

193R Application Spreadsheet																
INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	GROUP TYPE	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO
Plymouth Rock Assurance Corporation	Cataldo Ambulance Co.	137 Washington Street	Somerville	MA	02143	A	5.0%	11/23/2018	E	700	631	0	11/23/2018	Hub International New England, LLC	(978) 657-5100	NO
Plymouth Rock Assurance Corporation	Friendly Fruit, Inc. / Sid Wainer & Son	2301 Purchase Street	New Bedford	MA	02746	A	5.0%	11/23/2018	E	500	425	0	11/23/2018	Hub International New England, LLC	(978) 657-5100	NO
Plymouth Rock Assurance Corporation	RMD	44 Hunt Street	Watertown	MA	02472	A	5.0%	11/23/2018	E	75	75	0	11/23/2018	Hub International New England, LLC	(978) 657-5100	NO
Plymouth Rock Assurance Corporation	Wayfinders	322 Main Street	Springfield	MA	01105	A	5.0%	11/23/2018	E	240	240	0	11/23/2018	Hub International New England, LLC	(978) 657-5100	NO

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2018

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Plymouth Rock Assurance Corporation	Cataldo Ambulance Co.	37.5%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	5.0%
Plymouth Rock Assurance Corporation	Friendly Fruit, Inc. / Sid Wainer & Son	37.5%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	5.0%
Plymouth Rock Assurance Corporation	RMD	37.5%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	5.0%
Plymouth Rock Assurance Corporation	Wayfinders	37.5%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	5.0%

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

<insert year below>
2018

Year Plan Will be Applied
Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

INSURANCE
COMPANY

GROUPNAME

<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			<u>3 Yr.</u>
2015	2016	2017	2015	2016	2017	2015	2016	2017	<u>Total</u>