

TOTAL	ELIGIBLE	NUMBER	ORIGINAL	PRODUCER OR	EXPERIENCE	
NUMBER	NUMBER	OF CURRENT	PLAN	MARKETING REPRESENTATIVE	SUBMITTED	
IN GROUP	IN GROUP	INSUREDS	DATE	CONTACT INFORMATION	YES OR NO	
1101	45			JOHN DINES	1-800-GETMET-8	No
25000	440			LESLIE YOUNG	1-800-GETMET-8	No
4461	355			BRIAN STUTZ	1-800-GETMET-8	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2017

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Metropolitan Property and Casualty	Brighthouse Financial	23.7%	17.0%	Lower Acquisition Costs	6%
Metropolitan Property and Casualty	Enterprise Services, LLC	23.7%	17.0%	Lower Acquisition Costs	8%
Metropolitan Property and Casualty	Gulshan Enterprises, Inc.	23.7%	21.0%	Lower Acquisition Costs	5%

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2017 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2017 and have confirmed their participation to them in writing:

Brighthouse Financial
Enterprise Services, LLC
Gulshan Enterprises, Inc.

You may contact any of our clients to verify information and confirm participation.

Chris Rhodes
Vice President