

GEOVGEKO GENERAL	University of Cincinnati Alumni Association	Russell C. Myers Alumni Center P.O. Box 210024	Cincinnati	OH	45221-0024	Auto	-5.0%	5/18/2018	O	230,000	2,225	47	8/5/2010	http://www.geico.com/	No
GEOVGEKO GENERAL	University of Florida Alumni Association	1538 West University Avenue P.O. Box 14425	Gainesville	FL	32604-2625	Auto	-5.0%	5/18/2018	D	397,258	2,702	148	5/18/2009	http://www.geico.com/	No
GEOVGEKO GENERAL	University of Hawaii Alumni Association	2481 Campus Road Unit 307	Honolulu	HI	96822	Auto	-5.0%	5/18/2018	D	241,317	614	21	7/15/2011	http://www.geico.com/	No
GEOVGEKO GENERAL	University of Maryland College Park	7807 Alumni Dr	College Park	MD	20742	Auto	-5.0%	5/18/2018	D	307,444	860	56	5/18/2016	http://www.geico.com/	No
GEOVGEKO GENERAL	University of Maryland Eastern Shore Alumni Association	Alumni House 1 Backbone Rd	Pittsdelo Anne	MD	21163	Auto	-5.0%	5/18/2018	D	10,000	56	16	5/18/2009	http://www.geico.com/	No
GEOVGEKO GENERAL	University of Maryland University College	Office of Alumni Relations 3501 University Boulevard East	Adelphi	MD	20718-8008	Auto	-5.0%	5/18/2018	O	162,000	1,045	57	5/18/2009	http://www.geico.com/	No
GEOVGEKO GENERAL	University of Nebraska Alumni Association	Wick Alumni Center 1520 R St	Lincoln	NE	68508-1651	Auto	-5.0%	5/18/2018	D	164,188	1,275	31	5/18/2009	http://www.geico.com/	No
GEOVGEKO GENERAL	University of Nevada Reno Alumni Association Inc	Muir Hall Alumni Center 007	Reno	NV	89507-0005	Auto	-5.0%	5/18/2018	D	69,458	500	13	5/18/2009	http://www.geico.com/	No
GEOVGEKO GENERAL	University of North Carolina Wilmington Alumni Association	Wick Alumni House 1713 Market Street	Wilmington	NC	28403	Auto	-5.0%	5/18/2018	D	59,500	459	20	5/18/2009	http://www.geico.com/	No
GEOVGEKO GENERAL	University of Northern Colorado Alumni Association	1700 9th Ave	Greeley	CO	80631	Auto	-5.0%	5/18/2018	D	127,871	561	1	5/18/2014	http://www.geico.com/	No
GEOVGEKO GENERAL	University of West Alabama National Alumni Association	UNL Station 8	Livingston	AL	36470	Auto	-5.0%	5/18/2018	D	23,832	262	2	5/18/2018	http://www.geico.com/	No
GEOVGEKO GENERAL	University of West Florida National Alumni Association	11500 University Parkway	Pensacola	FL	32514	Auto	-5.0%	5/18/2018	D	65,659	369	7	5/18/2009	http://www.geico.com/	No
GEOVGEKO GENERAL	USA Visiter Bn	1251 Hwy Csw Rd	Pulk City	FL	33868	Auto	-5.0%	5/18/2018	O	120,000	1,828			http://www.geico.com/	No
GEOVGEKO GENERAL	Virginia State University Alumni Association	PO Box 2485	Petersburg	VA	23804	Auto	-5.0%	5/18/2018	D	52,000	152	11	7/15/2011	http://www.geico.com/	No
GEOVGEKO GENERAL	Washington State University Alumni Association	Washington State University Alumni Association	Pullman	WA	99164-4150	Auto	-5.0%	5/18/2018	O	160,000	650	19	5/18/2015	http://www.geico.com/	No
GEOVGEKO GENERAL	William and Mary Alumni Association	Director of Alumni Programs & Services P.O. Box 2100	Williamsburg	VA	23187-2100	Auto	-5.0%	5/18/2018	D	52,152	1,473	73	5/18/2009	http://www.geico.com/	No
GEOVGEKO GENERAL	Women in Technology International	11500 W Olympic Blvd Ste 4400	Los Angeles	CA	90064	Auto	-5.0%	5/18/2018	PA	90,000	2,198	32	7/15/2011	http://www.geico.com/	No
GEOVGEKO GENERAL	Young Government Leaders	6300 Beryl Road Apt 102	Alexandria	VA	22312	Auto	-5.0%	5/18/2018	O	5,000	179	34	7/15/2011	http://www.geico.com/	No
GEOVGEKO GENERAL	Zeta Beta Tau	3905 Vinsonna Road Suite 300	Indianapolis	IN	46208	Auto	-5.0%	5/18/2018	D	100,000	3,011	66	7/15/2011	http://www.geico.com/	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2016

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) <u>Expenses Assumed In Insurer's Rates Currently On File</u>	(2) <u>Expenses Associated With Group Marketing Plan</u>	(3) <u>Reasons for Expensed Difference</u>	(4) <u>Requested Group Rate Deviation</u>
GEICO/GEICO GENERAL	Air Force Sergeants Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alabama Retired State Employees' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alabama State Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alameda County Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Chi Omega	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Chi Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Delta Kappa	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Epsilon Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Epsilon Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Gamma Delta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Alpha Sorority	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Delta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Omicron Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Phi Omega, National Service Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Sigma Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Sigma Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Tau Omega National Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Xi Delta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Academy of Audiology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Academy of Pediatrics	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Alliance of Museums	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for Adult & Continuing Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for Respiratory Care	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Collegiate Registrars & Admissions (16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Community Colleges	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Diabetes Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Family & Consumer Sciences	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Registered Nurses	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of School Administrators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of School Personnel Administrators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Teachers of German	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Women Dentists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Business Women's Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Clinical Pharmacy	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Radiology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Sports Medicine	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Dental Hygienists' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Educational Research Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Guild of Organists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Heart Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Horticultural Therapy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Immigration Lawyers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Institute of Biological Sciences	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Library Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Medical Student Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Mensa, Ltd.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Montessori International-USA	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Montessori Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Occupational Therapy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Osteopathic Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Pharmacists Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Physical Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Physical Therapy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Public Health Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American School Counselor Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Cell Biology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Clinical Laboratory Science	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Clinical Pathology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Microbiology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Training and Development	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Appraisers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Association Executives	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Civil Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Military Comptrollers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Speech-Language-Hearing Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Student Dental Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Technical Education Association, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	America's Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	AmeriCorps Alums	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	APL Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Application Developers Alliance	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Armed Forces Benefits Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Ashford University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Associated Builders and Contractors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Career & Technical Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Childhood Education International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Education & Rehabilitation of the Blind & Visua	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Educational Communications & Technology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Middle level Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Play Therapy	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Supervision & Curriculum Development	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Theatre in Higher Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of American Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of American Geographers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Energy Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Information Technology Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Schools of Public Health	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Teacher Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of the United States Army	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Women's Health Obstetric and Neonatal Nurse	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Atlantic 10 Conference (Atlantic 10)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Atlantic Coast Conference (ACC)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Barksdale Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Belvoir Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Beta Gamma Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Beta Theta Pi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	BJ's Wholesale Club	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Blacks In Government	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Boat Owner Association of The United States	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Bowie State University Nat'l Alumni Association, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Brewton-Parker College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Broward College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Business & Professional Women	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	California Association for the Education of Young Children	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Cannon Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Carlos Albizu University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Cedar Point Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chi Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chi Psi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chief Petty Officers Association (Coast Guard)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Christian Educators Association International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	College Student Educators International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Colorado Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Colorado State University-Pueblo Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Computing Technology Industry Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Concordia University Texas	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Connecticut State Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Correctional Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Council for Exceptional Children	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	CUNY York College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Chi Fraternity, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Gamma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Kappa Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Mu Delta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Phi Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Sigma Phi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Sigma Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Tau Delta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Theta Phi Law Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Upsilon Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Zeta Sorority	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	DePaul University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	District of Columbia Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Dominican University of California Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Education Industry Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Embry-Riddle Aeronautical University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Endocrine Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Enlisted Assn. of the National Guard of the United States	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Executive Women's Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	FAA Managers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Fairfax Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Asian Pacific American Council	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Law Enforcement Officers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Managers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federally Employed Women	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	First Financial Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	First Florida Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Fleet Reserve Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida A&M University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Atlantic University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Florida Gulf Coast University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Institute of Technology Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida International University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida State Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Freelancers Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Future Business Leaders of America/Phi Beta Lambdas	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Gamma Phi Beta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	GEICO Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Georgia Retired Educators Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Golden Gate University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Golden Key International Honour Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Harrison College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hawaii Pacific University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hawaii State Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hispanic Alliance for Career Enhancement	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hostos Community College	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Howard University Department of Alumni Relations	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Humboldt State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Illinois State Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Independent Telecommunications Pioneer Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Institute of Internal Auditors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Institute of Management Accountants	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Assoc. of Workforce Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Association of Administrative Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Association of Chiefs of Police	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Furnishings and Design Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Literacy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society for Performance Improvement	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society for Technology in Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society of Automation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Technology Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Investors Alliance, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kansas Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kaplan University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Alpha Theta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Delta Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Delta Rho	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Kappa Psi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Omicron Nu	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Psi Pharmaceutical Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Sigma Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Chi Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Sigma Upsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Theta Alpha Latin Sorority	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Theta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Licensed Professional Counselors Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Life Chiropractic College West Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Life University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Long Island University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Louisiana State Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	MacMurray College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Marymount University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medical Society of the District of Columbia	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medical University of South Carolina Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Miami Association of Realtors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Miami-Dade College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mississippi Valley State University Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mohave Community College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Monroe Community College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Montana State University Alumni Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Montgomery County Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mu Phi Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Music Teachers National Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Active and Retired Federal Employees Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Afterschool Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Air Traffic Controllers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Alliance of Black School Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Art Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for Female Executives	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for Music Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for the Education of Young Children	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Agricultural Educators, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Assistant United States Attorneys	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Biology Teachers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Credit Management	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Criminal Defense Lawyers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Educational Office Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Elementary School Principals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Graduate - Professional Students	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Home Builders	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Professional Women	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of School Psychologists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Student Personnel Administrators	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	National Audubon Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Board for Certification of Orthopaedic Technologists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Business Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Catholic Educational Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Childcare Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Collegiate Honors Council	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Contract Management Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council for Geographic Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council for the Social Studies	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Social Security Management Associations	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Teachers of English	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Teachers of Mathematics	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Directory of Registered Tax Return Preparers and Pr	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Federation of Federal Employees	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Forensic League	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Geographic Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Grants Management Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Infantry Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Institutes of Health Recreation & Welfare Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Iota Foundation of Iota Phi Theta, Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National League of Postmasters	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Management Associations	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Military Family Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Notary Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Peace Corps Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Register of Health Service Providers in Psychology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National School Public Relations Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Science Teachers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Sheriffs' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Accountants	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Black Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Collegiate Scholars	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Leadership and Success	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Professional Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Technical Honor Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Tutoring Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Naval Surface Warfare Center FCU	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Navy League of the United States	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New Jersey City University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New Jersey State Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New York County Lawyers' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New York Institute of Technology Alumni Federation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Norfolk State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	North American Association for Environmental Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northern Illinois University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northern Star Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northwestern State University of Louisiana Alumni Associati	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	NRL Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Old Dominion University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Omega Delta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Organization of American Historians	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Palm Beach State College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pennsylvania Academy of Family Physicians & Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Chi Theta National Business Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Chi, Professional Pharmacy Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Kappa International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Phi, International Legal Fraternity of	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Theta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Gamma Delta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Iota Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Psi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Tau	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Theta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Mu	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Mu Alpha Sinfonia	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Kappa Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Pi National Honor Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Theta Kappa	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Alpha Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Beta Phi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Lambda Theta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Sigma Alpha Political Science Honor Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Sigma Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Tau Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Prince George's County Educators' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Prince William Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Professional Managers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Psi Chi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Psi Upsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	PSIA-AASI - Skiing and Snowboarding Instructors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Public Relations Society of America	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	RCI Members	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Registry of Interpreters for the Deaf	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Saint Leo Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sales and Marketing Executives International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Salisbury University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	San Diego County Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	School Nutrition Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Seattle University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Senior Executives Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	SHAPE America	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Epsilon Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Iota International Music Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Mu	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Chi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Delta Pi: National Hispanic Honor Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Delta Tau	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Kappa	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Tau Gamma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Xi, The Scientific Research Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society for Human Resource Management	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society for Research in Child Development	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of American Foresters	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Manufacturing Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society Of Motion Picture and Television Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Professional Journalists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Women Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sorority of Sigma Gamma Rho	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	South Carolina Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Southern California University of Health Sciences Alumni Assn	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	St. Joseph's College of New York	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	St. Thomas University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Stanford Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Arizona	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Georgia	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of New Mexico	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Texas	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Student Osteopathic Medical Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Beta Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Beta Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Delta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Kappa Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Teachers Association of Anne Arundel County	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Temple College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tennessee Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Chi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Phi Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Tau Professional Engineering Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Xi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Triangle Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Florida	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Mid Atlantic	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - New England	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Northern	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Southern California	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association Northern California	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Alaska Fairbanks Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Baltimore Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - Irvine Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - San Diego Alumni	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - San Francisco Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - Santa Barbara Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Cincinnati Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Florida Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Hawaii Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland College Park (Alumni)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland Eastern Shore Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland University College	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Nebraska Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Nevada Reno Alumni Association Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of North Carolina Wilmington Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Northern Colorado Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of West Alabama National Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of West Florida National Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	USA Water Ski	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Virginia State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Washington State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	William and Mary Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Women in Technology International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Young Government Leaders	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Zeta Beta Tau	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)
GEICO GENERAL INSURANCE COMPANY (GG)

Voluntary Automobile Insurance

MASSACHUSETTS

Filing Memorandum

Government Employees Insurance Company (GEICO) and GEICO General Insurance Company (GG) propose to implement the 2016 Group Marketing Plan Deviation for eligible groups. Included in this filing are groups that will be considered eligible for the discount with a proposed effective date of 5/18/2016.

Newly eligible groups for this filing that were not considered eligible in last year's filing are provided below:

Alpha Chi Omega
American College of Sports Medicine
American Horticultural Therapy Association
Associated Builders and Contractors
BJ's Wholesale Club
California Association for the Education of Young Children
Florida Gulf Coast University Alumni Association
Georgia Retired Educators Association
Hawaii State Bar Association
Humboldt State University Alumni Association
Louisiana State Bar Association
Prince George's County Educators' Association
PSIA-AASI - Skiing and Snowboarding Instructors
Sigma Chi
United States Tennis Association - Northern
United States Tennis Association - Southern California
University of Maryland College Park
University of West Alabama National Alumni Association

Insured's in the new groups within this filing do not currently receive the Sponsored Marketing Discount; however these policyholders will receive the discount when the filing is effective. Please refer to the supplemental exhibit titled New Group Membership for additional membership and governance information for the new groups.

Groups that are now ineligible to receive the discount but were included in last year's filing are provided below:

- Council of American Instructors of the Deaf
- National Association of Pupil Services Administrators
- Florida Memorial University
- National Image Inc.
- Florida Association of Museums
- Georgia State Golf Association
- Marine Corps League
- Association of School Business Officials International
- VyStar Credit Union
- Alpha Kappa Psi
- MBA CORPS
- Alpha Delta Pi
- Delta Delta Delta Fraternity
- Kappa Kappa Gamma Fraternity
- MAC Federal Credit Union
- Mount Sinai College Alumni Association
- Pen Air Federal Credit Union
- University of Wisconsin-Whitewater Alumni Association
- University at Buffalo Alumni Association
- Mortar Board National Foundation
- Pentagon Federal Credit Union
- Alpha Zeta
- Phi Alpha Delta
- Virginia Society of CPAs
- American Association for the Advancement of Science

The following group names have changed from our previously filed language:

Previously Filed Group Name	Updated Group Name
American Alliance for Health, Physical Education, Recreation and Dance	SHAPE America
International Reading Association	International Literacy Association
National Middle School Association	Association for Middle level Education
Palm Beach Community College Foundation	Palm Beach State College Foundation
American Association of Museums	American Alliance of Museums
The Fraternity of Phi Gamma Delta, INC.	Phi Gamma Delta
Florida A&M University National Alumni Association	Florida A&M University Alumni Association

2016 Supplemental Exhibit - New Group Membership

GROUP NAME	GROUP TYPE	MEMBERSHIP CRITERIA
Alpha Chi Omega	Fraternity - Social	Applies to individuals who are current dues paying members of the fraternity/sorority, or are alumni/alumnae members of the fraternity/sorority whose membership is still deemed
American College of Sports Medicine	Education	Applies to individuals who are current dues paying members of the group. https://www.acsm.org/membership/membership-options-benefits
American Horticultural Therapy Association	Professional	Applies to individuals who meet the defined membership requirement and have been accepted through an application process. http://ahta.org/professional-registration
Associated Builders and Contractors	Professional	Applies to individuals who are current dues paying members of the group. http://www.abc.org/en-us/membership/membership.aspx
BJ's Wholesale Club	Other	Applies to individuals who are current dues paying members of the group. https://www.bjs.com/purchase-membership-options
California Association for the Education of Young Children	Professional	Applies to individuals who are current dues paying members of the group. http://www.naeyc.org/membership/join
Florida Gulf Coast University Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. http://alumni.fgcu.edu/s/1630/index.as
Georgia Retired Educators Association	Professional	Applies to individuals who meet the defined membership requirement and are current dues paying members. http://www.garetirededucators.org/GREA/MembershipApp.htm
Hawaii State Bar Association	Bar	Applies to individuals who meet the defined membership requirement and are current dues paying members. http://hsba.org/images/hsba/HSBA/HSBA%20Constitution%20and%
Humboldt State University Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. http://forever.humboldt.edu/sign-up
Louisiana State Bar Association	Bar	Applies to individuals who meet the defined membership requirement and are current dues paying members. https://www.lsb.org/Members/MemberDues.aspx
Prince George's County Educators' Association	Education	Applies to individuals meet the defined membership requirement and who are current dues paying members of the group. http://www.pgcea.org/membership.cfm
PSIA-AASI - Skiing and Snowboarding Instructors	Recreational Organization	Applies to individuals who meet the defined membership requirement and who are current dues paying members of the group. https://www.thesnowpros.org/BeaSkiorSnowboard
Sigma Chi	Fraternity - Social	Applies to individuals who are current dues paying members of the fraternity/sorority, or are alumni/alumnae members of the fraternity/sorority whose membership is still deemed
United States Tennis Association - Northern	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.northern.usta.com/leagues/
United States Tennis Association - Southern California	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.scta.usta.com/Membership/?intloc=headernav
University of Maryland College Park	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. http://alumni.umd.edu/s/1132/1col.aspx
University of West Alabama National Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. https://www.uwalumni.com/membership

GEOS/GEKO GENERAL	United States Tennis Association - Mid Atlantic	11410 Isaac Newton Square North Suite 270	Raiston	VA	20190	Auto	-5.0%	5/18/2016	O	38,000	818	-	5/18/2015	http://www.geico.com/	No
GEOS/GEKO GENERAL	United States Tennis Association - New England	110 Turlock Rd # 110	Westborough	MA	01581	Auto	-5.0%	5/18/2016	O	23,088	8,988	45	5/18/2014	http://www.geico.com/	No
GEOS/GEKO GENERAL	United States Tennis Association - Northern	1001 W 88th St #100	Minneapolis	MN	55431	Auto	-5.0%	5/18/2016	O	13,500	233	1	5/18/2016	http://www.geico.com/	No
GEOS/GEKO GENERAL	United States Tennis Association - Southern California	420 Charles E. Young Drive West	Los Angeles	CA	90024	Auto	-5.0%	5/18/2016	O	40,000	1,228	-	5/18/2016	http://www.geico.com/	No
GEOS/GEKO GENERAL	United States Tennis Association Northern California	1900 North Loop Road	Alameda	CA	94502	Auto	-5.0%	5/18/2016	O	51,000	4,698	-	5/18/2015	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of Alaska Fairbanks Alumni Association	201 Constitution Hall, UAF Campus P.O. Box 750126	Fairbanks	AK	99701-0126	Auto	-5.0%	5/18/2016	O	28,500	289	7	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of Baltimore Alumni Association	University of Baltimore 1303N. Charles Street	Baltimore	MD	21201	Auto	-5.0%	5/18/2016	O	46,944	133	19	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of California - Irvine Alumni Association	Newkirk Alumni Center, 450 Alumni Ct	Irvine	CA	92617	Auto	-5.0%	5/18/2016	O	142,889	2,722	28	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of California - San Diego Alumni	University Center 202 9500 Gilman Drive, UCSD	La Jolla	CA	92093-0883	Auto	-5.0%	5/18/2016	O	152,000	3,446	69	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of California - Santa Francisco Alumni Association	220 Montgomery Street 5th Floor	San Francisco	CA	94104	Auto	-5.0%	5/18/2016	O	25,000	620	30	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of California - Santa Barbara Alumni Association	Membership & Marketing UCSD Alumni Assoc. - 1120 Univ. of Calif. at Santa Barbara	Santa Barbara	CA	93101-1120	Auto	-5.0%	5/18/2016	PA	162,000	2,914	37	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of Cincinnati Alumni Association	Pussell C. Merz Alumni Center P.O. Box 210024	Cincinnati	OH	45221-0024	Auto	-5.0%	5/18/2016	O	230,000	2,225	47	8/5/2011	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of Florida Alumni Association	1900 West University Avenue P.O. Box 14425	Gainesville	FL	32602-2425	Auto	-5.0%	5/18/2016	O	397,256	2,702	148	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of Hawaii Alumni Association	2480 Campus Road Unit 307	Honolulu	HI	96822	Auto	-5.0%	5/18/2016	O	241,317	614	21	7/15/2011	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of Maryland College Park	7801 Alumni Dr.	College Park	MD	20742	Auto	-5.0%	5/18/2016	O	301,444	880	56	5/18/2016	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of Maryland Eastern Shore Alumni Association	Alumni House 1 Babson Rd	Princess Anne	MD	21853	Auto	-5.0%	5/18/2016	O	10,000	56	15	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of Maryland University College	Office of Alumni Relations 3501 University Boulevard East	Adelphi	MD	20718-8008	Auto	-5.0%	5/18/2016	O	162,000	1,045	57	5/18/2016	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of Nebraska Alumni Association	Wick Alumni Center 1520 R. B.	Lincoln	NE	68502-1651	Auto	-5.0%	5/18/2016	O	164,168	1,275	31	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of Nevada Reno Alumni Association Inc.	Marill Hall Alumni Center 007	Reno	NV	89527-0005	Auto	-5.0%	5/18/2016	O	69,458	502	13	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of North Carolina Wilmington Alumni Association	Wick Alumni House 1713 Market Street	Wilmington	NC	28403	Auto	-5.0%	5/18/2016	O	58,500	459	20	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of North Carolina Charlotte Alumni Association	1700 9th Ave	Charlotte	NC	28211	Auto	-5.0%	5/18/2016	O	127,871	661	1	5/18/2014	http://www.geico.com/	No
GEOS/GEKO GENERAL	UNRA Station 6	UNRA Station 6	Livingston	AL	35470	Auto	-5.0%	5/18/2016	O	25,832	202	2	5/18/2016	http://www.geico.com/	No
GEOS/GEKO GENERAL	University of West Florida National Alumni Association	11500 University Parkway	Panama City	FL	32314	Auto	-5.0%	5/18/2016	O	65,899	369	7	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	USA Water Ski	1251 Holly Cow Rd	Pulk City	FL	33888	Auto	-5.0%	5/18/2016	O	120,000	1,826	1	5/18/2014	http://www.geico.com/	No
GEOS/GEKO GENERAL	Virginia State University Alumni Association	PO Box 2488	Petersburg	VA	23804	Auto	-5.0%	5/18/2016	O	12,000	152	15	7/15/2011	http://www.geico.com/	No
GEOS/GEKO GENERAL	Washington State University Alumni Association	Washington State University Alumni Association	Pullman	WA	99164-4950	Auto	-5.0%	5/18/2016	O	160,000	650	19	5/18/2015	http://www.geico.com/	No
GEOS/GEKO GENERAL	William and Mary Alumni Association	Director of Alumni Programs & Services P.O. Box 2100	Williamsburg	VA	23182-2100	Auto	-5.0%	5/18/2016	O	92,152	1,473	79	5/18/2009	http://www.geico.com/	No
GEOS/GEKO GENERAL	Women in Technology International	11500 W Olympic Blvd Ste 4400	Los Angeles	CA	90064	Auto	-5.0%	5/18/2016	PA	90,000	2,138	32	7/15/2011	http://www.geico.com/	No
GEOS/GEKO GENERAL	Young Government Leaders	6389 Beryl Road Apt 102	Alexandria	VA	22312	Auto	-5.0%	5/18/2016	O	6,000	179	34	7/15/2011	http://www.geico.com/	No
GEOS/GEKO GENERAL	Zeta Beta Tau	3905 Vincennes Road Suite 300	Indianapolis	IN	46208	Auto	-5.0%	5/18/2016	O	109,000	3,011	66	7/15/2011	http://www.geico.com/	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2016

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates <u>Currently On File</u>	(2) Expenses Associated With Group Marketing <u>Plan</u>	(3) Reasons for Expensed <u>Difference</u>	(4) Requested Group Rate <u>Deviation</u>
GEICO/GEICO GENERAL	Access Global Golf & Travel Network	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Air Force Sergeants Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alabama Retired State Employees' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alabama State Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alameda County Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Chi Omega	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Chi Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Delta Kappa	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Epsilon Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Epsilon Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Gamma Delta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Alpha Sorority	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Delta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Omicron Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Phi Omega, National Service Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Sigma Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Sigma Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Tau Omega National Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Xi Delta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Academy of Audiology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Academy of Pediatrics	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Alliance of Museums	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for Adult & Continuing Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for Respiratory Care	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Collegiate Registrars & Admissions Off	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Community Colleges	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Diabetes Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Family & Consumer Sciences	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Registered Nurses	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of School Administrators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of School Personnel Administrators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Teachers of German	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Women Dentists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Business Women's Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Clinical Pharmacy	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Radiology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Sports Medicine	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Dental Hygienists' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Educational Research Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Guild of Organists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Heart Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Horticultural Therapy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Immigration Lawyers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Institute of Biological Sciences	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Library Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Medical Student Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Mensa, Ltd.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Montessori International-USA	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Montessori Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Occupational Therapy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Osteopathic Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Pharmacists Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Physical Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Physical Therapy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Public Health Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American School Counselor Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Cell Biology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Clinical Laboratory Science	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Clinical Pathology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Microbiology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Training and Development	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Appraisers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Association Executives	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Civil Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Military Comptrollers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Speech-Language-Hearing Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	American Student Dental Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Technical Education Association, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	America's Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	AmeriCorps Alums	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	APL Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Application Developers Alliance	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Armed Forces Benefits Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Ashford University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Associated Builders and Contractors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Career & Technical Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Childhood Education International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Education & Rehabilitation of the Blind & Visually Impaired	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Educational Communications & Technology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Middle Level Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Play Therapy	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Supervision & Curriculum Development	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Theatre in Higher Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of American Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of American Geographers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Energy Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Information Technology Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Schools of Public Health	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Teacher Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of the United States Army	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Women's Health Obstetric and Neonatal Nurses	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Atlantic 10 Conference (Atlantic 10)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Atlantic Coast Conference (ACC)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Barksdale Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Belvoir Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Beta Gamma Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Beta Theta Pi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	BJ's Wholesale Club	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Blacks In Government	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Boat Owner Association of The United States	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Bowie State University Nat'l Alumni Association, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Brewton-Parker College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Broward College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Business & Professional Women	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	California Association for the Education of Young Children	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Cannon Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Carlos Albizu University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Cedar Point Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chi Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chi Psi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chief Petty Officers Association (Coast Guard)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Christian Educators Association International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	College Student Educators International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Colorado Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Colorado State University-Pueblo Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Computing Technology Industry Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Concordia University Texas	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Connecticut State Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Correctional Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Council for Exceptional Children	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	CUNY York College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Chi Fraternity, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Gamma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Kappa Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Mu Delta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Phi Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Sigma Phi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Sigma Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Tau Delta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Theta Phi Law Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Upsilon Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Zeta Sorority	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	DePaul University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	District of Columbia Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Dominican University of California Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Education Industry Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Embry-Riddle Aeronautical University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Endocrine Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Enlisted Assn. of the National Guard of the United States	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Executive Women's Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	FAA Managers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Fairfax Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Asian Pacific American Council	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Law Enforcement Officers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Managers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Federally Employed Women	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	First Financial Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	First Florida Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Fleet Reserve Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida A&M University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Atlantic University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Gulf Coast University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Institute of Technology Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida International University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida State Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Freelancers Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Future Business Leaders of America/Phi Beta Lambdas	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Gamma Phi Beta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	GEICO Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Georgia Retired Educators Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Golden Gate University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Golden Key International Honour Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Harrison College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hawaii Pacific University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hawaii State Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hispanic Alliance for Career Enhancement	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hostos Community College	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Howard University Department of Alumni Relations	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Humboldt State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Illinois State Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Independent Telecommunications Pioneer Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Institute of Internal Auditors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Institute of Management Accountants	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Assoc. of Workforce Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Association of Administrative Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Association of Chiefs of Police	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Furnishings and Design Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Literacy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society for Performance Improvement	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society for Technology in Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society of Automation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Technology Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Investors Alliance, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kansas Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kaplan University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Alpha Theta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Delta Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Delta Rho	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Kappa Psi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Omicron Nu	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Psi Pharmaceutical Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Sigma Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Chi Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Sigma Upsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Theta Alpha Latin Sorority	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Theta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Licensed Professional Counselors Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Life Chiropractic College West Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Life University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Long Island University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Louisiana State Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	MacMurray College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Marymount University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	mediabistro.com	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medical Society of the District of Columbia	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medical University of South Carolina Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Miami Association of Realtors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Miami-Dade College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mississippi Valley State University Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mohave Community College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Monroe Community College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Montana State University Alumni Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Montgomery County Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mu Phi Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Music Teachers National Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Active and Retired Federal Employees Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Afterschool Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Air Traffic Controllers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Alliance of Black School Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Art Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for Female Executives	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for Music Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for the Education of Young Children	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Agricultural Educators, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Assistant United States Attorneys	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	National Association of Biology Teachers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Credit Management	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Criminal Defense Lawyers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Educational Office Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Elementary School Principals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Graduate - Professional Students	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Home Builders	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Professional Women	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of School Psychologists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Student Personnel Administrators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Audubon Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Board for Certification of Orthopaedic Technologists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Business Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Catholic Educational Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Childcare Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Collegiate Honors Council	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Contract Management Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council for Geographic Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council for the Social Studies	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Social Security Management Associations	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Teachers of English	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Teachers of Mathematics	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Directory of Registered Tax Return Preparers and Prof	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Federation of Federal Employees	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Forensic League	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Geographic Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Grants Management Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Infantry Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Institutes of Health Recreation & Welfare Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Iota Foundation of Iota Phi Theta, Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National League of Postmasters	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Management Associations	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Military Family Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Notary Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Peace Corps Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Register of Health Service Providers in Psychology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National School Public Relations Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Science Teachers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Sheriffs' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Accountants	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Black Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Collegiate Scholars	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Leadership and Success	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Professional Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Technical Honor Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Tutoring Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Naval Surface Warfare Center FCU	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Navy League of the United States	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New Jersey City University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New Jersey State Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New York County Lawyers' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New York Institute of Technology Alumni Federation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Norfolk State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	North American Association for Environmental Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northern Illinois University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northern Star Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northwestern State University of Louisiana Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	NRL Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Old Dominion University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Omega Delta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Organization of American Historians	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Palm Beach State College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Palmer Advantage Platinum	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pennsylvania Academy of Family Physicians & Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Chi Theta National Business Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Chi, Professional Pharmacy Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Kappa International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Phi, International Legal Fraternity of	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Theta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Gamma Delta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Iota Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Psi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Tau	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Theta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Mu	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Mu Alpha Sinfonia	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Kappa Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Pi National Honor Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Theta Kappa	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Pi Alpha Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Beta Phi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Lambda Theta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Sigma Alpha Political Science Honor Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Sigma Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Tau Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Prince George's County Educators' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Prince William Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Professional Managers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Psi Chi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Psi Upsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	PSIA-AASI - Skiing and Snowboarding Instructors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Public Relations Society of America	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	RCI Members	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Registry of Interpreters for the Deaf	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Saint Leo Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sales and Marketing Executives International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Salisbury University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	San Diego County Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	School Nutrition Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Seattle University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Senior Executives Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	SHAPE America	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Epsilon Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Iota International Music Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Mu	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Chi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Delta Pi: National Hispanic Honor Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Delta Tau	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Kappa	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Tau Gamma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Xi, The Scientific Research Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Smithsonian (and Air & Space)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society for Human Resource Management	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society for Research in Child Development	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of American Foresters	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Manufacturing Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society Of Motion Picture and Television Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Professional Journalists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Women Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sorority of Sigma Gamma Rho	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	South Carolina Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Southern California Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Southern California University of Health Sciences Alumni Assoc	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	St. Joseph's College of New York	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	St. Thomas University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Stanford Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Arizona	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Georgia	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of New Mexico	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Texas	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Student Osteopathic Medical Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Beta Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Beta Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Delta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Kappa Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Teachers Association of Anne Arundel County	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Temple College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tennessee Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Chi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Phi Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Tau Professional Engineering Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Xi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Triangle Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Florida	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Mid Atlantic	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - New England	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Northern	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Southern California	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association Northern California	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Alaska Fairbanks Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Baltimore Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - Irvine Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - San Diego Alumni	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - San Francisco Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - Santa Barbara Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Cincinnati Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Florida Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Hawaii Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland College Park (Alumni)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland Eastern Shore Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland University College	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Nebraska Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	University of Nevada Reno Alumni Association Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of North Carolina Wilmington Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Northern Colorado Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of West Alabama National Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of West Florida National Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	USA Water Ski	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Virginia State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Washington State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	William and Mary Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Women in Technology International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Young Government Leaders	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Zeta Beta Tau	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)
GEICO GENERAL INSURANCE COMPANY (GG)

Voluntary Automobile Insurance

MASSACHUSETTS

Filing Memorandum

Government Employees Insurance Company (GEICO) and GEICO General Insurance Company (GG) propose to implement the 2016 Group Marketing Plan Deviation for eligible groups. Included in this filing are groups that will be considered eligible for the discount with a proposed effective date of 5/18/2016.

Newly eligible groups for this filing that were not considered eligible in last year's filing are provided below:

Access Global Golf & Travel Network
Alpha Chi Omega
American College of Sports Medicine
American Horticultural Therapy Association
Associated Builders and Contractors
BJ's Wholesale Club
California Association for the Education of Young Children
Florida Gulf Coast University Alumni Association
Georgia Retired Educators Association
Hawaii State Bar Association
Humboldt State University Alumni Association
Louisiana State Bar Association
mediabistro.com
Palmer Advantage Platinum
Prince George's County Educators' Association
PSIA-AASI - Skiing and Snowboarding Instructors
Sigma Chi
Smithsonian (and Air & Space)
Southern California Golf Association
United States Tennis Association - Northern
United States Tennis Association - Southern California
University of Maryland College Park
University of West Alabama National Alumni Association

Insured's in the new groups within this filing do not currently receive the Sponsored Marketing Discount; however these policyholders will receive the discount when the filing is effective. Please refer to the

supplemental exhibit titled New Group Membership for additional membership and governance information for the new groups.

Groups that are now ineligible to receive the discount but were included in last year's filing are provided below:

- Council of American Instructors of the Deaf
- National Association of Pupil Services Administrators
- Florida Memorial University
- National Image Inc.
- Florida Association of Museums
- Georgia State Golf Association
- Marine Corps League
- Association of School Business Officials International
- VyStar Credit Union
- Alpha Kappa Psi
- MBA CORPS
- Alpha Delta Pi
- Delta Delta Delta Fraternity
- Kappa Kappa Gamma Fraternity
- MAC Federal Credit Union
- Mount Sinai College Alumni Association
- Pen Air Federal Credit Union
- University of Wisconsin-Whitewater Alumni Association
- University at Buffalo Alumni Association
- Mortar Board National Foundation
- Pentagon Federal Credit Union
- Alpha Zeta
- Phi Alpha Delta
- Virginia Society of CPAs
- American Association for the Advancement of Science

The following group names have changed from our previously filed language:

Previously Filed Group Name	Updated Group Name
American Alliance for Health, Physical Education, Recreation and Dance	SHAPE America
International Reading Association	International Literacy Association
National Middle School Association	Association for Middle level Education
Palm Beach Community College Foundation	Palm Beach State College Foundation
American Association of Museums	American Alliance of Museums
The Fraternity of Phi Gamma Delta, INC.	Phi Gamma Delta
Florida A&M University National Alumni Association	Florida A&M University Alumni Association

2016 Supplemental Exhibit - New Group Membership

GROUP NAME	GROUP TYPE	MEMBERSHIP CRITERIA
Access Global Golf & Travel Network	Recreational Organizations	Applies to individuals who are current dues paying members of the group. https://www.accessglobalgolf.com/members/
Alpha Chi Omega	Fraternity - Social	Applies to individuals who are current dues paying members of the fraternity/sorority, or are alumni/alumnae members of the fraternity/sorority whose membership is still deemed
American College of Sports Medicine	Education	Applies to individuals who are current dues paying members of the group. https://www.acsm.org/membership/membership-options-benefits
American Horticultural Therapy Association	Professional	Applies to individuals who meet the defined membership requirement and have been accepted through an application process. http://ahta.org/professional-registration
Associated Builders and Contractors	Professional	Applies to individuals who are current dues paying members of the group. http://www.abc.org/en-us/membership/membership.aspx
BJ's Wholesale Club	Other	Applies to individuals who are current dues paying members of the group. https://www.bjs.com/purchase.membership.options
California Association for the Education of Young Children	Professional	Applies to individuals who are current dues paying members of the group. http://www.naeyc.org/membership/join
Florida Gulf Coast University Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. http://alumni.fgcu.edu/s/1630/index.as
Georgia Retired Educators Association	Professional	Applies to individuals who meet the defined membership requirement and are current dues paying members. http://www.garetirededucators.org/GREA/MembershipApp.htm
Hawaii State Bar Association	Bar	Applies to individuals who meet the defined membership requirement and are current dues paying members. http://hsba.org/images/hsba/HSBA/HSBA%20Constitution%20and%
Humboldt State University Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. http://forever.humboldt.edu/sign-up
Louisiana State Bar Association	Bar	Applies to individuals who meet the defined membership requirement and are current dues paying members. https://www.lsba.org/Members/MemberDues.aspx
mediabistro.com	Professional	Applies to individuals who are current dues paying members of the group. http://www.mediabistro.com/avantguild/
Palmer Advantage Platinum	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.palmeradvantage.com/about/
Prince George's County Educators' Association	Education	Applies to individuals meet the defined membership requirement and who are current dues paying members of the group. http://www.pgcea.org/membership.cfm
PSIA-AASI - Skiing and Snowboarding Instructors	Recreational Organization	Applies to individuals who meet the defined membership requirement and who are current dues paying members of the group. https://www.thesnowpros.org/BeaSkiorSnowboard/
Sigma Chi	Fraternity - Social	Applies to individuals who are current dues paying members of the fraternity/sorority, or are alumni/alumnae members of the fraternity/sorority whose membership is still deemed
Smithsonian (and Air & Space)	Other	Applies to individuals who are current dues paying members of the group. http://www.si.edu/Membership
Southern California Golf Association	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.scga.org/membership
United States Tennis Association - Northern	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.northern.usta.com/leagues/
United States Tennis Association - Southern California	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.scta.usta.com/Membership/?intloc=headernav
University of Maryland College Park	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. http://alumni.umd.edu/s/1132/1col.aspx
University of West Alabama National Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. https://www.uwalumni.com/membership

GEOGEOGEO GENERAL	University of Alaska Fairbanks Alumni Association	201 Constitution Hill, UAF Campus P.O. Box 750126	Fairbanks	AK	99775-0126	Auto	-5.0%	5/18/2016	O	28,500	289	7	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of Baltimore Alumni Association	University of Baltimore 1130 N. Charles Street	Baltimore	MD	21201	Auto	-5.0%	5/18/2016	O	46,564	133	30	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of California - Irvine Alumni Association	Neville Alumni Center, 450 Alumni Ct	Irvine	CA	92617	Auto	-5.0%	5/18/2016	O	142,889	2,722	28	5/18/2016	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of California - San Diego Alumni	University Center 202 9500 Gilman Drive UCSD	La Jolla	CA	92038-0803	Auto	-5.0%	5/18/2016	O	152,000	2,446	69	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of California - San Francisco Alumni Association	220 Montgomery Street 5th Floor	San Francisco	CA	94104	Auto	-5.0%	5/18/2016	O	25,000	620	36	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of California - Santa Barbara Alumni Association	Membership & Marketing UCSB Alumni Assoc. - 1120 Univ. of Calif. at Santa Barbara	Santa Barbara	CA	93106-1120	Auto	-5.0%	5/18/2016	PA	152,000	2,974	37	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of Cincinnati Alumni Association	Russell C. Myers Alumni Center P.O. Box 21004	Cincinnati	OH	45221-0024	Auto	-5.0%	5/18/2016	O	220,000	2,225	47	8/5/2010	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of Florida Alumni Association	193B West University Avenue P.O. Box 14425	Gainesville	FL	32608-2425	Auto	-5.0%	5/18/2016	O	307,256	2,702	148	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of Hawaii Alumni Association	2443 Campus Road Unit 307	Honolulu	HI	96822	Auto	-5.0%	5/18/2016	O	241,317	614	21	7/15/2011	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of Maryland College Park	7801 Alumni Dr.	College Park	MD	20742	Auto	-5.0%	5/18/2016	O	301,444	880	56	5/18/2016	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of Maryland Eastern Shore Alumni Association	Alumni House 1 Barbours Rd	Princess Anne	MD	21853	Auto	-5.0%	5/18/2016	O	10,000	56	16	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of Maryland University College	Office of Alumni Relations 3601 University Boulevard East	Arlington	MD	20716-8008	Auto	-5.0%	5/18/2016	O	162,000	1,045	57	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of Nebraska Alumni Association	WPA Alumni Center 1520 R. St.	Lincoln	NE	68508-1651	Auto	-5.0%	5/18/2016	O	164,168	1,275	31	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of Nevada Reno Alumni Association Inc.	Mount Hall Alumni Center 0007	Reno	NV	89507-0005	Auto	-5.0%	5/18/2016	O	68,458	520	13	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of North Carolina Wilmington Alumni Association	WPA Alumni House 1713 Market Street	Wilmington	NC	28403	Auto	-5.0%	5/18/2016	O	58,500	459	20	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of Northern Colorado Alumni Association	1700 9th Ave	Greeley	CO	80631	Auto	-5.0%	5/18/2016	O	137,871	561	1	5/18/2014	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of West Alabama National Alumni Association	UWA Station 6	Livingson	AL	35470	Auto	-5.0%	5/18/2016	O	25,832	202	2	5/18/2016	http://www.geico.com/	No
GEOGEOGEO GENERAL	University of West Florida National Alumni Association	1100 University Parkway	Panacea	FL	32514	Auto	-5.0%	5/18/2016	O	65,699	369	7	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	USA Water Ski	1251 High Cove Rd	Park City	FL	32808	Auto	-5.0%	5/18/2016	O	120,000	1,408	1	5/18/2014	http://www.geico.com/	No
GEOGEOGEO GENERAL	Virginia State University Alumni Association	PO Box 2488	Petersburg	VA	23804	Auto	-5.0%	5/18/2016	O	12,000	152	15	7/15/2011	http://www.geico.com/	No
GEOGEOGEO GENERAL	Washington State University Alumni Association	Washington State University Alumni Association	Pullman	WA	99164-4150	Auto	-5.0%	5/18/2016	O	160,000	650	33	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	William and Mary Alumni Association	Director of Alumni Programs & Services P.O. Box 2100	Williamsburg	VA	23187-2100	Auto	-5.0%	5/18/2016	O	92,152	1,473	79	5/18/2009	http://www.geico.com/	No
GEOGEOGEO GENERAL	Women in Technology International	11500 W Olympic Blvd Ste 400	Los Angeles	CA	90064	Auto	-5.0%	5/18/2016	PA	50,000	2,198	32	7/15/2011	http://www.geico.com/	No
GEOGEOGEO GENERAL	Young Government Leaders	6389 Beryl Road Apt 102	Alexandria	VA	22312	Auto	-5.0%	5/18/2016	O	5,000	179	34	7/15/2011	http://www.geico.com/	No
GEOGEOGEO GENERAL	Zeta Beta Tau	3905 Vincennes Road Suite 300	Indianapolis	IN	46208	Auto	-5.0%	5/18/2016	O	108,000	3,011	66	7/15/2011	http://www.geico.com/	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2016

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE		(1)	(2)	(3)	(4)
COMPANY		Expenses Assumed In Insurer's Rates	Expenses Associated With Group Marketing	Reasons for Expensed	Requested Group Rate
GROUPNAME		Currently On File	Plan	Difference	Deviation
GEICO/GEICO GENERAL	Access Global Golf & Travel Network	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Air Force Sergeants Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alabama Retired State Employees' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alabama State Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alameda County Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Chi Omega	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Chi Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Delta Kappa	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Epsilon Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Epsilon Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Gamma Delta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Alpha Sorority	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Delta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Omicron Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Phi Omega, National Service Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Sigma Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Sigma Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Tau Omega National Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Xi Delta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Academy of Audiology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Academy of Pediatrics	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Alliance of Museums	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for Adult & Continuing Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for Respiratory Care	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Collegiate Registrars & Admissions C	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Community Colleges	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Diabetes Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Family & Consumer Sciences	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Registered Nurses	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of School Administrators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of School Personnel Administrators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Teachers of German	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Women Dentists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Business Women's Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Clinical Pharmacy	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Radiology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Sports Medicine	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Dental Hygienists' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Educational Research Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Guild of Organists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Heart Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Horticultural Therapy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Immigration Lawyers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Institute of Biological Sciences	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Library Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Medical Student Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Mensa, Ltd.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Montessori International-USA	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Montessori Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Occupational Therapy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Osteopathic Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Pharmacists Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Physical Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Physical Therapy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Public Health Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American School Counselor Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Cell Biology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Clinical Laboratory Science	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Clinical Pathology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Microbiology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Training and Development	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Appraisers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Association Executives	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Civil Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Military Comptrollers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Speech-Language-Hearing Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Student Dental Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Technical Education Association, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	America's Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	AmeriCorps Alums	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	APL Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Application Developers Alliance	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Armed Forces Benefits Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Ashford University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Associated Builders and Contractors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Career & Technical Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Childhood Education International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Education & Rehabilitation of the Blind & Visua	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Educational Communications & Technology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Middle level Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Play Therapy	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Supervision & Curriculum Development	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Theatre in Higher Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of American Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of American Geographers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Energy Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Information Technology Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Schools of Public Health	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Teacher Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of the United States Army	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Women's Health Obstetric and Neonatal Nurse	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Atlantic 10 Conference (Atlantic 10)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Atlantic Coast Conference (ACC)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Barksdale Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Belvoir Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Beta Gamma Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Beta Theta Pi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	BJ's Wholesale Club	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Blacks In Government	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Boat Owner Association of The United States	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Bowie State University Nat'l Alumni Association, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Brewton-Parker College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Broward College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Business & Professional Women	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	California Association for the Education of Young Children	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Cannon Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Carlos Albizu University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Cedar Point Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chi Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chi Psi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chief Petty Officers Association (Coast Guard)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Christian Educators Association International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	College Student Educators International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Colorado Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Colorado State University-Pueblo Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Computing Technology Industry Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Concordia University Texas	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Connecticut State Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Correctional Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Council for Exceptional Children	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	CUNY York College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Chi Fraternity, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Gamma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Kappa Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Mu Delta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Phi Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Sigma Phi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Sigma Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Tau Delta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Theta Phi Law Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Upsilon Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Zeta Sorority	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	DePaul University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	District of Columbia Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Dominican University of California Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Education Industry Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Embry-Riddle Aeronautical University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Endocrine Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Enlisted Assn. of the National Guard of the United States	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Executive Women's Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	FAA Managers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Fairfax Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Asian Pacific American Council	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Law Enforcement Officers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Managers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federally Employed Women	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	First Financial Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	First Florida Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Fleet Reserve Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida A&M University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Atlantic University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Florida Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Gulf Coast University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Institute of Technology Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida International University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida State Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Freelancers Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Future Business Leaders of America/Phi Beta Lambdas	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Gamma Phi Beta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	GEICO Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Georgia Retired Educators Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Golden Gate University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Golden Key International Honour Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Harrison College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hawaii Pacific University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hawaii State Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hispanic Alliance for Career Enhancement	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hostos Community College	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Howard University Department of Alumni Relations	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Humboldt State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Illinois State Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Independent Telecommunications Pioneer Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Institute of Internal Auditors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Institute of Management Accountants	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Assoc. of Workforce Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Association of Administrative Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Association of Chiefs of Police	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Furnishings and Design Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Literacy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society for Performance Improvement	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society for Technology in Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society of Automation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Technology Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Tennis Hall of Fame	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Investors Alliance, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kansas Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kaplan University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Alpha Theta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Delta Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Delta Rho	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Kappa Psi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Omicron Nu	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Psi Pharmaceutical Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Sigma Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Chi Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Sigma Upsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Theta Alpha Latin Sorority	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Theta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Licensed Professional Counselors Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Life Chiropractic College West Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Life University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Long Island University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Louisiana State Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	MacMurray College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Marymount University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	mediabistro.com	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medical Society of the District of Columbia	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medical University of South Carolina Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Miami Association of Realtors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Miami-Dade College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mississippi Valley State University Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mohave Community College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Monroe Community College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Montana State University Alumni Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Montgomery County Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mu Phi Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Music Teachers National Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Active and Retired Federal Employees Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Afterschool Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Air Traffic Controllers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Alliance of Black School Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Art Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for Female Executives	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for Music Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for the Education of Young Children	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Agricultural Educators, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Assistant United States Attorneys	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Biology Teachers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Credit Management	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Criminal Defense Lawyers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Educational Office Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Elementary School Principals	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	National Association of Graduate - Professional Students	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Home Builders	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Professional Women	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of School Psychologists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Student Personnel Administrators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Audubon Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Board for Certification of Orthopaedic Technologists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Business Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Catholic Educational Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Childcare Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Collegiate Honors Council	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Contract Management Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council for Geographic Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council for the Social Studies	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Social Security Management Associations	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Teachers of English	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Teachers of Mathematics	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Directory of Registered Tax Return Preparers and Pr	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Federation of Federal Employees	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Forensic League	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Geographic Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Grants Management Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Infantry Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Institutes of Health Recreation & Welfare Associati	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Iota Foundation of Iota Phi Theta, Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National League of Postmasters	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Management Associations	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Military Family Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Notary Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Peace Corps Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Register of Health Service Providers in Psychology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National School Public Relations Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Science Teachers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Sheriffs' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Accountants	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Black Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Collegiate Scholars	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Leadership and Success	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Professional Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Technical Honor Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Tutoring Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Naval Surface Warfare Center FCU	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Navy League of the United States	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New Jersey City University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New Jersey State Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New York County Lawyers' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New York Institute of Technology Alumni Federation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Norfolk State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	North American Association for Environmental Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northern Illinois University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northern Star Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northwestern State University of Louisiana Alumni Associati	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	NRL Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Old Dominion University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Omega Delta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Organization of American Historians	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Palm Beach State College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Palmer Advantage Platinum	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pennsylvania Academy of Family Physicians & Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Chi Theta National Business Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Chi, Professional Pharmacy Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Kappa International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Phi, International Legal Fraternity of	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Theta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Gamma Delta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Iota Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Psi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Tau	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Theta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Mu	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Mu Alpha Sinfonia	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Kappa Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Pi National Honor Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Theta Kappa	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Alpha Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Beta Phi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Lambda Theta	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Pi Sigma Alpha Political Science Honor Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Sigma Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Tau Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Prince George's County Educators' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Prince William Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Professional Managers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Psi Chi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Psi Upsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	PSIA-AASI - Skiing and Snowboarding Instructors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Public Relations Society of America	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	RCI Members	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Registry of Interpreters for the Deaf	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Saint Leo Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sales and Marketing Executives International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Salisbury University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	San Diego County Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	School Nutrition Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Seattle University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Senior Executives Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	SHAPE America	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Epsilon Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Iota International Music Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Mu	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Chi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Delta Pi: National Hispanic Honor Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Delta Tau	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Kappa	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Tau Gamma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Xi, The Scientific Research Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Smithsonian (and Air & Space)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society for Human Resource Management	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society for Research in Child Development	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of American Foresters	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Manufacturing Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society Of Motion Picture and Television Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Professional Journalists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Women Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sorority of Sigma Gamma Rho	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	South Carolina Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Southern California Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Southern California University of Health Sciences Alumni Assn	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	St. Joseph's College of New York	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	St. Thomas University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Stanford Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Arizona	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Georgia	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of New Mexico	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Texas	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Student Osteopathic Medical Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Beta Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Beta Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Delta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Kappa Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Teachers Association of Anne Arundel County	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Temple College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tennessee Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Chi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Phi Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Tau Professional Engineering Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Xi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Triangle Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Florida	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Mid Atlantic	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - New England	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Northern	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Southern California	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association Northern California	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Alaska Fairbanks Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Baltimore Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - Irvine Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - San Diego Alumni	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - San Francisco Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - Santa Barbara Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Cincinnati Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Florida Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Hawaii Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland College Park (Alumni)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland Eastern Shore Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland University College	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Nebraska Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Nevada Reno Alumni Association Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	University of North Carolina Wilmington Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Northern Colorado Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of West Alabama National Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of West Florida National Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	USA Water Ski	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Virginia State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Washington State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	William and Mary Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Women in Technology International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Young Government Leaders	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Zeta Beta Tau	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)
GEICO GENERAL INSURANCE COMPANY (GG)

Voluntary Automobile Insurance

MASSACHUSETTS

Revised Filing Memorandum – 3/2/2016

Government Employees Insurance Company (GEICO) and GEICO General Insurance Company (GG) propose to implement the 2016 Group Marketing Plan Deviation for eligible groups. Included in this filing are groups that will be considered eligible for the discount with a proposed effective date of 5/18/2016.

Newly eligible groups for this filing that were not considered eligible in last year's filing are provided below:

Access Global Golf & Travel Network
Alpha Chi Omega
American College of Sports Medicine
American Horticultural Therapy Association
Associated Builders and Contractors
BJ's Wholesale Club
California Association for the Education of Young Children
Florida Gulf Coast University Alumni Association
Georgia Retired Educators Association
Hawaii State Bar Association
Humboldt State University Alumni Association
International Tennis Hall of Fame
Louisiana State Bar Association
mediabistro.com
Palmer Advantage Platinum
Prince George's County Educators' Association
PSIA-AASI - Skiing and Snowboarding Instructors
Sigma Chi
Smithsonian (and Air & Space)
Southern California Golf Association
United States Tennis Association - Northern
United States Tennis Association - Southern California
University of Maryland College Park
University of West Alabama National Alumni Association

Insured's in the new groups within this filing do not currently receive the Sponsored Marketing Discount; however these policyholders will receive the discount when the filing is effective. Please refer to the supplemental exhibit titled New Group Membership for additional membership and governance information for the new groups.

Groups that are now ineligible to receive the discount but were included in last year's filing are provided below:

- Council of American Instructors of the Deaf
- National Association of Pupil Services Administrators
- Florida Memorial University
- National Image Inc.
- Florida Association of Museums
- Georgia State Golf Association
- Marine Corps League
- Association of School Business Officials International
- VyStar Credit Union
- Alpha Kappa Psi
- MBA CORPS
- Alpha Delta Pi
- Delta Delta Delta Fraternity
- Kappa Kappa Gamma Fraternity
- MAC Federal Credit Union
- Mount Sinai College Alumni Association
- Pen Air Federal Credit Union
- University of Wisconsin-Whitewater Alumni Association
- University at Buffalo Alumni Association
- Mortar Board National Foundation
- Pentagon Federal Credit Union
- Alpha Zeta
- Phi Alpha Delta
- Virginia Society of CPAs
- American Association for the Advancement of Science

The following group names have changed from our previously filed language:

Previously Filed Group Name	Updated Group Name
American Alliance for Health, Physical Education, Recreation and Dance	SHAPE America
International Reading Association	International Literacy Association
National Middle School Association	Association for Middle level Education
Palm Beach Community College Foundation	Palm Beach State College Foundation
American Association of Museums	American Alliance of Museums
The Fraternity of Phi Gamma Delta, INC.	Phi Gamma Delta
Florida A&M University National Alumni Association	Florida A&M University Alumni Association

2016 Supplemental Exhibit - New Group Membership

GROUP NAME	GROUP TYPE	MEMBERSHIP CRITERIA
Access Global Golf & Travel Network	Recreational Organizations	Applies to individuals who are current dues paying members of the group. https://www.accessglobalgolf.com/members/
Alpha Chi Omega	Fraternity - Social	Applies to individuals who are current dues paying members of the fraternity/sorority, or are alumni/alumnae members of the fraternity/sorority whose membership is still deemed active. https://www.alpha-chi-omega.org/
American College of Sports Medicine	Education	Applies to individuals who are current dues paying members of the group. https://www.acsm.org/membership/membership-options-benefits
American Horticultural Therapy Association	Professional	Applies to individuals who meet the defined membership requirement and have been accepted through an application process. http://ahta.org/professional-registration
Associated Builders and Contractors	Professional	Applies to individuals who are current dues paying members of the group. http://www.abc.org/en-us/membership/membership.aspx
BJ's Wholesale Club	Other	Applies to individuals who are current dues paying members of the group. https://www.bjs.com/purchase.membership.options
California Association for the Education of Young Children	Professional	Applies to individuals who are current dues paying members of the group. http://www.naeyc.org/membership/join
Florida Gulf Coast University Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. http://alumni.fgc.edu/s/1630/index.aspx?sid=1630
Georgia Retired Educators Association	Professional	Applies to individuals who meet the defined membership requirement and are current dues paying members. http://www.garetirededucators.org/GREA/MembershipApp.htm
Hawaii State Bar Association	Bar	Applies to individuals who meet the defined membership requirement and are current dues paying members. http://hsba.org/images/hsba/HSBA/HSBA%20Constitution%20and%20Bylaws.pdf
Humboldt State University Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. http://forever.humboldt.edu/sign-up
International Tennis Hall of Fame	Recreational Organizations	Applies to individuals who are current dues paying members of the group. https://www.tennisfame.com/support/membership/
Louisiana State Bar Association mediabistro.com	Professional	Applies to individuals who are current dues paying members of the group. http://www.lsbars.org/Members/MemberDues.aspx
Palmer Advantage Platinum	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.palmeradvantage.com/about/
Prince George's County Educators' Association	Education	Applies to individuals meet the defined membership requirement and who are current dues paying members of the group. http://www.pgcea.org/membership.cfm
PSIA-AASI - Skiing and Snowboarding Instructors	Recreational Organization	Applies to individuals who meet the defined membership requirement and who are current dues paying members of the group. https://www.thesnowpros.org/BeaSkiorSnowboardInstructor/HowToJoin.aspx
Sigma Chi	Fraternity - Social	Applies to individuals who are current dues paying members of the fraternity/sorority, or are alumni/alumnae members of the fraternity/sorority whose membership is still deemed active. http://www.sigmachi.org/
Smithsonian (and Air & Space)	Other	Applies to individuals who are current dues paying members of the group. http://www.si.edu/Membership
Southern California Golf Association	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.scga.org/membership
United States Tennis Association - Northern	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.northern.usta.com/leagues/
United States Tennis Association - Southern California	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.scta.usta.com/Membership/?intloc=headernav
University of Maryland College Park	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. http://alumni.umd.edu/s/1132/1col.aspx?sid=1132&cid=1132
University of West Alabama National Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. https://www.uwalumni.com/membership/

GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)
GEICO GENERAL INSURANCE COMPANY (GG)

Voluntary Automobile Insurance

MASSACHUSETTS

Filing Memorandum

Government Employees Insurance Company (GEICO) and GEICO General Insurance Company (GG) propose to implement the 2016 Group Marketing Plan Deviation for eligible groups. Included in this filing are groups that will be considered eligible for the discount with a proposed effective date of 5/18/2016.

Newly eligible groups for this filing that were not considered eligible in last year's filing are provided below:

Access Global Golf & Travel Network
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American College of Sports Medicine
American Horticultural Therapy Association
Associated Builders and Contractors
BJ's Wholesale Club
California Association for the Education of Young Children
Florida Gulf Coast University Alumni Association
Georgia Retired Educators Association
Hawaii State Bar Association
Humboldt State University Alumni Association
International Tennis Hall of Fame
Louisiana State Bar Association
mediabistro.com
National Board for Professional Teaching Standards
Palmer Advantage Platinum
Prince George's County Educators' Association
PSIA-AASI - Skiing and Snowboarding Instructors
Sigma Chi
Smithsonian (and Air & Space)
Southern California Golf Association
United States Tennis Association - Northern
United States Tennis Association - Southern California
University of Maryland College Park
University of West Alabama National Alumni Association

Insured's in the new groups within this filing do not currently receive the Sponsored Marketing Discount; however these policyholders will receive the discount when the filing is effective. Please refer to the supplemental exhibit titled New Group Membership for additional membership and governance information for the new groups.

Groups that are now ineligible to receive the discount but were included in last year's filing are provided below:

- Council of American Instructors of the Deaf
- National Association of Pupil Services Administrators
- Florida Memorial University
- National Image Inc.
- Florida Association of Museums
- Georgia State Golf Association
- Marine Corps League
- Association of School Business Officials International
- VyStar Credit Union
- Alpha Kappa Psi
- MBA CORPS
- Alpha Delta Pi
- Delta Delta Delta Fraternity
- Kappa Kappa Gamma Fraternity
- MAC Federal Credit Union
- Mount Sinai College Alumni Association
- Pen Air Federal Credit Union
- University of Wisconsin-Whitewater Alumni Association
- University at Buffalo Alumni Association
- Mortar Board National Foundation
- Pentagon Federal Credit Union
- Alpha Zeta
- Phi Alpha Delta
- Virginia Society of CPAs
- American Association for the Advancement of Science

The following group names have changed from our previously filed language:

Previously Filed Group Name	Updated Group Name
American Alliance for Health, Physical Education, Recreation and Dance	SHAPE America
International Reading Association	International Literacy Association
National Middle School Association	Association for Middle level Education
Palm Beach Community College Foundation	Palm Beach State College Foundation
American Association of Museums	American Alliance of Museums
The Fraternity of Phi Gamma Delta, INC.	Phi Gamma Delta
Florida A&M University National Alumni Association	Florida A&M University Alumni Association

2016 Supplemental Exhibit - New Group Membership

GROUP NAME	GROUP TYPE	MEMBERSHIP CRITERIA
Access Global Golf & Travel Network	Recreational Organizations	Applies to individuals who are current dues paying members of the group. https://www.accessglobalgolf.com/members/
Alpha Chi Omega	Fraternity - Social	Applies to individuals who are current dues paying members of the fraternity/sorority, or are alumni/alumnae members of the fraternity/sorority whose membership is still deemed
American College of Sports Medicine	Education	Applies to individuals who are current dues paying members of the group. https://www.acsm.org/membership/membership-options-benefits
American Horticultural Therapy Association	Professional	Applies to individuals who meet the defined membership requirement and have been accepted through an application process. http://ahta.org/professional-registration
Associated Builders and Contractors	Professional	Applies to individuals who are current dues paying members of the group. http://www.abc.org/en-us/membership/membership.aspx
BJ's Wholesale Club	Other	Applies to individuals who are current dues paying members of the group. https://www.bjs.com/purchase-membership.options
California Association for the Education of Young Children	Professional	Applies to individuals who are current dues paying members of the group. http://www.naeyc.org/membership/join
Florida Gulf Coast University Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. http://alumni.fgcu.edu/s/1630/index.as
Georgia Retired Educators Association	Professional	Applies to individuals who meet the defined membership requirement and are current dues paying members. http://www.garetirededucators.org/GREA/MembershipApp.htm
Hawaii State Bar Association	Bar	Applies to individuals who meet the defined membership requirement and are current dues paying members. http://hsba.org/images/hsba/HSBA/HSBA%20Constitution%20and%
Humboldt State University Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. http://forever.humboldt.edu/sign-up
International Tennis Hall of Fame	Recreational Organizations	Applies to individuals who are current dues paying members of the group. https://www.tennisfame.com/support/membership/
Louisiana State Bar Association	Bar	Applies to individuals who meet the defined membership requirement and are current dues paying members. https://www.lsb.org/Members/MemberDues.aspx
mediabistro.com	Professional	Applies to individuals who are current dues paying members of the group. http://www.mediabistro.com/avantguild/
National Board for Professional Teaching Standards	Education	Applies to individuals who meet the defined membership requirement of national board certification. http://boardcertifiedteachers.org/sites/default/files/Guide_to_NB_Certification.pdf
Palmer Advantage Platinum	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.palmeradvantage.com/about/
Prince George's County Educators' Association	Education	Applies to individuals meet the defined membership requirement and who are current dues paying members of the group. http://www.pgcea.org/membership.cfm
PSIA-AASI - Skiing and Snowboarding Instructors	Recreational Organization	Applies to individuals who meet the defined membership requirement and who are current dues paying members of the group. https://www.thesnowpros.org/BeaSkiorSnowboard/
Sigma Chi	Fraternity - Social	Applies to individuals who are current dues paying members of the fraternity/sorority, or are alumni/alumnae members of the fraternity/sorority whose membership is still deemed
Smithsonian (and Air & Space)	Other	Applies to individuals who are current dues paying members of the group. http://www.si.edu/Membership
Southern California Golf Association	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.scga.org/membership
United States Tennis Association - Northern	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.northern.usta.com/leagues/
United States Tennis Association - Southern California	Recreational Organizations	Applies to individuals who are current dues paying members of the group. http://www.scta.usta.com/Membership/?intloc=headernav
University of Maryland College Park	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. http://alumni.umd.edu/s/1132/1col.aspx
University of West Alabama National Alumni Association	Alumni	Applies to individuals who meet the defined membership requirement of the alumni association. All dues paying members are individuals. https://www.uwalumni.com/membership

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2016

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE COMPANY		(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
GEICO/GEICO GENERAL	Access Global Golf & Travel Network	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Air Force Sergeants Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alabama Retired State Employees' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alabama State Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alameda County Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Chi Omega	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Chi Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Delta Kappa	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Epsilon Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Epsilon Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Gamma Delta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Alpha Sorority	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Kappa Delta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Omicron Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Phi Omega, National Service Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Sigma Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Sigma Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Tau Omega National Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Alpha Xi Delta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Academy of Audiology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Academy of Pediatrics	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Alliance of Museums	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for Adult & Continuing Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association for Respiratory Care	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Collegiate Registrars & Admissions Officers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Community Colleges	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Diabetes Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Family & Consumer Sciences	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Registered Nurses	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of School Administrators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of School Personnel Administrators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Teachers of German	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Association of Women Dentists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Business Women's Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Clinical Pharmacy	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Radiology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American College of Sports Medicine	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Dental Hygienists' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Educational Research Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Guild of Organists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Heart Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Horticultural Therapy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Immigration Lawyers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	American Institute of Biological Sciences	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Library Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Medical Student Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Mensa, Ltd.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Montessori International-USA	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Montessori Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Occupational Therapy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Osteopathic Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Pharmacists Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Physical Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Physical Therapy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Public Health Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American School Counselor Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Cell Biology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Clinical Laboratory Science	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Clinical Pathology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Microbiology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society for Training and Development	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Appraisers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Association Executives	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Civil Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Society of Military Comptrollers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Speech-Language-Hearing Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Student Dental Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American Technical Education Association, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	American University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	America's Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	AmeriCorps Alums	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	APL Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Application Developers Alliance	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Armed Forces Benefits Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Ashford University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Associated Builders and Contractors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Career & Technical Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Childhood Education International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Education & Rehabilitation of the Blind & Visually Impaired	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Educational Communications & Technology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Middle level Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Play Therapy	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Supervision & Curriculum Development	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association for Theatre in Higher Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of American Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of American Geographers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Energy Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Information Technology Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Schools of Public Health	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Teacher Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of the United States Army	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Association of Women's Health Obstetric and Neonatal Nurses	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Atlantic 10 Conference (Atlantic 10)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Atlantic Coast Conference (ACC)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Barksdale Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Belvoir Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Beta Gamma Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Beta Theta Pi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	BJ's Wholesale Club	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Blacks In Government	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Boat Owner Association of The United States	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Bowie State University Nat'l Alumni Association, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Brewton-Parker College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Broward College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Business & Professional Women	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	California Association for the Education of Young Children	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Cannon Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Carlos Albizu University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Cedar Point Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chi Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chi Psi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Chief Petty Officers Association (Coast Guard)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Christian Educators Association International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	College Student Educators International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Colorado Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Colorado State University-Pueblo Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Computing Technology Industry Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Concordia University Texas	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Connecticut State Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Correctional Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Council for Exceptional Children	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	CUNY York College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Chi Fraternity, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Gamma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Kappa Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Mu Delta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Phi Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Sigma Phi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Sigma Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Tau Delta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Theta Phi Law Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Upsilon Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Delta Zeta Sorority	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	DePaul University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	District of Columbia Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Dominican University of California Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Education Industry Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Embry-Riddle Aeronautical University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Endocrine Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Enlisted Assn. of the National Guard of the United States	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Executive Women's Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	FAA Managers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Fairfax Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Asian Pacific American Council	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Law Enforcement Officers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federal Managers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Federally Employed Women	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	First Financial Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	First Florida Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Fleet Reserve Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida A&M University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Atlantic University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Gulf Coast University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida Institute of Technology Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida International University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Florida State Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Freelancers Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Future Business Leaders of America/Phi Beta Lambdas	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Gamma Phi Beta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	GEICO Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Georgia Retired Educators Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Golden Gate University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Golden Key International Honour Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Harrison College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hawaii Pacific University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hawaii State Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hispanic Alliance for Career Enhancement	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Hostos Community College	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Howard University Department of Alumni Relations	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Humboldt State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Illinois State Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Independent Telecommunications Pioneer Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Institute of Internal Auditors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Institute of Management Accountants	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Assoc. of Workforce Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Association of Administrative Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Association of Chiefs of Police	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Furnishings and Design Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Literacy Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society for Performance Improvement	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society for Technology in Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Society of Automation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Technology Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	International Tennis Hall of Fame	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Investors Alliance, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kansas Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kaplan University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Alpha Theta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Delta Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Delta Rho	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Kappa Psi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Omicron Nu	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Psi Pharmaceutical Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Kappa Sigma Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Chi Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Sigma Upsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Theta Alpha Latin Sorority	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Lambda Theta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Licensed Professional Counselors Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Life Chiropractic College West Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Life University	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Long Island University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Louisiana State Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	MacMurray College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Marymount University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	mediabistro.com	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medical Society of the District of Columbia	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Medical University of South Carolina Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Miami Association of Realtors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Miami-Dade College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mississippi Valley State University Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mohave Community College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Monroe Community College Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Montana State University Alumni Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Montgomery County Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Mu Phi Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Music Teachers National Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Active and Retired Federal Employees Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Afterschool Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Air Traffic Controllers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Alliance of Black School Educators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Art Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for Female Executives	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for Music Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association for the Education of Young Children	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Agricultural Educators, Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Assistant United States Attorneys	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Biology Teachers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Credit Management	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Criminal Defense Lawyers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Educational Office Professionals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Elementary School Principals	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Graduate - Professional Students	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Home Builders	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Professional Women	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of School Psychologists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Association of Student Personnel Administrators	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Audubon Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Board for Certification of Orthopaedic Technologists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Board for Professional Teaching Standards	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Business Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Catholic Educational Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Childcare Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Collegiate Honors Council	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Contract Management Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council for Geographic Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council for the Social Studies	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Social Security Management Associations	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Teachers of English	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Council of Teachers of Mathematics	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Directory of Registered Tax Return Preparers and Professionals Ltd	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Federation of Federal Employees	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Forensic League	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Geographic Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	National Grants Management Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Infantry Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Institutes of Health Recreation & Welfare Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Iota Foundation of Iota Phi Theta, Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National League of Postmasters	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Management Associations	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Military Family Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Notary Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Peace Corps Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Register of Health Service Providers in Psychology	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National School Public Relations Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Science Teachers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Sheriffs' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Accountants	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Black Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Collegiate Scholars	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Leadership and Success	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Society of Professional Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Technical Honor Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	National Tutoring Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Naval Surface Warfare Center FCU	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Navy League of the United States	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New Jersey City University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New Jersey State Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New York County Lawyers' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	New York Institute of Technology Alumni Federation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Norfolk State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	North American Association for Environmental Education	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northern Illinois University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northern Star Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Northwestern State University of Louisiana Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	NRL Federal Credit Union	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Old Dominion University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Omega Delta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Organization of American Historians	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Palm Beach State College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Palmer Advantage Platinum	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pennsylvania Academy of Family Physicians & Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Chi Theta National Business Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Chi, Professional Pharmacy Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Kappa International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Phi, International Legal Fraternity of	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Delta Theta Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Gamma Delta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Iota Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Psi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Tau	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Kappa Theta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Mu	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Mu Alpha Sinfonia	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	Phi Sigma Kappa Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Pi National Honor Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Sigma Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Phi Theta Kappa	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Alpha Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Beta Phi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Lambda Theta	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Sigma Alpha Political Science Honor Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Sigma Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Pi Tau Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Prince George's County Educators' Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Prince William Education Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Professional Managers Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Psi Chi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Psi Upsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	PSIA-AASI - Skiing and Snowboarding Instructors	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Public Relations Society of America	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	RCI Members	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Registry of Interpreters for the Deaf	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Saint Leo Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sales and Marketing Executives International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Salisbury University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	San Diego County Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	School Nutrition Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Seattle University	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Senior Executives Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	SHAPE America	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Epsilon Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Iota International Music Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Alpha Mu	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Chi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Delta Pi: National Hispanic Honor Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Delta Tau	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Kappa	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Tau Gamma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sigma Xi, The Scientific Research Society	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Smithsonian (and Air & Space)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society for Human Resource Management	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society for Research in Child Development	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of American Foresters	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Manufacturing Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society Of Motion Picture and Television Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Professional Journalists	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Society of Women Engineers	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Sorority of Sigma Gamma Rho	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	South Carolina Bar	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Southern California Golf Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Southern California University of Health Sciences Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	St. Joseph's College of New York	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	St. Thomas University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Stanford Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Arizona	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Georgia	16.2%	10.0%	Lower Acquisition Costs	-5.0%

GEICO/GEICO GENERAL	State Bar of New Mexico	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	State Bar of Texas	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Student Osteopathic Medical Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Beta Pi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Beta Sigma	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Delta Phi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tau Kappa Epsilon	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Teachers Association of Anne Arundel County	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Temple College Foundation	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Tennessee Bar Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Chi Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Phi Alpha	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Tau Professional Engineering Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Theta Xi	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Triangle Fraternity	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Florida	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Mid Atlantic	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - New England	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Northern	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association - Southern California	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	United States Tennis Association Northern California	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Alaska Fairbanks Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Baltimore Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - Irvine Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - San Diego Alumni	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - San Francisco Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of California - Santa Barbara Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Cincinnati Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Florida Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Hawaii Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland College Park (Alumni)	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland Eastern Shore Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Maryland University College	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Nebraska Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Nevada Reno Alumni Association Inc.	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of North Carolina Wilmington Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of Northern Colorado Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of West Alabama National Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	University of West Florida National Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	USA Water Ski	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Virginia State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Washington State University Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	William and Mary Alumni Association	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Women in Technology International	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Young Government Leaders	16.2%	10.0%	Lower Acquisition Costs	-5.0%
GEICO/GEICO GENERAL	Zeta Beta Tau	16.2%	10.0%	Lower Acquisition Costs	-5.0%

