

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2013 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2013 and have confirmed their participation to them in writing:

Entertainment Consumer Association
Jordan Hospital
Laborers' International Union of North America (LIUNA)
Yoga Alliance

You may contact any of our clients to verify information and confirm participation.



Richard P. Lonardo, FCAS
Vice President

TOTAL	ELIGIBLE	NUMBER	ORIGINAL	PRODUCER OR	
NUMBER	NUMBER	OF CURRENT	PLAN	PRODUCER OR	MARKETING REPRESENTATIVE
IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION
900000	13915			Thomas Bohde	tbohde@metlife.com
800	800			Michael Abela	mabela@metlife.com
433061	16765			Sara Stein	sstein@metlife.com
40139	1178			A.C. Moore	AMOORE@metlife.com

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2013

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates Currently On File	With Group Marketing <u>Plan</u>	(3) Reasons for Expensed <u>Difference</u>	(4) Requested Group Rate <u>Deviation</u>
Metropolitan Property and Casualty	Entertainment Consumer Association	33.1%	26.8%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty	Jordan Hospital	33.1%	29.8%	Lower Acquisition Costs	3%
Metropolitan Property and Casualty	Laborers' International Union of North America (LIUNA)	33.1%	28.8%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty	Yoga Alliance	33.1%	28.8%	Lower Acquisition Costs	5%

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

<insert year below>

Year Plan Will be 2013

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			
		2011	2012	2013	2011	2012	2013	2011	2012	2013	3 Yr. Total

TOTAL	ELIGIBLE	NUMBER	ORIGINAL	PRODUCER OR	
NUMBER	NUMBER	OF CURRENT	PLAN	MARKETING REPRESENTATIVE	
IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION
900000	13915			Thomas Bohde	tbohde@metlife.com
800	800			Michael Abela	mabela@metlife.com
433061	16765			Sara Stein	sstein@metlife.com
40139	1178			A.C. Moore	AMOORE@metlife.com

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2013

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Metropolitan Property and Casualty	Entertainment Consumer Association	33.1%	26.8%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty	Jordan Hospital	33.1%	29.8%	Lower Acquisition Costs	3%
Metropolitan Property and Casualty	Laborers' International Union of North America (LIUNA)	33.1%	28.8%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty	Yoga Alliance	33.1%	28.8%	Lower Acquisition Costs	5%

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

<insert year below>

Year Plan Will be 2013

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			
		2011	2012	2013	2011	2012	2013	2011	2012	2013	3 Yr. Total