

GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)
GEICO GENERAL INSURANCE COMPANY (GG)

Voluntary Automobile Insurance

MASSACHUSETTS

Filing Memorandum

Government Employees Insurance Company (GEICO) and GEICO General Insurance Company (GG) propose to implement the 2015 Group Marketing Plan Deviation for eligible groups. Included in this filing are groups that will be considered eligible for the discount with a proposed effective date of 5/18/2015.

Newly eligible groups for this filing that were not considered eligible in last year's filing are provided below:

Academic Room
American Association for the Advancement of Science
American Athletic Conference (AAC)
American Society of Association Executives
Application Developers Alliance
Atlantic 10 Conference (Atlantic 10)
Atlantic Coast Conference (ACC)
Big Sky Conference (Big Sky)
Big West Conference (Big West)
Chief Petty Officers Association (Coast Guard)
ClubCorp
Colonial Athletic Association (CAA)
Conference USA (C-USA)
Council of American Instructors of the Deaf
Enlisted Assn. of the National Guard of the United States
Kappa Omicron Nu
Lambda Sigma Upsilon
Metro Atlantic Athletic Conference (MAAC)
Mountain West Conference (Mountain West)
National Association of Home Builders
National Association of Pupil Services Administrators
National Audubon Society
National Directory of Registered Tax Return Preparers and Professionals Ltd
National Image INC.
National Military Family Association
New Jersey State Golf Association
Northeast Conference (Northeast)
Patriot League (Patriot League)
Pi Tau Sigma
Psi Chi

Southern Conference (SOCON)
Sun Belt Conference (Sunbelt)
United States Tennis Association - Mid Atlantic
United States Tennis Association-Northern California
Virginia Society of CPAs
Washington State University Alumni Association
West Coast Conference (WCC)

Insured's in the new groups within this filing do not currently receive the Sponsored Marketing Discount; however these policyholders will receive the discount when the filing is effective. Please refer to the supplemental exhibit titled New Group Membership for additional membership and governance information for the new groups.

Groups that are now ineligible to receive the discount but were included in last year's filing are provided below:

Alpha Gamma Rho Fraternity
California Association for the Education of Young Children
Georgia Retired Educators Association
Medeon
Organization of Professional Employees of the U.S. Dept. of Agriculture
Service Credit Union
Society of American Indian Government Employees

2015 Supplemental Exhibit - New Group Membership

<u>GROUP NAME</u>	<u>GROUP TYPE</u>	<u>MEMBERSHIP CRITERIA</u>
Academic Room	Education	Applies to individuals who meet the defined membership requirement. http://www.academicroom.com/terms-of-use
American Association for the Advancement of Science	Other	Applies to individuals who meet the defined membership requirement. https://pubs.aaas.org/org_membership/new_member_setup.asp
American Athletic Conference (AAC)	Other	Governance Structure.pdf
American Society of Association Executives	Other	Applies to individuals who meet the defined membership requirement. http://www.asaecenter.org/AboutUs/content.cfm?ItemNumber=16010&navItemNumber=51933
Application Developers Alliance	Professional	Applies to individuals who meet the defined membership requirement. http://www.appdevelopersalliance.org/membership/corporate-members/
Atlantic 10 Conference (Atlantic 10)	Other	Manual.pdf?DB_OEM_ID=31600
Atlantic Coast Conference (ACC)	Other	Applies to alumni, faculty, and staff of schools that are members of the conference. http://grfx.cstv.com/photos/schools/acc/genrel/auto_pdf/ACCEligibilityRules.pdf
Big Sky Conference (Big Sky)	Other	http://bigskyconf.com/custompages/CODE10-11/Constitution.pdf
Big West Conference (Big West)	Other	Applies to alumni, faculty, and staff of schools that are members of the conference. http://www.bigwest.org/code_book/2014/2014-15 BWC Manual Section 1-Constitution8.1.14.pdf
Chief Petty Officers Association (Coast Guard)	Other	Applies to individuals who meet the defined membership requirement. http://www.uscgcpoa.org/membership/criteria.aspx
ClubCorp	Other	Applies to individuals who meet the defined membership requirement. http://www.clubcorp.com/Membership/Innovative-Membership
Colonial Athletic Association (CAA)	Other	Applies to alumni, faculty, and staff of schools that are members of the conference. http://www.nmnathletics.com/fls/8500/supportfiles/Handbook/ByLaws.pdf?DB_OEM_ID=8500
Conference USA (C-USA)	Other	USA_Handbook.pdf
Council of American Instructors of the Deaf	Other	Applies to individuals who meet the defined membership requirement. http://www.caid.org/index.php/membership/
Enlisted Assn. of the National Guard of the United States	Other	Applies to individuals who meet the defined membership requirement. http://eangus.site-ym.com/?page=USMap1
Kappa Omicron Nu	Student	http://www.kon.org/awards/eligibility.html
Lambda Sigma Upsilon	Fraternity/Sorority	active. http://www.lsu79.org/membership/brotherhood
Metro Atlantic Athletic Conference (MAAC)	Other	Applies to alumni, faculty, and staff of schools that are members of the conference. http://www.maacsports.com/fls/17400/pdf/MAAC Sportsmanship Bylaws.pdf?DB_OEM_ID=17400
Mountain West Conference (Mountain West)	Other	Applies to alumni, faculty, and staff of schools that are members of the conference. http://graphics.fanonly.com/schools/mwcc/graphics/pdfs/handbook/1112-appA.pdf
National Association of Home Builders	Professional	Applies to individuals who meet the defined membership requirement. http://www.nahb.org/page.aspx/generic/sectionID=99
National Association of Pupil Services Administrators	Other	Applies to individuals who meet the defined membership requirement. http://napsa.com/?page_id=57
National Audubon Society	Other	Applies to individuals who meet the defined membership requirement. http://support.audubon.org/member-benefits
National Directory of Registered Tax Return Preparers and Professionals Ltd	Accounting	Applies to individuals who meet the defined membership requirement. http://www.ptindirectory.com/membership-enrollment.cfm
National Image INC.	Federal	Applies to individuals who meet the defined membership requirement. http://www.national-image.org/become-a-member/
National Military Family Association	Other	Applies to individuals who meet the defined membership requirement. http://www.militaryfamily.org/get-involved/join/military-family/
New Jersey State Golf Association	Other	Applies to individuals who meet the defined membership requirement. https://www.njsga.org/membershiphome/join-become-a-member/
Northeast Conference (Northeast)	Other	Applies to alumni, faculty, and staff of schools that are members of the conference. http://www.northeastconference.org/sports/2008/9/10/ncaacompliance.aspx
Patriot League (Patriot League)	Other	Applies to alumni, faculty, and staff of schools that are members of the conference. http://www.patriotleague.org/ot/saac/saac-bylaws.html
Pi Tau Sigma	Student	Applies to individuals who are current dues paying members of the group, or are alumni/alumnae members of the group whose membership is still deemed active. http://www.pitaisigma.net/ChapterBusiness/ChapterGuide/upload/Constitution-of-Pi-Tau-Sigma-Amend-2013.pdf
Psi Chi	Student	http://www.psichi.org/?page=become_member
Southern Conference (SOCON)	Other	13/Constitution_and_Bylaws.pdf?DB_OEM_ID=4000
Sun Belt Conference (Sunbelt)	Other	Applies to alumni, faculty, and staff of schools that are members of the conference. http://www.sunbeltsports.org/sports/2014/1/4/GENERAL_0103145239.aspx
United States Tennis Association - Mid Atlantic	Other	Applies to individuals who meet the defined membership requirement. http://membership.usta.com/section/Individual-Family-Memberships/101.uts
United States Tennis Association-Northern California	Other	Applies to individuals who meet the defined membership requirement. http://membership.usta.com/section/Individual-Family-Memberships/101.uts
Virginia Society of CPAs	Other	Applies to individuals who meet the defined membership requirement. http://www.vscpa.com/Content/VSCPA/JoinVSCPA/MembershipCategories.aspx
Washington State University Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association through the attendance of the college or university. All dues paying members are individuals. http://www.alumni.wsu.edu/s/1613/index.aspx?sid=1613&gid=2&pgid=395
West Coast Conference (WCC)	Other	Applies to alumni, faculty, and staff of schools that are members of the conference. http://www.wccsports.com/compliance/west-compliance.html

GEICO/GEICO GENERAL	University of Alaska Fairbanks Alumni Association	201 Conatation Hall, UAF Campus P.O. Box 750126	Fairbanks	AK	99775-0126	Auto	-5.0%	5/18/2015	M	28,500	242	6	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of Baltimore Alumni Association	University of Baltimore 1130 W. Chiles Street	Baltimore	MD	21201	Auto	-5.0%	5/18/2015	M	52,000	1761	11	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of California - San Diego Alumni Association	University Center 202 9500 Gilman Drive UCSD	La Jolla	CA	92093-0083	Auto	-5.0%	5/18/2015	M	152,000	3,503	68	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of California - San Francisco Alumni Association	220 Montgomery Street 9th Floor	San Francisco	CA	94104	Auto	-5.0%	5/18/2015	M	29,000	980	27	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of California - Santa Barbara Alumni Association	Membership & Marketing UCSS Alumni Assoc. - 1120 Univ. of Calif. at Santa Barbara	Santa Barbara	CA	93106-1120	Auto	-5.0%	5/18/2015	M	182,000	2,897	30	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of California - Irvine Alumni Association	UCI Alumni Association Network Alumni Center 450 Alumni Court	Irvine	CA	92697-1225	Auto	-5.0%	5/18/2015	M	142,689	2,689	27	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of Cincinnati Alumni Association	Postoff. C. Myers Alumni Center P.O. Box 210024	Cincinnati	OH	45221-0024	Auto	-5.0%	5/18/2015	M	230,000	2,294	38	8/6/2010	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of Florida Alumni Association	1938 West University Avenue P.O. Box 14425	Gainesville	FL	32604-2425	Auto	-5.0%	5/18/2015	M	397,256	2,944	132	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of Hawaii Alumni Association	2440 Campus Road Unit 307	Honolulu	HI	96822	Auto	-5.0%	5/18/2015	M	241,517	599	25	7/15/2011	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of Maryland Eastern Shore Alumni Association	Alumni House 1 Blackstone Rd	Princess Anne	MD	21853	Auto	-5.0%	5/18/2015	M	10,000	64	13	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of Maryland University College Alumni Assoc.	Office of Alumni Relations 3501 University Boulevard East	Arlington	MD	20783-8008	Auto	-5.0%	5/18/2015	M	162,000	1,130	47	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of Nebraska Alumni Association	Wick Alumni Center 1501 W St	Lincoln	NE	68508-1801	Auto	-5.0%	5/18/2015	M	164,168	1,463	30	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of Nevada Reno Alumni Association Inc.	McNitt Hall Alumni Center 007	Reno	NV	89557-0005	Auto	-5.0%	5/18/2015	M	69,458	480	12	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of North Carolina Wilmington Alumni Association	Wing Alumni House 1713 Market Street	Wilmington	NC	28403	Auto	-5.0%	5/18/2015	M	66,500	584	14	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of Northern Colorado Alumni Association	1700 8th Ave	Greeley	CO	80631	Auto	-5.0%	5/18/2015	M	127,871	252	1	5/18/2014	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of West Florida National Alumni Association	11000 University Parkway	Pensacola	FL	32514	Auto	-5.0%	5/18/2015	M	65,699	424	1	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	University of Wisconsin-Whitewater Alumni Association	900 W Main St	Whitewater	WI	53190	Auto	-5.0%	5/18/2015	M	200,000	1,720	8	5/18/2014	http://www.geico.com/	No
GEICO/GEICO GENERAL	USA Water Ski	1251 Holy Cow Rd	Polk City	FL	33868	Auto	-5.0%	5/18/2015	M	120,000	3,158	1	5/18/2014	http://www.geico.com/	No
GEICO/GEICO GENERAL	Virginia Society of CPAs	4309 Lee Road	Glenn Allen	VA	23060	Auto	-5.0%	5/18/2015	M	11,000	170		5/18/2015	http://www.geico.com/	No
GEICO/GEICO GENERAL	Virginia State University Alumni Association	P.O. Box 2448	Pepperburg	VA	23604	Auto	-5.0%	5/18/2015	M	12,000	113	13	7/15/2011	http://www.geico.com/	No
GEICO/GEICO GENERAL	VyStar Credit Union	P.O. Box 45085 4849 Blandina Boulevard	Jacksonville	FL	32210	Auto	-5.0%	5/18/2015	CJ	405,916	918	46	7/15/2011	http://www.geico.com/	No
GEICO/GEICO GENERAL	Washington State University Alumni Association	Washington State University Alumni Association	Pullman	WA	99164-1160	Auto	-5.0%	5/18/2015	M	160,000	918		5/18/2015	http://www.geico.com/	No
GEICO/GEICO GENERAL	William and Mary Alumni Association	Director of Alumni Products & Services P.O. Box 2100	Williamsburg	VA	23187-2100	Auto	-5.0%	5/18/2015	M	92,152	1,551	69	5/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	Women in Technology International	11840 W Olympic Blvd Ste #400	Los Angeles	CA	90064	Auto	-5.0%	5/18/2015	M	90,000	1,870	32	7/15/2011	http://www.geico.com/	No
GEICO/GEICO GENERAL	Young Government Leaders	8369 Bay Road Apt 102	Alexandria	VA	22312-2	Auto	-5.0%	5/18/2015	M	1,000	32	29	7/15/2011	http://www.geico.com/	No
GEICO/GEICO GENERAL	Zeta Beta Tau	3905 Vincennes Road Suite 300	Indianapolis	IN	46268	Auto	-5.0%	5/18/2015	M	109,000	3,023	88	7/15/2011	http://www.geico.com/	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2015

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE COMPANY		(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
GEICO/GEICO GENERAL	Air Force Sergeants Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alabama Retired State Employees' Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alabama State Bar	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alameda County Bar Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Chi Sigma	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Delta Kappa	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Delta Pi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Epsilon Phi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Epsilon Pi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Gamma Delta	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Alpha Sorority	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Delta Phi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Psi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Omicron Pi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Phi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Phi Omega, National Service Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Sigma Alpha	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Sigma Phi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Tau Omega National Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Xi Delta Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Zeta	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Academy of Audiology	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Academy of Pediatrics	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Alliance for Health, Physical Education, Recreation and Dance	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for Adult and Continuing Education	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for Respiratory Care	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for the Advancement of Science	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Collegiate Registrars and Admissions Officers	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Community Colleges	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Diabetes Educators	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Family and Consumer Sciences	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Museums	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Registered Nurses	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of School Administrators	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of School Personnel Administrators	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Teachers of German	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Women Dentists	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Business Women's Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Clinical Pharmacy	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Radiology	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Dental Hygienists' Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Educational Research Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Guild of Organists	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Heart Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	American Immigration Lawyers Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Institute of Biological Sciences	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Library Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Medical Student Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Mensa, Ltd.	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Montessori International-USA	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Montessori Society	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Occupational Therapy Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Osteopathic Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Pharmacists Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Physical Society	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Physical Therapy Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Public Health Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American School Counselor Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Cell Biology	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Clinical Laboratory Science	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Clinical Pathology	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Microbiology	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Training and Development	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Appraisers	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Association Executives	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Civil Engineers	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Military Comptrollers	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Speech-Language-Hearing Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Student Dental Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Technical Education Association, Inc.	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	America's Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	AmeriCorps Alums	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	APL Federal Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Application Developers Alliance	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Armed Forces Benefits Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Ashford University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Career and Technical Education	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Childhood Education International	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Education and Rehabilitation of the Blind and Visually Impaired	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Educational Communications and Technology	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Play Therapy	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Supervision & Curriculum Development	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Theatre in Higher Education	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of American Educators	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of American Geographers	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Energy Engineers	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Information Technology Professionals	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of School Business Officials International	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Schools of Public Health	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Teacher Educators	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of the United States Army	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Women's Health Obstetric and Neonatal Nurses	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Atlantic 10 Conference (Atlantic 10)	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Atlantic Coast Conference (ACC)	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Barksdale Federal Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Belvoir Federal Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Beta Gamma Sigma	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Beta Theta Pi Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Blacks In Government	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Boat Owners Association of The United States	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Bowie State University Nat'l Alumni Association, Inc.	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Brewton-Parker College Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Broward College Foundation	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Business & Professional Women	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Cannon Federal Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Carlos Albizu University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Cedar Point Federal Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chi Phi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chi Psi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chief Petty Officers Association (Coast Guard)	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Christian Educators Association International	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	College Student Educators International	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Colorado Bar Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Colorado State University-Pueblo Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Concordia University Texas	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Connecticut State Golf Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Correctional Education Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Council for Exceptional Children	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Council of American Instructors of the Deaf	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	CUNY York College Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Chi Fraternity, INC	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Delta Delta Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Gamma	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Kappa Epsilon	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Mu Delta	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Phi Epsilon	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Sigma Phi Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Sigma Pi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Tau Delta Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Theta Phi Law Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Upsilon Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Zeta Sorority	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	DePaul University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	District of Columbia Bar	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Dominican University of California Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Education Industry Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Embry Riddle Aeronautical University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Enlisted Assn. of the National Guard of the United States	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Executive Women's Golf Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	FAA Managers Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Fairfax Education Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Asian Pacific American Council	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Law Enforcement Officers Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Managers Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federally Employed Women	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	First Financial Federal Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	First Florida Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Fleet Reserve Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida A&M University National Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Florida Association of Museums	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Atlantic University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Institute of Technology Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida International University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Memorial University	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida State Golf Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Freelancers Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Future Business Leaders of America/Phi Beta Lambda	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Gamma Phi Beta	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	GEICO Federal Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Georgia State Golf Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Golden Gate University	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Golden Key International Honour Society	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Harrison College Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hawaii Pacific University	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hispanic Alliance for Career Enhancement	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hostos Community College	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Howard University Department of Alumni Relations	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Illinois State Bar Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Independent Telecommunications Pioneer Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Institute of Internal Auditors	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Institute of Management Accountants	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Assoc. of Workforce Professionals	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Association of Administrative Professionals	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Association of Chiefs of Police	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Furnishings and Design Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Reading Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society for Performance Improvement	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society for Technology in Education	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society of Automation	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Technology Education Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Investors Alliance, Inc.	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kansas Bar Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kaplan University	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Alpha Theta Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Delta Pi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Delta Rho	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Kappa Gamma Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Kappa Psi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Omicron Nu	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Psi Pharmaceutical Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Sigma Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Chi Alpha	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Sigma Upsilon	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Theta Alpha Latin Sorority	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Theta Phi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Licensed Professional Counselors Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Life Chiropractic College West Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Life University	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Long Island University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	MAC Federal Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	MacMurray College Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Marine Corps League	16.7%	11.7%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Marymount University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	MBA CORPS	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medical Society of the District of Columbia	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medical University of South Carolina Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Miami Association of Realtors	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Miami-Dade College Foundation	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mississippi Valley State University Foundation	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mohave Community College Foundation	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Monroe Community College Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Montana State University Alumni Foundation	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Montgomery County Education Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mortar Board National Foundation	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mount Sinai College Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mu Phi Epsilon	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Music Teachers National Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Active and Retired Federal Employees Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National AfterSchool Association (NAA)	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Air Traffic Controllers Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Alliance of Black School Educators	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Art Education Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for Female Executives	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for Music Education	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for the Education of Young Children	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Agricultural Educators	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Assistant United States Attorneys	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Biology Teachers (NABT)	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Credit Management	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Criminal Defense Lawyers	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Educational Office Professionals	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Elementary School Principals	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Graduate - Professional Students	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Home Builders	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Professional Women	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Pupil Services Administrators	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of School Psychologists	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Student Personnel Administrators (NASPA)	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Audubon Society	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Board for Certification of Orthopaedic Technologists	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Business Education Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Catholic Educational Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Childcare Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Collegiate Honors Council	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Contract Management Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council for Geographic Education (NCGE)	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council for the Social Studies	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Social Security Management Associations	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Teachers of English	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Teachers of Mathematics	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Directory of Registered Tax Return Preparers and Professionals Ltd	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Federation of Federal Employees	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Forensic League	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Geographic Society	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Grants Management Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	National Image INC.	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Infantry Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Institutes of Health Recreation & Welfare Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Iota Foundation of Iota Phi Theta, Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National League of Postmasters	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Management Associations	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Middle School Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Military Family Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Notary Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Peace Corps Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Register of Health Service Providers in Psychology	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National School Public Relations Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Science Teachers Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Sheriffs' Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Accountants	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Black Engineers	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Collegiate Scholars	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Leadership and Success	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Professional Engineers	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Technical Honor Society	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Tutoring Association (NTA)	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Naval Surface Warfare Center FCU	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Navy League of the United States	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New Jersey City University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New Jersey State Golf Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New York County Lawyers' Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New York Institute of Technology Alumni Federation	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Norfolk State University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	North American Association for Environmental Education (NAAEE)	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northern Illinois University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northern Star Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northwestern State University of Louisiana Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	NRL Federal Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Old Dominion University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Omega Delta Phi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Organization of American Historians	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Palm Beach Community College Foundation	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pen Air Federal Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pennsylvania Academy of Family Physicians & Foundation	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pentagon Federal Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Alpha Delta	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Chi Theta National Business Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Chi, Professional Pharmacy Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Epsilon	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Kappa International	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Phi, International Legal Fraternity of	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Theta Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Iota Alpha	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Phi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Psi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Sigma	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Tau	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Theta	16.7%	11.7%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Phi Mu	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Mu Alpha Sinfonia	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Kappa Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Pi National Honor Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Sigma	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Theta Kappa	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Alpha Phi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Beta Phi Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Lambda Theta	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Sigma Alpha Political Science Honor Society	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Sigma Epsilon	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Tau Sigma	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Prince William Education Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Professional Managers Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Psi Chi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Psi Upsilon	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Public Relations Society of America	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	RCI Members	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Registry of Interpreters for the Deaf	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Saint Leo Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sales and Marketing Executives International	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Salisbury University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	San Diego County Bar Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	School Nutrition Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Seattle University	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Senior Executives Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Epsilon Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Iota International Music Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Mu	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Delta Pi: National Hispanic Honor Society	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Delta Tau	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Kappa	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Tau Gamma	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Xi, The Scientific Research Society	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society for Human Resource Management	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society for Research in Child Development	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of American Foresters	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Manufacturing Engineers	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society Of Motion Picture and Television Engineers	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Professional Journalists	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Women Engineers	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sorority of Sigma Gamma Rho	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	South Carolina Bar	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Southern California University of Health Sciences Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	St. Joseph's College of New York	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	St. Thomas University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Stanford Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Arizona	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Georgia	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of New Mexico	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Texas	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Student Osteopathic Medical Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Beta Pi	16.7%	11.7%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Tau Beta Sigma	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Delta Phi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Kappa Epsilon	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Teachers Association of Anne Arundel County	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Temple College Foundation	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tennessee Bar Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	The Computing Technology Industry Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	The Endocrine Society	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	The Florida Bar	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	The Fraternity of Phi Gamma Delta, INC.	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Chi Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Phi Alpha	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Tau Professional Engineering Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Xi	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Triangle Fraternity	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Florida	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Mid Atlantic	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - New England	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Northern California	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University at Buffalo Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Alaska Fairbanks Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Baltimore Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - San Diego Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - San Francisco Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - Santa Barbara Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - Irvine Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Cincinnati Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Florida Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Hawaii Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland Eastern Shore Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland University College Alumni Assoc.	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Nebraska Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Nevada Reno Alumni Association Inc.	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of North Carolina Wilmington Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Northern Colorado Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of West Florida National Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Wisconsin-Whitewater Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	USA Water Ski	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Virginia Society of CPAs	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Virginia State University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	VyStar Credit Union	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Washington State University Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	William and Mary Alumni Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Women in Technology International	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Young Government Leaders	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Zeta Beta Tau	16.7%	11.7%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	The Endocrine Society	8401 Connecticut Ave. Suite 800	Chevy Chase	MD	20815	Auto	-5.0%	05/18/2015	M	17,263	417	10	07/15/2011	http://www.geico.com/	No
GEICO/GEICO GENERAL	The Florida Bar	601 East Jefferson Street	Tallahassee	FL	32309-2300	Auto	-5.0%	05/18/2015	M	98,577	392	34	05/18/2009	http://www.geico.com/	No
GEICO/GEICO GENERAL	The Fraternity of Phi Gamma Delta, INC.	1201 Red Mile Road	Lexington	KY	40544	Auto	-5.0%	05/18/2015	M	100,000	2,857	34	07/15/2011	http://www.geico.com/	No
GEICO/GEICO GENERAL	Theta Chi Fraternity	3330 Founders Rd	Indianapolis	IN	46260	Auto	-5.0%	05/18/2015	M	99,634	2,482	44	0/18/2012	http://www.geico.com/	No
GEICO/GEICO GENERAL	Theta Phi Alpha	27025 Kinderhooker Rd.	Bay Village	OH	44140-2300	Auto	-5.0%	05/18/2015	M	11,000	246	16	5/18/2012	http://www.geico.com/	No
GEICO/GEICO GENERAL	Theta Tau Professional Engineering Fraternity	1011 San Jacinto Suite 205	Austin	TX	78701-2431	Auto	-5.0%	05/18/2015	M	26,927	595	14	05/18/2009	http://www.geico.com/	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2015

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
GEICO/GEICO GENERAL	Academic Room	16.7%	11.7%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Air Force Sergeants Association	16.7%	11.7%	Lower Acquisition Costs	-5.0%

