

**2009 193R Application Spreadsheet**  
**Year Plan Will be Applied 2010**

<b>INSURANCE COMPANY*</b>	<b>GROUP NAME*</b>	<b>STREET ADDRESS</b>	<b>CITY/TOWN</b>	<b>STATE</b>	<b>ZIP</b>	<b>AUTO (A) or HOME (H)</b>	<b>PROPOSED RATE DEV. (0.0%)</b>	<b>PROPOSED EFFECTIVE DATE</b>
Metropolitan Property and Casualty	American Federation of State,County and Municipal Employee	1625 L St NW	Washington	DC	20036	Auto	5%	11/1/2010
Metropolitan Property and Casualty	Emeritus Corporation	12421 Meredith Drive	Urbandale	IA	50323	Auto	5%	11/1/2010
Metropolitan Property and Casualty	ITT Corporation	12421 Meredith Drive	Urbandale	IA	50323	Auto	5%	11/1/2010
Metropolitan Property and Casualty	Second Amendment Foundation	12 Michigan Drive	Natick	MA	01760	Auto	5%	11/1/2010
Metropolitan Property and Casualty	United States Power Squadrons	1504 Blue Ridge Rd	Raleigh	NC	27607-3906	Auto	5%	11/1/2010
Metropolitan Property and Casualty	Delta Airlines Inc.	PO Box 20706	Atlanta	GA	30320-6001	Auto	5%	11/1/2010

<u>CU, E,M,U</u> <u>GROUP</u> <u>TYPE**</u>	<u>TOTAL</u> <u>NUMBER</u> <u>IN GROUP</u>	<u>ELIGIBLE</u> <u>NUMBER</u> <u>IN GROUP</u>	<u>NUMBER</u> <u>OF CURRENT</u> <u>INSUREDS</u>	<u>ORIGINAL</u> <u>PLAN</u> <u>DATE</u>	<u>AGENCY OR</u> <u>MKT. REP.</u>	<u>EXPERIENCE</u> <u>SUBMITTED</u> <u>YES OR NO</u>
U	1372002	51208			David Rutecki	No
E	18489	655			Vincent Rocco	No
E	18489	655			Vincent Rocco	No
M	670241	9691			Sara Stein	No
M	36219	1717			Sara Stein	No
E	71399	923			Anthony Trani	No

<b>INSURANCE COMPANY</b>	<b>GROUPNAME</b>	<b>(1) Expenses Assumed In Insurer's Rates Currently on File</b>	<b>(2) Expenses Associated With Group Marketing Plan</b>	<b>(3) Reasons for Expensed Difference</b>	<b>(4) Requested Group Rate Deviation</b>
Metropolitan Property and Casualty	American Federation of State,County and	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Emeritus Corporation	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	ITT Corporation	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Second Amendment Foundation	25.5%	20.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	United States Power Squadrons	25.5%	20.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Delta Airlines Inc.	25.5%	21.5%	Lower Acquisition Costs	5.0%

**PREMIUM/LOSS EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED UNITS**

Year Plan Will be Applied 2010

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			3 Yr. Total
		2007	2008	2009*	2007	2008	2009*	2007	2008	2009*	

**2009 193R Application Spreadsheet**  
**Year Plan Will be Applied 2010**

<b>INSURANCE</b>		<b>STREET</b>	<b>CITY/TOWN</b>	<b>STATE</b>	<b>ZIP</b>	<b>AUTO (A) or</b>	<b>PROPOSED</b>	<b>PROPOSED</b>
<b><u>COMPANY*</u></b>	<b><u>GROUP NAME*</u></b>	<b><u>ADDRESS</u></b>				<b><u>HOME (H)</u></b>	<b><u>RATE</u></b>	<b><u>EFFECTIVE</u></b>
							<b><u>DEV. (0.0%)</u></b>	<b><u>DATE</u></b>
Metropolitan Property and Casualty	American Federation of State,County and Municipal Employees	1625 L St NW	Washington	DC	20036	Auto	5%	11/1/2010
Metropolitan Property and Casualty	Emeritus Corporation	12421 Meredith Drive	Urbandale	IA	50323	Auto	5%	11/1/2010
Metropolitan Property and Casualty	ITT Corporation	12421 Meredith Drive	Urbandale	IA	50323	Auto	5%	11/1/2010
Metropolitan Property and Casualty	Second Amendment Foundation	12 Michigan Drive	Natick	MA	01760	Auto	5%	11/1/2010
Metropolitan Property and Casualty	United States Power Squadrons	1504 Blue Ridge Rd	Raleigh	NC	27607-3906	Auto	5%	11/1/2010
Metropolitan Property and Casualty	Delta Airlines Inc.	PO Box 20706	Atlanta	GA	30320-6001	Auto	5%	11/1/2010

<u>CU, E, M, U</u>	<u>TOTAL</u>	<u>ELIGIBLE</u>	<u>NUMBER</u>	<u>ORIGINAL</u>		<u>EXPERIENCE</u>
<u>GROUP</u>	<u>NUMBER</u>	<u>NUMBER</u>	<u>OF CURRENT</u>	<u>PLAN</u>	<u>AGENCY OR</u>	<u>SUBMITTED</u>
<u>TYPE**</u>	<u>IN GROUP</u>	<u>IN GROUP</u>	<u>INSUREDS</u>	<u>DATE</u>	<u>MKT. REP.</u>	<u>YES OR NO</u>
U	1372002	51208			David Rutecki	No
E	18489	655			Vincent Rocco	No
E	18489	655			Vincent Rocco	No
M	670241	9691			Sara Stein	No
M	36219	1717			Sara Stein	No
E	71399	923			Anthony Trani	No

<b>INSURANCE COMPANY</b>	<b>GROUPNAME</b>	<b>(1) Expenses Assumed In Insurer's Rates Currently on File</b>	<b>(2) Expenses Associated With Group Marketing Plan</b>	<b>(3) Reasons for Expensed Difference</b>	<b>(4) Requested Group Rate Deviation</b>
Metropolitan Property and Casualty	American Federation of State,County and	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Emeritus Corporation	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	ITT Corporation	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Second Amendment Foundation	25.5%	20.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	United States Power Squadrons	25.5%	20.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Delta Airlines Inc.	25.5%	21.5%	Lower Acquisition Costs	5.0%

**PREMIUM/LOSS EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED UNITS**

Year Plan Will be Applied 2010

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			3 Yr. Total
		2007	2008	2009*	2007	2008	2009*	2007	2008	2009*	



2009 193R Application Spreadsheet  
 Year Plan Will be Applied 2010

<u>INSURANCE COMPANY*</u>	<u>GROUP NAME*</u>	<u>STREET ADDRESS</u>	<u>CITY/TOWN</u>	<u>STATE</u>	<u>ZIP</u>	<u>AUTO (A) or HOME (H)</u>	<u>PROPOSED RATE DEV. (0.0%)</u>	<u>PROPOSED EFFECTIVE DATE</u>	<u>CU, E,M,U GROUP TYPE**</u>	<u>TOTAL NUMBER IN GROUP</u>
Metropolitan Property and Casualty	American Federation of State,County and Municipal Employee:	1625 L St NW	Washington	DC	20036	Auto	5%	11/1/2010	U	1372002
Metropolitan Property and Casualty	Emeritus Corporation	12421 Meredith Drive	Urbandale	IA	50323	Auto	5%	11/1/2010	E	18489
Metropolitan Property and Casualty	ITT Corporation	12421 Meredith Drive	Urbandale	IA	50323	Auto	5%	11/1/2010	E	18489
Metropolitan Property and Casualty	Second Amendment Foundation	12 Michigan Drive	Natick	MA	01760	Auto	5%	11/1/2010	M	670241
Metropolitan Property and Casualty	United States Power Squadrons	1504 Blue Ridge Rd	Raleigh	NC	27607-3906	Auto	5%	11/1/2010	M	36219

<u>ELIGIBLE NUMBER IN GROUP</u>	<u>NUMBER OF CURRENT INSUREDS</u>	<u>ORIGINAL PLAN DATE</u>	<u>AGENCY OR MKT. REP.</u>	<u>EXPERIENCE SUBMITTED YES OR NO</u>
51208			David Rutecki	No
655			Vincent Rocco	No
655			Vincent Rocco	No
9691			Sara Stein	No
1717			Sara Stein	No

<b>INSURANCE COMPANY</b>	<b>GROUPNAME</b>	<b>(1) Expenses Assumed In Insurer's Rates Currently on File</b>	<b>(2) Expenses Associated With Group Marketing Plan</b>	<b>(3) Reasons for Expensed Difference</b>	<b>(4) Requested Group Rate Deviation</b>
Metropolitan Property and Casualty	American Federation of State,County and	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Emeritus Corporation	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	ITT Corporation	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Second Amendment Foundation	25.5%	20.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	United States Power Squadrons	25.5%	20.5%	Lower Acquisition Costs	5.0%

**PREMIUM/LOSS EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED UNITS**

Year Plan Will be Applied 2010

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			3 Yr. Total
		2007	2008	2009*	2007	2008	2009*	2007	2008	2009*	

2009 193R Application Spreadsheet  
 Year Plan Will be Applied 2010

<u>INSURANCE COMPANY*</u>	<u>GROUP NAME*</u>	<u>STREET ADDRESS</u>	<u>CITY/TOWN</u>	<u>STATE</u>	<u>ZIP</u>	<u>AUTO (A) or HOME (H)</u>	<u>PROPOSED RATE DEV. (0.0%)</u>	<u>PROPOSED EFFECTIVE DATE</u>	<u>CU, E,M,U GROUP TYPE**</u>
Metropolitan Property and Casualty	American Federation of State,County and Municipal Employees	1625 L St NW	Washington	DC	20036	Auto	5%	11/1/2010	U
Metropolitan Property and Casualty	Emeritus Corporation	12421 Meredith Drive	Urbandale	IA	50323	Auto	5%	11/1/2010	E
Metropolitan Property and Casualty	ITT Corporation	12421 Meredith Drive	Urbandale	IA	50323	Auto	5%	11/1/2010	E
Metropolitan Property and Casualty	Second Amendment Foundation	12 Michigan Drive	Natick	MA	01760	Auto	5%	11/1/2010	M
Metropolitan Property and Casualty	United States Power Squadrons	1504 Blue Ridge Rd	Raleigh	NC	27607-3906	Auto	5%	11/1/2010	M

<u>TOTAL</u> <u>NUMBER</u> <u>IN GROUP</u>	<u>ELIGIBLE</u> <u>NUMBER</u> <u>IN GROUP</u>	<u>NUMBER</u> <u>OF CURRENT</u> <u>INSUREDS</u>	<u>ORIGINAL</u> <u>PLAN</u> <u>DATE</u>	<u>AGENCY OR</u> <u>MKT. REP.</u>	<u>EXPERIENCE</u> <u>SUBMITTED</u> <u>YES OR NO</u>
1372002	51208			David Rutecki	No
18489	655			Vincent Rocco	No
18489	655			Vincent Rocco	No
670241	9691			Sara Stein	No
36219	1717			Sara Stein	No

<b>INSURANCE COMPANY</b>	<b>GROUPNAME</b>	<b>(1) Expenses Assumed In Insurer's Rates Currently on File</b>	<b>(2) Expenses Associated With Group Marketing Plan</b>	<b>(3) Reasons for Expensed Difference</b>	<b>(4) Requested Group Rate Deviation</b>
Metropolitan Property and Casualty	American Federation of State,County and	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Emeritus Corporation	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	ITT Corporation	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Second Amendment Foundation	25.5%	20.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	United States Power Squadrons	25.5%	20.5%	Lower Acquisition Costs	5.0%

**PREMIUM/LOSS EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED UNITS**

Year Plan Will be Applied 2010

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			3 Yr. Total
		2007	2008	2009*	2007	2008	2009*	2007	2008	2009*	



MASSACHUSETTS  
GROUP MARKETING NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2010 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2010 and have confirmed their participation to them in writing:

American Federation of State, County and Municipal Employees  
Emeritus Corporation  
ITT Corporation  
Second Amendment Foundation  
United States Power Squadrons

You may contact any of our clients to verify information and confirm participation.



Richard P. Lonardo, FCAS  
Vice President