

193R Application Spreadsheet
Year Plan Will be Applied

INSURANCE COMPANY		GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP	AUTO (A) or HOME (H)	PROPOSED RATE DEV.	PROPOSED EFFECTIVE DATE	CU, E, M, U TYPE	GROUP IN GROUP	TOTAL NUMBER	ELIGIBLE NUMBER	NUMBER OF CURRENT INSURED	ORIGINAL PLAN DATE	AGENCY OR MKT. REF.	EXPERIENCE SUBMITTED YES OR NO
Safety Insurance Company	Acton Education Association		16 Charter Road	Acton	MA	01720	A	8.0%	4/1/2011			325	270	92	2/15/1996	Gallant Insurance Agency, Inc.	No
Safety Insurance Company	Amesbury Chamber of Commerce and Industrial Foundation Inc. (formerly known as Alliance for Amesbury)		5 Market Square	Amesbury	MA	01913	A	5.0%	4/1/2011			200	30	15	1/1/1996	Gould Insurance Agency, Inc.	No
Safety Insurance Company	Associates of Cape Cod, Inc.		124 Bernard St-Jean Drive	E Falmouth	MA	02536	A	5.0%	4/1/2011			120	120	16	3/1/1995	Murray & Mac Donald Insurance Services	No
Safety Insurance Company	Avedis Zildjian Company		22 Longstreet Drive	Norwell	MA	02061	A	5.0%	4/1/2011			123	118	5	6/15/1995	Hub International NE, LLC	No
Safety Insurance Company	Babson College		Watlington Park	Wellesley	MA	02157	A	8.0%	4/1/2011			1,000	800	39	7/15/1996	Charles F. Murphy, Inc.	No
Safety Insurance Company	Beals & Thomas, Inc.		144 Turnpike Road	Southboro	MA	01772	A	5.0%	4/1/2011			31	29	13	3/15/1995	Provider Insurance Group, Inc.	No
Safety Insurance Company	Boston College Alumni Association		825 Centre Street	Newton	MA	02459	A	5.0%	4/1/2011			6,700	59,600	3,654	11/1/1995	William J. Sullivan Insurance Agency	Yes
Safety Insurance Company	Boston University Law Alumni Association		765 Commonwealth Avenue	Boston	MA	02215	A	5.0%	4/1/2011			1,000	3,900	308	4/1/1996	Corcoran & Havin Insurance Agency, Inc.	No
Safety Insurance Company	Boys & Girls Club of Holyoke, MA		70 Nick Cosmos Way	Holyoke	MA	01041	A	3.0%	4/1/2011			890	704	706	10/21/1996	Goss-Melain Insurance Agency, Inc.	Yes
Safety Insurance Company	Bristol County Savings Bank		29 Broadway	Taunton	MA	02780	A	5.0%	4/1/2011			260	242	22	7/28/2008	Farrell Backlund Insurance Agency, Inc.	No
Safety Insurance Company	Carroll Center for the Blind		170 Centre Street	Newton	MA	02458	A	8.0%	4/1/2011			28	25	8	3/1/1995	Ark Insurance Agency, Inc.	No
Safety Insurance Company	Charles F. Murphy Insurance Agency, Inc.		14 Starrs Avenue	Braintree	MA	02184	A	5.0%	4/1/2011			25	25	22	1/1/1995	Charles F. Murphy, Inc.	No
Safety Insurance Company	Chatham Chorale, Inc.		PO Box 1111	West Dennis	MA	02070	A	3.0%	4/1/2011			120	110	17	5/13/1998	Hub International NE, LLC	No
Safety Insurance Company	Chatham Union Savings Bank and Insurance Agency		4 South Main Street	Fall River	MA	02720	A	5.0%	4/1/2011			271	249	52	4/5/2005	Citizens Union Insurance Agency	No
Safety Insurance Company	City of Brockton		45 School Street	Brockton	MA	02301	A	5.0%	4/1/2011			773	773	379	9/1/1995	Smith, Buckley & Hunt Insurance Agency	No
Safety Insurance Company	City of Gardner		City Hall	Gardner	MA	02780	A	5.0%	4/1/2011			600	600	261	12/1/2008	Lashua-LaChance Insurance Agency	No
Safety Insurance Company	City of Haverhill		4 Summer Street	Haverhill	MA	01830	A	5.0%	4/1/2011			1,500	1,100	235	3/17/1995	Minichiello Insurance Agency	No
Safety Insurance Company	Clarke School for the Deaf		46 Round Hill Road	Northampton	MA	01060	A	8.0%	4/1/2011			238	136	47	6/23/1994	King and Cushman, Inc.	No
Safety Insurance Company	Cobham		1001 Pawtucket Boulevard	Lowell	MA	01853	A	5.0%	4/1/2011			330	330	13	9/1/2010	Fred C. Church, Inc.	No
Safety Insurance Company	Colonial Co-operative Bank		6 City Hall Ave	Gardner	MA	01440	A	5.0%	4/1/2011			9,000	9,000	183	12/1/2008	Lashua-LaChance Insurance Agency	No
Safety Insurance Company	Concord Chamber of Commerce		15 Walden Street - Suite 7	Concord	MA	01742	A	5.0%	4/1/2011			270	200	44	5/31/1996	McWalter Volunteer Insurance Agency Inc.	No
Safety Insurance Company	Conners, Inc.		10 Central Street	Frammingham	MA	01701	A	5.0%	4/1/2011			100	70	21	6/1/1996	Aranson Insurance Agency, Inc.	No
Safety Insurance Company	CSP, Inc.		43 Manning Road	Billerica	MA	01821	A	3.0%	4/1/2011			29	25	-	1/1/2003	Hub International NE, LLC	No
Safety Insurance Company	Curry College		1071 Blue Hill Avenue	Milton	MA	02186	A	8.0%	4/1/2011			424	424	62	3/9/1998	Quincy Insurance Agency, Inc.	No
Safety Insurance Company	D.P. Murphy Insurance Agency, Inc.		200 Main Street	Marlboro	MA	01752	A	5.0%	4/1/2011			93	80	33	4/22/1995	D.P. Murphy Insurance Agency, Inc.	No
Safety Insurance Company	Dighton-Rehoboth Regional School District		2700 Regional Road	North Dighton	MA	02764	A	8.0%	4/1/2011			400	350	61	6/1/1995	Farrell Backlund Insurance Agency, Inc.	No
Safety Insurance Company	Doran Agency Charitable Foundation		PO Box 2744	Duxbury	MA	02331	A	3.0%	4/1/2011			275	275	6	1/1/2008	Francis R. Doran Insurance Agency, Inc.	No
Safety Insurance Company	Durfee-Buffinton Insurance Agency, Inc.		377 Second Street	Fall River	MA	02722	A	5.0%	4/1/2011			25	25	18	6/15/1995	Durfee-Buffinton Insurance Agency, Inc.	No
Safety Insurance Company	E. A. Stevens Insurance Agency		389 Main Street	Natick	MA	01913	A	5.0%	4/1/2011			25	25	24	2/15/1995	Stevens Company, Inc.	No
Safety Insurance Company	Eastern Insurance Group LLC		233 W. Central St	Natick	MA	01760	A	5.0%	4/1/2011			304	304	43	3/15/1995	Eastern Insurance Group LLC	No
Safety Insurance Company	Educators Benefits Corporation		269 Main Street	Medford	MA	02155	A	8.0%	4/1/2011			720	600	409	1/1/2003	Ark Insurance Agency, Inc.	No
Safety Insurance Company	Educators of Danvers		6100t Road	Danvers	MA	01923	A	8.0%	4/1/2011			313	313	114	10/15/1995	Ark Insurance Agency, Inc.	No
Safety Insurance Company	Emerson Umbrella Center for the Arts		40 Snow Street	Medford	MA	01742	A	8.0%	4/1/2011			285	248	172	10/20/1995	Gallant Insurance Agency, Inc.	No
Safety Insurance Company	Falmouth Academy		7 Highfield Drive	Falmouth	MA	02540	A	8.0%	4/1/2011			56	56	11	1/1/1995	Murray & Mac Donald Insurance Services	No
Safety Insurance Company	Falmouth Publishing Company		50 Depot Avenue	Falmouth	MA	02540	A	5.0%	4/1/2011			58	58	10	1/1/1995	Murray & Mac Donald Insurance Services	No
Safety Insurance Company	Field Edy Insurance Agency		95 Shaker Road	East Longmeadow	MA	01103	A	5.0%	4/1/2011			62	62	33	12/15/2008	Field Edy Insurance Agency	No
Safety Insurance Company	Franklin First Federal Credit Union		57 Newton St	Greenfield	MA	01301	A	5.0%	4/1/2011			5,786	4,210	44	6/1/2009	H Rist Insurance Agency, Inc.	No
Safety Insurance Company	Fred C. Church Ins. Agency Inc.		Connector Park 41 Wellman Street	Lowell	MA	01851	A	5.0%	4/1/2011			140	116	98	5/15/1995	Fred C. Church, Inc.	No
Safety Insurance Company	Friends of the Merrimack Council on Aging		1051 Main Street	Herrinac	MA	01820	A	3.0%	4/1/2011			1,600	1,600	434	1/1/1995	Lounsbury Insurance Agency, Inc.	No
Safety Insurance Company	Friends of the Milton Council on Aging, Inc.		10 Walnut Street	Milton	MA	02186	A	3.0%	4/1/2011			1,447	1,362	1	1/1/1997	William J. Sullivan Insurance Agency	No
Safety Insurance Company	Gordon Brothers Group, LLC		101 Huntington Avenue, 10th Floor	Boston	MA	02199	A	3.0%	4/1/2011			169	118	8	1/1/1996	Hub International NE, LLC	No
Safety Insurance Company	Greater Grace Christian Fellowship		187 Pleasant Street	Marlborough	MA	01752	A	3.0%	4/1/2011			185	110	36	6/15/1998	Hutchins & Threalt Insurance Agency Inc	No
Safety Insurance Company	Greater Lawrence Family Health		34 Haverhill Street	Lowell	MA	01851	A	5.0%	4/1/2011			398	398	33	4/1/2007	Fred C. Church, Inc.	No
Safety Insurance Company	Greenfield Cooperative Bank		63 Federal Street	Greenfield	MA	01301	A	4.5%	4/1/2011			54	46	8	1/1/2001	Gilmore & Associates Insurance Agency	No
Safety Insurance Company	H & K Insurance Agency, Inc.		182 Main Street	Wartburg	MA	02172	A	5.0%	4/1/2011			27	27	27	3/15/1995	H & K Insurance Agency, Inc.	No
Safety Insurance Company	Hampshire Regional School District		19 Stage Road	West Hampton	MA	01027	A	8.0%	4/1/2011			133	133	19	12/15/1995	Dumont-Dowd Insurance Agency, Inc.	No
Safety Insurance Company	Hampshire Franklin District Board 28		95 Wolfe Street	Hatfield	MA	01833	A	5.0%	4/1/2011			95	95	30	1/1/1995	R. G. Newton Insurance Agency, Inc.	No
Safety Insurance Company	Highland Fish & Game Club, Inc.		33 Conant Street #1	P Provincetown	MA	02657	A	3.0%	4/1/2011			160	160	53	5/10/1996	Fireside Insurance Agency, Inc.	No
Safety Insurance Company	Holyoke Medical Center		575 Beech Street	Holyoke	MA	01040	A	5.0%	4/1/2011			1,005	827	250	1/1/1995	Goss-Melain Insurance Agency, Inc.	No
Safety Insurance Company	Hub International NE, LLC		249 Bellows Street	Wilmington	MA	01897	A	5.0%	4/1/2011			327	180	32	4/1/1995	Hub International NE, LLC	No
Safety Insurance Company	J A Miara Transportation		140 West Street	Wilmington	MA	01897	A	4.0%	4/1/2011			31	31	5	1/1/2001	Hub International NE, LLC	No
Safety Insurance Company	James J. Dowd Insurance Agency, Inc.		14 Bobala Road	Holyoke	MA	01040	A	5.0%	4/1/2011			42	40	28	8/19/1999	James J. Dowd Agency & Sons	No
Safety Insurance Company	James L. Cooney Ins. & Real Estate		327 Gorham Street	Lowell	MA	01852	A	5.0%	4/1/2011			25	25	9	9/26/1994	James L. Cooney Insurance Agency, Inc	Yes
Safety Insurance Company	Jeanne D'Arc Credit Union (Members)		695 Merrimack Street	Lowell	MA	01854	A	5.0%	4/1/2011			55,201	40,000	1,068	7/1/1995	Jeanne D'Arc Credit Union Insurance Agency, Inc.	No
Safety Insurance Company	Kinefic Corporation		156 Goddard Memorial Drive	Worcester	MA	01603	A	5.0%	4/1/2011			50	46	15	3/15/1995	Mid-State Insurance Agency, Inc.	No
Safety Insurance Company	Knapp Schenck Insurance Services (f.k.a. Knapp Schenck & Company Insurance Agency Inc)		25 Recreation Park Drive #104	Hungham	MA	02043	A	5.0%	4/1/2011			100	95	29	5/15/1995	Knapp, Schenck & Company Insurance Agency Inc	No
Safety Insurance Company	Lamoureaux Ford, Inc.		PO Box 691	Medford	MA	02155	A	4.0%	4/1/2011			46	48	8	7/13/2007	Mid-State Insurance Agency, Inc.	No
Safety Insurance Company	Landford Business Association		PO Box 812	Greenfield	MA	01301	A	5.0%	4/1/2011			395	297	6	6/1/2009	H Rist Insurance Agency, Inc.	No
Safety Insurance Company	Lowell Five Cent Savings Bank		One Merrimack Plaza	Lowell	MA	01852	A	5.0%	4/1/2011			198	169	66	10/1/1996	Fred C. Church, Inc.	No
Safety Insurance Company	MA Com - Tyco Electronics		100 Chimsford St	Lowell	MA	01851	A	5.0%	4/1/2011			428	380	186	5/13/1996	Fred C. Church, Inc.	No
Safety Insurance Company	Manchester Federal Credit Union		10 Central Street	Manchester	MA	01044	A	5.0%	4/1/2011			478	370	141	2/22/1996	Logan Insurance Agency	No
Safety Insurance Company	Martini Insurance Agency		6 Common Street	Woburn	MA	01801	A	5.0%	4/1/2011			25	25	17	1/1/1996	Martini Insurance Agency, Inc.	No
Safety Insurance Company	Massachusetts Bar Association		20 West Street	Boston	MA	02111	A	5.0%	4/1/2011			11,500	10,000	629	4/15/1999	Hub International NE, LLC	Yes
Safety Insurance Company	Massachusetts Coalition of Police		PO Box 768	Milbury	MA	01527	A	3.0%	4/1/2011			3,503	3,503	240	4/1/1996	Matin P. Wolf	No
Safety Insurance Company	Massachusetts Medical Society		803 Winter Street	Waltham	MA	02451	A	5.0%	4/1/2011			22,520	5,250	554	12/1/1995	Physicians Insurance Agency of MA	Yes
Safety Insurance Company	Massachusetts Municipal Wholesale Electric Company		426 Moody Street	Ludlow	MA	01056	A	4.0%	4/1/2011			74	66	30	11/23/2001	Haberman Insurance Group	No
Safety Insurance Company	Mazonson, LLC		701 Edgewater Drive Suite 230	Wakefield	MA	01880	A	5.0%	4/1/2011			25	21	14	7/1/2004	Mazonson, LLC	No
Safety Insurance Company	McCartier & English LLP (Formerly Gadsby/Hannah LLP)		255 Franklin Street	Boston	MA	02111	A	5.0%	4/1/2011			28	18	67	8/1/1998	Burgan, Planter, Hurley L.A.I. - Quinoy	No
Safety Insurance Company	McSweeney & Ricci Insurance Agency		420 Washington Street	Braintree	MA	02184	A	5.0%	4/1/2011			54	54	33	1/1/2004	McSweeney & Ricci Insurance Agency	No
Safety Insurance Company	Medford Teachers Association		489 Winthrop Street	Medford	MA	02155	A	8.0%	4/1/2011			470	360	79	5/15/1995	Ark Insurance Agency, Inc.	No
Safety Insurance Company	Merrimack College		315 Turnpike Street	North Andover	MA	01845	A	8.0%	4/1/2011			600	600	46	1/1/1995	Hub International NE, LLC	No
Safety Insurance Company	Midwest Savings Bank		9 Main Street	Natick	MA	01760	A										

Safety Insurance Company	Somerset Federal Credit Union (Employees)	740 County Street	Somerset	MA	02726	A	5.0%	4/12011	E	40	36	5	4/15/1995	John F. Stafford Insurance Agency, Inc.	No
Safety Insurance Company	South Side Civic Association	PO Box 574	Dennisport	MA	02639	A	5.0%	4/12011	M	110	110	59	5/10/1996	Dickey Insurance Agency, Inc.	No
Safety Insurance Company	Southworth Company (Office f.k.a. Estleack Manufacturing Co.)	36 Canal Road - PO Box 717	Turners Falls	MA	01376	A	5.0%	4/12011	E	65	63	7	5/8/1994	Gilmore & Associates Insurance Agency	No
Safety Insurance Company	Spire Corporation & Spire Semiconductor	One Patriots Park	Bedford	MA	01730	A	5.0%	4/12011	E	215	175	10	11/20/1998	Hub International NE, LLC	No
Safety Insurance Company	St. Anne's Credit Union (Employees)	286 Oliver Street	Fall River	MA	02721	A	4.0%	4/12011	E	252	218	13	5/1/1996	John F. Stafford Insurance Agency, Inc.	No
Safety Insurance Company	St. Anselm College Alumni Association	100 St. Anselm Drive	Manchester	NH	03102	A	5.0%	4/12011	M	4,425	3,325	173	2/23/1998	Corcoran & Hawin Limre Bros	No
Safety Insurance Company	St. Mary's Regional Jr/Sr High School	35 Tremont Street	Lynn	MA	01901	A	8.0%	4/12011	E	87	85	24	6/15/1995	CFR LLC/Consoles Insurance Agency Inc.	No
Safety Insurance Company	State Police Association of Massachusetts	2 Mt. Royal Road	Marlborough	MA	01752	A	3.0%	4/12011	M	1,886	1,886	399	5/13/1998	O'Brien & Gibbons Insurance Agency, Inc.	No
Safety Insurance Company	Sun Life Financial	One Sun Life Executive Park	Wellesley	MA	02481	A	5.0%	4/12011	E	2,000	1,950	222	10/20/1999	Fred C. Church, Inc.	No
Safety Insurance Company	Taunton Federal Credit Union	14 Church Green	Taunton	MA	02780	A	5.0%	4/12011	E	42	42	47	8/23/2005	Farrell Backlund Insurance Agency, Inc.	No
Safety Insurance Company	The Colonial Club	PO Box 574	Action	MA	01720	A	3.0%	4/12011	M	1,715	1,428	994	3/1/1996	Gallant Insurance Agency, Inc.	Yes
Safety Insurance Company	The Dartmouth Public Schools	8 Bush St	Dartmouth	MA	02748	A	6.0%	4/12011	E	575	372	1	7/20/2010	Sylvia & Co Ins. Agency, Inc.	No
Safety Insurance Company	The Lowell Sun	481 Dutton St	Lowell	MA	01853	A	5.0%	4/12011	E	270	168	18	1/25/1998	Fred C. Church, Inc.	No
Safety Insurance Company	The Robert Cleary Group	289 Linden St	Wellesley	MA	02482	A	5.0%	4/12011	E	25	25	13	5/1/1996	The Robert Cleary Group, Inc.	No
Safety Insurance Company	The Sylvia Group of Insurance Agencies	500 Faunce Corner Road - Bldg 100 - Suite 120	Dartmouth	MA	02747	A	5.0%	4/12011	E	47	47	32	4/1/1995	Sylvia & Company Insurance Agency, Inc.	No
Safety Insurance Company	Thomas E. Sears Insurance Agency, Inc.	31 St. James Avenue	Boston	MA	02116	A	5.0%	4/12011	E	37	36	57	3/15/1995	Thomas E. Sears Insurance Agency, Inc.	No
Safety Insurance Company	Thompson Company, Inc.	805 Pleasant Street	East Weymouth	MA	02189	A	5.0%	4/12011	E	25	25	8	9/19/1995	Hub International NE, LLC	No
Safety Insurance Company	Town of Bourne	24 Perry Avenue	Bourne	MA	02532	A	5.0%	4/12011	E	975	975	93	12/15/1995	Murray & Mac Donald Insurance Services	No
Safety Insurance Company	Town of Chelmsford Municipal Employees	50 Billerica Road	Chelmsford	MA	01824	A	5.0%	4/12011	E	915	610	28	1/1/1996	Hub International NE, LLC	No
Safety Insurance Company	Town of Falmouth	59 Town Hall Square	Falmouth	MA	02540	A	5.0%	4/12011	E	1,200	1,200	188	5/1/1995	Murray & Mac Donald Insurance Services	No
Safety Insurance Company	Town of Granby	250 State Street	Granby	MA	01033	A	5.0%	4/12011	E	141	141	52	1/1/1996	R.G. Newlon Insurance Agency, Inc.	No
Safety Insurance Company	Town of Hadley	52 Middle Street	Hadley	MA	01035	A	5.0%	4/12011	E	120	106	10	4/22/1996	R.G. Newlon Insurance Agency, Inc.	No
Safety Insurance Company	Town of Halifax Employees	Plymouth Street	Halifax	MA	02338	A	5.0%	4/12011	E	140	140	13	1/1/1996	William Borhek Insurance Agency, Inc.	No
Safety Insurance Company	Town of Harwich	732 Main Street	Harwich	MA	02645	A	5.0%	4/12011	E	365	360	42	3/5/1996	Benson Young & Downs Insurance Agency	No
Safety Insurance Company	Town of Holbrook	50 North Franklin Street	Holbrook	MA	02343	A	5.0%	4/12011	E	250	250	164	11/1/1995	The Holbrook Insurance Center, Inc.	No
Safety Insurance Company	Town of Middleborough	10 Nickerson Avenue	Middleborough	MA	02346	A	3.0%	4/12011	E	840	840	182	1/1/2005	Farrell Backlund Insurance Agency, Inc.	No
Safety Insurance Company	Town of Milton	525 Canton Avenue	Milton	MA	02186	A	5.0%	4/12011	E	530	525	97	1/1/1996	William J. Sullivan Insurance Agency	No
Safety Insurance Company	Town of Natick	113 East Central Street	Natick	MA	01760	A	5.0%	4/12011	E	1,200	1,200	200	5/1/1995	Fair & Yeager Insurance Agency, Inc.	No
Safety Insurance Company	Tremont Credit Union	160 Grossman Drive	Braintree	MA	02184	A	3.0%	4/12011	E	59	59	2	11/9/2006	Aegis Insurance	No
Safety Insurance Company	Union 66	18 Stage Road	Westhampton	MA	01027	A	6.0%	4/12011	E	156	156	3	12/15/1995	Dumont-Dowd Insurance Agency, Inc.	No
Safety Insurance Company	United Food & Commercial Workers Union Local #1459	33 Eastland Street	Springfield	MA	01109	A	4.0%	4/12011	M	1,490	1,010	176	4/20/1999	Field Eddy Insurance Agency	No
Safety Insurance Company	Valley Communications Systems	20 First Street	Chicopee	MA	01020	A	3.0%	4/12011	E	112	112	7	2/15/1995	Crminins - Graveline Insurance Agency	No
Safety Insurance Company	Washington Savings Bank	30 Middlesex Street	Lowell	MA	01852	A	4.0%	4/12011	E	48	45	3	3/5/1998	Fred C. Church, Inc.	No
Safety Insurance Company	Wellesley Cooperative Bank (aka Wellesly Bank)	40 Central St	Wellesley	MA	02482	A	4.0%	4/12011	M	3,100	5,900	43	4/15/2010	Corcoran & Hawin Insurance Agency, Inc.	No
Safety Insurance Company	Westfield Education Association, Inc.	38 Thomas Street, Suite 100	Westfield	MA	01085	A	6.0%	4/12011	M	800	800	103	3/5/1998	Roger Butler Insurance Agency, Inc.	No
Safety Insurance Company	Wheeler & Taylor, Inc.	333 Main Street	Great Barrington	MA	01230	A	5.0%	4/12011	E	50	50	40	1/1/1995	Wheeler & Taylor, Inc.	No
Safety Insurance Company	Wheeler College	200 The Riverway	Boston	MA	02215	A	6.0%	4/12011	E	350	302	2	10/24/2007	MTM Insurance Associates LLC	No
Safety Insurance Company	Winchester Healthcare Management	41 Highland Avenue	Winchester	MA	01890	A	5.0%	4/12011	E	2,911	2,200	137	4/15/1995	Marini Insurance Agency, Inc.	No
Safety Insurance Company	Yarmouth Police Relief Association	30 Higgins Crowell Road	West Yarmouth	MA	02673	A	5.0%	4/12011	M	53	70	44	1/1/1996	Hub International NE, LLC	No
Safety Insurance Company	Boston Biomedical Research Institute Inc.	64 Grove Street	Watertown	MA	02472	A	3.0%	4/12011	E	93	93	1	9/18/2002	Hub International NE, LLC	No
Safety Insurance Company	Century 21 Hughes & Carey Realty Corp.	1214 Kempton Street	New Bedford	MA	02740	A	5.0%	4/12011	E	85	62	46	6/23/1997	Hughes Insurance Agency, Inc.	No
Safety Insurance Company	Elder Services of Cape Cod	68 Route 134	South Dennis	MA	02660	A	3.0%	4/12011	E	144	76	16	4/13/1994	Hub International NE, LLC	No
Safety Insurance Company	Equitable Cooperative Bank	400 Broadway	Lynn	MA	01904	A	3.0%	4/12011	M	150	150	114	3/31/2000	A. James Lynch Insurance Agency, Inc.	No
Safety Insurance Company	Friends of the Newburyport Library	94 State Street	Newburyport	MA	01950	A	3.0%	4/12011	M	1,300	845	457	10/1/1996	Peter L. Chetsas Insurance Agency	No
Safety Insurance Company	Garbari Travel Services, Inc.	27 Boston Street	Brookline	MA	02467	A	3.0%	4/12011	E	250	150	69	12/1/1995	Antonson Insurance Agency, Inc.	No
Safety Insurance Company	Hardig Industries, Inc.	147 North Main Street	South Deerfield	MA	01373	A	3.0%	4/12011	E	550	445	44	11/15/1995	White-Johnville Insurance Agency, Inc.	No
Safety Insurance Company	Newburyport Fireman's Sick Benefit Association	5 Greenleaf Street	Newburyport	MA	01950	A	5.0%	4/12011	M	62	59	20	2/23/1996	Peter L. Chetsas Insurance Agency	No
Safety Insurance Company	Norwood Historical Society	93 Day Street	Norwood	MA	02062	A	3.0%	4/12011	M	310	285	86	1/1/2001	Morrill Insurance Agency LLC	No
Safety Insurance Company	S.H.O.R.E., Inc.	PO Box 196	Scituate	MA	02066	A	3.0%	4/12011	M	482	482	281	4/1/2000	O'Donoghue Insurance Agency, Inc.	No
Safety Insurance Company	Standish Mellon	One Boston Place	Boston	MA	02110	A	5.0%	4/12011	E	150	142	12	8/15/1997	Skelly Insurance Agency, Inc.	No
Safety Insurance Company	Taunton Municipal Light Plant	55 Weir Street	Taunton	MA	02780	A	5.0%	4/12011	E	165	165	94	9/8/1998	Allan M. Walker Company, Inc.	No
Safety Insurance Company	The Federal Home Loan Bank of Boston	111 Huntington Avenue, 24th Floor	Boston	MA	02109	A	3.0%	4/12011	E	186	186	14	3/5/1996	Burgin, Plamer, Hunley Insurance Agency Inc.	No
Safety Insurance Company	Watertown Police Association	34 John Whipple Way	Watertown	MA	02472	A	5.0%	4/12011	M	60	40	24	3/1/1995	J & K Insurance Agency, Inc.	No
Safety Insurance Company	Westwood Boosters Club	P.O. Box 218	Westwood	MA	02090	A	3.0%	4/12011	M	238	238	82	10/28/1996	Providor Insurance Group, Inc.	No
Safety Insurance Company	Willis of Massachusetts	1 Industrial Ave	Lowell	MA	01851	A	5.0%	4/12011	E	280	140	21	4/1/2010	Willis of Massachusetts	No

* Provide full insurance company name and full group name. If there is more than one company name, please separate the company name by a comma.

** Group Type - E = employee, CU = credit union, M = all other member groups, U = unions

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING PLANS

Year Plan Will be Applied

2011

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing plan

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Safety Insurance Company	Acton Education Association	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Babson College	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Carroll Center for the Blind	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Clarke School for the Deaf	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Curry College	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Dighton-Rehoboth Regional School District	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Educators Benefits Corporation	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Educators of Danvers	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Falmouth Academy	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Hampshire Regional School District	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Hub International NE, LLC	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Medford Teachers Association	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Merrimack College	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Pentucket Regional Schools	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Phillips Andover Academy	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Pike School	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Reading Educators	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Rockland School Department	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Safety Insurance Company	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Shawsheen Valley Technical High School	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	St. Mary's Regional Jr/Sr High School	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	The Dartmouth Public Schools	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Union 66	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Westfield Education Association, Inc.	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Wheelock College	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Amesbury Chamber of Commerce and Industrial Foundation Inc. (formerly known as Alliance for Amesbury)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Associates of Cape Cod, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Avedis Zildjian Company	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Beals & Thomas, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Boston College Alumni Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Boston University Law Alumni Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Bristol County Savings Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Charles F. Murphy Insurance Agency, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Citizens Union Savings Bank and Insurance Agency	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	City of Brockton	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	City of Gardner	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	City of Haverhill	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Cobham	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Colonial Co-operative Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Concord Chamber of Commerce	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	D.F. Murphy Insurance Agency, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Durfee-Buffinton Insurance Agency Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	E.A. Stevens Insurance Agency	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Eastern Insurance Group LLC	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Falmouth Publishing Company	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Field Eddy Insurance	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Franklin First Federal Credit Union	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Fred C. Church Ins. Agency Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Greater Lawrence Family Health	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	H & K Insurance Agency, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Hampshire-Franklin District Board 28	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Holyoke Medical Center	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	James J. Dowd Insurance Agency, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	James L. Cooney Ins. & Real Estate	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Jeanne D'Arc Credit Union (Members)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Kinefac Corporation	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Knapp Schenck Insurance Services (f.k.a. Knapp Schenck & Company Insurance Agency Inc)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Landlords Business Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%

Safety Insurance Company	Lowell Five Cent Savings Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	M/A Com - Tyco Electronics	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Manchester Federal Credit Union	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Martini Insurance Agency	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Massachusetts Bar Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Massachusetts Medical Society	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Mazonson, LLC	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	McCarter & English LLP (formerly Gadsby Hannah LLP)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	McSweeney & Ricci Insurance Agency	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Miller McCartin Inc. dba Dowling & O'Neil Insurance Agency	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Morrill Insurance Agency, LLC	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Natick Federal Savings Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	New England Neurological Associates, P.C.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Newton Police Department	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	NorthStaR Insurance Agency Employees	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Professional Fire Fighters of Massachusetts	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Provider Insurance Group, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Provincetown Chamber of Commerce	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Reebok International, LTD.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Roblin Insurance Agency, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Safe Roads Alliance	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Schoeffel-McPherson, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Seamen's Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Somerset Federal Credit Union (Employees)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	South Side Civic Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Southworth Company (office f.k.a. Esleek Manufacturing Co.)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Spire Corporation & Spire Semiconductor	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	St. Anselm College Alumni Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Sun Life Financial	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Taunton Federal Credit Union	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	The Lowell Sun	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	The Robert Cleary Group	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	The Sylvia Group of Insurance Agencies	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Thomas E. Sears Insurance Agency, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Thompson Company, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Bourne	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Chelmsford Municipal Employees	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Falmouth	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Granby	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Hadley	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Halifax Employees	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Harwich	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Holbrook	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Milton	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Natick	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Wheeler & Taylor Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Winchester Healthcare Management	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Yarmouth Police Relief Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Century 21 Hughes & Carey Realty Corp.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Garber Travel Services, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Newburyport Fireman's Sick Benefit Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Standish Mellon	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Taunton Municipal Light Plant	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Watertown Police Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Willis of Massachusetts	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Corners, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Greenfield Cooperative Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	J A Miara Transportation	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Massachusetts Municipal Wholesale Electric Company	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Newburyport Chamber of Commerce	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	St. Anne's Credit Union (Employees)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	United Food & Commercial Workers Union Local #1459	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Washington Savings Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Wellesley Cooperative Bank (aka Wellesly Bank)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Boys & Girls Club of Holyoke, MA	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Chatham Chorale, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%

Safety Insurance Company	CSP, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Doran Agency Charitable Foundation	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Emerson Umbrella Center for the Arts	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Friends of the Merrimac Council on Aging	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Friends of the Milton Council on Aging, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Gordon Brothers Group, LLC	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Greater Grace Christian Fellowship	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Highland Fish & Game Club, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Lamoureux Ford, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Massachusetts Coalition of Police	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Middlesex Savings Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	New England Newspapers dba The Berkshire Eagle	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Plymouth Area Coalition for the Homeless	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Quaboag Hills Chamber of Commerce (f.k.a. Quaboag Valley CoC)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Quincy Yacht Club	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Rockland Federal Credit Union Members	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Saint Monica's Church	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Saints Medical Center (f.k.a. Saints Memorial Hospital)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Saugus Co-operative Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	State Police Association of Massachusetts	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	The Colonial Club	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Town of Middleborough	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Tremont Credit Union	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Valley Communications Systems	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Boston Biomedical Research Institute Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Elder Services of Cape Cod	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Equitable Cooperative Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Friends of the Newburyport Library	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Hardigg Industries, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Norwood Historical Society	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	S.H.O.R.E., Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	The Federal Home Loan Bank of Boston	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Westwood Boosters Club	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%

PREMIUM/LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED UNITS

Year Plan Will be Applied

2011

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

INSURANCE COMPANY	GROUPNAME	Gross Earned Premium			Incurred Loss Incl. IBNR			Incurred Loss Ratio			3 Yr. Total
		2008	2009	2010	2008	2009	2010	2008	2009	2010	
Safety Insurance Company	Boston College Alumni Association	\$6,499,453	\$5,642,195	\$5,433,246	\$3,505,434	\$3,022,977	\$2,706,336	53.9%	53.6%	49.8%	52.5%
Safety Insurance Company	Massachusetts Medical Society	\$1,289,632	\$1,128,072	\$1,130,512	\$885,136	\$552,596	\$755,262	68.6%	49.0%	66.8%	61.8%
Safety Insurance Company	Professional Fire Fighters of Massachusetts	\$2,052,888	\$1,809,761	\$1,768,648	\$992,568	\$876,781	\$898,414	48.3%	48.4%	50.8%	49.1%
Safety Insurance Company	The Colonial Club	\$1,416,335	\$1,239,061	\$1,230,693	\$774,845	\$621,723	\$574,182	54.7%	50.2%	46.7%	50.7%
Safety Insurance Company	Jeanne D'Arc Credit Union (Members)	\$1,290,607	\$1,294,487	\$1,344,337	\$506,674	\$605,980	\$788,243	39.3%	46.8%	58.6%	48.4%
Safety Insurance Company	Boys & Girls Club of Holyoke, MA	\$987,441	\$879,993	\$944,353	\$355,305	\$664,803	\$528,494	36.0%	75.5%	56.0%	55.1%
Safety Insurance Company	Massachusetts Bar Association	\$1,288,817	\$1,119,662	\$1,104,169	\$470,977	\$756,624	\$582,024	36.5%	67.6%	52.7%	51.5%
Safety Insurance Company	Safe Roads Alliance	\$676,219	\$1,231,513	\$1,738,312	\$785,590	\$688,411	\$1,263,782	116.2%	55.9%	72.7%	75.1%

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Safety Insurance 2011 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2011 and have confirmed their participation to them in writing:

Acton Education Association
Amesbury Chamber of Commerce and Industrial Foundation Inc.
Associates of Cape Cod, Inc.
Avedis Zildjian Company
Babson College
Beals & Thomas, Inc.
Boston College Alumni Association
Boston University Law Alumni Association
Boys & Girls Club of Holyoke, MA
Bristol County Savings Bank
Carroll Center for the Blind
Charles F. Murphy Insurance Agency, Inc.
Chatham Chorale, Inc.
Citizens Union Savings Bank and Insurance Agency
City of Brockton
City of Gardner
City of Haverhill
Clarke School for the Deaf
Cobham
Colonial Co-operative Bank
Concord Chamber of Commerce
Corners, Inc.
CSP, Inc.
Curry College
D.F. Murphy Insurance Agency, Inc.
Dighton-Rehoboth Regional School District
Doran Agency Charitable Foundation
Durfee-Buffinton Insurance Agency Inc.
E.A. Stevens Insurance Agency
Eastern Insurance Group LLC
Educators Benefits Corporation
Educators of Danvers
Emerson Umbrella Center for the Arts
Falmouth Academy
Falmouth Publishing Company

Field Eddy Insurance
Franklin First Federal Credit Union
Fred C. Church Ins. Agency Inc.
Friends of the Merrimac Council on Aging
Friends of the Milton Council on Aging, Inc.
Gordon Brothers Group, LLC
Greater Grace Christian Fellowship
Greater Lawrence Family Health
Greenfield Cooperative Bank
H & K Insurance Agency, Inc.
Hampshire Regional School District
Hampshire-Franklin District Board 28
Highland Fish & Game Club, Inc.
Holyoke Medical Center
Hub International NE, LLC
J A Miara Transportation
James J. Dowd Insurance Agency, Inc.
James L. Cooney Ins. & Real Estate
Jeanne D'Arc Credit Union (Members)
Kinefac Corporation
Knapp Schenck Insurance Services (f.k.a. Knapp Schenck & Company Insurance Agency
Inc)
Lamoureux Ford, Inc.
Landlords Business Association
Lowell Five Cent Savings Bank
M/A Com - Tyco Electronics
Manchester Federal Credit Union
Martini Insurance Agency
Massachusetts Bar Association
Massachusetts Coalition of Police
Massachusetts Medical Society
Massachusetts Municipal Wholesale Electric Company
Mazonson, LLC
McCarter & English LLP (formerly Gadsby Hannah LLP)
McSweeney & Ricci Insurance Agency
Medford Teachers Association
Merrimack College
Middlesex Savings Bank
Miller McCartin Inc. dba Dowling & O'Neil Insurance Agency
Morrill Insurance Agency, LLC
Natick Federal Savings Bank
New England Neurological Associates, P.C.
New England Newspapers dba The Berkshire Eagle
Newburyport Chamber of Commerce
Newton Police Department
NorthStaR Insurance Agency Employees
Pentucket Regional Schools
Phillips Andover Academy
Pike School
Plymouth Area Coalition for the Homeless
Professional Fire Fighters of Massachusetts

Provider Insurance Group, Inc.
Provincetown Chamber of Commerce
Quaboag Hills Chamber of Commerce (f.k.a. Quaboag Valley CoC)
Quincy Yacht Club
Reading Educators
Reebok International, LTD.
Roblin Insurance Agency, Inc.
Rockland Federal Credit Union Members
Rockland School Department
Safe Roads Alliance
Safety Insurance Company
Saint Monica's Church
Saints Medical Center (f.k.a. Saints Memorial Hospital)
Saugus Co-operative Bank
Schoeffel-McPherson, Inc.
Seamen's Bank
Shawsheen Valley Technical High School
Somerset Federal Credit Union (Employees)
South Side Civic Association
Southworth Company (office f.k.a. Esleek Manufacturing Co.)
Spire Corporation & Spire Semiconductor
St. Anne's Credit Union (Employees)
St. Anselm College Alumni Association
St. Mary's Regional Jr/Sr High School
State Police Association of Massachusetts
Sun Life Financial
Taunton Federal Credit Union
The Colonial Club
The Dartmouth Public Schools
The Lowell Sun
The Robert Cleary Group
The Sylvia Group of Insurance Agencies
Thomas E. Sears Insurance Agency, Inc.
Thompson Company, Inc.
Town of Bourne
Town of Chelmsford Municipal Employees
Town of Falmouth
Town of Granby
Town of Hadley
Town of Halifax Employees
Town of Harwich
Town of Holbrook
Town of Middleborough
Town of Milton
Town of Natick
Tremont Credit Union
Union 66
United Food & Commercial Workers Union Local #1459
Valley Communications Systems
Washington Savings Bank

Wellesley Cooperative Bank (aka Wellesly Bank)
Westfield Education Association, Inc.
Wheeler & Taylor Inc.
Wheelock College
Winchester Healthcare Management
Yarmouth Police Relief Association
Boston Biomedical Research Institute Inc.
Century 21 Hughes & Carey Realty Corp.
Elder Services of Cape Cod
Equitable Cooperative Bank
Friends of the Newburyport Library
Garber Travel Services, Inc.
Hardigg Industries, Inc.
Newburyport Fireman's Sick Benefit Association
Norwood Historical Society
S.H.O.R.E., Inc.
Standish Mellon
Taunton Municipal Light Plant
The Federal Home Loan Bank of Boston
Watertown Police Association
Westwood Boosters Club
Willis of Massachusetts

You may contact any of our clients to verify information and confirm participation.

Glenn Hiltbold, F.C.A.S.

Glenn Hiltbold, FCAS
Director – Actuarial Services

193R Application Spreadsheet														Year Plan Will be Applied													
2011																											
INSURANCE COMPANY*	GROUP NAME*	STREET ADDRESS	CITY/TOWN	STATE	ZIP	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	EFFECTIVE DATE	CU, E, MU	TOTAL NUMBER	ELIGIBLE IN GROUP	NUMBER OF CURRENT INSURED	ORIGINAL PLAN DATE	AGENCY PROPOSED	EXPERIENCE SUBMITTED YES OR NO												
Safety Insurance Company	Acton Education Association	16 Charter Road	Acton	MA	01720	R	8.0%	4/1/2011		325	279	92	2/15/1996	Gallant Insurance Agency, Inc.	No												
Safety Insurance Company	Amesbury Chamber of Commerce and Industrial Foundation Inc.	8 Market Square	Amesbury	MA	01913	A	5.0%	4/1/2011		200	30	15	1/1/1996	Gold Insurance Agency, Inc.	No												
Safety Insurance Company	Associates of Cape Cod, Inc.	124 Bernard St Jean Drive	E Falmouth	MA	02536	E	5.0%	4/1/2011		120	120	16	3/1/1995	Murray & Mac Donald Insurance Services	No												
Safety Insurance Company	Avedis Zildjian Company	22 Longwater Drive	Norwell	MA	02061	A	5.0%	4/1/2011		123	118	5	6/15/1995	Hub International NE, LLC	No												
Safety Insurance Company	Babson College	Babson Park	Wellesley	MA	02157	A	8.0%	4/1/2011		1,000	800	39	7/15/1996	Charles F. Murphy, Inc.	No												
Safety Insurance Company	Baile & Thomas, Inc.	144 Turnpike Road	Southboro	MA	01772	A	5.0%	4/1/2011		31	29	13	3/15/1995	Provider Insurance Group, Inc.	No												
Safety Insurance Company	Boston College Alumni Association	825 Centre Street	Newton	MA	02458	A	5.0%	4/1/2011		67,800	59,600	3,654	11/1/1995	William J. Sullivan Insurance Agency	Yes												
Safety Insurance Company	Boston University Law Alumni Association	765 Commonwealth Avenue	Boston	MA	02215	A	5.0%	4/1/2011		7,000	3,900	308	4/1/1996	Corcoran & Havlin Insurance Agency, Inc.	No												
Safety Insurance Company	Boys & Girls Club of Holyoke, MA	70 Nick Cosmos Way	Holyoke	MA	01041	A	3.0%	4/1/2011		890	704	706	10/21/1996	Goss-McClain Insurance Agency, Inc.	Yes												
Safety Insurance Company	Bristol County Savings Bank	29 Broadway	Taunton	MA	02780	R	5.0%	4/1/2011		260	242	22	7/28/2008	Farrrell Backlund Insurance Agency, Inc.	No												
Safety Insurance Company	Carroll Center for the Blind	770 Centre Street	Newton	MA	02458	A	8.0%	4/1/2011		28	25	8	3/1/1995	Ark Insurance Agency, Inc.	No												
Safety Insurance Company	Charles F. Murphy Insurance Agency, Inc.	114 Stars Avenue	Brantree	MA	02184	A	5.0%	4/1/2011		25	25	22	1/1/1995	Charles F. Murphy, Inc.	No												
Safety Insurance Company	Chatham Chorale, Inc.	PO Box 1111	West Dennis	MA	02070	A	3.0%	4/1/2011		120	110	17	5/13/1998	Hub International NE, LLC	No												
Safety Insurance Company	Citizens Union Savings Bank and Insurance Agency	4 South Main Street	Fall River	MA	02720	A	5.0%	4/1/2011		271	249	52	4/5/2006	Citizens Union Insurance Agency	No												
Safety Insurance Company	City of Brockton	45 School Street	Brockton	MA	02301	R	5.0%	4/1/2011		773	773	379	9/1/1995	Smith, Boxley & Hunt Insurance Agency	No												
Safety Insurance Company	City of Gardner	City Hall	Gardner	MA	02780	A	5.0%	4/1/2011		600	600	261	12/1/2008	Lathus-LaChance Insurance Agency	No												
Safety Insurance Company	City of Haverhill	4 Summer Street	Haverhill	MA	01830	A	5.0%	4/1/2011		1,500	1,100	235	3/1/1997	Minichiello Insurance Agency	No												
Safety Insurance Company	Clarke School for the Deaf	46 Round Hill Road	Northampton	MA	01060	A	8.0%	4/1/2011		208	136	47	5/23/1994	King and Cushman, Inc.	No												
Safety Insurance Company	Cobham	1001 Pawtucket Boulevard	Lowell	MA	01853	R	5.0%	4/1/2011		330	330	13	6/1/2010	Fred C. Church, Inc.	No												
Safety Insurance Company	Colonial Co-operative Bank	8 City Hall Ave	Gardner	MA	02780	A	5.0%	4/1/2011		9,000	9,000	183	12/1/2008	Lathus-LaChance Insurance Agency	No												
Safety Insurance Company	Concord Chamber of Commerce	115 Walden Street - Suite 7	Concord	MA	01742	A	5.0%	4/1/2011		270	200	44	5/31/1996	McWater Volunteer Insurance Agency Inc.	No												
Safety Insurance Company	Conners, Inc.	10 Central Street	Framingham	MA	01701	A	4.0%	4/1/2011		100	70	21	5/1/1996	Aranson Insurance Agency, Inc.	No												
Safety Insurance Company	CSP, Inc.	43 Manning Road	Billerica	MA	01821	A	3.0%	4/1/2011		29	25	-	1/1/2003	Hub International NE, LLC	No												
Safety Insurance Company	Curry College	1071 Blue Hill Avenue	Milton	MA	02186	A	8.0%	4/1/2011		424	424	62	3/8/1998	Dancy Insurance Agency, Inc.	No												
Safety Insurance Company	D.F. Murphy Insurance Agency, Inc.	200 Main Street	Marlboro	MA	01851	A	5.0%	4/1/2011		80	80	69	4/22/1996	D Francis Murphy Insurance Agency, Inc.	No												
Safety Insurance Company	Dighton-Rehoboth Regional School District	2700 Regional Road	North Dighton	MA	02764	A	8.0%	4/1/2011		400	350	61	6/1/1995	Farrrell Backlund Insurance Agency, Inc.	No												
Safety Insurance Company	Doran Agency Charitable Foundation	PO Box 2744	Duxbury	MA	02331	A	3.0%	4/1/2011		275	275	6	1/1/2006	Francis R. Doran Insurance Agency, Inc.	No												
Safety Insurance Company	Durfee-Buffinton Insurance Agency Inc.	377 Second Street	Fall River	MA	02722	R	5.0%	4/1/2011		25	25	18	6/15/1995	Durfee-Buffinton Insurance Agency, Inc.	No												
Safety Insurance Company	E. A. Stevens Insurance Agency	989 Main Street	Malden	MA	02148	A	5.0%	4/1/2011		25	25	24	6/15/1995	E. A. Stevens Company, Inc.	No												
Safety Insurance Company	Eastern Insurance Group LLC	233 W. Central St	Natick	MA	01760	A	5.0%	4/1/2011		304	304	43	3/15/1995	Eastern Insurance Group LLC	No												
Safety Insurance Company	Educators Benefits Corporation	269 Main Street	Medford	MA	02155	A	8.0%	4/1/2011		720	600	409	1/1/2003	Ark Insurance Agency, Inc.	No												
Safety Insurance Company	Educators of Danvers	54 Cabot Road	Danvers	MA	01923	A	8.0%	4/1/2011		313	313	114	10/15/1995	Ark Insurance Agency, Inc.	No												
Safety Insurance Company	Emerson Umbrella Center for the Arts	40 Slow Street	Concord	MA	01742	A	3.0%	4/1/2011		285	249	172	10/20/1995	Gallant Insurance Agency, Inc.	No												
Safety Insurance Company	Falmouth Academy	9 Highfield Drive	Falmouth	MA	02540	A	8.0%	4/1/2011		56	56	11	1/1/1995	Murray & Mac Donald Insurance Services	No												
Safety Insurance Company	Falmouth Publishing Company	50 Depot Avenue	Falmouth	MA	02540	A	5.0%	4/1/2011		58	58	10	1/1/1995	Murray & Mac Donald Insurance Services	No												
Safety Insurance Company	Field Eddy Insurance	96 Shaker Road	East Longmeadow	MA	01028	A	5.0%	4/1/2011		65	62	33	12/15/2008	Field Eddy Insurance Agency	No												
Safety Insurance Company	Franklin First Federal Credit Union	87 Newton St	Greenfield	MA	01301	A	5.0%	4/1/2011		5,786	4,210	44	6/1/2009	A H Rist Insurance Agency Inc.	No												
Safety Insurance Company	Fred C. Church Ins. Agency Inc.	Connecter Park 41 Wellman Street	Lowell	MA	01851	A	5.0%	4/1/2011		116	140	31	6/15/1995	Fred C. Church, Inc.	No												
Safety Insurance Company	Friends of the Merrimac Council on Aging	100 East Main Street	Merrimac	MA	01860	A	3.0%	4/1/2011		1,600	1,600	434	2/15/1996	Journey Insurance Agency, Inc.	No												
Safety Insurance Company	Friends of the Milton Council on Aging, Inc.	10 Walnut Street	Milton	MA	02186	A	3.0%	4/1/2011		1,447	1,362	1	1/1/1997	William J. Sullivan Insurance Agency	No												
Safety Insurance Company	Gordon Brothers Group, LLC	101 Huntington Avenue, 10th Floor	Boston	MA	02199	A	3.0%	4/1/2011		169	118	8	1/1/1996	Hub International NE, LLC	No												
Safety Insurance Company	Greater Boston Christian Fellowship	1187 Pleasant Street	Marlborough	MA	01752	A	3.0%	4/1/2011		185	110	38	6/15/1998	Bachman & Threast Insurance Agency Inc	No												
Safety Insurance Company	Greater Lawrence Family Health	34 Haverhill Street	Lawrence	MA	01840	A	5.0%	4/1/2011		507	398	33	4/11/2007	Fred C. Church, Inc.	No												
Safety Insurance Company	Greenfield Cooperative Bank	63 Federal Street	Greenfield	MA	01301	A	4.0%	4/1/2011		54	46	8	1/1/2001	Gilmore & Associates Insurance Agency	No												
Safety Insurance Company	H & K Insurance Agency, Inc.	182 Main Street	Watertown	MA	02172	A	5.0%	4/1/2011		27	27	27	3/15/1995	H & K Insurance Agency, Inc.	No												
Safety Insurance Company	Hampshire Regional School District	119 Stage Road	West Hampton	MA	01027	R	8.0%	4/1/2011		133	133	19	12/15/1995	Dumont-Dowd Insurance Agency, Inc.	No												
Safety Insurance Company	Hampshire Franklin District Board 28	88 Bridge Street	Hatfield	MA	01833	A	5.0%	4/1/2011		95	95	30	1/1/1996	De Noyon Insurance Agency Inc	No												
Safety Insurance Company	Highland Fish & Game Club, Inc.	93 Conant Street #1	P Provincetown	MA	02657	R	3.0%	4/1/2011		160	160	53	5/01/1996	Firsede Insurance Agency, Inc.	No												
Safety Insurance Company	Holyoke Medical Center	575 Beech Street	Holyoke	MA	01040	A	5.0%	4/1/2011		1,005	827	250	11/1/1995	Goss-McClain Insurance Agency, Inc.	No												
Safety Insurance Company	Hub International NE, LLC	299 Balladvale Street	Wilmington	MA	01887	A	8.0%	4/1/2011		327	327	180	4/15/1995	Hub International NE, LLC	No												
Safety Insurance Company	J A Mirra Transportation	140 West Street	Wilmington	MA	01887	R	4.0%	4/1/2011		31	31	5	1/1/2001	Hub International NE, LLC	No												
Safety Insurance Company	James J. Dowd Insurance Agency, Inc.	100 Central Street	Lowell	MA	01851	A	5.0%	4/1/2011		42	40	28	8/18/1999	James J. Dowd Agency & Sons	No												
Safety Insurance Company	James L. Cooney Ins. & Real Estate	327 Gorham Street	Lowell	MA	01852	A	5.0%	4/1/2011		25	25	9	8/26/1994	James L. Cooney Insurance Agency Inc	No												
Safety Insurance Company	Jeanne D'Arc Credit Union (Members)	685 Merrimack Street	Lowell	MA	01854	A	5.0%	4/1/2011		55,201	40,020	1,008	7/11/1996	James L. Cooney Insurance Agency, Inc.	Yes												
Safety Insurance Company	Kinafac Corporation	156 Goddard Memorial Drive	Worcester	MA	01603	A	5.0%	4/1/2011		50	46	15	3/15/1995	Mid-State Insurance Agency, Inc.	No												
Safety Insurance Company	Knapp Scherck Insurance Services (f.k.a. Knapp Scherck & Company Insurance Agency Inc)	25 Recreation Park Drive #104	Hungam	MA	02043	A	5.0%	4/1/2011		100	95	29	6/15/1995	Knapp, Scherck & Company Insurance Agency Inc	No												
Safety Insurance Company	Lamoureux Ford, Inc.	PO Box 691	East Brookfield	MA	01515	A	3.0%	4/1/2011		48	46	5	7/18/2007	Mid-State Insurance Agency, Inc.	No												
Safety Insurance Company	Landlords Business Association	PO Box 812	Greenfield	MA	01301	A	5.0%	4/1/2011		395	297	3	6/1/2000	A H Rist Insurance Agency Inc.	No												
Safety Insurance Company	Lowell Five Cent Savings Bank	One Merrimack Plaza	Lowell	MA	01852	A	5.0%	4/1/2011		198	169	66	10/1/1996	Fred C. Church, Inc.	No												
Safety Insurance Company	MA Com - Tyco Electronics	100 Chimeknd St	Lowell	MA	01851	R	5.0%	4/1/2011		426	380	186	5/13/1996	Fred C. Church, Inc.	No												
Safety Insurance Company	Manchester Federal Credit Union	10 Central Street	Manchester	MA	01944	A	5.0%	4/1/2011		478	370	141	4/22/1996	Logue Insurance Agency	No												
Safety Insurance Company	Martini Insurance Agency	6 Common Street	Woburn	MA	01801	A	5.0%	4/1/2011		25	25	17	1/1/1996	Martini Insurance Agency, Inc.	No												
Safety Insurance Company	Massachusetts Bar Association	20 West Street	Boston	MA	02111	A	5.0%	4/1/2011		11,500	10,000	629	4/15/1999	Hub International NE, LLC	Yes												
Safety Insurance Company	Massachusetts Coalition of Police	PO Box 768	Milbury	MA	01527	A	3.0%	4/1/2011		3,503	3,503	240	4/1/1996	Martin P. Wolf	No												
Safety Insurance Company	Massachusetts Medical Society	980 Winter Street	Waltham	MA	02451	R	5.0%	4/1/2011		22,550	5,250	654	12/1/1995	Physicians Insurance Agency of MA	Yes												
Safety Insurance Company	Massachusetts Municipal Wholesale Electric Company	126 Moody Street	Judith	MA	01056	A	4.0%	4/1/2011		74	66	30	1/12/2001	Haberman Insurance Group	No												
Safety Insurance Company	Mazonson, LLC	701 Edgewater Drive Suite 230	Wakfield	MA	01880	A	5.0%	4/1/2011		25	21	14	7/1/2004	Mazonson, LLC	No												
Safety Insurance Company	McCarter & English LLP (formerly Gadsby Hannah LLP)	265 Franklin Street	Boston	MA	02110	A	5.0%	4/1/2011		88	67	8	2/1/1996	Burgin, Platner, Hurley I.A.I. - Quincy	No												
Safety Insurance Company	McSweeney & Ricci Insurance Agency	420 Washington Street	Brantree	MA	02184	R	5.0%	4/1/2011		54	54	33	1/1/2004	McSweeney & Ricci Insurance Agency	No												
Safety Insurance Company	Medford Teachers Association	489 West Street	Medford	MA	02155	A	8.0%	4/1/2011		470	360	79	6/15/1995	Ark Insurance Agency, Inc.	No												
Safety Insurance Company	Merrimack College	315 Turnpike Street	North Andover	MA	01845	A	8.0%	4/1/2011		600	600	46	1/1/1995	Hub International NE, LLC	No												
Safety Insurance Company	Middlesex Savings Bank	6 Main Street	Natick	MA	01760	A	5.0%	4/1/2011		601	601	27	1/1/2002	Fair & Yeager Insurance Agency, Inc.	No												
Safety Insurance Company	Miller McCartin Inc. dba Dowling & O'Neil Insurance Agency	973 Iyanough Road	Hyannis	MA	02601	A	3.0%	4/1/2011		31	31	18	5/15/1995	Miller McCartin Inc dba Dowling	No												
Safety Insurance Company	Mirilli Insurance Agency, LLC	117 Geringe Street	Norwood	MA	02062	A	5.0%	4/1/2011		26	26	25	11/1/1996	Mirilli Insurance Agency, LLC	No												
Safety Insurance Company	Natick Federal Savings Bank	49 Main Street	Natick	MA	01760	A	5.0%	4/1/2011		26	26	14	6/28/1996	Fair & Yeager Insurance Agency, Inc.	No												
Safety Insurance Company	New England Neurological Associates, P.C.	354 Merrimack Street, Building 1	Lawrence	MA	01843	A	5.0%	4/1/2011		122	122	10	8/1/1998	Hub International NE,													

Safety Insurance Company	Rockland School Department	Rogers Middle School - Taunton Avenue	Rockland	MA	D2370	A	8.0%	4/1/2011	E	347	347	106	9/1/1995	Amos A. Phelps & Son, Inc.	No
Safety Insurance Company	Safe Roads Alliance	The Tannery, Mill 5, 75 Water Street	Newburyport	MA	D1950	R	5.0%	4/1/2011	M	1,500	1,400	999	3/23/2006	Safety Insurance/Direct Account	Yes
Safety Insurance Company	Safety Insurance Company	20 Custom House Street	Boston	MA	D2110	A	8.0%	4/1/2011	E	692	667	379	3/1/1996	Safety Insurance/Direct Account	No
Safety Insurance Company	Saint Monica's Church	214 Lawrence Street	Methuen	MA	D2035	A	3.0%	4/1/2011	M	1,580	1,240	48	7/1/1998	Ark Insurance Agency, Inc.	No
Safety Insurance Company	Saints Medical Center (f.k.a. Saints Memorial Hospital)	1 Hospital Drive	Lowell	MA	D1853	A	3.0%	4/1/2011	E	1,314	603	16	1/1/2004	Fred C. Church, Inc.	No
Safety Insurance Company	Saugus Co-operative Bank	489 Lincoln Avenue	Saugus	MA	D1906	A	3.0%	4/1/2011	M	3,390	2,640	168	12/8/1999	Tarpey Insurance Group, Inc.	No
Safety Insurance Company	Schofield-McPherson, Inc.	7A Stuart Street	Chelmsford	MA	D1824	R	5.0%	4/1/2011	E	26	21	6	5/1/1995	Gallant Insurance Agency, Inc.	No
Safety Insurance Company	Seaman's Bank	PO Box 659	Provincetown	MA	D2657	A	5.0%	4/1/2011	E	59	59	24	11/1/1998	Benson Young & Downs Insurance Agency	No
Safety Insurance Company	Shawsheen Valley Technical High School	100 Cook Street	Billerica	MA	D1821	A	8.0%	4/1/2011	E	220	201	19	10/1/1995	Hub International NE, LLC	No
Safety Insurance Company	Somerset Federal Credit Union (Employees)	740 County Street	Somerset	MA	D2726	A	5.0%	4/1/2011	E	40	35	5	4/15/1995	John F. Stafford Insurance Agency, Inc.	No
Safety Insurance Company	South Side Civic Association	PO Box 574	Dennisport	MA	D2639	A	5.0%	4/1/2011	M	110	110	59	5/10/1996	Dockey Insurance Agency, Inc.	No
Safety Insurance Company	Southworth Company (office f.k.a. Esleick Manufacturing Co.)	38 Canal Road - PO Box 717	Turners Falls	MA	D1376	A	5.0%	4/1/2011	E	65	63	7	5/6/1994	Sitmore & Associates Insurance Agency	No
Safety Insurance Company	Spire Corporation & Spire Semiconductor	One Patriots Park	Bedford	MA	D1730	A	5.0%	4/1/2011	E	215	175	10	11/20/1998	Hub International NE, LLC	No
Safety Insurance Company	St. Anne's Credit Union (Employees)	286 Oliver Street	Fall River	MA	D2721	A	4.0%	4/1/2011	E	252	218	13	5/1/1996	John F. Stafford Insurance Agency, Inc.	No
Safety Insurance Company	St. Anselm College Alumni Association	100 St. Anselm Drive	Manchester	NH	D3102	A	5.0%	4/1/2011	M	4,425	3,325	173	2/23/1996	Corcoran & Havlin/Limnic Bros	No
Safety Insurance Company	St. Mary's Regional Jr/Sr High School	35 Tremont Street	Lynn	MA	D1901	R	8.0%	4/1/2011	E	87	85	24	6/15/1995	CFR LLC/Consoles Insurance Agency	No
Safety Insurance Company	State Police Association of Massachusetts	214 M. Royal Road	Northborough	MA	D1782	A	3.0%	4/1/2011	M	1,886	1,886	399	5/13/1996	O'Brien & Gibbons Insurance Agency, Inc.	No
Safety Insurance Company	Sun Life Financial	One Sun Life Executive Park	Wellesley	MA	D2481	A	5.0%	4/1/2011	E	2,000	1,950	222	10/20/1999	Fred C. Church, Inc.	No
Safety Insurance Company	Taunton Federal Credit Union	114 Church Green	Taunton	MA	D2780	A	5.0%	4/1/2011	E	42	42	47	8/23/2006	Farrell Backlund Insurance Agency, Inc.	No
Safety Insurance Company	The Colonial Club	PO Box 574	Acton	MA	D1720	A	3.0%	4/1/2011	M	1,715	1,428	994	3/1/1996	Gallant Insurance Agency, Inc.	Yes
Safety Insurance Company	The Dartmouth Public Schools	8 Bush St	Dartmouth	MA	D2748	A	8.0%	4/1/2011	E	575	372	1	7/22/2010	Sylvia & Co Ins. Agency Inc.	No
Safety Insurance Company	The Lowell Sun	491 Dunton St	Lowell	MA	D1853	A	5.0%	4/1/2011	E	270	168	18	1/25/1996	Fred C. Church, Inc.	No
Safety Insurance Company	The Robert Cleary Group	289 Linden St	Wellesley	MA	D2482	A	5.0%	4/1/2011	E	25	25	13	5/1/1996	The Robert Cleary Group, Inc.	No
Safety Insurance Company	The Sylvia Group of Insurance Agencies	500 Faunce Corner Road - Bldg 100 - Suite 120	Dartmouth	MA	D2747	A	5.0%	4/1/2011	E	47	47	32	4/1/1995	Sylvia & Company Insurance Agency, Inc.	No
Safety Insurance Company	Thomas E. Sears Insurance Agency, Inc.	31 St. James Avenue	Boston	MA	D2116	R	5.0%	4/1/2011	E	37	35	57	3/15/1995	Thomas E. Sears Insurance Agency, Inc.	No
Safety Insurance Company	Thompson Company, Inc.	805 Pleasant Street	East Weymouth	MA	D2189	A	5.0%	4/1/2011	E	25	25	8	9/18/1995	Hub International NE, LLC	No
Safety Insurance Company	Town of Bourne	24 Perry Avenue	Bourne	MA	D2532	A	5.0%	4/1/2011	E	975	975	93	12/15/1995	Murray & Mac Donald Insurance Services	No
Safety Insurance Company	Town of Chelmsford Municipal Employees	50 Billerica Road	Chelmsford	MA	D1824	A	5.0%	4/1/2011	E	915	610	28	1/1/1996	Hub International NE, LLC	No
Safety Insurance Company	Town of Falmouth	59 Town Hall Square	Falmouth	MA	D2540	A	5.0%	4/1/2011	E	1,200	1,200	188	5/1/1995	Murray & Mac Donald Insurance Services	No
Safety Insurance Company	Town of Granby	250 State Street	Granby	MA	D1033	A	5.0%	4/1/2011	E	141	141	52	1/1/1996	R.G.Neylon Insurance Agency Inc	No
Safety Insurance Company	Town of Hadley	52 Middle Street	Hadley	MA	D1035	A	5.0%	4/1/2011	E	120	106	10	4/22/1995	R.G.Neylon Insurance Agency Inc	No
Safety Insurance Company	Town of Halifax Employees	Plymouth Street	Halifax	MA	D2338	A	5.0%	4/1/2011	E	140	140	13	1/1/1996	William Borhek Insurance Agency, Inc.	No
Safety Insurance Company	Town of Harwich	732 Main Street	Harwich	MA	D2645	A	5.0%	4/1/2011	E	365	360	42	3/5/1996	Benson Young & Downs Insurance Agency	No
Safety Insurance Company	Town of Holbrook	50 North Franklin Street	Holbrook	MA	D2343	R	5.0%	4/1/2011	E	250	250	164	11/1/1995	The Holbrook Insurance Center, Inc.	No
Safety Insurance Company	Town of Middleborough	10 Nickerson Avenue	Middleborough	MA	D2346	A	3.0%	4/1/2011	E	840	840	182	1/1/2005	Farrell Backlund Insurance Agency, Inc.	No
Safety Insurance Company	Town of Milton	525 Canton Avenue	Milton	MA	D2186	A	5.0%	4/1/2011	E	530	525	97	1/1/1996	William J. Sullivan Insurance Agency	No
Safety Insurance Company	Town of Natick	13 East Central Street	Natick	MA	D1760	A	5.0%	4/1/2011	E	1,200	1,200	200	5/1/1996	Fair & Yeager Insurance Agency, Inc.	No
Safety Insurance Company	Tremont Credit Union	150 Grossman Drive	Braintree	MA	D2184	A	3.0%	4/1/2011	E	59	59	2	11/9/2006	Aegis Insurance	No
Safety Insurance Company	Union 86	119 Stage Road	Westhampton	MA	D1027	R	8.0%	4/1/2011	E	156	156	3	12/15/1995	Dumont-Dowd Insurance Agency, Inc.	No
Safety Insurance Company	United Food & Commercial Workers Union Local #1459	33 Eastland Street	Springfield	MA	D1109	A	4.0%	4/1/2011	M	1,490	1,010	176	4/20/1999	Field Eddy Insurance Agency	No
Safety Insurance Company	Valley Communications Systems	20 First Street	Chicopee	MA	D1020	A	3.0%	4/1/2011	E	112	112	7	2/15/1995	Crimmins - Graveline Insurance Agency	No
Safety Insurance Company	Washington Savings Bank	30 Middlesex Street	Lowell	MA	D1852	A	4.0%	4/1/2011	E	48	45	3	3/5/1996	Fred C. Church, Inc.	No
Safety Insurance Company	Wellesley Cooperative Bank (aka Wellesly Bank)	40 Central St	Wellesley	MA	D2482	R	4.0%	4/1/2011	M	3,100	5,900	43	4/15/2010	Corcoran & Havlin Insurance Agency, Inc.	No
Safety Insurance Company	Westfield Education Association, Inc.	33 Thomas Street, Suite 100	Westfield	MA	D1085	A	8.0%	4/1/2011	M	800	800	103	3/5/1996	Roger Butler Insurance Agency, Inc.	No
Safety Insurance Company	Wheeler & Taylor Inc.	333 Main Street	Great Barrington	MA	D1230	A	5.0%	4/1/2011	E	50	50	40	1/1/1995	Wheeler & Taylor, Inc.	No
Safety Insurance Company	Wheeler College	200 The Riverway	Boston	MA	D2215	A	8.0%	4/1/2011	E	350	302	2	10/24/2007	MTIM Insurance Associates LLC	No
Safety Insurance Company	Winchester Healthcare Management	41 Highland Avenue	Winchester	MA	D1890	A	5.0%	4/1/2011	E	2,911	2,200	137	4/15/1995	Martini Insurance Agency, Inc.	No
Safety Insurance Company	Yarmouth Police Relief Association	30 Higgins Crowell Road	West Yarmouth	MA	D2673	R	5.0%	4/1/2011	M	83	70	44	1/1/1996	Hub International NE, LLC	No
Safety Insurance Company	Boston Biomedical Research Institute Inc.	84 Grove Street	Watertown	MA	D2472	A	3.0%	4/1/2011	E	93	93	1	9/18/2002	Hub International NE, LLC	No
Safety Insurance Company	Century 21 Hughes & Carey Realty Corp.	1214 Kempton Street	New Bedford	MA	D2740	A	5.0%	4/1/2011	E	85	62	46	6/23/1997	Hughes Insurance Agency, Inc.	No
Safety Insurance Company	Elder Services of Cape Cod	88 Route 134	South Dennis	MA	D2660	A	3.0%	4/1/2011	E	144	76	16	4/13/1994	Hub International NE, LLC	No
Safety Insurance Company	Equitable Cooperative Bank	400 Broadway	Lynn	MA	D1904	R	3.0%	4/1/2011	M	150	150	114	3/1/2000	A. James Lynch Insurance Agency, Inc.	No
Safety Insurance Company	Friends of the Newburyport Library	94 State Street	Newburyport	MA	D1950	A	3.0%	4/1/2011	M	1,300	945	467	10/1/1996	Peter L. Chetsas Insurance Agency	No
Safety Insurance Company	Garber Travel Services, Inc.	27 Boylston Street	Brookline	MA	D2467	A	5.0%	4/1/2011	E	250	150	69	12/15/1995	Aronson Insurance Agency, Inc.	No
Safety Insurance Company	Hardig Industries, Inc.	147 North Main Street	South Deerfield	MA	D1373	A	3.0%	4/1/2011	E	550	445	44	11/15/1995	White-Jubilville Insurance Agency, Inc.	No
Safety Insurance Company	Newburyport Fireman's Sick Benefit Association	5 Greenleaf Street	Newburyport	MA	D1950	A	5.0%	4/1/2011	M	62	59	20	2/23/1996	Peter L. Chetsas Insurance Agency	No
Safety Insurance Company	Norwood Historical Society	93 Day Street	Norwood	MA	D2062	R	3.0%	4/1/2011	M	310	285	86	1/1/2001	Morrill Insurance Agency LLC	No
Safety Insurance Company	S.H.O.R.E., Inc.	PO Box 196	Scituate	MA	D2066	A	3.0%	4/1/2011	M	482	482	291	4/1/2000	O'Donoghue Insurance Agency, Inc.	No
Safety Insurance Company	Standish Mellon	One Boston Place	Boston	MA	D2110	A	5.0%	4/1/2011	E	150	142	12	8/15/1997	Sitely Insurance Agency, Inc.	No
Safety Insurance Company	Taunton Municipal Light Plant	55 Weir Street	Taunton	MA	D2780	A	5.0%	4/1/2011	E	165	165	94	9/9/1996	Allan M. Walker Company, Inc.	No
Safety Insurance Company	The Federal Home Loan Bank of Boston	111 Huntington Avenue, 24th Floor	Boston	MA	D2109	A	3.0%	4/1/2011	E	186	186	14	3/5/1996	Burgin, Plathner, Hurley Insurance Agency Inc.	No
Safety Insurance Company	Watertown Police Association	34 John Whodley Way	Watertown	MA	D2472	A	5.0%	4/1/2011	M	60	40	24	3/1/1996	H & K Insurance Agency, Inc.	No
Safety Insurance Company	Westwood Boosters Club	P.O. Box 218	Westwood	MA	D2090	A	3.0%	4/1/2011	M	238	238	82	10/28/1996	Provider Insurance Group, Inc.	No
Safety Insurance Company	Willis of Massachusetts	1 Industrial Ave	Lowell	MA	D1851	A	5.0%	4/1/2011	E	280	140	21	4/1/2010	Willis of Massachusetts	No

* Provide full insurance company name and full group name. If there is more than one company name, please separate the company name by a comma.

** Group Type - E = employee, CU = credit union, M = all other member groups, U = unions

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING PLANS

Year Plan Will be Applied

2011

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing plan

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Safety Insurance Company	Acton Education Association	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Babson College	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Carroll Center for the Blind	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Clarke School for the Deaf	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Curry College	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Dighton-Rehoboth Regional School District	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Educators Benefits Corporation	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Educators of Danvers	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Falmouth Academy	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Hampshire Regional School District	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Hub International NE, LLC	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Medford Teachers Association	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Merrimack College	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Pentucket Regional Schools	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Phillips Andover Academy	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Pike School	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Reading Educators	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Rockland School Department	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Safety Insurance Company	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Shawshen Valley Technical High School	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	St. Mary's Regional Jr/Sr High School	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	The Dartmouth Public Schools	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Union 66	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Westfield Education Association, Inc.	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Wheellock College	37.9%	28.0%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Amesbury Chamber of Commerce and Industrial Found	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Associates of Cape Cod, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Avedis Zildjian Company	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Beals & Thomas, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Boston College Alumni Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Boston University Law Alumni Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Bristol County Savings Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Charles F. Murphy Insurance Agency, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Citizens Union Savings Bank and Insurance Agency	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	City of Brockton	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	City of Gardner	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	City of Haverhill	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Cobham	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Colonial Co-operative Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Concord Chamber of Commerce	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	D.F. Murphy Insurance Agency, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Durfee-Buffinton Insurance Agency Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	E.A. Stevens Insurance Agency	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Eastern Insurance Group LLC	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Falmouth Publishing Company	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Field Eddy Insurance	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Franklin First Federal Credit Union	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Fred C. Church Ins. Agency Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Greater Lawrence Family Health	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	H & K Insurance Agency, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Hampshire-Franklin District Board 28	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Holyoke Medical Center	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	James J. Dowd Insurance Agency, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	James L. Cooney Ins. & Real Estate	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Jeanne D'Arc Credit Union (Members)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%

Safety Insurance Company	Kinefac Corporation	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Knapp Schenck Insurance Services (f.k.a. Knapp Scher	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Landlords Business Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Lowell Five Cent Savings Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	M/A Com - Tyco Electronics	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Manchester Federal Credit Union	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Martini Insurance Agency	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Massachusetts Bar Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Massachusetts Medical Society	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Mazonson, LLC	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	McCarter & English LLP (formerly Gadsby Hannah LLP)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	McSweeney & Ricci Insurance Agency	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Miller McCartin Inc. dba Dowling & O'Neil Insurance Age	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Morrill Insurance Agency, LLC	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Natick Federal Savings Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	New England Neurological Associates, P.C.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Newton Police Department	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	NorthStaR Insurance Agency Employees	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Professional Fire Fighters of Massachusetts	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Provider Insurance Group, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Provincetown Chamber of Commerce	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Reebok International, LTD.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Roblin Insurance Agency, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Safe Roads Alliance	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Schoeffel-McPherson, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Seamen's Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Somerset Federal Credit Union (Employees)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	South Side Civic Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Southworth Company (office f.k.a. Esleeck Manufacturir	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Spire Corporation & Spire Semiconductor	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	St. Anselm College Alumni Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Sun Life Financial	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Taunton Federal Credit Union	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	The Lowell Sun	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	The Robert Cleary Group	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	The Sylvia Group of Insurance Agencies	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Thomas E. Sears Insurance Agency, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Thompson Company, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Bourne	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Chelmsford Municipal Employees	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Falmouth	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Granby	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Hadley	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Halifax Employees	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Harwich	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Holbrook	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Milton	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Natick	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Wheeler & Taylor Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Winchester Healthcare Management	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Yarmouth Police Relief Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Century 21 Hughes & Carey Realty Corp.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Garber Travel Services, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Newburyport Fireman's Sick Benefit Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Standish Mellon	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Taunton Municipal Light Plant	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Watertown Police Association	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Willis of Massachusetts	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Corners, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Greenfield Cooperative Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	J A Miara Transportation	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Massachusetts Municipal Wholesale Electric Company	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Newburyport Chamber of Commerce	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%

Safety Insurance Company	St. Anne's Credit Union (Employees)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	United Food & Commercial Workers Union Local #1459	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Washington Savings Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Wellesley Cooperative Bank (aka Wellesly Bank)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Boys & Girls Club of Holyoke, MA	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Chatham Chorale, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	CSP, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Doran Agency Charitable Foundation	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Emerson Umbrella Center for the Arts	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Friends of the Merrimac Council on Aging	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Friends of the Milton Council on Aging, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Gordon Brothers Group, LLC	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Greater Grace Christian Fellowship	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Highland Fish & Game Club, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Lamoureux Ford, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Massachusetts Coalition of Police	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Middlesex Savings Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	New England Newspapers dba The Berkshire Eagle	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Plymouth Area Coalition for the Homeless	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Quaboag Hills Chamber of Commerce (f.k.a. Quaboag)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Quincy Yacht Club	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Rockland Federal Credit Union Members	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Saint Monica's Church	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Saints Medical Center (f.k.a. Saints Memorial Hospital)	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Saugus Co-operative Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	State Police Association of Massachusetts	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	The Colonial Club	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Town of Middleborough	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Tremont Credit Union	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Valley Communications Systems	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Boston Biomedical Research Institute Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Elder Services of Cape Cod	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Equitable Cooperative Bank	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Friends of the Newburyport Library	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Hardigg Industries, Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Norwood Historical Society	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	S.H.O.R.E., Inc.	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	The Federal Home Loan Bank of Boston	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Westwood Boosters Club	37.9%	28.5%	Lower Acquisition Costs and Lower Commission Paid	3.0%

PREMIUM/LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED UNITS

Year Plan Will be Applied

2011

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

INSURANCE COMPANY	GROUPNAME	Gross Earned Premium			Incurred Loss Incl. IBNR			Incurred Loss Ratio			3 Yr. Total
		2008	2009	2010	2008	2009	2010	2008	2009	2010	
Safety Insurance Company	Boston College Alumni Association	\$6,499,453	\$5,642,195	\$5,433,246	\$3,505,434	\$3,022,977	\$2,706,336	53.9%	53.6%	49.8%	52.5%
Safety Insurance Company	Massachusetts Medical Society	\$1,289,632	\$1,128,072	\$1,130,512	\$885,136	\$552,596	\$755,262	68.6%	49.0%	66.8%	61.8%
Safety Insurance Company	Professional Fire Fighters of Massachusetts	\$2,052,888	\$1,809,761	\$1,768,648	\$992,568	\$876,781	\$898,414	48.3%	48.4%	50.8%	49.1%
Safety Insurance Company	The Colonial Club	\$1,416,335	\$1,239,061	\$1,230,693	\$774,845	\$621,723	\$574,182	54.7%	50.2%	46.7%	50.7%
Safety Insurance Company	Jeanne D'Arc Credit Union (Members)	\$1,290,607	\$1,294,487	\$1,344,337	\$506,674	\$605,980	\$788,243	39.3%	46.8%	58.6%	48.4%
Safety Insurance Company	Boys & Girls Club of Holyoke, MA	\$987,441	\$879,993	\$944,353	\$355,305	\$664,803	\$528,494	36.0%	75.5%	56.0%	55.1%
Safety Insurance Company	Massachusetts Bar Association	\$1,288,817	\$1,119,662	\$1,104,169	\$470,977	\$756,624	\$582,024	36.5%	67.6%	52.7%	51.5%
Safety Insurance Company	Safe Roads Alliance	\$676,219	\$1,231,513	\$1,738,312	\$785,590	\$688,411	\$1,263,782	116.2%	55.9%	72.7%	75.1%