

193R Application Spreadsheet									
INSURANCE		STREET					PROPOSED	PROPOSED	GROUP
COMPANY	GROUP NAME	ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A)	RATE	EFFECTIVE	TYPE
						HOME (H)	DEV. (0.0%)	DATE	U, E, M.
Metropolitan Property and Casualty	Cambridge College	1000 Massachusetts Avenue	Cambridge	MA	02138	Auto	5%	6/1/2014	E
Metropolitan Property and Casualty	Hittite Microwave Corporation	20 Alpha Road	Chelmsford	MA	01824	Auto	5%	Upon Approval	E

TOTAL	ELIGIBLE	NUMBER	ORIGINAL	PRODUCER OR	EXPERIENCE	
NUMBER	NUMBER	OF CURRENT	PLAN	PRODUCER OR	MARKETING REPRESENTATI	SUBMITTED
IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO
855	548			Peter Barry	pbarry@metlife.com	No
366	259			Peter Barry	pbarry@metlife.com	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2014

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates Currently On File	With Group Marketing <u>Plan</u>	(3) Reasons for Expensed <u>Difference</u>	(4) Requested Group Rate <u>Deviation</u>
Metropolitan Property and Casualty	Cambridge College	23.2%	19.9%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty	Hittite Microwave Corporation	23.2%	19.9%	Lower Acquisition Costs	5%

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

<insert year below>

Year Plan Will be 2014

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			
		2011	2012	2013*	2011	2012	2013*	2011	2012	2013*	3 Yr. Total

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Year Plan Will be Applied

2014

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INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
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PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

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		2011	2012	2013*	2011	2012	2013*	2011	2012	2013*	3 Yr. Total