

193R Application Spreadsheet

INSURANCE		STREET					PROPOSED	PROPOSED	GROUP
COMPANY	GROUP NAME	ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A)	RATE	EFFECTIVE	TYPE
						HOME (H)	DEV. (0.0%)	DATE	J. E. M.
Metropolitan Property and Casualty	Brown Brothers Harriman and Company	140 Broadway	New York	NY	10005	Auto	5%	1/1/2014	E
Metropolitan Property and Casualty	Carbonite	17 Huntington Ave	Boston	MA	02115	Auto	5%	1/1/2014	E
Metropolitan Property and Casualty	Clean Harbors	12421 Meredith Drive	Urbandale	IA	50323	Auto	5%	1/1/2014	E
Metropolitan Property and Casualty	Conservation Services Group	50 Washington St, Suite 3000	Westborough	MA	01581	Auto	5%	1/1/2014	E
Metropolitan Property and Casualty	IKA Systems	132 Turnpike Road	Southborough	MA	01722	Auto	5%	1/1/2014	E
Metropolitan Property and Casualty	Lowell Community Health Center	161 Jackson Street	Lowell	MA	01852	Auto	3%	1/1/2014	E
Metropolitan Property and Casualty	Samsonite	575 West Street	Mansfield	MA	02048	Auto	5%	1/1/2014	E

TOTAL	ELIGIBLE	NUMBER	ORIGINAL	PRODUCER OR	PRODUCER OR	EXPERIENCE
NUMBER	NUMBER	OF CURRENT	PLAN	PRODUCER OR	MARKETING REPRESENTATI	SUBMITTED
IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO
3226	1567			Scott Perlman	sperlman@metlife.com	No
318	318			David Rutecki	drutecki@metlife.com	No
13000	10000			Michael Abela	mabela@metlife.com	No
800	800			Christopher Coutu	ccoutu@metlife.com	No
261	261			Christopher Coutu	ccoutu@metlife.com	No
300	300			Christopher Coutu	ccoutu@metlife.com	No
541	541			Peter Barry	pbarry@metlife.com	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied **2014**

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates Currently On File	With Group Marketing <u>Plan</u>	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Metropolitan Property and Casualty	Brown Brothers Harriman and Company	23.2%	19.9%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty	Carbonite	23.2%	19.9%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty	Clean Harbors	23.2%	19.9%	Lower Acquisition Costs	5%
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Metropolitan Property and Casualty	Samsonite	23.2%	19.9%	Lower Acquisition Costs	5%

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

<insert year below>

Year Plan Will be 2014

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			
		2011	2012	2013*	2011	2012	2013*	2011	2012	2013*	3 Yr. Total

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EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

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		2011	2012	2013*	2011	2012	2013*	2011	2012	2013*	3 Yr. Total

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2014 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2014 and have confirmed their participation to them in writing:

Brown Brothers Harriman and Company
Carbonite
Clean Harbors
Conservation Services Group
IKA Systems
Lowell Community Health Center
Samsonite

You may contact any of our clients to verify information and confirm participation.



Richard P. Lonardo, FCAS
Vice President