

193R Application Spreadsheet																	
INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	RATE DEV. (0.0%)	EFFECTIVE DATE	GROUP TYPE (CU, E, M, U)	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Abel Womack, Inc.	1 International Way	Lawrence	MA	01843	A	5.00%		E	191	105	0		MGPearson	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Elliot Health System	Four Elliot Way	Manchester	NH	03103	A	5.00%		E	3,500	65	0		Cheryl Mix	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	EMC Corporation	Four Elliot Way	Manchester	NH	03103	A	5.00%		E	3,500	65	0		Cheryl Mix	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	Group approved 6/28 in 13JUN24-051 in error. Should be Elliot Health System. Pls remove
Liberty Mutual Insurance Company, LM General Insurance Company	Marina Bay Management Services LLC	500 Victory Road	Quincy	MA	02170	A	5.00%		E	164	164	0		Laraine Finneran	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Mevion Medical Systems, Inc.	300 Foster St	Littleton	MA	01460	A	5.00%		E	145	136	0		Christopher Shepherd	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	National Fraternal Order of Police	701 Marriott Drive	Nashville	TN	37214	A	5.00%		M	320,000	1,600	0		Michael Craig	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Restaurant Depot, Inc.	15-24 132nd Street	College Point	NY	11356	A	5.00%		E	4,000	100	0		April Scoville	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Rollins College Alumni Association, Inc.	1000 Holt Avenue - 2736	Winter Park	FL	32789	A	8.00%		M	37,000	705	0		Deb Kessecker	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Symmetry Medical, Inc.	43 Old Colony Avenue	Quincy	MA	02170	A	5.00%		E	300	300	0		Evan Keisel	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	The Center For Effective Philanthropy, Inc.	675 Massachusetts Avenue, 7th floor	Cambridge	MA	02139	A	5.00%		E	40	40	0		Schwitters, Nina	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	

**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS**

Year Plan Will be Applied

2013

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	<u>(1) Expenses Assumed In Insurer's Rates Currently On File</u>	<u>(2) Expenses Associated With Group Marketing Plan</u>	<u>(3) Reasons for Expensed Difference</u>	<u>(4) Requested Group Rate Deviation</u>
Liberty Mutual Insurance Company, LM General Insurance Company	Marina Bay Management Services LLC	24.2%	11.7%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Abel Womack, Inc.	24.2%	11.7%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Elliot Health System	24.2%	11.7%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
<del>Liberty Mutual Insurance Company, LM General Insurance Company</del>	<del>EMC Corporation</del>	<del>24.2%</del>	<del>44.7%</del>	<del>Lower Acquisition Costs, Reduced Marketing Costs</del>	<del>5.0%</del>
Liberty Mutual Insurance Company, LM General Insurance Company	Mevion Medical Systems, Inc.	24.2%	11.7%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	National Fraternal Order of Police	24.2%	23.2%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Restaurant Depot, Inc.	24.2%	11.7%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Rollins College Alumni Association, Inc.	24.2%	10.2%	Lower Acquisition Costs, Reduced Marketing Costs	8.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Symmetry Medical, Inc.	24.2%	11.7%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	The Center For Effective Philanthropy, Inc.	24.2%	11.7%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%

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System. Pls remove

MASSACHUSETTS  
GROUP MARKETING RATE DEVIATION NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Liberty Mutual Group 2013 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2013 and have confirmed their participation to them in writing:

Abel Womack, Inc.  
Elliot Health System  
Marina Bay Management Services LLC  
Mevion Medical Systems, Inc.  
National Fraternal Order of Police  
Restaurant Depot, Inc.  
Rollins College Alumni Association, Inc.  
Symmetry Medical, Inc.  
The Center for Effective Philanthropy, Inc.

You may contact any of our clients to verify information and confirm participation.



Jessica L. Simpson