

193R Application Spreadsheet																	
INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	RATE DEV. (0.0%)	GROUP EFFECTIVE DATE	TOTAL TYPE (CU, E, M, U)	ELIGIBLE NUMBER IN GROUP	NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	SUBMITTED YES OR NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Acadia Insurance Group, LLC	One Acadia Commons	Westbrook	ME	04098	A	5.00%		E	435	60	0		Paul Hackley	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Alumni Association of Lycoming College	700 College Place	Williamsport	PA	17701	A	8.00%		M	14,000	100	0		Kim Spraggs	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Alzheimer's and Related Dementias Association	480 Pleasant Street	Watertown	MA	02472	A	5.00%		E	53	53	0		Patriek Powers	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Boston Financial Investment Management, LP	101 Arch Street	Boston	MA	02110	A	5.00%		E	150	117	0		Brian Walsh	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Churchill Forge Properties Associates Limited Partnership	7 Wells Ave., Suite 14	Newton	MA	02459	A	5.00%		E	400	200	0		Joseph Nawrocki	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Computer Task Group, Inc.	800 Delaware Ave.	Buffalo	NY	14209	A	5.00%		E	3,200	20	0		Joseph Nawrocki	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	F&M Tools & Plastics Inc.	163 Pioneer Drive	Leominster	MA	01453	A	5.00%		E	85	85	0		Terri Fitch	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Federal Bar Association	1220 North Fillmore St., Ste. 444	Arlington	VA	22201	A	5.00%		M	15,000	242	0		Genevieve Morley	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Grafton Suburban Credit Union	86 Worcester St.	Noth Grafton	MA	01536-1020	A	5.00%		CU	11,196	7,912	0		Lucy Hoosian	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Interactions Corporation	31 Hayward Street	Franklin	MA	02038	A	5.00%		E	177	177	0		Terri Fitch	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Matter Communications, Inc.	50 Water Street	Newburyport	MA	01950	A	5.00%		E	73	73	0		Tom Lizotte	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Metabolix, Inc.	21 Erie St Ste 2	Cambridge	MA	02139	A	5.00%		E	84	84	0		Michael Sakraida	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Navin, Haffy & Associates, LLC	1900 W Park Drive	Westborough	MA	01581	A	5.00%		E	221	221	0		Schwitters, Nina	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Pittsfield Family YMCA	292 North St	Pittsfield	MA	01201	A	5.00%		E	95	95	0		Anthony DeLucco	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	QinetiQ North America, Inc.	350 Second Ave	Waltham	MA	02451	A	5.00%		E	378	378	0		Tom von Jess	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Taxware, LLC	200 Ballardvale Street, 4th Fl	Wilmington	MA	01887	A	5.00%		E	300	300	0		Mark Gordon	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Tewksbury M.E. Federal Credit Union	752 Main St.	Tewksbury	MA	01876-1836	A	5.00%		CU	4,012	2,899	0		Lucy Hoosian	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	The National Guard Association Of Massachusetts, Inc.	2 Randolph Road, Bldg. 1505	Hanscom AFT	MA	01731	A	5.00%		M	8,500	8,500	0		Joseph Nawrocki	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	TigerPress	50 Industrial Drive	East Longmeadow	MA	01028	A	5.00%		E	50	50	0		Greg Rankowitz	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	University of Wisconsin-Stevens Point Foundation, Inc.	2100 Main Street	Stevens Point	WI	54481	A	8.00%		M	60,000	159	0		Leslie Rollson	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Vecor Management Company, LLC	350 Lincoln Place, Ste. 111	Hingham	MA	02043	A	5.00%		E	2,200	1,600	0		Paul Hackley	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2014

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Liberty Mutual Insurance Company, LM General Insurance Company	Acadia Insurance Group, LLC	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Alumni Association of Lycoming College	29.0%	14.9%	Lower Acquisition Costs, Reduced Marketing Costs	8.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Alzheimer's and Related Dementias Association	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Boston Financial Investment Management, LP	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Churchill Forge Properties Associates Limited P:	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Computer Task Group, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	F&M Tools & Plastics Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Federal Bar Association	29.0%	27.3%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Grafton Suburban Credit Union	29.0%	14.6%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Interactions Corporation	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Matter Communications, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Metabolix, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Navin, Haffty & Associates, LLC	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Pittsfield Family YMCA	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%

Liberty Mutual Insurance Company, LM General Insurance Company	QinetiQ North America, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Taxware, LLC	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Tewksbury M.E. Federal Credit Union	29.0%	14.6%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	The National Guard Association Of Massachuse	29.0%	27.3%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	TigerPress	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	University of Wisconsin-Stevens Point Foundatic	29.0%	14.9%	Lower Acquisition Costs, Reduced Marketing Costs	8.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Vetcor Management Company, LLC	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%

MASSACHUSETTS
GROUP MARKETING RATE DEVIATION NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Liberty Mutual Group 2014 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2014 and have confirmed their participation to them in writing:

Acadia Insurance Group, LLC
Alumni Association of Lycoming College
Alzheimer's and Related Dementias Association
Boston Financial Investment Management, LP
Churchill Forge Properties Associates Limited Partnership
Computer Task Group, Inc.
F&M Tools & Plastics Inc.
Federal Bar Association
Grafton Suburban Credit Union
Interactions Corporation
Matter Communications, Inc.
Metabolix, Inc.
Navin, Haffty & Associates, LLC
Pittsfield Family YMCA
QinetiQ North America, Inc.
Taxware, LLC
Tewksbury M.E. Federal Credit Union
The National Guard Association Of Massachusetts, Inc.
TigerPress
University of Wisconsin-Stevens Point Alumni Association
Vetcor Management Company, LLC

You may contact any of our clients to verify information and confirm participation.



Jonathan D Galda

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Liberty Mutual Insurance Company, LM General Insurance Company	Acadia Insurance Group, LLC	One Acadia Commons	Westbrook	ME	04098	A	5.00%		E	435	60	0		Paul Hackley	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Alumni Association of Lycoming College	700 College Place	Williamsport	PA	17701	A	8.00%		M	14,000	100	0		Kim Spraggs	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Alzheimer's and Related Dementias Association	480 Pleasant Street	Watertown	MA	02472	A	5.00%		E	53	53	0		Patriek Powers	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Boston Financial Investment Management, LP	101 Arch Street	Boston	MA	02110	A	5.00%		E	150	117	0		Brian Walsh	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Churchill Forge Properties Associates Limited Partnership	7 Wells Ave., Suite 14	Newton	MA	02459	A	5.00%		E	400	200	0		Joseph Nawrocki	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Computer Task Group, Inc.	800 Delaware Ave.	Buffalo	NY	14209	A	5.00%		E	3,200	20	0		Joseph Nawrocki	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	F&M Tools & Plastics Inc.	163 Pioneer Drive	Leominster	MA	01453	A	5.00%		E	85	85	0		Terri Fitch	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Federal Bar Association	1220 North Fillmore St., Ste. 444	Arlington	VA	22201	A	5.00%		M	15,000	242	0		Genevieve Morley	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Grafton Suburban Credit Union	86 Worcester St.	Noth Grafton	MA	01536-1020	A	5.00%		CU	11,196	7,912	0		Lucy Hoosian	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
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Liberty Mutual Insurance Company, LM General Insurance Company	Matter Communications, Inc.	50 Water Street	Newburyport	MA	01950	A	5.00%		E	73	73	0		Tom Lizotte	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Metabolix, Inc.	21 Erie St Ste 2	Cambridge	MA	02139	A	5.00%		E	84	84	0		Michael Sakraida	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Navin, Haffy & Associates, LLC	1900 W Park Drive	Westborough	MA	01581	A	5.00%		E	221	221	0		Schwitters, Nina	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Pittsfield Family YMCA	292 North St	Pittsfield	MA	01201	A	5.00%		E	95	95	0		Anthony DeLucco	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	QinetiQ North America, Inc.	350 Second Ave	Waltham	MA	02451	A	5.00%		E	378	378	0		Tom von Jess	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Taxware, LLC	200 Ballardvale Street, 4th Fl	Wilmington	MA	01887	A	5.00%		E	300	300	0		Mark Gordon	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Tewksbury M.E. Federal Credit Union	752 Main St.	Tewksbury	MA	01876-1836	A	5.00%		CU	4,012	2,899	0		Lucy Hoosian	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	The National Guard Association Of Massachusetts, Inc.	2 Randolph Road, Bldg. 1505	Hanscom AFT	MA	01731	A	5.00%		M	8,500	8,500	0		Joseph Nawrocki	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	TigerPress	50 Industrial Drive	East Longmeadow	MA	01028	A	5.00%		E	50	50	0		Greg Rankowitz	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	University of Wisconsin-Stevens Point Foundation, Inc.	2100 Main Street	Stevens Point	WI	54481	A	8.00%		M	60,000	159	0		Leslie Rollison	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Vecor Management Company, LLC	350 Lincoln Place, Ste. 111	Hingham	MA	02043	A	5.00%		E	2,200	1,600	0		Paul Hackley	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2014

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

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Liberty Mutual Insurance Company, LM General Insurance Company	Tewksbury M.E. Federal Credit Union	752 Main St.	Tewksbury	MA	01876-1836	A	5.00%		CU	4,012	2,899	0		Lucy Hoosian	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	The National Guard Association Of Massachusetts, Inc.	2 Randolph Road, Bldg. 1505	Hanscom AFT	MA	01731	A	5.00%		M	8,500	8,500	0		Joseph Nawrocki	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	TigerPress	50 Industrial Drive	East Longmeadow	MA	01028	A	5.00%		E	50	50	0		Greg Rankowitz	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	University of Wisconsin-Stevens Point Foundation, Inc.	2100 Main Street	Stevens Point	WI	54481	A	8.00%		M	60,000	159	0		Leslie Rollson	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	
Liberty Mutual Insurance Company, LM General Insurance Company	Vecor Management Company, LLC	350 Lincoln Place, Ste. 111	Hingham	MA	02043	A	5.00%		E	2,200	1,600	0		Paul Hackley	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO	

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2014

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Liberty Mutual Insurance Company, LM General Insurance Company	Acadia Insurance Group, LLC	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Alumni Association of Lycoming College	29.0%	14.9%	Lower Acquisition Costs, Reduced Marketing Costs	8.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Alzheimer's and Related Dementias Association	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Boston Financial Investment Management, LP	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Churchill Forge Properties Associates Limited P:	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Computer Task Group, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	F&M Tools & Plastics Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Federal Bar Association	29.0%	27.3%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Grafton Suburban Credit Union	29.0%	14.6%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Interactions Corporation	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Matter Communications, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Metabolix, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Navin, Haffty & Associates, LLC	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Pittsfield Family YMCA	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%

Liberty Mutual Insurance Company, LM General Insurance Company	QinetiQ North America, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Taxware, LLC	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Tewksbury M.E. Federal Credit Union	29.0%	14.6%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	The National Guard Association Of Massachuse	29.0%	27.3%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	TigerPress	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company, LM General Insurance Company	University of Wisconsin-Stevens Point Foundatic	29.0%	14.9%	Lower Acquisition Costs, Reduced Marketing Costs	8.0%
Liberty Mutual Insurance Company, LM General Insurance Company	Vetcor Management Company, LLC	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%