

2011 193R Application Spreadsheet															
INSURANCE COMPANY*	GROUP NAME*	STREET ADDRESS	CITY/TOWN	STATE	ZIP	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	CU, E,M,U GROUP TYPE**	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER OF CURRENT IN GROUP	NUMBER INSUREDS	ORIGINAL PLAN DATE	AGENCY OR MKT. REP.	EXPERIENCE SUBMITTED YES OR NO
IDS Property Casualty Insurance Compa	Costco Executive Membe	3500 Packerland Dr	De Pere	WI	54115	A	7.0%	04/01/2011	M	57279	57279	2399	04/01/2009	Chris Andrews	NO
* Provide full insurance company name and full group name. If there is more than one company name, please separate the company name by a comma.															
** Group Type - E = employee, CU = credit union, M = all other member groups, U = unions															

2011 EXPENSE EXHIBIT FOR ALL 193R GROUP MARKETING PLANS

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per vehicle associated

INSURANCE		(1)	(2)	(3)	(4)
<u>COMPANY</u>	<u>GROUPNAME</u>	Expenses Assumed In Insurer's Rates <u>Currently On File</u>	Expenses Associated With Group Marketing <u>Plan</u>	Reasons for Expensed <u>Difference</u>	Requested Group Rate <u>Deviation</u>
IDS Property Cas	Costco Executive Membersh	24.1%	17.4%	Lower Acquisition Costs	7.0%

**MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT**

Attached is the documentation required for the application for the listed IDS Property Casualty Insurance Company's 2011 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2011 and have confirmed their participation to them in writing:

Costco Wholesale Club
Attn: John Conlon
999 Lake Drive
Issaquah, WA 98027

You may contact any of our clients to verify information and confirm participation.

John Key

John Key
Sr. Legislative Analyst