

2010 193R Application Spreadsheet
Year Plan Will be Applied 2011

<u>INSURANCE COMPANY*</u>	<u>GROUP NAME*</u>	<u>STREET ADDRESS</u>	<u>CITY/TOWN</u>	<u>STATE</u>	<u>ZIP</u>	<u>AUTO (A) or HOME (H)</u>	<u>PROPOSED RATE DEV. (0.0%)</u>	<u>PROPOSED EFFECTIVE DATE</u>
Metropolitan Property and Casualty	American Federation of Government Employees	80 F St NW,FL 7	Washington	DC	20001	Auto	5%	1/1/2011
Metropolitan Property and Casualty	Benevolent & Protective Order of the Elks USA	931 Ashland Ave	Bedford	VA	24523	Auto	5%	1/1/2011
Metropolitan Property and Casualty	Order Sons of Italy in America	219 E ste NE	Washington	DC	20002-4922	Auto	5%	1/1/2011
Metropolitan Property and Casualty	Texas Roadhouse	6040 Dutchmans Lane Suite 200	Louisville	KY	40205	Auto	5%	3/1/2011
Metropolitan Property and Casualty	Vanguard Health Systems, Inc	20 Burton Hills Blvd #100	Nashville	TN	37215	Auto	5%	2/1/2011

<u>CU, E,M,U</u> <u>GROUP</u> <u>TYPE**</u>	<u>TOTAL</u> <u>NUMBER</u> <u>IN GROUP</u>	<u>ELIGIBLE</u> <u>NUMBER</u> <u>IN GROUP</u>	<u>NUMBER</u> <u>OF CURRENT</u> <u>INSUREDS</u>	<u>ORIGINAL</u> <u>PLAN</u> <u>DATE</u>	<u>AGENCY OR</u> <u>MKT. REP.</u>	<u>EXPERIENCE</u> <u>SUBMITTED</u> <u>YES OR NO</u>
M	655535	2230			Sara Stein	No
M	886799	41217			Sara Stein	No
M	140000	6007			Sara Stein	No
E	33000	823			Stuart Vincent	No
E	18179	3933			Stuart Vincent	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING PLANS

Year Plan Will be Applied

2011

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing plan

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently on File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Metropolitan Property and Casualty Insurance Company	American Federation of Government Employees	25.5%	20.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty Insurance Company	Benevolent & Protective Order of the Elks USA	25.5%	20.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty Insurance Company	Order Sons of Italy in America	25.5%	20.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty Insurance Company	Texas Roadhouse	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty Insurance Company	Vanguard Health Systems, Inc	25.5%	21.5%	Lower Acquisition Costs	5.0%

PREMIUM/LOSS EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED UNITS

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2011

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

* 2010 data is through 6/30/10.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			3 Yr. Total
		2008	2009	2010*	2008	2009	2010*	2008	2009	2010*	

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<u>TOTAL NUMBER IN GROUP</u>	<u>ELIGIBLE NUMBER IN GROUP</u>	<u>NUMBER OF CURRENT INSUREDS</u>	<u>ORIGINAL PLAN DATE</u>	<u>AGENCY OR MKT. REP.</u>	<u>EXPERIENCE SUBMITTED YES OR NO</u>
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		2008	2009	2010*	2008	2009	2010*	2008	2009	2010*	

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2011 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2011 and have confirmed their participation to them in writing:

American Federation of Government Employees
Benevolent & Protective Order of the Elks USA
Order Sons of Italy in America
Texas Roadhouse
Vanguard Health Systems, Inc

You may contact any of our clients to verify information and confirm participation.



Richard P. Lonardo, FCAS
Vice President