

MASSACHUSETTS  
GROUP MARKETING NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2011 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2011 and have confirmed their participation to them in writing:

Alliance for Affordable Services  
Community College of Rhode Island Alumni Association  
ITT Exelis (Defense Company)  
T Mobile  
United States Parachute Association, Inc.  
Xylem (Water Company)  
Americans for Financial Security, Inc.

You may contact any of our clients to verify information and confirm participation.



Richard P. Lonardo, FCAS  
Vice President

**2010 193R Application Spreadsheet**  
**Year Plan Will be Applied 2011**

<u>INSURANCE</u> <u>COMPANY*</u>	<u>GROUP NAME*</u>	<u>STREET</u> <u>ADDRESS</u>	<u>CITY/TOWN</u>	<u>STATE</u>	<u>ZIP</u>	<u>AUTO (A) or</u> <u>HOME (H)</u>	<u>PROPOSED</u> <u>RATE</u> <u>DEV. (0.0%)</u>	<u>PROPOSED</u> <u>EFFECTIVE</u> <u>DATE</u>
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M	80000	3310			A.C. Moore	No	
M	50000	3939			Mark Chibbaro	No	
E	13000	630			Michael D'Alessandro	No	
E	40000	506			Maureen Weichert	No	
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Metropolitan Property and Casualty	T Mobile	3655 131st Ave SE (Suite 400)	Bellevue	WA	98006-	Auto	5%	9/1/2011	E
Metropolitan Property and Casualty	United States Parachute Association, Inc.	5401 Southpoint Center Blvd	Fredericksburg	VA	22407-	Auto	5%	9/1/2011	M
Metropolitan Property and Casualty	Water Company	12421 Meredith Drive	Urbandale	IA	50323	Auto	5%	9/1/2011	E
Metropolitan Property and Casualty	Americans for Financial Security, Inc.	130 E John Carpenter Freeway	Irving	TX	75062	Auto	5%	9/1/2011	M

<u>TOTAL</u> <u>NUMBER</u> <u>IN GROUP</u>	<u>ELIGIBLE</u> <u>NUMBER</u> <u>IN GROUP</u>	<u>NUMBER</u> <u>OF CURRENT</u> <u>INSUREDS</u>	<u>ORIGINAL</u> <u>PLAN</u> <u>DATE</u>	<u>AGENCY OR</u> <u>MKT. REP.</u>	<u>EXPERIENCE</u> <u>SUBMITTED</u> <u>YES OR NO</u>	<u>COMMENTS</u>
80000	3310			A.C. Moore	No	
50000	3939			Mark Chibbaro	No	
13000	630			Michael D'Alessandro	No	
40000	506			Maureen Weichert	No	
32000	542			Mark Chibbaro	No	
3600	630			Vincent Rocco	No	
19000	2243			A.C. Moore	No	

The customer confirmed that "D" Group membership is not included. There are no individual members that are eligible under this type of membership (under D). Only individual members listed above section "D" are included.



**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING PLANS**

Year Plan Will be Applied 2011

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing plan

<b><u>INSURANCE COMPANY</u></b>	<b><u>GROUPNAME</u></b>	<b>(1) Expenses Assumed In Insurer's Rates Currently on File</b>	<b>(2) Expenses Associated With Group Marketing Plan</b>	<b>(3) Reasons for Expensed Difference</b>	<b>(4) Requested Group Rate Deviation</b>
Metropolitan Property and Casualty	Alliance for Affordable Services	25.5%	20.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Community College of Rhode Island Alumni Association	25.5%	20.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Defense Company	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	T Mobile	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	United States Parachute Association, Inc.	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Water Company	25.5%	21.5%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Americans for Financial Security, Inc.	25.5%	20.5%	Lower Acquisition Costs	5.0%

**PREMIUM/LOSS EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED UNITS**

Year Plan Will be Applied 2011

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

\* 2010 data is through 6/30/10.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			3 Yr. Total
		2008	2009	2010*	2008	2009	2010*	2008	2009	2010*	