

193R Application Spreadsheet								
INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	PROPOSE RATE EV. (0.0%)	PROPOSED EFFECTIVE DATE
Metropolitan Property and Casualty	American Red Cross	12421 Meredith Dr.	Urbandale	IA	50323	Auto	5%	5/1/2013

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS						
Year Plan Will be Applied	2013					
Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.						
		(1)		(3)	(4)	
INSURANCE		Expenses Assumed	With Group Marketing	Reasons for	Requested	
COMPANY	GROUPNAME	In Insurer's Rates	Plan	Expensed	Group Rate	
		Currently On File		Difference	Deviation	
Metropolitan Property and Casualty	American Red Cross	33.1%	29.8%	Lower Acquisition Costs	5.0%	

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GROUP TYPE	TOTAL NUMBER	ELIGIBLE NUMBER	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO
(CU, E, M, U) E	17000	715			Vincent Rocco	VROCCO@metlife.com	No

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Year Plan Will be Applied	2013				
Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.					
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		Expenses Assumed		Reasons for	Requested
INSURANCE		In Insurer's Rates	With Group Marketing	Expensed	Group Rate
COMPANY	GROUPNAME	Currently On File	Plan	Difference	Deviation
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MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2013 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2013 and have confirmed their participation to them in writing:

American Red Cross

You may contact any of our clients to verify information and confirm participation.



Richard P. Lonardo, FCAS
Vice President