

MASSACHUSETTS  
GROUP MARKETING NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2010 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2010 and have confirmed their participation to them in writing:

Avery Dennison

You may contact any of our clients to verify information and confirm participation.



Richard P. Lonardo, FCAS  
Vice President

2009 193R Application Spreadsheet  
Year Plan Will be Applied

2010

<u>INSURANCE COMPANY*</u>	<u>GROUP NAME*</u>	<u>STREET ADDRESS</u>	<u>CITY/TOWN</u>	<u>STATE</u>	<u>ZIP</u>	<u>AUTO (A) or HOME (H)</u>	<u>PROPOSED RATE DEV. (0.0%)</u>	<u>PROPOSED EFFECTIVE DATE</u>
Metropolitan Property and Casualty	Avery Dennison	12421 Meredith Dr.	Urbandale	IA	50323	Auto	5%	7/1/2010

CU, E,M,U GROUP <u>TYPE**</u>	TOTAL NUMBER <u>IN GROUP</u>	ELIGIBLE NUMBER <u>IN GROUP</u>	NUMBER OF CURRENT <u>INSUREDS</u>	ORIGINAL PLAN <u>DATE</u>	AGENCY OR <u>MKT. REP.</u>	EXPERIENCE SUBMITTED <u>YES OR NO</u>
E	7067	524			Vincent Rocco	No

**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING PLANS**

Year Plan Will be Applied **2010**

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing plan

<b><u>INSURANCE COMPANY</u></b>	<b><u>GROUPNAME</u></b>	<b>(1) Expenses Assumed In Insurer's Rates Currently on File</b>	<b>(2) Expenses Associated With Group Marketing Plan</b>	<b>(3) Reasons for Expensed Difference</b>	<b>(4) Requested Group Rate Deviation</b>
Metropolitan Property and Casualty	Avery Dennison	25.50%	21.50%	Lower Acquisition Costs	5%

**PREMIUM/LOSS EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED UNITS**

Year Plan Will be Applied 2010

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			3 Yr. Total
		2007	2008	2009*	2007	2008	2009*	2007	2008	2009*	

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