193R Application Spreadsheet

INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE
Metropolitan Property and Casualty	Federal Bar Association	1220 N. Fillmore St., Suite 444	Arlington	VA	22201	Auto	5%	6/1/2017
Metropolitan Property and Casualty	Ferguson Enterprises, Inc	12500 Jefferson Ave	Newport News	VA	23602	Auto	5%	6/1/2017
Metropolitan Property and Casualty	Little Sprouts Holding, LLC dba Little Sprouts	354 Merrimack Street, Building 1	Lawrence	MA	01843	Auto	5%	Upon Approval
Metropolitan Property and Casualty	American Academy of Professional Coders	2480 South 3850 West	Salt Lake City	UT	84120	Auto	5%	6/1/2017
Metropolitan Property and Casualty	EntIT Software LLC	5400 Legacy Drive	Plano	TX	75024	Auto	18%	7/1/2017

GROUP TYPE	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO
PA	19789	332			SARA STEIN	1-800-GETMET-8	No
E	24000	248			MICHAEL D'ALESSANDRO	1-800-GETMET-8	No
E	468	414			DAVID RUTECKI	1-800-GETMET-8	No
PA	160000	3746			THOMAS KLOTTER	1-800-GETMET-8	No
E	4000	479			JILL WICKS	1-800-GETMET-8	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied **2017**

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Metropolitan Property and Casualty	Federal Bar Association	23.7%	19.7%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Ferguson Enterprises, Inc	23.7%	20.0%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Little Sprouts Holding, LLC dba Little Sprouts	23.7%	20.0%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	American Academy of Professional Coders	23.7%	19.7%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	EntIT Software LLC	23.7%	17.0%	Lower Acquisition Costs	18.0%

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

<insert year below>

Year Plan Will be Applied 2015

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

INSURANCE COMPANY	GROUPNAME	Earned Premium			Incurred Loss Incl. IBNR			Incurred Loss Ratio			
		2012	2013	2014	2012	2013	2014	2012	2013	2014	3 Yr. Total