

193R Application Spreadsheet																	
Year Plan Will be Applied														2012			
INSURANCE		STREET				AUTO (A) or	PROPOSED	PROPOSED	GROUP	TOTAL	ELIGIBLE	NUMBER	ORIGINAL		PRODUCER OR	PRODUCER OR	EXPERIENCE
COMPANY	GROUP NAME	ADDRESS	CITY/TOWN	STATE	ZIP	HOME (H)	RATE	EFFECTIVE	TYPE	NUMBER	NUMBER	OF CURRENT	PLAN		MARKETING REPRESENTATIVE	MARKETING REPRESENTATIVE	SUBMITTED
							DEV. (0.0%)	DATE	(C, U, E, M, U)	IN GROUP	IN GROUP	INSUREDS	DATE			CONTACT INFORMATION	YES OR NO
Safety Insurance Company	Sysco Boston LLC	99 Spring Street	Plympton	MA	2367	A	4.0%	12/31/2012	E	800	784			J. K. Olivieri Ins. Agency Inc.		(508) 947-1818	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING PLANS

Year Plan Will be Applied 2012

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing plan

<u>INSURANCE COMPANY</u>	<u>GROUP NAME</u>	(1) Expenses Assumed In Insurer's Rates <u>Currently On File</u>	(2) Expenses Associated With Group Marketing <u>Plan</u>	(3) Reasons for Expensed <u>Difference</u>	(4) Requested Group Rate <u>Deviation</u>
Safety Insurance Company	Sysco Boston LLC	39.1%	31.8%	Lower Acquisition Costs and Lower Commission Paid	4.0%

PREMIUM/LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED UNITS

Year Plan Will be Applied

2012

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

INSURANCE COMPANY	GROUP NAME	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			3 Yr. Total
		2009	2010	2011	2009	2010	2011	2009	2010	2011	