

193R Application Spreadsheet																
INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	RATE DEV. (0.0%)	EFFECTIVE DATE	GROUP TYPE (C, U, E, M, U)	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO
Liberty Mutual Insurance Company and LM General Insurance Company	AnyPerk, Inc.	33 New Montgomery St Ste 700	San Francisco	CA	94105	A	5%		E	1,000	100	0		David Hayden	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	Bowditch & Dewey, LLP	311 Main Street, PO Box 15156	Worcester	MA	01615	A	5%		E	150	150	0		Terri Fitch	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	Celiac Support Association, Inc.	PO BOX 31700	Omaha	NE	68131	A	5%		M	4,000	4,000	0		Sean Gifford	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	Charter Oak State College Alumni Association	55 Paul Manaforte Drive	New Britain	CT	06053	A	5%		M	6,000	330	0		Jamie Karrat	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	ENPRO Services, Inc.	114 Bridge Rd	Salisbury	MA	01952	A	5%		E	105	105	0		Thomas Lizotte	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	Hollingsworth Logistics	1111 Southampton Rd	Westfield	MA	01085	A	5%		E	69	69	0		Sean Gifford	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	Keystone Dental, Inc.	144 Middlesex Turnpike	Burlington	MA	01803	A	5%		E	142	100	0		Maureen Pearson	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	Lenox Children's Center	9 Center ST	Lenox	MA	01240	A	5%		E	25	25	0		Sean Gifford	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	Peter Fasano LTD.	964 Main St	Great Barrington	MA	01230	A	5%		E	25	25	0		Sean Gifford	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	ROAM Data, Inc.	280 Summer St	Boston	MA	02210	A	5%		E	87	87	0		Brian Walsh	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	Star Gas Partners, L.P.	2187 Atlantic St Ste 6	Stamford	CT	06902	A	5%		E	3,400	300	0		Paul Hackley	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	The Nasdaq Omx Group, Inc.	One Liberty Plaza--49th Floor	New York	NY	10006	A	5%		E	1,235	65	0		Rosemarie Verano	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	University of Bridgeport Alumni Association	126 Park Avenue	Bridgeport	CT	06604	A	8%		M	35,000	500	0		Jamie Karrat	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO
Liberty Mutual Insurance Company and LM General Insurance Company	Walgreens Of Massachusetts, LLC	102 Wilmot Road	Deerfield	IL	60015	A	5%		E	250,000	1,206	0		Bradley McCreedy	(888)538-2146 or call a Liberty Mutual Sales Office. www.libertymutual.com	NO

**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS**

Year Plan Will be Applied

2014

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	<u>(1) Expenses Assumed In Insurer's Rates Currently On File</u>	<u>(2) Expenses Associated With Group Marketing Plan</u>	<u>(3) Reasons for Expensed Difference</u>	<u>(4) Requested Group Rate Deviation</u>
Liberty Mutual Insurance Company and LM General Insurance Company	AnyPerk, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company and LM General Insurance Company	Bowditch & Dewey, LLP	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company and LM General Insurance Company	Celiac Support Association, Inc.	29.0%	27.3%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company and LM General Insurance Company	Charter Oak State College Alumni Association	29.0%	14.9%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company and LM General Insurance Company	ENPRO Services, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company and LM General Insurance Company	Hollingsworth Logistics	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company and LM General Insurance Company	Keystone Dental, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company and LM General Insurance Company	Lenox Children's Center	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company and LM General Insurance Company	Peter Fasano LTD.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company and LM General Insurance Company	ROAM Data, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company and LM General Insurance Company	Star Gas Partners, L.P.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company and LM General Insurance Company	The Nasdaq Omx Group, Inc.	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%
Liberty Mutual Insurance Company and LM General Insurance Company	University of Bridgeport Alumni Association	29.0%	14.9%	Lower Acquisition Costs, Reduced Marketing Costs	8.0%
Liberty Mutual Insurance Company and LM General Insurance Company	Walgreens Of Massachusetts, LLC	29.0%	16.4%	Lower Acquisition Costs, Reduced Marketing Costs	5.0%

MASSACHUSETTS  
GROUP MARKETING RATE DEVIATION NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Liberty Mutual Group 2014 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2014 and have confirmed their participation to them in writing:

AnyPerk  
Bowditch & Dewey, LLP  
Celiac Support Association, Inc.  
Charter Oak State College Alumni Association  
ENPRO Services, Inc.  
Hollingsworth Logistics  
Keystone Dental, Inc.  
Lenox Children's Center  
Peter Fasano LTD.  
ROAM Data, Inc.  
Star Gas Partners, L.P.  
The Nasdaq Omx Group, Inc.  
University of Bridgeport Alumni Association  
Walgreens Of Massachusetts, LLC

You may contact any of our clients to verify information and confirm participation.



Jonathan D Galda