

| 193R Application Spreadsheet |  |                                   |               |       |          |                      |                           |                         |            |                       |                          |                            |                    |  |  |                                |
|------------------------------|--|-----------------------------------|---------------|-------|----------|----------------------|---------------------------|-------------------------|------------|-----------------------|--------------------------|----------------------------|--------------------|--|--|--------------------------------|
| INSURANCE COMPANY            | GROUP NAME   | STREET ADDRESS                    | CITY/TOWN     | STATE | ZIP CODE | AUTO (A) or HOME (H) | PROPOSED RATE DEV. (0.0%) | PROPOSED EFFECTIVE DATE | GROUP TYPE | TOTAL NUMBER IN GROUP | ELIGIBLE NUMBER IN GROUP | NUMBER OF CURRENT INSUREDS | ORIGINAL PLAN DATE | PRODUCER OR MARKETING REPRESENTATIVE         | PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION | EXPERIENCE SUBMITTED YES OR NO |
| Safety Insurance Company     | Acton Education Association  | 16 Charter Road                   | Acton         | MA    | 01720    | A                    | 5.0%                      | 04/01/18                | TU         | 341                   | 329                      | 74                         | 02/15/96           | Gallant Insurance Agency, Inc.               | (978) 263-3500   | No                             |
| Safety Insurance Company     | Babson College   | Babson Park                       | Wellesley     | MA    | 02457    | A                    | 5.0%                      | 04/01/18                | E          | 1,000                 | 800                      | 34                         | 07/15/96           | Charles F. Murphy, Inc.                      | (781) 380-0599   | No                             |
| Safety Insurance Company     | Baycoast Bank  | 330 Swansea Mall Drive            | Swansea       | MA    | 02777    | A                    | 5.0%                      | 04/01/18                | E          | 339                   | 335                      | 25                         | 04/05/06           | Partners Insurance Group, LLC                | (508) 491-3184   | No                             |
| Safety Insurance Company     | Bose Corporation   | The Mountain                      | Framingham    | MA    | 01701    | A                    | 5.0%                      | 04/01/18                | E          | 2,435                 | 2,390                    | 96                         | 11/30/11           | Eastern Insurance Group, LLC                 | (800) 620-3317   | No                             |
| Safety Insurance Company     | Boston University Law Alumni Association                           | 765 Commonwealth Avenue           | Boston        | MA    | 02215    | A                    | 3.0%                      | 04/01/18                | O          | 7,925                 | 4,295                    | 218                        | 04/01/96           | Corcoran & Hawlin Ins Grp Inc                | (781) 235-3100   | No                             |
| Safety Insurance Company     | Bristol County Savings Bank  | 29 Broadway                       | Taunton       | MA    | 02780    | A                    | 5.0%                      | 04/01/18                | E          | 303                   | 278                      | 335                        | 07/28/08           | FBINSURE, LLC                                | (508) 824-3540   | No                             |
| Safety Insurance Company     | Charles F. Murphy Insurance Agency, Inc.                           | 14 Stars Avenue                   | Braintree     | MA    | 02184    | A                    | 5.0%                      | 04/01/18                | E          | 25                    | 25                       | 19                         | 01/01/95           | Charles F. Murphy, Inc.                      | (781) 380-0599   | No                             |
| Safety Insurance Company     | City of Brockton   | 45 School Street                  | Brockton      | MA    | 02301    | A                    | 5.0%                      | 04/01/18                | E          | 790                   | 790                      | 294                        | 09/01/95           | Eastern Insurance Group, LLC                 | (800) 876-5510   | No                             |
| Safety Insurance Company     | City of Gardner  | City Hall                         | Gardner       | MA    | 02780    | A                    | 5.0%                      | 04/01/18                | E          | 600                   | 600                      | 223                        | 12/01/08           | Lashua-LaChance & Polks Insurance Agency Inc | (978) 632-0205   | No                             |
| Safety Insurance Company     | City of Haverhill  | 4 Summer Street                   | Haverhill     | MA    | 01830    | A                    | 5.0%                      | 04/01/18                | E          | 1,500                 | 1,100                    | 178                        | 03/17/97           | MTM Insurance Associates LLC                 | (978) 681-5700   | No                             |
| Safety Insurance Company     | Clarke Schools for Hearing and Speech                              | 46 Round Hill Road                | Northampton   | MA    | 01060    | A                    | 5.0%                      | 04/01/18                | E          | 192                   | 103                      | 28                         | 05/23/94           | King and Cushman, Inc.                       | (413) 584-5610   | No                             |
| Safety Insurance Company     | Clear Path for Veterans New England, Inc.                          | 27 Jackson Road                   | Devens        | MA    | 01434    | A                    | 5.0%                      | 04/01/18                | AG         | 1,000                 | 800                      |                            | 03/05/18           | Northeast Insurance Agency, Inc.             | (781) 444-6790   | No                             |
| Safety Insurance Company     | Colonial Co-operative Bank   | 6 City Hall Ave                   | Gardner       | MA    | 01440    | A                    | 5.0%                      | 04/01/18                | CU         | 9,000                 | 9,000                    | 185                        | 12/01/08           | Lashua-LaChance & Polks Insurance Agency Inc | (978) 632-0205   | No                             |
| Safety Insurance Company     | Concord Chamber of Commerce  | PO Box 1544                       | Concord       | MA    | 01742    | A                    | 5.0%                      | 04/01/18                | AG         | 160                   | 160                      | 31                         | 05/31/96           | McWalter Volunteer Insurance Agency Inc.     | (978) 369-4313   | No                             |
| Safety Insurance Company     | Curry College  | 1071 Blue Hill Avenue             | Milton        | MA    | 02196    | A                    | 5.0%                      | 04/01/18                | E          | 426                   | 426                      | 53                         | 03/09/98           | Quincy Insurance Agency, Inc.                | (781) 431-9600   | No                             |
| Safety Insurance Company     | D.F. Murphy Insurance Agency, Inc.                                 | 200 Main Street                   | Marlboro      | MA    | 01752    | A                    | 5.0%                      | 04/01/18                | E          | 75                    | 75                       | 31                         | 04/22/96           | D Francis Murphy Insurance Agency, Inc.      | (978) 567-4650   | No                             |
| Safety Insurance Company     | Dighton-Rehoboth Regional School District                          | 2700 Regional Road                | North Dighton | MA    | 02764    | A                    | 5.0%                      | 04/01/18                | E          | 492                   | 367                      | 26                         | 06/01/95           | FBINSURE, LLC                                | (508) 824-3540   | No                             |
| Safety Insurance Company     | E.A. Stevens Insurance Agency                                      | 389 Main Street                   | Malden        | MA    | 02148    | A                    | 5.0%                      | 04/01/18                | E          | 25                    | 25                       | 16                         | 02/15/95           | E. A. Stevens Company, Inc.                  | (781) 322-2324   | No                             |
| Safety Insurance Company     | Eastern Insurance Group LLC  | 233 W. Central St                 | Natick        | MA    | 01780    | A                    | 5.0%                      | 04/01/18                | E          | 425                   | 296                      | 22                         | 03/15/95           | Eastern Insurance Group, LLC                 | (508) 620-3382   | No                             |
| Safety Insurance Company     | Educators Benefits Corporation                                     | 269 Main Street                   | Medford       | MA    | 02155    | A                    | 5.0%                      | 04/01/18                | PA         | 690                   | 565                      | 255                        | 01/01/03           | Ark Insurance Agency, Inc.                   | (781) 279-7750   | No                             |
| Safety Insurance Company     | Educators of Danvers   | 54 Cabot Road                     | Danvers       | MA    | 01923    | A                    | 5.0%                      | 04/01/18                | E          | 313                   | 313                      | 104                        | 10/15/95           | Ark Insurance Agency, Inc.                   | (781) 279-7750   | No                             |
| Safety Insurance Company     | Emerson Umbrella Center for the Arts                               | 40 Stow Street                    | Concord       | MA    | 01742    | A                    | 3.0%                      | 04/01/18                | CO         | 222                   | 222                      | 105                        | 10/20/95           | Gallant Insurance Agency, Inc.               | (978) 263-3500   | No                             |
| Safety Insurance Company     | Equitable Cooperative Bank   | 400 Broadway                      | Lynn          | MA    | 01904    | A                    | 3.0%                      | 04/01/18                | CU         | 140                   | 138                      | 102                        | 03/31/00           | A. James Lynch Insurance Agency, Inc.        | (781) 598-4700   | No                             |
| Safety Insurance Company     | Franklin First Federal Credit Union                                | 57 Newton St                      | Greenfield    | MA    | 01301    | A                    | 5.0%                      | 04/01/18                | CU         | 6,786                 | 4,750                    | 291                        | 06/01/09           | A H Rist Insurance Agency Inc.               | (413) 863-4373   | No                             |
| Safety Insurance Company     | Fred C. Church Ins. Agency Inc.                                    | Connector Park: 41 Wellman Street | Lowell        | MA    | 01851    | A                    | 5.0%                      | 04/01/18                | E          | 140                   | 116                      | 63                         | 05/15/95           | Fred C. Church, Inc.                         | (800) 225-1865   | No                             |
| Safety Insurance Company     | Friends of the Merrimac Council on Aging                           | 100 East Main Street              | Merrimac      | MA    | 01860    | A                    | 3.0%                      | 04/01/18                | BC         | 1,600                 | 1,600                    | 250                        | 02/15/96           | Journey Insurance Agency, Inc.               | (978) 346-8761   | No                             |
| Safety Insurance Company     | Garber Travel Services, Inc.                                       | 27 Boylston Street                | Brookline     | MA    | 02467    | A                    | 5.0%                      | 04/01/18                | E          | 120                   | 100                      | 59                         | 12/01/95           | Aronson Insurance                            | (617) 965-3030   | No                             |
| Safety Insurance Company     | Greater Newburyport Chamber of Commerce                            | 38R Merrimack Street              | Newburyport   | MA    | 01950    | A                    | 4.0%                      | 04/01/18                | AG         | 739                   | 705                      | 35                         | 11/15/95           | Eastern Insurance Group, LLC                 | (978) 462-4434   | No                             |
| Safety Insurance Company     | Greylock Federal Credit Union                                      | 159 West St.                      | Pittsfield    | MA    | 01220    | A                    | 3.0%                      | 04/01/18                | CU         | 60,000                | 20,000                   | 313                        | 05/01/11           | Greylock Insurance Agency                    | (413) 236-4812   | No                             |
| Safety Insurance Company     | H & K Insurance Agency, Inc.                                       | 182 Main Street                   | Watertown     | MA    | 02172    | A                    | 5.0%                      | 04/01/18                | E          | 25                    | 25                       | 23                         | 03/15/95           | H & K Insurance Agency, Inc.                 | (617) 924-5600   | No                             |
| Safety Insurance Company     | Highland Fish & Game Club, Inc.                                    | PO Box 84, 168A Commercial Street | Provincetown  | MA    | 02657    | A                    | 3.0%                      | 04/01/18                | O          | 153                   | 153                      | 163                        | 05/10/96           | Fireside Insurance Agency, Inc.              | (508) 487-9044   | No                             |
| Safety Insurance Company     | Hilb Group Operating Co. LLC dba Dowling & O'Neil Insurance Agency | 373 Iyanough Road                 | Hyannis       | MA    | 02601    | A                    | 5.0%                      | 04/01/18                | E          | 35                    | 35                       | 36                         | 05/01/85           | Dowling & O'Neil Ins. Agency                 | (508) 775-1620   | No                             |
| Safety Insurance Company     | Holyoke Medical Center   | 575 Beech Street                  | Holyoke       | MA    | 01040    | A                    | 5.0%                      | 04/01/18                | E          | 903                   | 722                      | 162                        | 11/01/95           | Goss-McIn Insurance Agency, Inc.             | (413) 534-7355   | No                             |
| Safety Insurance Company     | Hub International NE, LLC  | 800 Longwater Drive               | Norwell       | MA    | 02061    | A                    | 6.0%                      | 04/01/18                | E          | 427                   | 427                      | 330                        | 04/15/95           | Hub International NE, LLC                    | (978) 661-6672   | No                             |
| Safety Insurance Company     | In Control Family Foundation, Inc.                                 | PO Box 174                        | Lexington     | MA    | 02421    | A                    | 5.0%                      | 04/01/18                | AG         | 10,000                | 9,500                    | 1,517                      | 04/01/17           | Direct Account/Safety Insurance              | (617) 951-0600 x1214                                     | No                             |
| Safety Insurance Company     | Jeanne D'Arc Credit Union (Members)                                | 885 Merrimack Street              | Lowell        | MA    | 01854    | A                    | 3.0%                      | 04/01/18                | CU         | 69,185                | 45,795                   | 800                        | 07/11/96           | Clark Insurance                              | (207) 523-2269   | No                             |
| Safety Insurance Company     | Landlords Business Association                                     | PO Box 812                        | Greenfield    | MA    | 01301    | A                    | 5.0%                      | 04/01/18                | AG         | 295                   | 220                      | 16                         | 06/01/09           | A H Rist Insurance Agency Inc.               | (413) 863-4373   | No                             |
| Safety Insurance Company     | Lowell Five Cent Savings Bank                                      | 30 International Place            | Fewksbury     | MA    | 01876    | A                    | 5.0%                      | 04/01/18                | E          | 198                   | 169                      | 40                         | 10/01/96           | Fred C. Church, Inc.                         | (800) 225-1865   | No                             |
| Safety Insurance Company     | M/A Com - Tyco Electronics   | 100 Chelmsford St                 | Lowell        | MA    | 01851    | A                    | 5.0%                      | 04/01/18                | E          | 426                   | 380                      | 95                         | 05/13/96           | Fred C. Church, Inc.                         | (800) 225-1865   | No                             |

|                          |   |   |                  |    |       |   |      |          |    |         |        |       |          |  |                      |    |
|--------------------------|---|---|------------------|----|-------|---|------|----------|----|---------|--------|-------|----------|--|----------------------|----|
| Safety Insurance Company | Manchester Federal Credit Union                               | 10 Central Street                             | Manchester       | MA | 01944 | A | 5.0% | 04/01/18 | CU | 468     | 370    | 109   | 04/22/96 | Logue Insurance Agency, Inc.             | (978) 526-8444       | No |
| Safety Insurance Company | Massachusetts Bar Association                                 | 20 West Street                                | Boston           | MA | 02111 | A | 5.0% | 04/01/18 | PA | 11,500  | 10,000 | 527   | 04/15/99 | Hub International NE, LLC                | (978) 661-6672       | No |
| Safety Insurance Company | Massachusetts Medical Society                                 | 860 Winter Street                             | Waltham          | MA | 02451 | A | 5.0% | 04/01/18 | PA | 24,200  | 5,480  | 579   | 12/01/95 | W. T. Phelan & Company, Inc.             | (617) 484-4600       | No |
| Safety Insurance Company | Massachusetts Municipal Wholesale Electric Company            | 426 Moody Street                              | Ludlow           | MA | 01056 | A | 4.0% | 04/01/18 | E  | 78      | 66     | 19    | 11/23/01 | Haberman Insurance Group, Inc.           | (413) 781-7000       | No |
| Safety Insurance Company | Medford Teachers Association                                  | 489 Winthrop Street                           | Medford          | MA | 02155 | A | 5.0% | 04/01/18 | E  | 470     | 340    | 72    | 05/15/95 | Ark Insurance Agency, Inc.               | (781) 279-7750       | No |
| Safety Insurance Company | Morrill Insurance Agency, LLC                                 | 17 Central Street                             | Norwood          | MA | 02062 | A | 5.0% | 04/01/18 | E  | 25      | 25     | 13    | 01/01/96 | Morrill Insurance Agency LLC             | (781) 762-7300       | No |
| Safety Insurance Company | Newton Police Department                                      | 1321 Washington Street                        | Newton           | MA | 02165 | A | 5.0% | 04/01/18 | E  | 195     | 175    | 29    | 07/01/97 | Avonson Insurance                        | (617) 965-3030       | No |
| Safety Insurance Company | North Shore Bank  | 248 Andover Street                            | Peabody          | MA | 01960 | A | 3.0% | 04/01/18 | CU | 20,000  | 15,000 | 109   | 12/08/99 | Tarpey Insurance Group, Inc.             | (781) 233-9050       | No |
| Safety Insurance Company | NorthStar Insurance Agency Employees                          | 300 First Ave. Ste 100                        | Needham          | MA | 02494 | A | 5.0% | 04/01/18 | E  | 30      | 30     | 40    | 01/22/00 | Northstar Insurance Services, Inc.       | (781) 431-2500       | No |
| Safety Insurance Company | Phillips Andover Academy                                      | 180 Main Street                               | Andover          | MA | 01810 | A | 5.0% | 04/01/18 | E  | 535     | 466    | 66    | 09/15/95 | Fred C. Church, Inc.                     | (800) 225-1865       | No |
| Safety Insurance Company | Professional Fire Fighters of Massachusetts                   | 22 Center Plaza Suite 4M                      | Boston           | MA | 02108 | A | 5.0% | 04/01/18 | TU | 12,000  | 12,000 | 1,084 | 03/01/96 | Paul Murphy Insurance Agency             | (781) 321-9700       | No |
| Safety Insurance Company | Reading Educators   | 211 Summer Ave.                               | Reading          | MA | 01867 | A | 5.0% | 04/01/18 | TU | 290     | 290    | 56    | 06/01/95 | Ark Insurance Agency, Inc.               | (781) 279-7750       | No |
| Safety Insurance Company | Roblin Insurance Agency, Inc.                                 | 144 Gould Street                              | Needham          | MA | 02494 | A | 5.0% | 04/01/18 | E  | 30      | 30     | 19    | 03/01/95 | Roblin Insurance Agency, Inc.            | (781) 455-0700       | No |
| Safety Insurance Company | Rockland Federal Credit Union Members                         | 241 Union Street                              | Rockland         | MA | 02370 | A | 3.0% | 04/01/18 | CU | 148,000 | 64,000 | 169   | 03/18/96 | Charles G. Jordan Insurance Agency, Inc. | (781) 337-0427       | No |
| Safety Insurance Company | Rockland School Department                                    | Rogers Middle School - Taunton Avenue         | Rockland         | MA | 02370 | A | 5.0% | 04/01/18 | E  | 406     | 406    | 64    | 09/01/95 | Amos A. Phelps & Son, Inc.               | (781) 878-0217       | No |
| Safety Insurance Company | S.H.O.R.E., Inc.  | PO Box 196                                    | Scituate         | MA | 02066 | A | 3.0% | 04/01/18 | BC | 860     | 860    | 854   | 04/01/00 | O'Donoghue Insurance Agency, Inc.        | (781) 383-8700       | No |
| Safety Insurance Company | Safety Insurance Company                                      | 20 Custom House Street                        | Boston           | MA | 02110 | A | 8.0% | 04/01/18 | E  | 700     | 700    | 316   | 03/01/96 | Direct Account/Safety Insurance          | (617) 951-0600 x1214 | No |
| Safety Insurance Company | South Side Civic Association                                  | PO Box 574                                    | Dennisport       | MA | 02639 | A | 5.0% | 04/01/18 | AG | 80      | 77     | 32    | 05/10/96 | Dickey Insurance Agency, Inc.            | (508) 398-3031       | No |
| Safety Insurance Company | St. Anselm College Alumni Association                         | 100 St. Anselm Drive                          | Manchester       | NH | 03102 | A | 5.0% | 04/01/18 | O  | 5,995   | 4,010  | 134   | 02/23/96 | Corcoran & Havlin Ins. Grp. Inc.         | (781) 235-3100       | No |
| Safety Insurance Company | State Police Association of Massachusetts                     | 111 Beacon St., Suite 700                     | Boston           | MA | 02108 | A | 3.0% | 04/01/18 | TU | 1,900   | 1,900  | 316   | 05/13/96 | O'Brien & Gibbons Insurance Agency, Inc. | (508) 752-7504       | No |
| Safety Insurance Company | Sun Life Financial  | One Sun Life Executive Park                   | Wellesley        | MA | 02481 | A | 5.0% | 04/01/18 | E  | 2,000   | 1,950  | 85    | 10/20/99 | Fred C. Church, Inc.                     | (800) 225-1865       | No |
| Safety Insurance Company | Taunton Federal Credit Union                                  | 14 Church Green                               | Taunton          | MA | 02780 | A | 5.0% | 04/01/18 | E  | 55      | 53     | 16    | 08/23/06 | FBINSURE, LLC                            | (508) 824-3540       | No |
| Safety Insurance Company | Taunton Municipal Light Plant                                 | 55 Weir Street                                | Taunton          | MA | 02780 | A | 5.0% | 04/01/18 | E  | 155     | 155    | 75    | 09/09/96 | Allan M. Walker Company, Inc.            | (508) 824-5875       | No |
| Safety Insurance Company | The Dowd Agencies, LLC  | 14 Bobala Road                                | Holyoke          | MA | 01040 | A | 5.0% | 04/01/18 | E  | 51      | 49     | 29    | 08/19/99 | The Dowd Agencies, LLC                   | (413) 437-1008       | No |
| Safety Insurance Company | The Lowell Sun  | 481 Dutton St                                 | Lowell           | MA | 01853 | A | 5.0% | 04/01/18 | E  | 270     | 168    | 27    | 01/25/96 | Fred C. Church, Inc.                     | (800) 225-1865       | No |
| Safety Insurance Company | The Sylvia Group of Insurance Agencies                        | 500 Faunce Corner Road - Bldg 100 - Suite 120 | Dartmouth        | MA | 02747 | A | 5.0% | 04/01/18 | E  | 45      | 45     | 18    | 04/01/95 | Sylvia & Co. Ins. Agency, Inc.           | (508) 995-4553       | No |
| Safety Insurance Company | Thomas E. Sears Insurance Agency, Inc.                        | 125 High St Oliver Street Tower 5th Floor     | Boston           | MA | 02110 | A | 5.0% | 04/01/18 | E  | 25      | 20     | 40    | 03/15/95 | Thomas E. Sears Insurance Agency, Inc.   | (866) 230-4682       | No |
| Safety Insurance Company | Town of Bourne  | 24 Perry Avenue                               | Bourne           | MA | 02532 | A | 5.0% | 04/01/18 | E  | 975     | 975    | 81    | 12/15/95 | Murray & MacDonald Insurance Services    | (508) 540-2400       | No |
| Safety Insurance Company | Town of Falmouth  | 59 Town Hall Square                           | Falmouth         | MA | 02540 | A | 5.0% | 04/01/18 | E  | 1,200   | 1,200  | 132   | 05/01/95 | Murray & MacDonald Insurance Services    | (508) 540-2400       | No |
| Safety Insurance Company | Town of Granby  | 108 West State Street                         | Granby           | MA | 01033 | A | 5.0% | 04/01/18 | E  | 141     | 141    | 40    | 01/01/96 | R. G. Naylon Insurance Agency, Inc.      | (413) 467-9133       | No |
| Safety Insurance Company | Town of Holbrook  | 50 North Franklin Street                      | Holbrook         | MA | 02343 | A | 5.0% | 04/01/18 | E  | 250     | 250    | 122   | 11/01/95 | The Holbrook Insurance Center, Inc.      | (781) 767-2400       | No |
| Safety Insurance Company | Town of Middleborough   | 10 Nickerson Avenue                           | Middleborough    | MA | 02346 | A | 3.0% | 04/01/18 | E  | 848     | 848    | 104   | 01/01/05 | FBINSURE, LLC                            | (508) 824-3540       | No |
| Safety Insurance Company | Town of Milton  | 525 Canton Avenue                             | Milton           | MA | 02186 | A | 5.0% | 04/01/18 | E  | 900     | 525    | 74    | 01/01/96 | Sullivan Insurance, Inc.                 | (617) 698-3838       | No |
| Safety Insurance Company | Town of Natick  | 13 East Central Street                        | Natick           | MA | 01780 | A | 5.0% | 04/01/18 | E  | 1,200   | 1,200  | 158   | 05/01/96 | Fair & Yeager Insurance Agency, Inc.     | (508) 653-3131       | No |
| Safety Insurance Company | United Food & Commercial Workers Union Local #1459            | 33 Eastland Street                            | Springfield      | MA | 01109 | A | 4.0% | 04/01/18 | TU | 2,300   | 1,450  | 82    | 04/20/99 | Hub International NE, LLC                | (413) 733-3131       | No |
| Safety Insurance Company | Watertown Police Association                                  | 552 Main Street                               | Watertown        | MA | 02472 | A | 5.0% | 04/01/18 | TU | 45      | 40     | 18    | 03/01/96 | H & K Insurance Agency, Inc.             | (617) 924-5600       | No |
| Safety Insurance Company | Wellesley Bank  | 40 Central St                                 | Wellesley        | MA | 02482 | A | 4.0% | 04/01/18 | CU | 7,590   | 4,537  | 250   | 04/15/10 | Corcoran & Havlin Ins Grp Inc            | (781) 235-3100       | No |
| Safety Insurance Company | Wellesley Municipal Federal Credit Union                      | One Hollis Street Suite 105                   | Wellesley        | MA | 02482 | A | 3.0% | 04/01/18 | CU | 2,275   | 2,000  | 224   | 04/01/14 | Corcoran & Havlin Ins Grp Inc            | (781) 235-3100       | No |
| Safety Insurance Company | Westfield Education Association, Inc.                         | 16 Union Ave 2nd Floor                        | Westfield        | MA | 01095 | A | 5.0% | 04/01/18 | TU | 800     | 800    | 53    | 03/05/96 | Roger Butler Insurance Agency, Inc.      | (413) 562-2304       | No |
| Safety Insurance Company | Wheeler & Taylor, Inc.  | 333 Main Street                               | Great Barrington | MA | 01230 | A | 5.0% | 04/01/18 | E  | 50      | 50     | 32    | 01/01/95 | Wheeler & Taylor, Inc.                   | (413) 528-1000 x311  | No |
| Safety Insurance Company | Willis Personal Lines, LLC (formerly Willis of Massachusetts) | 100 Tradecenter 700-G                         | Woburn           | MA | 01801 | A | 5.0% | 04/01/18 | E  | 280     | 140    | 17    | 04/01/10 | Willis Personal Lines, LLC               | (860) 756-7304       | No |
| Safety Insurance Company | Winchester Healthcare Management                              | 41 Highland Avenue                            | Winchester       | MA | 01890 | A | 3.0% | 04/01/18 | E  | 2,911   | 2,200  | 66    | 04/15/95 | W. T. Phelan & Co. Ins. Agency           | (781) 935-0220       | No |

**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS**

Year Plan Will be Applied **2018**  
 Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

| <b>INSURANCE COMPANY</b> | <b>GROUPNAME</b>  | <b>(1)<br/>Expenses Assumed<br/>In Insurer's Rates<br/>Currently On File</b> | <b>(2)<br/>Expenses Associated<br/>With Group Marketing<br/>Plan</b> | <b>(3)<br/>Reasons for<br/>Expensed<br/>Difference</b> | <b>(4)<br/>Requested<br/>Group Rate<br/>Deviation</b> |
|--------------------------|---|--|--|--|---|
| Safety Insurance Company | Acton Education Association                                       | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Babson College  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Baycoast Bank   | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Bose Corporation  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Boston University Law Alumni Association                          | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 3.0%  |
| Safety Insurance Company | Bristol County Savings Bank                                       | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Charles F. Murphy Insurance Agency, Inc.                          | 33.6%  | 26.6%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | City of Brockton  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | City of Gardner   | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | City of Haverhill   | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Clarke Schools for Hearing and Speech                             | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Clear Path for Veterans New England, Inc.                         | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Colonial Co-operative Bank  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Concord Chamber of Commerce                                       | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Curry College   | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | D.F. Murphy Insurance Agency, Inc.                                | 33.6%  | 26.6%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Dighton-Rehoboth Regional School District                         | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | E. A. Stevens Insurance Agency                                    | 33.6%  | 26.6%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Eastern Insurance Group LLC                                       | 33.6%  | 26.6%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Educators Benefits Corporation                                    | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Educators of Danvers  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Emerson Umbrella Center for the Arts                              | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 3.0%  |
| Safety Insurance Company | Equitable Cooperative Bank  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 3.0%  |
| Safety Insurance Company | Franklin First Federal Credit Union                               | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Fred C. Church Ins. Agency Inc.                                   | 33.6%  | 26.6%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Friends of the Merrimac Council on Aging                          | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 3.0%  |
| Safety Insurance Company | Garber Travel Services, Inc.                                      | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Greater Newburyport Chamber of Commerce                           | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 4.0%  |
| Safety Insurance Company | Greylock Federal Credit Union                                     | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 3.0%  |
| Safety Insurance Company | H & K Insurance Agency, Inc.                                      | 33.6%  | 26.6%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Highland Fish & Game Club, Inc.                                   | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 3.0%  |
| Safety Insurance Company | Hilb Group Operating Co LLC dba Dowling & O'Neil Insurance Agency | 33.6%  | 26.6%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Holyoke Medical Center  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Hub International NE, LLC   | 33.6%  | 26.6%  | Lower Acquisition Costs and Lower Commission Paid      | 6.0%  |
| Safety Insurance Company | In Control Family Foundation, Inc.                                | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Jeanne D'Arc Credit Union (Members)                               | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 3.0%  |
| Safety Insurance Company | Landlords Business Association                                    | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Lowell Five Cent Savings Bank                                     | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | M/A Com - Tyco Electronics  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Manchester Federal Credit Union                                   | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Massachusetts Bar Association                                     | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Massachusetts Medical Society                                     | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Massachusetts Municipal Wholesale Electric Company                | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 4.0%  |
| Safety Insurance Company | Medford Teachers Association                                      | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Morrill Insurance Agency, LLC                                     | 33.6%  | 26.6%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Newton Police Department  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | North Shore Bank  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 3.0%  |
| Safety Insurance Company | NorthStar Insurance Agency Employees                              | 33.6%  | 26.6%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Phillips Andover Academy  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Professional Fire Fighters of Massachusetts                       | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Reading Educators   | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Roblin Insurance Agency, Inc.                                     | 33.6%  | 26.6%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | Rockland Federal Credit Union Members                             | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 3.0%  |
| Safety Insurance Company | Rockland School Department  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |
| Safety Insurance Company | S.H.O.R.E., Inc.  | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 3.0%  |
| Safety Insurance Company | Safety Insurance Company  | 33.6%  | 26.6%  | Lower Acquisition Costs and Lower Commission Paid      | 8.0%  |
| Safety Insurance Company | South Side Civic Association                                      | 33.6%  | 27.2%  | Lower Acquisition Costs and Lower Commission Paid      | 5.0%  |

|                          |   |       |       |   |      |
|--------------------------|---|-------|-------|---|------|
| Safety Insurance Company | St. Anselm College Alumni Association                         | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | State Police Association of Massachusetts                     | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 3.0% |
| Safety Insurance Company | Sun Life Financial  | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Taunton Federal Credit Union                                  | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Taunton Municipal Light Plant                                 | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | The Dowd Agencies, LLC  | 33.6% | 26.6% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | The Lowell Sun  | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | The Sylvia Group of Insurance Agencies                        | 33.6% | 26.6% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Thomas E. Sears Insurance Agency, Inc.                        | 33.6% | 26.6% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Town of Bourne  | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Town of Falmouth  | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Town of Granby  | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Town of Holbrook  | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Town of Middleborough   | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 3.0% |
| Safety Insurance Company | Town of Milton  | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Town of Natick  | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | United Food & Commercial Workers Union Local #1459            | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 4.0% |
| Safety Insurance Company | Watertown Police Association                                  | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Wellesley Bank  | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 4.0% |
| Safety Insurance Company | Wellesley Municipal Federal Credit Union                      | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 3.0% |
| Safety Insurance Company | Westfield Education Association, Inc.                         | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Wheeler & Taylor Inc.   | 33.6% | 26.6% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Willis Personal Lines, LLC (formerly Willis of Massachusetts) | 33.6% | 26.6% | Lower Acquisition Costs and Lower Commission Paid | 5.0% |
| Safety Insurance Company | Winchester Healthcare Management                              | 33.6% | 27.2% | Lower Acquisition Costs and Lower Commission Paid | 3.0% |



MASSACHUSETTS  
GROUP MARKETING RATE DEVIATION RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Safety Insurance Company 2018 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2018 and have confirmed their participation to them in writing:

**Group Name**

Acton Education Association  
Babson College  
Baycoast Bank  
Bose Corporation  
Boston University Law Alumni Association  
Bristol County Savings Bank  
Charles F. Murphy Insurance Agency, Inc.  
City of Brockton  
City of Gardner  
City of Haverhill  
Clarke Schools for Hearing and Speech  
Clear Path for Veterans New England, Inc.  
Colonial Co-operative Bank  
Concord Chamber of Commerce  
Curry College  
D.F. Murphy Insurance Agency, Inc.  
Dighton-Rehoboth Regional School District  
E.A. Stevens Insurance Agency  
Eastern Insurance Group LLC  
Educators Benefits Corporation  
Educators of Danvers  
Emerson Umbrella Center for the Arts  
Equitable Cooperative Bank  
Franklin First Federal Credit Union  
Fred C. Church Ins. Agency Inc.

Friends of the Merrimac Council on Aging  
Garber Travel Services, Inc.  
Greater Newburyport Chamber of Commerce  
Greylock Federal Credit Union  
H & K Insurance Agency, Inc.  
Highland Fish & Game Club, Inc.  
Hilb Group Operating Co LLC dba Dowling & O'Neil Insurance Agency  
Holyoke Medical Center  
Hub International NE, LLC  
In Control Family Foundation, Inc.  
Jeanne D'Arc Credit Union (Members)  
Landlords Business Association  
Lowell Five Cent Savings Bank  
M/A Com - Tyco Electronics  
Manchester Federal Credit Union  
Massachusetts Bar Association  
Massachusetts Medical Society  
Massachusetts Municipal Wholesale Electric Company  
Medford Teachers Association  
Morrill Insurance Agency, LLC  
Newton Police Department  
North Shore Bank  
NorthStar Insurance Agency Employees  
Phillips Andover Academy  
Professional Fire Fighters of Massachusetts  
Reading Educators  
Roblin Insurance Agency, Inc.  
Rockland Federal Credit Union Members  
Rockland School Department  
S.H.O.R.E., Inc.  
Safety Insurance Company  
South Side Civic Association  
St. Anselm College Alumni Association

State Police Association of Massachusetts

Sun Life Financial

Taunton Federal Credit Union

Taunton Municipal Light Plant

The Dowd Agencies, LLC

The Lowell Sun

The Sylvia Group of Insurance Agencies

Thomas E. Sears Insurance Agency, Inc.

Town of Bourne

Town of Falmouth

Town of Granby

Town of Holbrook

Town of Middleborough

Town of Milton

Town of Natick

United Food & Commercial Workers Union Local #1459

Watertown Police Association

Wellesley Bank

Wellesley Municipal Federal Credit Union

Westfield Education Association, Inc.

Wheeler & Taylor Inc.

Willis Personal Lines, LLC (formerly Willis of Massachusetts)

Winchester Healthcare Management

You may contact any of our clients to verify information and confirm participation.



Mary McConnell

Manager, Product Management