MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2012 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2012 and have confirmed their participation to them in writing:

Duck's Unlimited
Erickson Living Management LLC
McGladery & Pullen,LLP
Metropolitan Golf Association
P.F. Chang China Bistro,Inc.
Ports America
Tata Consultancy Services,LTD.
The Amber Watch Foundation

You may contact any of our clients to verify information and confirm participation.

Richard P. Lonardo, FCAS
Vice President

193R Application Spreadsheet

INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	GROUP TYPE (CU, E, M, U)
Metropolitan Property and Casualty	Duck's Unlimited	1 Waterfowl Way	Memphis	TN	38120	Auto	5%	1/1/2012	M
Metropolitan Property and Casualty	Erickson Living Management LLC	701 Maiden Choice Lane	Catonsville	MD	21228-5968	Auto	5%	3/1/2012	E
Metropolitan Property and Casualty	McGladery & Pullen,LLP	3600 American Blvd West 3rd	Minneapolis	MN	55431	Auto	3%	1/1/2012	E
Metropolitan Property and Casualty	Metropolitan Golf Association	49 Knollwood Road	Elmsford	NY	10523	Auto	5%	1/1/2012	M
Metropolitan Property and Casualty	P.F. Chang China Bistro,Inc.	7676 East Pinnacle Peak Rd	Scottsdale	AZ	85255	Auto	5%	1/1/2012	E
Metropolitan Property and Casualty	Ports America	99 Wood Ave S FL8	Iselin	NJ	08830	Auto	5%	1/1/2012	E
Metropolitan Property and Casualty	Tata Consultancy Services,LTD.	101 Park Ave 26th Floor	New York	NY	10178	Auto	5%	1/1/2012	E
Metropolitan Property and Casualty	The Amber Watch Foundation	3010 Old Ranch Parkway,Suite 330	Seal Beach	CA	90740	Auto	5%	1/1/2012	M

TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO	
260000	5585			Sara Stein	sstein@metlife.com	No	
5417	774			David Rutecki	drutecki@metlife.com	No	
7000	436			Pamela Hubbs	phubbs@metlife.com	No	
300000	452			Sara Stein	sstein@metlife.com	No	
13475	539			Eric Eaton	EEATON@metlife.com	No	
1048	409			Maureen Weichert	mweichert@metlife.com	No	
22055	267			Michael D'Alessandro	mdalessandro@metlife.com	No	
3500000	53004			Mark Chibbaro	mchibbaro@metlife.com	No	

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied **2012**

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Metropolitan Property and Casualty	Duck's Unlimited	28.6%	24.1%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Erickson Living Management LLC	28.6%	25.1%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	McGladery & Pullen,LLP	28.6%	25.1%	Lower Acquisition Costs	3.0%
Metropolitan Property and Casualty	Metropolitan Golf Association	28.6%	24.1%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	P.F. Chang China Bistro,Inc.	28.6%	25.1%	Lower Acquisition Costs	5.0%
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Metropolitan Property and Casualty	Tata Consultancy Services,LTD.	28.6%	25.1%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	The Amber Watch Foundation	28.6%	25.1%	Lower Acquisition Costs	5.0%

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

<insert year below>

Year Plan Will be Applied 2012

Insurers are required to submit a minimum three (3) full years of data, but can at their option submi
additional years of data by inserting additional columns

INSURANCE COMPANY	GROUPNAME	Earned Premium			Incurred Loss Incl. IBNR			Incurred Loss Ratio			
		2009	2010	2011	2009	2010	2011	2009	2010	2011	3 Yr. Total

193R Application Spreadsheet

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