

193R Application Spreadsheet										
INSURANCE		STREET				AUTO (A) or	PROPOSED	PROPOSED		
COMPANY	GROUP NAME	ADDRESS	CITY/TOWN	STATE	ZIP CODE	HOME (H)	RATE	EFFECTIVE	GROUP	
							DEV. (0.0%)	DATE	TYPE	
Metropolitan Property and Casualty	May Institute	14 Pacella Park Drive	Randolph	MA	02368	Auto	5%	7/1/2016	E	
Metropolitan Property and Casualty	North American Family Institute, Inc.	90 Maple Street	Stoneham	MA	02180	Auto	5%	7/1/2016	E	

TOTAL NUMBER	ELIGIBLE NUMBER	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO
1800	403			GEORGE THOMAS	1-800-GETMET8	No
1340	387			GEORGE THOMAS	1-800-GETMET8	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2016

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Metropolitan Property and Casualty	May Institute	23.0%	20.2%	Lower Acquisition Costs	5.0%
Metropolitan Property and Casualty	North American Family Institute, Inc.	23.0%	20.2%	Lower Acquisition Costs	5.0%

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