

193R Application Spreadsheet																
INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	GROUP TYPE	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO
Safety Insurance Company	Acton Education Association	16 Charter Road	Acton	MA	01720	A	5.0%	04/01/19	TU	344	327	72	2/15/1996	Gallant Insurance Agency, Inc.	(978) 263-3500	No
Safety Insurance Company	Babson College	Babson Park	Wellesley	MA	02457	A	5.0%	04/01/19	E	1,000	800	34	7/15/1996	Charles F. Murphy, Inc.	(781) 380-0599	No
Safety Insurance Company	Baycoast Bank	330 Swansea Mall Drive	Swansea	MA	02777	A	5.0%	04/01/19	E	425	365	27	4/5/2006	Partners Insurance Group, LLC	(508) 491-3172	No
Safety Insurance Company	Bose Corporation	The Mountain	Framingham	MA	01701	A	5.0%	04/01/19	E	3,657	2,556	79	11/30/2011	Eastern Insurance Group, LLC	(800) 620-3317	No
Safety Insurance Company	Boston University Law Alumni Association	765 Commonwealth Avenue	Boston	MA	02215	A	3.0%	04/01/19	O	7,925	4,295	202	4/1/1996	Corcoran & Havlin Ins Grp Inc	(781) 235-3100	No
Safety Insurance Company	Bristol County Savings Bank	29 Broadway	Taunton	MA	02780	A	5.0%	04/01/19	E	310	280	305	7/28/2008	FBINSURE, LLC	(508) 824-3540	No
Safety Insurance Company	Charles F. Murphy Insurance Agency, Inc.	14 Starrs Avenue	Braintree	MA	02184	A	5.0%	04/01/19	E	25	25	19	1/1/1995	Charles F. Murphy, Inc.	(781) 380-0599	No
Safety Insurance Company	City of Brockton	45 School Street	Brockton	MA	02301	A	5.0%	04/01/19	E	790	790	290	9/1/1995	Eastern Insurance Group, LLC	(800) 876-5510	No
Safety Insurance Company	City of Gardner	City Hall	Gardner	MA	02780	A	5.0%	04/01/19	E	600	600	220	12/1/2008	Lashua-LaChance & Poliks Insurance Agency Inc	(978) 632-0205	No
Safety Insurance Company	City of Haverhill	4 Summer Street	Haverhill	MA	01830	A	5.0%	04/01/19	E	1,500	1,100	166	3/17/1997	MTM Insurance Associates LLC	(978) 681-5700	No
Safety Insurance Company	Clarke Schools for Hearing and Speech	46 Round Hill Road	Northampton	MA	01060	A	5.0%	04/01/19	E	192	103	27	5/23/1994	King and Cushman, Inc.	(413) 584-5610	No
Safety Insurance Company	Clear Path for Veterans New England, Inc.	27 Jackson Road	Devens	MA	01434	A	5.0%	04/01/19	AG	1,000	800	283	3/5/2018	Northeast Insurance Agency, Inc.	(781) 444-6790	No
Safety Insurance Company	Concord Chamber of Commerce	PO Box 1544	Concord	MA	01742	A	5.0%	04/01/19	AG	160	160	30	5/31/1996	McWalter Volunteer Insurance Agency Inc.	(978) 369-4313	No
Safety Insurance Company	Curry College	1071 Blue Hill Avenue	Milton	MA	02186	A	5.0%	04/01/19	E	418	418	46	3/9/1998	Quincy Insurance Agency, Inc.	(781) 431-9600	No
Safety Insurance Company	D.F. Murphy Insurance Agency, Inc.	200 Main Street	Marlboro	MA	01752	A	5.0%	04/01/19	E	75	75	29	4/22/1996	D Francis Murphy Insurance Agency, Inc.	(978) 567-4650	No
Safety Insurance Company	Dighton-Rehoboth Regional School District	2700 Regional Road	North Dighton	MA	02764	A	5.0%	04/01/19	E	492	367	24	6/1/1995	FBINSURE, LLC	(508) 824-3540	No
Safety Insurance Company	E.A. Stevens Insurance Agency	389 Main Street	Malden	MA	02148	A	5.0%	04/01/19	E	25	25	20	2/15/1995	E. A. Stevens Company, Inc.	(781) 322-2324	No
Safety Insurance Company	Eastern Insurance Group LLC	233 W. Central St	Natick	MA	01760	A	5.0%	04/01/19	E	420	396	12	3/15/1995	Eastern Insurance Group, LLC	(508) 620-3382	No
Safety Insurance Company	Educators Benefits Corporation	c/o Ark Insurance, 104 Main st.	Stoneham	MA	02180	A	5.0%	04/01/19	PA	690	565	234	1/1/2003	Ark Insurance Agency, Inc.	(781) 279-7750	No
Safety Insurance Company	Educators of Danvers	54 Cabot Road	Danvers	MA	01923	A	5.0%	04/01/19	E	313	313	98	10/15/1995	Ark Insurance Agency, Inc.	(781) 279-7750	No
Safety Insurance Company	Emerson Umbrella Center for the Arts	40 Stow Street	Concord	MA	01742	A	3.0%	04/01/19	CO	214	212	99	10/20/1995	Gallant Insurance Agency, Inc.	(978) 263-3500	No
Safety Insurance Company	Equitable Cooperative Bank	400 Broadway	Lynn	MA	01904	A	3.0%	04/01/19	CU	140	138	102	3/31/2000	A. James Lynch Insurance Agency, Inc.	(781) 598-4700	No
Safety Insurance Company	Franklin First Federal Credit Union	57 Newton St	Greenfield	MA	01301	A	5.0%	04/01/19	CU	6,965	4,876	262	6/1/2009	A H Rist Insurance Agency Inc.	(413) 863-4373	No
Safety Insurance Company	Fred C. Church Ins. Agency Inc.	Connector Park: 41 Wellman Street	Lowell	MA	01851	A	5.0%	04/01/19	E	150	116	61	5/15/1995	Fred C. Church, Inc.	(800) 225-1865	No
Safety Insurance Company	Garber Travel Services, Inc.	27 Boylston Street	Brookline	MA	02467	A	5.0%	04/01/19	E	120	100	66	12/1/1995	Aronson Insurance	(617) 965-3030	No
Safety Insurance Company	Greater Newburyport Chamber of Commerce	38R Merrimac Street	Newburyport	MA	01950	A	4.0%	04/01/19	AG	746	712	43	11/15/1995	Eastern Insurance Group, LLC	(978) 462-4434	No
Safety Insurance Company	Greylock Federal Credit Union	150 West St.	Pittsfield	MA	01220	A	3.0%	04/01/19	CU	72,000	25,000	357	5/1/2011	Greylock Insurance Agency	(413) 236-4812	No
Safety Insurance Company	H & K Insurance Agency, Inc.	182 Main Street	Watertown	MA	02472	A	5.0%	04/01/19	E	25	25	23	3/15/1995	H & K Insurance Agency, Inc.	(617) 924-5600	No
Safety Insurance Company	Highland Fish & Game Club, Inc.	PO Box 84, 168A Commercial Street	Provincetown	MA	02657	A	3.0%	04/01/19	O	153	153	155	5/10/1996	Fireside Insurance Agency, Inc.	(508) 487-9044	No
Safety Insurance Company	Hilb Group Operating Co LLC dba Dowling & O'Neil Insurance Agency	973 Iyannough Road	Hyannis	MA	02601	A	5.0%	04/01/19	E	33	33	36	5/1/1995	Dowling & O'Neil Ins. Agency	(508) 775-1620	No
Safety Insurance Company	Holyoke Medical Center	575 Beech Street	Holyoke	MA	01040	A	5.0%	04/01/19	E	879	719	151	11/1/1995	Goss-Mclain Insurance Agency, Inc.	(413) 534-7355	No
Safety Insurance Company	Hub International NE, LLC	600 Longwater Drive	Norwell	MA	02061	A	6.0%	04/01/19	E	471	471	323	4/15/1995	Hub International NE, LLC	(978) 661-6672	No
Safety Insurance Company	In Control Family Foundation, Inc.	PO Box 174	Lexington	MA	02421	A	5.0%	04/01/19	AG	10,000	9,500	1,595	4/1/2017	Direct Account/Safety Insurance	(617) 951-0600 x1214	No
Safety Insurance Company	Jeanne D'Arc Credit Union (Members)	685 Merrimack Street	Lowell	MA	01854	A	3.0%	04/01/19	CU	69,185	45,795	771	7/1/1996	Clark Insurance	(207) 523-2269	No
Safety Insurance Company	Landlords Business Association	PO Box 812	Greenfield	MA	01301	A	5.0%	04/01/19	AG	200	160	15	6/1/2009	A H Rist Insurance Agency Inc.	(413) 863-4373	No
Safety Insurance Company	Lowell Five Cent Savings Bank	30 International Place	Tewksbury	MA	01876	A	5.0%	04/01/19	E	198	169	39	10/1/1996	Fred C. Church, Inc.	(800) 225-1865	No
Safety Insurance Company	M/A Com - Tyco Electronics	100 Chelmsford St	Lowell	MA	01851	A	5.0%	04/01/19	E	426	380	85	5/13/1996	Fred C. Church, Inc.	(800) 225-1865	No
Safety Insurance Company	Manchester Federal Credit Union	10 Central Street	Manchester	MA	01944	A	5.0%	04/01/19	CU	407	370	102	4/22/1996	Logue Insurance Agency, Inc.	(978) 526-8444	No

Safety Insurance Company	Massachusetts Bar Association	20 West Street	Boston	MA	02111	A	5.0%	04/01/19	PA	11,500	10,000	483	4/15/1999	Hub International NE, LLC	(978) 661-6672	No
Safety Insurance Company	Massachusetts Medical Society	860 Winter Street	Waltham	MA	02451	A	5.0%	04/01/19	PA	24,200	5,480	565	12/1/1995	W T Phelan & Company IAI	(617) 484-4600	No
Safety Insurance Company	Massachusetts Municipal Wholesale Electric Company	426 Moody Street	Ludlow	MA	01056	A	4.0%	04/01/19	E	79	66	17	11/23/2001	Haberman Insurance Group, Inc.	(413) 781-7000	No
Safety Insurance Company	Medford Teachers Association	489 Winthrop Street	Medford	MA	02155	A	5.0%	04/01/19	E	470	340	73	5/15/1995	Ark Insurance Agency, Inc.	(781) 279-7750	No
Safety Insurance Company	Morrill Insurance Agency, LLC	17 Central Street	Norwood	MA	02062	A	5.0%	04/01/19	E	25	25	12	1/1/1996	Morrill Insurance Agency LLC	(781) 762-7300	No
Safety Insurance Company	Newton Police Department	1321 Washington Street	Newton	MA	02165	A	5.0%	04/01/19	E	195	175	29	7/1/1997	Aronson Insurance	(617) 965-3030	No
Safety Insurance Company	North Shore Bank	248 Andover Street	Peabody	MA	01960	A	3.0%	04/01/19	CU	20,000	15,000	106	12/8/1999	Tarpey Insurance Group, Inc.	(781) 233-9050	No
Safety Insurance Company	NorthStar Insurance Agency Employees	300 First Ave. Ste 100	Needham	MA	02494	A	5.0%	04/01/19	E	30	30	36	1/22/2000	Northstar Insurance Services, Inc.	(781) 431-2500	No
Safety Insurance Company	Phillips Andover Academy	180 Main Street	Andover	MA	01810	A	5.0%	04/01/19	E	535	466	58	9/15/1995	Fred C. Church, Inc.	(800) 225-1865	No
Safety Insurance Company	Professional Fire Fighters of Massachusetts	2 Center Plaza Suite 4M	Boston	MA	02108	A	5.0%	04/01/19	TU	12,000	12,000	1,050	3/1/1996	Paul Murphy Insurance Agency	(781) 321-9700	No
Safety Insurance Company	Reading Educators	211 Summer Ave.	Reading	MA	01867	A	5.0%	04/01/19	TU	290	290	56	6/1/1995	Ark Insurance Agency, Inc.	(781) 279-7750	No
Safety Insurance Company	Roblin Insurance Agency, Inc.	144 Gould Street	Needham	MA	02494	A	5.0%	04/01/19	E	30	30	18	3/1/1995	Roblin Insurance Agency, Inc.	(781) 455-0700	No
Safety Insurance Company	Rockland Federal Credit Union Members	241 Union Street	Rockland	MA	02370	A	3.0%	04/01/19	CU	148,000	64,000	166	3/18/1996	Charles G. Jordan Insurance Agency, Inc.	(781) 337-0427	No
Safety Insurance Company	Rockland School Department	Rogers Middle School - Taunton Avenue	Rockland	MA	02370	A	5.0%	04/01/19	E	406	406	60	9/1/1995	Amos A. Phelps & Son, Inc.	(781) 878-0217	No
Safety Insurance Company	S.H.O.R.E., Inc.	PO Box 196	Scituate	MA	02066	A	3.0%	04/01/19	BC	900	900	1,013	4/1/2000	O'Donoghue Insurance Agency, Inc.	(781) 383-8700	No
Safety Insurance Company	Safety Insurance Company	20 Custom House Street	Boston	MA	02110	A	8.0%	04/01/19	E	700	700	317	3/1/1996	Direct Account/Safety Insurance	(617) 951-0600 x1214	No
Safety Insurance Company	South Side Civic Association	PO Box 574	Dennisport	MA	02639	A	5.0%	04/01/19	AG	80	77	30	5/10/1996	Dickey Insurance Agency, Inc.	(508) 398-3031	No
Safety Insurance Company	St. Anselm College Alumni Association	100 St. Anselm Drive	Manchester	NH	03102	A	5.0%	04/01/19	O	5,595	4,010	136	2/23/1996	Corcoran & Havlin Ins Grp Inc	(781) 235-3100	No
Safety Insurance Company	State Police Association of Massachusetts	11 Beacon St., Suite 700	Boston	MA	02108	A	3.0%	04/01/19	TU	1,838	1,838	302	5/13/1996	O'Brien & Gibbons Insurance Agency Inc.	(508) 752-7504	No
Safety Insurance Company	Sun Life Financial	One Sun Life Executive Park	Wellesley	MA	02481	A	5.0%	04/01/19	E	2,000	1,950	77	10/20/1999	Fred C. Church, Inc.	(800) 225-1865	No
Safety Insurance Company	Taunton Federal Credit Union	14 Church Green	Taunton	MA	02780	A	5.0%	04/01/19	E	53	51	16	8/23/2006	FBINSURE, LLC	(508) 824-3540	No
Safety Insurance Company	Taunton Municipal Light Plant	55 Weir Street	Taunton	MA	02780	A	5.0%	04/01/19	E	150	150	73	9/9/1996	Allan M. Walker Company, Inc.	(508) 824-5875	No
Safety Insurance Company	The Dowd Agencies, LLC	14 Bobala Road	Holyoke	MA	01040	A	5.0%	04/01/19	E	51	50	26	8/19/1999	The Dowd Agencies, LLC	(413) 437-1008	No
Safety Insurance Company	The Lowell Sun	491 Dutton St	Lowell	MA	01853	A	5.0%	04/01/19	E	270	168	27	1/25/1996	Fred C. Church, Inc.	(800) 225-1865	No
Safety Insurance Company	The Sylvia Group of Insurance Agencies	500 Faunce Corner Road - Bldg 100 - Suite 120	Dartmouth	MA	02747	A	5.0%	04/01/19	E	45	45	19	4/1/1995	Sylvia & Co. Ins. Agency, Inc.	(508) 995-4553	No
Safety Insurance Company	Thomas E. Sears Insurance Agency, Inc.	125 High St Oliver Street Tower 5th Floor	Boston	MA	02110	A	5.0%	04/01/19	E	25	20	35	3/15/1995	Thomas E. Sears Insurance Agency, Inc.	(866) 230-4682	No
Safety Insurance Company	Town of Bourne	24 Perry Avenue	Bourne	MA	02532	A	5.0%	04/01/19	E	975	975	55	12/15/1995	Murray & MacDonald Insurance Services	(508) 540-2400	No
Safety Insurance Company	Town of Falmouth	59 Town Hall Square	Falmouth	MA	02540	A	5.0%	04/01/19	E	1,200	1,200	123	5/1/1995	Murray & MacDonald Insurance Services	(508) 540-2400	No
Safety Insurance Company	Town of Granby	10B West State Street	Granby	MA	01033	A	5.0%	04/01/19	E	141	141	37	1/1/1996	R. G. Neylon Insurance Agency, Inc	(413) 467-9133	No
Safety Insurance Company	Town of Holbrook	50 North Franklin Street	Holbrook	MA	02343	A	5.0%	04/01/19	E	250	250	104	11/1/1995	The Holbrook Insurance Center, Inc.	(781) 767-2400	No
Safety Insurance Company	Town of Middleborough	10 Nickerson Avenue	Middleborough	MA	02346	A	3.0%	04/01/19	E	848	848	90	1/1/2005	FBINSURE, LLC	(508) 824-3540	No
Safety Insurance Company	Town of Milton	525 Canton Avenue	Milton	MA	02186	A	5.0%	04/01/19	E	900	525	77	1/1/1996	Sullivan Insurance, Inc.	(617) 698-3838	No
Safety Insurance Company	Town of Natick	13 East Central Street	Natick	MA	01760	A	5.0%	04/01/19	E	1,200	1,200	157	5/1/1996	Fair & Yeager Insurance Agency, Inc.	(508) 653-3131	No
Safety Insurance Company	United Food & Commercial Workers Union Local #1459	33 Eastland Street	Springfield	MA	01109	A	4.0%	04/01/19	TU	2,300	1,450	70	4/20/1999	Hub International NE, LLC	(413) 733-3131	No
Safety Insurance Company	Watertown Police Association	552 Main Street	Watertown	MA	02472	A	5.0%	04/01/19	TU	45	40	18	3/1/1996	H & K Insurance Agency, Inc.	(617) 924-5600	No
Safety Insurance Company	Wellesley Bank	40 Central St	Wellesley	MA	02482	A	4.0%	04/01/19	CU	7,590	4,537	232	4/15/2010	Corcoran & Havlin Ins Grp Inc	(781) 235-3100	No
Safety Insurance Company	Wellesley Municipal Federal Credit Union	One Hollis Street Suite 105	Wellesley	MA	02482	A	3.0%	04/01/19	CU	2,275	2,000	209	4/1/2014	Corcoran & Havlin Ins Grp Inc	(781) 235-3100	No
Safety Insurance Company	Westfield Education Association, Inc.	94 N Elm St, Suite 301-L	Westfield	MA	01085	A	5.0%	04/01/19	TU	800	800	48	3/5/1996	Roger Butler Insurance Agency, Inc.	(413) 562-2304	No
Safety Insurance Company	Wheeler & Taylor Inc.	333 Main Street	Great Barrington	MA	01230	A	5.0%	04/01/19	E	50	50	28	1/1/1995	Wheeler & Taylor, Inc.	(413) 528-1000 x311	No
Safety Insurance Company	Willis Personal Lines, LLC (formerly Willis of Massachusetts)	100 Tradecenter 700-G	Woburn	MA	01801	A	5.0%	04/01/19	E	280	140	16	4/1/2010	Willis Personal Lines, LLC	(860) 756-7304	No
Safety Insurance Company	Winchester Healthcare Management	41 Highland Avenue	Winchester	MA	01890	A	3.0%	04/01/19	E	2,911	2,200	57	4/15/1995	W.T. Phelan & Co. Ins. Agency	(781) 935-0220	No

MASSACHUSETTS  
GROUP MARKETING RATE DEVIATION RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Safety Insurance Company 2019 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2019 and have confirmed their participation to them in writing:

**Group Name**

Acton Education Association  
Babson College  
Baycoast Bank  
Bose Corporation  
Boston University Law Alumni Association  
Bristol County Savings Bank  
Charles F. Murphy Insurance Agency, Inc.  
City of Brockton  
City of Gardner  
City of Haverhill  
Clarke Schools for Hearing and Speech  
Clear Path for Veterans New England, Inc.  
Concord Chamber of Commerce  
Curry College  
D.F. Murphy Insurance Agency, Inc.  
Dighton-Rehoboth Regional School District  
E.A. Stevens Insurance Agency  
Eastern Insurance Group LLC  
Educators Benefits Corporation  
Educators of Danvers  
Emerson Umbrella Center for the Arts  
Equitable Cooperative Bank  
Franklin First Federal Credit Union  
Fred C. Church Ins. Agency Inc.

Garber Travel Services, Inc.  
Greater Newburyport Chamber of Commerce  
Greylock Federal Credit Union  
H & K Insurance Agency, Inc.  
Highland Fish & Game Club, Inc.  
Hilb Group Operating Co LLC dba Dowling & O'Neil Insurance Agency  
Holyoke Medical Center  
Hub International NE, LLC  
In Control Family Foundation, Inc.  
Jeanne D'Arc Credit Union (Members)  
Landlords Business Association  
Lowell Five Cent Savings Bank  
M/A Com - Tyco Electronics  
Manchester Federal Credit Union  
Massachusetts Bar Association  
Massachusetts Medical Society  
Massachusetts Municipal Wholesale Electric Company  
Medford Teachers Association  
Morrill Insurance Agency, LLC  
Newton Police Department  
North Shore Bank  
NorthStar Insurance Agency Employees  
Phillips Andover Academy  
Professional Fire Fighters of Massachusetts  
Reading Educators  
Roblin Insurance Agency, Inc.  
Rockland Federal Credit Union Members  
Rockland School Department  
S.H.O.R.E., Inc.  
Safety Insurance Company  
South Side Civic Association  
St. Anselm College Alumni Association  
State Police Association of Massachusetts

Sun Life Financial  
Taunton Federal Credit Union  
Taunton Municipal Light Plant  
The Dowd Agencies, LLC  
The Lowell Sun  
The Sylvia Group of Insurance Agencies  
Thomas E. Sears Insurance Agency, Inc.  
Town of Bourne  
Town of Falmouth  
Town of Granby  
Town of Holbrook  
Town of Middleborough  
Town of Milton  
Town of Natick  
United Food & Commercial Workers Union Local #1459  
Watertown Police Association  
Wellesley Bank  
Wellesley Municipal Federal Credit Union  
Westfield Education Association, Inc.  
Wheeler & Taylor Inc.  
Willis Personal Lines, LLC (formerly Willis of Massachusetts)  
Winchester Healthcare Management

You may contact any of our clients to verify information and confirm participation.

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Mary McConnell  
Manager, Product Management