

**193R Application Spreadsheet**

<u>INSURANCE COMPANY</u>	<u>GROUP NAME</u>	<u>STREET ADDRESS</u>	<u>CITY/TOWN</u>	<u>STATE</u>	<u>ZIP CODE</u>	<u>AUTO (A) or HOME (H)</u>	<u>PROPOSED RATE DEV. (0.0%)</u>	<u>PROPOSED EFFECTIVE DATE</u>	<u>GROUP TYPE (C, U, E, M, U)</u>	<u>TOTAL NUMBER IN GROUP</u>	<u>ELIGIBLE NUMBER IN GROUP</u>	<u>NUMBER OF CURRENT INSUREDS</u>	<u>ORIGINAL PLAN DATE</u>	<u>PRODUCER OR MARKETING REPRESENTATIVE</u>	<u>PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION</u>	<u>EXPERIENCE SUBMITTED YES OR NO</u>
Metropolitan Property and Casualty	Pearson, Inc.	330 Hudson Street	New York	NY	10013	Auto	5%	5/1/2015	E	17868	1521			Laurence Tuchman	1-800-GETMET8	No
Metropolitan Property and Casualty	Walgreen Company	102 Wilmot Road MS#1242	Deerfield	IL	60015	Auto	5% Upon Approval		E	250000	4876			Carey Brady	1-800-GETMET8	No

**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS**

Year Plan Will be Applied **2015**  
 Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<b>INSURANCE COMPANY</b>	<b>GROUPNAME</b>	<b>(1) Expenses Assumed In Insurer's Rates Currently on File</b>	<b>(2) Expenses Associated With Group Marketing Plan</b>	<b>(3) Reasons for Expensed Difference</b>	<b>(4) Requested Group Rate Deviation</b>
Metropolitan Property and Casualty Insurance Company	Pearson, Inc.	23.2%	15.9%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty Insurance Company	Walgreen Company	23.2%	19.9%	Lower Acquisition Costs	5.0%

**PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS**

Year Plan Will be Applied

2015

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

INSURANCE  
COMPANY

GROUPNAME

<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			<u>3 Yr. Total</u>
<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	

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MASSACHUSETTS  
GROUP MARKETING NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2015 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2015 and have confirmed their participation to them in writing:

Pearson, Inc.  
Walgreen Company

You may contact any of our clients to verify information and confirm participation.



Richard P. Lonardo, FCAS  
Vice President

**MASSACHUSETTS DIVISION OF INSURANCE**  
**CERTIFICATION OF COMPLIANCE**

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*(Please enter the corporate name of the First Filing Company, hereinafter referred to as "the Filing Entity.")*

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*(Please enter the Company Tracking Number or SERFF Tracking Number, hereinafter referred to as "the Filing.")*

I, \_\_\_\_\_, \_\_\_\_\_,  
*Name Title*  
**as a representative of the Filing Entity and duly authorized to give this certification on its behalf, hereby certify under the pains and penalties of perjury that this Filing is in compliance with all relevant laws and regulations of the Commonwealth of Massachusetts.**

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Signature

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Date