

193R Application Spreadsheet										
INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) HOME (H)	PROPOSED RATE	PROPOSED EFFECTIVE DATE	GROUP TYPE	TOTAL NUMBER IN GROUP
Metropolitan Property and Casualty	Next Generation Children's Center	307 Boston Post Rd	Sudbury	MA	01776	Auto	5%	8/1/2014	E	473

ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO
449			Daniel Quartucio	dquartucio@metlife.com	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2014

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) <u>Expenses Assumed In Insurer's Rates Currently On File</u>	<u>With Group Marketing Plan</u>	(3) <u>Reasons for Expensed Difference</u>	(4) <u>Requested Group Rate Deviation</u>
Metropolitan Property and Casualty	Next Generation Children's Center	23.2%	19.9%	Lower Acquisition Costs	5%

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

<insert year below>

Year Plan Will be 2014

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			
		2011	2012	2013*	2011	2012	2013*	2011	2012	2013*	3 Yr. Total

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								PROPOSED	PROPOSED	GROUP	TOTAL
INSURANCE		STREET				AUTO (A)	RATE	EFFECTIVE	TYPE	NUMBER	
COMPANY	GROUP NAME	ADDRESS	CITY/TOWN	STATE	ZIP CODE	HOME (H)	DEV. (0.0%)	DATE	U. E. M.	IN GROUP	
Metropolitan Property and Casualty	Next Generation Children's Center	307 Boston Post Rd	Sudbury	MA	01776	Auto	5%	8/1/2014	E	473	

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PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

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		2011	2012	2013*	2011	2012	2013*	2011	2012	2013*	3 Yr. Total

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2014 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2014 and have confirmed their participation to them in writing:

Next Generation Children's Center

You may contact any of our clients to verify information and confirm participation.

A handwritten signature in black ink that reads "Richard P. Lonardo". The signature is written in a cursive style with a clear, legible font.

Richard P. Lonardo, FCAS
Vice President