

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2019

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) <u>Expenses Assumed In Insurer's Rates Currently On File</u>	(2) <u>Expenses Associated With Group Marketing Plan</u>	(3) <u>Reasons for Expensed Difference</u>	(4) <u>Requested Group Rate Deviation</u>
Metropolitan Property and Casualty Insurance Company	Retailers Association of Massachusetts, Inc	23.8%	19.8%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	The BMW Motorcycle Owners of America, Inc	23.8%	19.6%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	UpCurve	23.8%	19.8%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	WestRock	23.8%	19.8%	Lower Acquisition Costs	5%

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2019 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2019 and have confirmed their participation to them in writing:

Retailers Association of Massachusetts, Inc
The BMW Motorcycle Owners of America, Inc
UpCurve
WestRock

You may contact any of our clients to verify information and confirm participation.

Chris Rhodes Digitally signed by Chris Rhodes
Date: 2019.05.08 08:16:25 -04'00'

Chris Rhodes
Vice President