

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2016 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2016 and have confirmed their participation to them in writing:

Insurance Services Office, Inc. and Affiliates
Philip Lighting North America Corp

You may contact any of our clients to verify information and confirm participation.

A handwritten signature in cursive script that reads "Michael Bednarick".

Michael Bednarick, FCAS
Vice President

193R Application Spreadsheet									
INSURANCE		STREET				AUTO (A) or	PROPOSED	PROPOSED	
COMPANY	GROUP NAME	ADDRESS	CITY/TOWN	STATE	ZIP CODE	HOME (H)	RATE	EFFECTIVE	GROUP
Metropolitan Property and Casualty	Insurance Services Office, Inc. and Affiliates	545 Washington Blvd	Jersey City	NJ	07310	Auto	5%	1/1/2016	E
Metropolitan Property and Casualty	Philips Lighting North America Corp	3000 Minuteman Rd	Andover	MA	01810	Auto	7%	1/1/2016	E

TOTAL	ELIGIBLE	NUMBER	ORIGINAL		PRODUCER OR	EXPERIENCE
NUMBER	NUMBER	OF CURRENT	PLAN		MARKETING REPRESENTATIVE	SUBMITTED
IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO
5492	724			Marc Wachsberg	1-800-GETMET8	No
8000	510			Daniel Mc Connell	1-800-GETMET8	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2016

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) <u>Expenses Assumed In Insurer's Rates Currently On File</u>	(2) <u>Expenses Associated With Group Marketing Plan</u>	(3) <u>Reasons for Expensed Difference</u>	(4) <u>Requested Group Rate Deviation</u>
Metropolitan Property and Casualty	Insurance Services Office, Inc. and Affiliates	23.0%	20.2%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	Philips Lighting North America Corp	23.0%	20.2%	Lower Acquisition Costs	7.0%

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TOTAL NUMBER	ELIGIBLE NUMBER	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO
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