M	12,881	508	40	5/18/2009		No						
GEICO/GEICO GENERAL	South Carolina Bar	950 Taylor Street	Columbia	SC	29202-0608	Auto	-5.0%	5/18/2011	M	13,123	92	-	5/18/2011		No						
GEICO/GEICO GENERAL	St. Joseph's College of New York	155 West Roe Boulevard	Patuxent	NY	11772	Auto	-5.0%	5/18/2011	M	27,000	472	1	5/18/2011		No						
GEICO/GEICO GENERAL	St. Thomas University Alumni Association	16401 NW 27th Avenue	Miami Gardens	FL	33054	Auto	-5.0%	5/18/2011	M	22,000	292	1	8/5/2010		No						
GEICO/GEICO GENERAL	Stanford Alumni Association	328 Galvez Street	Stanford	CA	94305	Auto	-5.0%	5/18/2011	M	96,834	3,598	83	5/18/2009		No						
GEICO/GEICO GENERAL	State Bar of Arizona	4201 N 24th St #200	Phoenix	AZ	85016-6288	Auto	-5.0%	5/18/2011	M	19,074	19	1	5/18/2011		No						
GEICO/GEICO GENERAL	State Bar of Georgia	104 Marietta Street NW	Atlanta	GA	30303	Auto	-5.0%	5/18/2011	M	31,279	144	2	5/18/2009		No						
GEICO/GEICO GENERAL	State Bar of Texas	P. O. Box 12487	Austin	TX	78711	Auto	-5.0%	5/18/2011	M	67,000	251	3	8/5/2010		No						
GEICO/GEICO GENERAL	Student Osteopathic Medical Association	142 E. Ontario St.	Chicago	IL	60611	Auto	-5.0%	5/18/2011	M	2,500	56	3	8/5/2010		No						
GEICO/GEICO GENERAL	Tau Beta Phi	508 Dougherty Engineering Building	Knoxville	TN	37996	Auto	-5.0%	5/18/2011	M	23,382	2,785	144	5/18/2009		No						
GEICO/GEICO GENERAL	Tau Beta Sigma	P. O. Box 649	Stillwater	OK	74076-0849	Auto	-5.0%	5/18/2011	M	35,000	682	3	5/18/2011		No						
GEICO/GEICO GENERAL	Tau Kappa Epsilon	7439 Woodland Dr	Indianapolis	IN	46278	Auto	-5.0%	5/18/2011	M	202,000	6,353	7	5/18/2011		No						
GEICO/GEICO GENERAL	Teachers Association of Anne Arundel County	2521 Riva Road	Annapolis	MD	21401	Auto	-5.0%	5/18/2011	M	4,134	101	3	5/18/2009		No						
GEICO/GEICO GENERAL	Tennessee Bar Association	221 4th Avenue North	Nashville	TN	37219-2198	Auto	-5.0%	5/18/2011	M	9,385	49	3	5/18/2009		No						
GEICO/GEICO GENERAL	The Computing Technology Industry Association	1815 S. Meyers Road	Oakbrook Terrace	IL	60181-5228	Auto	-5.0%	5/18/2011	M	20,000	713	3	8/5/2010		No						
GEICO/GEICO GENERAL	The Endocrine Society	8401 Connecticut Ave., Suite 300	Chevy Chase	MD	20815	Auto	-5.0%	5/18/2011	M	15,000	682	1	5/18/2011		No						
GEICO/GEICO GENERAL	The Florida Bar	651 East Jefferson Street	Tallahassee	FL	32399-2300	Auto	-5.0%	5/18/2011	M	65,533	286	11	5/18/2009		No						
GEICO/GEICO GENERAL	The Fraternity of Phi Gamma Delta, INC.	1201 Red Mile Road	Lexington	KY	40544	Auto	-5.0%	5/18/2011	M	95,400	5,332	-	5/18/2011		No						
GEICO/GEICO GENERAL	Theta Tau Professional Engineering Fraternity	1011 San Jacinto	Austin	TX	78701-2451	Auto	-5.0%	5/18/2011	M	15,252	90	5	5/18/2009		No						
GEICO/GEICO GENERAL	University at Buffalo Alumni Association	103 Center for Tomorrow	Buffalo	NY	14260-7400	Auto	-5.0%	5/18/2011	M	164,143	1,185	27	5/18/2009		No						
GEICO/GEICO GENERAL	University of Alaska Fairbanks Alumni Association	201 Constitution Hall, UAF Campus	Fairbanks	AK	99775-0126	Auto	-5.0%	5/18/2011	M	22,410	93	-	5/18/2009		No						
GEICO/GEICO GENERAL	University of Baltimore Alumni Association	University of Baltimore	Baltimore	MD	21201	Auto	-5.0%	5/18/2													

**MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT**

Attached is the documentation required for the application for the listed Government Employees Insurance Company/GEICO General Insurance Company 2011 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2011 and have confirmed their participation to them in writing:

See Group Name Listing (attached)

You may contact any of our clients to verify information and confirm participation.

Sincerely,

Triana Woodard

Triana Woodard
Analyst, State Filings
(301) 986-2628
Fax: 301-986-3922
Email: twoodard@geico.com
Enclosures

Group Name	Comment/Question	Response
Air Force Sergeants Association	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.
Alpha Chi Sigma	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insureds. If this is a new group, there should be zero insured(s) receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Alpha Kappa Delta Phi	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Alpha Omicron Pi	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Alpha Phi	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Alpha Sigma Alpha	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Alpha Sigma Phi	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Alpha Xi Delta Fraternity	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
American Association of Museums	Are there any individual under the Institutional Membership category that will be given a deviation? If yes, please explain.	No. The Rate Differential is only applied to individuals meeting the criteria of membership for the member group. Individuals under the Institutional membership categories are not entitled to this rate differential.
American Association of University Administrators	Are there any individual under the Institutional Membership category that will be given a deviation? If yes, please explain. Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	No. The Rate Differential is only applied to individuals meeting the criteria of membership for the member group. Individuals under the Institutional membership categories are not entitled to this rate differential. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
American College of Clinical Pharmacy	Please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Association of Schools of Public Health	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Chi Phi	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Chief Petty Officers Association (Coast Guard)	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Concordia University Texas	Is this the full name of the member group? Please point out governance language consistent with the total membership number. In other words, who are the members?	Yes, this is the full name of the member group. This group includes faculty, staff, and alumni of Concordia University Texas.
Delta Delta Delta Fraternity	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Delta Gamma	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s).	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Delta Phi Epsilon	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Future Business Leaders of America/Phi Beta Lambda	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Gamma Phi Beta	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Harrison College	Is this the full name of the member group? Please point out governance language consistent with the total membership number. In other words, who are the members?	The full name of this group is Harrison College Alumni Association. This is an alumni group.
Hawaii State Bar Association	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.
Howard University Department of Alumni Relations	Is this the full name of the member group? Please point out governance language consistent with the total membership number. In other words, who are the members?	Yes, this is the full name of the member group. This is an alumni group.
International Society for Technology in Education	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
James Madison University Alumni Association	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.

Kappa Kappa Psi	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Lambda Chi Alpha	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
MAC Federal Credit Union	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Medical University of South Carolina Alumni Association	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group.
Monroe Community College Alumni Association	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group.
Montgomery County Education Association	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Music Teachers National Association	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
National Association of Thrift Savings Plan Participants	Please provide a valid governance link. Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	We are withdrawing this group from the filing.
National Grants Management Association	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
National Iota Foundation of Iota Phi Theta, Fraternity	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group.
National Technical Honor Society	Please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Naval Surface Warfare Center FCU	Are there any individual under the Business or Organization Membership category that will be given a deviation? If yes, please explain. Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	No. The Rate Differential is only applied to individuals meeting the criteria of membership for the member group. Individuals under the Business or Organizational membership categories are not entitled to this rate differential. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Navy League of the United States	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group.
Pen Air Federal Credit Union	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.
Phi Kappa Psi	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group.
Phi Kappa Sigma	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Phi Mu	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group.
Prince William Education Association	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group.
Sigma Kappa	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, what is the objective/purpose of this group.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Sigma Kappa is a sorority with 110 collegiate chapters.
Sigma Tau Gamma	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Southeastern University Alumni Association	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.
St. Joseph's College of New York	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
State Bar of Arizona	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Tau Beta Sigma	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Tau Kappa Epsilon	Please point out governance language consistent with the total membership number. In other words, who are the members? Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
The Endocrine Society	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
The Fraternity of Phi Gamma Delta, INC.	Please point out governance language consistent with the total membership number. In other words, who are the members?	The membership number is determined by the total available member count, defined as individuals meeting criteria for membership for the member group.
Towson University Foundation, Inc.	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.
U.S. Naval Institute	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.

University of Hawaii Alumni Association	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
University of North Florida Alumni Association	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.
VyStar Credit Union	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Women in Technology International	Are there any individual under the Small Business or Corporate Membership category that will be given a deviation? If yes, please explain. Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	No. The Rate Differential is only applied to individuals meeting the criteria of membership for the member group. Individuals under the Small Business or Corporate membership categories are not entitled to this rate differential. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.
Young Government Leaders	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.

Group Name	Comment/Question	Response	6-8-11 Comment/Question	6-8-11 Response
Naval Surface Warfare Center FCU	Are there any individual under the Business or Organization Membership category that will be given a deviation? If yes, please explain. Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	No. The Rate Differential is only applied to individuals meeting the criteria of membership for the member group. Individuals under the Business or Organizational membership categories are not entitled to this rate differential. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
American Association of Museums	Are there any individual under the Institutional Membership category that will be given a deviation? If yes, please explain.	No. The Rate Differential is only applied to individuals meeting the criteria of membership for the member group. Individuals under the Institutional membership categories are not entitled to this rate differential.		
American Association of University Administrators	Are there any individual under the Institutional Membership category that will be given a deviation? If yes, please explain. Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	No. The Rate Differential is only applied to individuals meeting the criteria of membership for the member group. Individuals under the Institutional membership categories are not entitled to this rate differential. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
Women in Technology International	Are there any individual under the Small Business or Corporate Membership category that will be given a deviation? If yes, please explain. Also, please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	No. The Rate Differential is only applied to individuals meeting the criteria of membership for the member group. Individuals under the Small Business or Corporate membership categories are not entitled to this rate differential. Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
Future Business Leaders of America/Phi Beta Lambda	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
International Society for Technology in Education	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
MAC Federal Credit Union	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
Montgomery County Education Association	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
Music Teachers National Association	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
Tau Beta Sigma	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
The Endocrine Society	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
University of Hawaii Alumni Association	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
VyStar Credit Union	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
Young Government Leaders	If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
Concordia University Texas	Is this the full name of the member group? Please point out governance language consistent with the total membership number. In other words, who are the members?	Yes, this is the full name of the member group. This group includes faculty, staff, and alumni of Concordia University Texas.	Please clarify the membership for each group in the previous objection where membership was questioned. Your response, in part, indicating that the members were individuals meeting criteria for membership for the member group is too broad. While it is good to know that the members are individuals, it is also good to know the membership criteria for those individuals? When I used the governance web link provided I was not able to find information on membership criteria. You may want to look at previous year(s) responses, if you need additional examples, please do not hesitate to contact me.	Applies to individuals who are faculty, staff, and alumni of Concordia University Texas.
Harrison College	Is this the full name of the member group? Please point out governance language consistent with the total membership number. In other words, who are the members?	The full name of this group is Harrison College Alumni Association. This is an alumni group.	Please clarify the membership for each group in the previous objection where membership was questioned. Your response, in part, indicating that the members were individuals meeting criteria for membership for the member group is too broad. While it is good to know that the members are individuals, it is also good to know the membership criteria for those individuals? When I used the governance web link provided I was not able to find information on membership criteria. You may want to look at previous year(s) responses, if you need additional examples, please do not hesitate to contact me.	Applies to individuals who meet the defined membership requirement of the alumni association through the attendance of the college or university. All dues paying members are individuals.
Howard University Department of Alumni Relations	Is this the full name of the member group? Please point out governance language consistent with the total membership number. In other words, who are the members?	Yes, this is the full name of the member group. This is an alumni group.	Please clarify the membership for each group in the previous objection where membership was questioned. Your response, in part, indicating that the members were individuals meeting criteria for membership for the member group is too broad. While it is good to know that the members are individuals, it is also good to know the membership criteria for those individuals? When I used the governance web link provided I was not able to find information on membership criteria. You may want to look at previous year(s) responses, if you need additional examples, please do not hesitate to contact me.	Applies to individuals who meet the defined membership requirement of the alumni association through the attendance of the college or university. All dues paying members are individuals.
Air Force Sergeants Association	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.		
Hawaii State Bar Association	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.		
James Madison University Alumni Association	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.		
Pen Air Federal Credit Union	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.		
Southeastern University Alumni Association	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.		
Towson University Foundation, Inc.	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.		
U.S. Naval Institute	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.		
University of North Florida Alumni Association	Please confirm the group has been nonrenewed for 2011.	Yes, we can confirm that this group is no longer active, effective with this filing.		
National Technical Honor Society	Please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		
American College of Clinical Pharmacy	Please explain why there are insured(s). If this is a new group, there should be zero insureds receiving the deviation.	Insureds in the new groups within this filing do not currently receive the Sponsored Marketing Discount, however these policyholders will receive the discount when the filing is approved.		

