

2009 193R Application Spreadsheet															
INSURANCE COMPANY*	GROUP NAME*	STREET ADDRESS	CITY/TOWN	STATE	ZIP	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	CU, E, M, U GROUP TYPE**	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	AGENCY OR MKT. REP.	EXPERIENCE SUBMITTED YES OR NO
Plymouth Rock Assurance Corporation	National Rural Letter Carriers' Association	1630 Duke Street	Alexandria	VA	22314-3467	A	5%	12/1/2009	M	111893	1453	1	12/1/2008	Encharter Insurance, LLC	No
* Provide full insurance company name and full group name. If there is more than one company name, please separate the company name by a comma.															
** Group Type - E = employee, CU = credit union, M = all other member groups, U = unions															

**2009 EXPENSE EXHIBIT FOR ALL 193R GROUP MARKETING PLANS**

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per vehicle associated with the group marketing plan

<b><u>INSURANCE COMPANY</u></b>	<b><u>GROUPNAME</u></b>	<b>(1) Expenses Assumed In Insurer's Rates <u>Currently On File</u></b>	<b>(2) Expenses Associated With Group Marketing <u>Plan</u></b>	<b>(3) Reasons for Expensed <u>Difference</u></b>	<b>(4) Requested Group Rate <u>Deviation</u></b>
Plymouth Rock Assurance Corporation	National Rural Letter Carriers' Association	34.5%	33.5%	Lower acquisition cost	5.0%

**INSURANCE  
COMPANY**

**GROUPNAME**

(1)  
**Expenses Assumed  
In Insurer's Rates  
Currently On File**

(2)  
**Expenses Associated  
With Group Marketing  
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(3)  
**Reasons for  
Expensed  
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(4)  
**Requested  
Group Rate  
Deviation**

MASSACHUSETTS  
GROUP MARKETING NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Plymouth Rock Assurance Corporation 2009 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2009 and have confirmed their participation to them in writing:

National Rural Letter Carriers' Association

You may contact any of our clients to verify information and confirm participation.

A handwritten signature in black ink, appearing to read "Mark A. Sweeney". The signature is written in a cursive, flowing style.

Mark A. Sweeney  
Vice President, Marketing