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193R Application Spreadsheet								
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							PROPOSED	PROPOSED
INSURANCE		STREET				AUTO (A) or	RATE	EFFECTIVE
COMPANY	GROUP NAME	ADDRESS	CITY/TOWN	STATE	ZIP CODE	HOME (H)	DEV. (0.0%)	DATE
Metropolitan Property and Casualty Insurance Company	Retailers Association of Massachusetts, Inc	1429 Warwick Ave	Warwick	RI	02888	AUTO	5%	Upon Approval
Metropolitan Property and Casualty Insurance Company	The BMW Motorcycle Owners of America, Inc	12 Michigan Drive	Natick	MA	01760	AUTO	5%	6/1/2019
Metropolitan Property and Casualty Insurance Company	UpCurve	108 Myrtle Street 6th floor	Quincy	MA	02171	AUTO	5%	Upon Approval
Metropolitan Property and Casualty Insurance Company	WestRock	501 S 5th Street	Richmond	VA	23219	AUTO	5%	Upon Approval

	TOTAL	ELIGIBLE	NUMBER	ORIGINAL		PRODUCER OR	EXPERIENCE	
GROUP	NUMBER	NUMBER	OF CURRENT	PLAN	PRODUCER OR	MARKETING REPRESENTATIVE	SUBMITTED	
TYPE	IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO	
PA	1859	1603			KEVIN DONOHUE	1-800-GETMET-8	No	
PA	25500	598			SARA STEIN	1-800-GETMET-8	No	
E	225	150			PETER BARRY	1-800-GETMET-8	No	
E	31000	280			CORNELL HESS	1-800-GETMET-8	No	

## EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2019

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE  COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates <u>Currently On File</u>	(2) Expenses Associated With Group Marketing <u>Plan</u>	(3) Reasons for Expensed <u>Difference</u>	(4) Requested Group Rate <u>Deviation</u>
Metropolitan Property and Casualty Insurance Company	Retailers Association of Massachusetts, Inc	23.8%	19.8%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	The BMW Motorcycle Owners of America, Inc	23.8%	19.6%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	UpCurve	23.8%	19.8%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	WestRock	23.8%	19.8%	Lower Acquisition Costs	5%
				•	

## PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

Year Plan Will be Applied 2018
Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

INSURANCE COMPANY

GROUPNAME

Earned Premium			Incurred Loss Incl. IBNR			Incurred Loss Ratio			
									3 Yr.
2015	2016	2017	2015	2016	2017	2015	2016	2017	Total

## MASSACHUSETTS GROUP MARKETING NEW/RENEWAL AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2019 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2019 and have confirmed their participation to them in writing:

Retailers Association of Massachusetts, Inc The BMW Motorcycle Owners of America, Inc UpCurve WestRock

You may contact any of our clients to verify information and confirm participation.

Chris Rhodes Digitally signed by Chris Rhodes Date: 2019.05.08 08:16:25 -04'00'

Chris Rhodes Vice President