

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2010 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2010 and have confirmed their participation to them in writing:

Analogic Corporation

You may contact any of our clients to verify information and confirm participation.



Richard P. Lonardo, FCAS
Vice President

2009 193R Application Spreadsheet
Year Plan Will be Applied

2010

INSURANCE COMPANY*	<u>GROUP NAME*</u>	<u>STREET ADDRESS</u>	<u>CITY/TOWN</u>	<u>STATE</u>	<u>ZIP</u>	AUTO (A) or <u>HOME (H)</u>	PROPOSED RATE <u>DEV. (0.0%)</u>	PROPOSED EFFECTIVE <u>DATE</u>
Metropolitan Property and Casualty	Analogic Corporation	8 Centennial Drive	Peabody	MA	01960	Auto	7%	3/15/2010

<u>CU, E,M,U</u> <u>GROUP</u> <u>TYPE**</u>	<u>TOTAL</u> <u>NUMBER</u> <u>IN GROUP</u>	<u>ELIGIBLE</u> <u>NUMBER</u> <u>IN GROUP</u>	<u>NUMBER</u> <u>OF CURRENT</u> <u>INSUREDS</u>	<u>ORIGINAL</u> <u>PLAN</u> <u>DATE</u>	<u>AGENCY OR</u> <u>MKT. REP.</u>	<u>EXPERIENCE</u> <u>SUBMITTED</u> <u>YES OR NO</u>
E	1100	600			Timothy Maguire	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING PLANS

Year Plan Will be Applied **2010**

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing plan

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates <u>Currently on File</u>	(2) Expenses Associated With Group Marketing <u>Plan</u>	(3) Reasons for Expensed <u>Difference</u>	(4) Requested Group Rate <u>Deviation</u>
Metropolitan Property and Casualty	Analogic Corporation	25.5%		21.5% Lower Acquisition Costs	7%

PREMIUM/LOSS EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED UNITS

Year Plan Will be Applied **2010**

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			3 Yr. Total
		2007	2008	2009*	2007	2008	2009*	2007	2008	2009*	

2009 193R Application Spreadsheet
Year Plan Will be Applied

2010

<u>INSURANCE COMPANY*</u>	<u>GROUP NAME*</u>	<u>STREET ADDRESS</u>	<u>CITY/TOWN</u>	<u>STATE</u>	<u>ZIP</u>	<u>AUTO (A) or HOME (H)</u>	<u>PROPOSED RATE DEV. (0.0%)</u>	<u>PROPOSED EFFECTIVE DATE</u>
Metropolitan Property and Casualty	Analogic Corporation	8 Centennial Drive	Peabody	MA	01960	Auto	7%	3/15/2010

<u>CU, E, M, U</u> <u>GROUP</u> <u>TYPE**</u>	<u>TOTAL</u> <u>NUMBER</u> <u>IN GROUP</u>	<u>ELIGIBLE</u> <u>NUMBER</u> <u>IN GROUP</u>	<u>NUMBER</u> <u>OF CURRENT</u> <u>INSUREDS</u>	<u>ORIGINAL</u> <u>PLAN</u> <u>DATE</u>	<u>AGENCY OR</u> <u>MKT. REP.</u>	<u>EXPERIENCE</u> <u>SUBMITTED</u> <u>YES OR NO</u>
E	1100	600			Timothy Maguire	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING PLANS

Year Plan Will be Applied **2010**

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing plan

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates <u>Currently on File</u>	(2) Expenses Associated With Group Marketing <u>Plan</u>	(3) Reasons for Expensed <u>Difference</u>	(4) Requested Group Rate <u>Deviation</u>
Metropolitan Property and Casualty	Analogic Corporation	25.5%	21.5%	Lower Acquisition Costs	7%

PREMIUM/LOSS EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED UNITS

Year Plan Will be Applied 2010

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			3 Yr. Total
		2007	2008	2009*	2007	2008	2009*	2007	2008	2009*	