

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2012 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2012 and have confirmed their participation to them in writing:

Aeropostale, Inc.
Town of Shrewsbury

You may contact any of our clients to verify information and confirm participation.



Richard P. Lonardo, FCAS
Vice President

193R Application Spreadsheet									
INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	GROUP TYPE (CU, E, M, U)
Metropolitan Property and Casualty	Aeropostale, Inc.	112 West 34th Street,22nd Fl.	New York	NY	10120	Auto	5%	9/1/2012	E
Metropolitan Property and Casualty	Town of Shrewsbury	100 Maple Ave	Shrewsbury	MA	01545	Auto	5%	6/1/2012	E

TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO
4000	613			Amanda Padilla	Apadilla@metlife.com	No
1331	1275			Lisa Byczko	lbyczko@metlife.com	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2012

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates Currently On File	With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Metropolitan Property and Casualty	Aeropostale, Inc.	28.6%	25.1%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Town of Shrewsbury	28.6%	25.1%	Lower Acquisition Costs	5.0%

193R Application Spreadsheet									
INSURANCE		STREET				AUTO (A) or	PROPOSED	PROPOSED	GROUP
COMPANY	GROUP NAME	ADDRESS	CITY/TOWN	STATE	ZIP CODE	HOME (H)	DEV. (0.0%)	DATE	TYPE
									(CU, E, M, U)
Metropolitan Property and Casualty	Aeropostale, Inc.	112 West 34th Street, 22nd Fl.	New York	NY	10120	Auto	5%	9/1/2012	E
Metropolitan Property and Casualty	Town of Shrewsbury	100 Maple Ave	Shrewsbury	MA	01545	Auto	5%	6/1/2012	E

TOTAL	ELIGIBLE	NUMBER	ORIGINAL		PRODUCER OR	EXPERIENCE	
NUMBER	NUMBER	OF CURRENT	PLAN		MARKETING REPRESENTATIVE	SUBMITTED	
IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO	
4000	613			Amanda Padilla	Apadilla@metlife.com	No	
1331	1275			Lisa Byczko	lbyczko@metlife.com	No	

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2012

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates <u>Currently On File</u>	With Group Marketing <u>Plan</u>	(3) Reasons for Expensed <u>Difference</u>	(4) Requested Group Rate <u>Deviation</u>
Metropolitan Property and Casualty	Aeropostale, Inc.	28.6%	25.1%	Lower Acquisition Costs	5.0%
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PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

<insert year below>

Year Plan Will be Applied

2012

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

**INSURANCE
COMPANY**

GROUPNAME

Earned Premium			Incurred Loss Incl. IBNR			Incurred Loss Ratio			
2009	2010	2011	2009	2010	2011	2009	2010	2011	3 Yr. Total