

193R Application Spreadsheet								
							PROPOSED	PROPOSED
INSURANCE		STREET				AUTO (A)	RATE	EFFECTIVE
COMPANY	GROUP NAME	ADDRESS	CITY/TOWN	STATE	ZIP CODE	HOME (H)	DEV. (0.0%)	DATE
Metropolitan Property and Casualty	Consulate Management	800 Concourse Pkwy Ste 200	Maitland	FL	32751	Auto	3%	upon approval

GROUP	TOTAL	ELIGIBLE	NUMBER	ORIGINAL		PRODUCER OR	EXPERIENCE
TYPE	NUMBER	NUMBER	OF CURRENT	PLAN	PRODUCER OR	MARKETING REPRESENTATI	SUBMITTED
U, E, M,	IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO
E	23171	777			Carl Rude	crude@metlife.com	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS					
Year Plan Will be Applied	2014				
Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.					
		(1)		(3)	(4)
INSURANCE		Expenses Assumed		Reasons for	Requested
COMPANY	GROUPNAME	In Insurer's Rates	With Group Marketing	Expensed	Group Rate
		Currently On File	Plan	Difference	Deviation
Metropolitan Property and Casualty	Consulate Management	23.2%	19.9%	Lower Acquisition Costs	3%

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS												
<insert year below>												
Year Plan Will be	2014											
Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.												
		<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>				
INSURANCE											3 Yr.	
<u>COMPANY</u>	<u>GROUPNAME</u>	2011	2012	2013*	2011	2012	2013*	2011	2012	2013*	Total	

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MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2014 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2014 and have confirmed their participation to them in writing:

Consulate Management

You may contact any of our clients to verify information and confirm participation.

A handwritten signature in cursive script that reads "Richard P. Lonardo".

Richard P. Lonardo, FCAS
Vice President