

193R Application Spreadsheet									
INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	GROUP TYPE
Metropolitan Property and Casualty	Brighthouse Financial	11225 North Community House	Charlotte	NC	28277	Auto	6%	Upon Approval	E
Metropolitan Property and Casualty	Brighthouse Financial	11225 North Community House	Charlotte	NC	28277	Home	5%	Upon Approval	E
Metropolitan Property and Casualty	Brighthouse Financial	11225 North Community House	Charlotte	NC	28277	PELP	5%	Upon Approval	E
Metropolitan Property and Casualty	Enterprise Services, LLC	5400 Legacy Drive	Plano	TX	75024	Auto	8%	4/1/2017	E
Metropolitan Property and Casualty	Enterprise Services, LLC	5400 Legacy Drive	Plano	TX	75024	Home	12%	4/1/2017	E
Metropolitan Property and Casualty	Gulshan Enterprises, Inc.	4415 Highway 6	Sugar Land	TX	77478	Auto	5%	Upon Approval	E

TOTAL	ELIGIBLE	NUMBER	ORIGINAL	PRODUCER OR	EXPERIENCE	
NUMBER	NUMBER	OF CURRENT	PLAN	PRODUCER OR	SUBMITTED	
IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO
1101	45			JOHN DINES	1-800-GETMET-8	No
1101	45			JOHN DINES	1-800-GETMET-8	No
1101	45			JOHN DINES	1-800-GETMET-8	No
25000	440			LESLIE YOUNG	1-800-GETMET-8	No
25000	440			LESLIE YOUNG	1-800-GETMET-8	No
4461	355			BRIAN STUTZ	1-800-GETMET-8	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2017

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation	
Metropolitan Property and Casualty	Brighthouse Financial	23.7%	17.0%	Lower Acquisition Costs	6%	Auto
Metropolitan Property and Casualty	Brighthouse Financial	20.2%	13.3%	Lower Acquisition Costs	5%	Home
Metropolitan Property and Casualty	Brighthouse Financial	20.2%	13.3%	Lower Acquisition Costs	5%	Pelp
Metropolitan Property and Casualty	Enterprise Services, LLC	23.7%	17.0%	Lower Acquisition Costs	8%	Auto
Metropolitan Property and Casualty	Enterprise Services, LLC	20.2%	13.3%	Lower Acquisition Costs	12%	Home
Metropolitan Property and Casualty	Gulshan Enterprises, Inc.	23.7%	21.0%	Lower Acquisition Costs	5%	Auto

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

<insert year below>
2017

Year Plan Will be Applied
Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

INSURANCE
COMPANY

GROUPNAME

<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			<u>3 Yr.</u>
<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>Total</u>

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2017 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2017 and have confirmed their participation to them in writing:

Brighthouse Financial
Enterprise Services, LLC
Gulshan Enterprises, Inc.

You may contact any of our clients to verify information and confirm participation.

Chris Rhodes
Vice President