

Marketing Rate Deviation Groups Not Renewing on 4/1/2013 for Safety Insurance Company:

Associates of Cape Cod, Inc.
Carroll Center for the Blind
Elder Services of Cape Cod
Greenfield Cooperative Bank
Hampshire Regional School District
J A Miara Transportation
James L. Cooney Ins. & Real Estate
Lamoureux Ford, Inc.
Massachusetts Coalition of Police
Natick Federal Savings Bank
New England Neurological Associates, P.C.
New England Newspapers dba The Berkshire Eagle
Quaboag Hills Chamber of Commerce
Quincy Yacht Club
Shawsheen Valley Technical High School
Somerset Federal Credit Union (Employees)
Southworth Company
Spire Corporation & Spire Semiconductor
St. Anne's Credit Union (Employees)
Standish Mellon
The Federal Home Loan Bank of Boston
Town of Hadley
Town of Halifax Employees
Union 66
Valley Communications Systems, Inc.
Washington Savings Bank

MASSACHUSETTS
GROUP MARKETING RATE DEVIATION RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Safety Insurance Company 2013 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2013 and have confirmed their participation to them in writing:

Acton Education Association
Amesbury Chamber of Commerce and Industrial Foundation Inc.
Babson College
Beals & Thomas, Inc.
Bose Corporation
Boston University Law Alumni Association
Bristol County Savings Bank
Center for Arts in Natick
Century 21 Hughes & Carey Realty Corp.
Charles F. Murphy Insurance Agency, Inc.
Chatham Chorale, Inc.
Chatham Merchants Association
Citizens Union Savings Bank and Insurance Agency
City of Brockton
City of Gardner
City of Haverhill
Clarke Schools for Hearing and Speech
Cobham
Colonial Co-operative Bank
Concord Chamber of Commerce
Corners, Inc.
Curry College
D.F. Murphy Insurance Agency, Inc.
Dighton-Rehoboth Regional School District
Doran Agency Charitable Foundation
E.A. Stevens Insurance Agency
Eastern Insurance Group LLC
Educators Benefits Corporation
Educators of Danvers
Emerson Umbrella Center for the Arts
Equitable Cooperative Bank
Falmouth Academy
Falmouth Publishing Company
Field Eddy Insurance
Franklin First Federal Credit Union

Fred C. Church Ins. Agency Inc.
Friends of the Merrimac Council on Aging
Friends of the Newburyport Library
Garber Travel Services, Inc.
Gordon Brothers Group, LLC
Greater Grace Christian Fellowship
Greater Newburyport Chamber of Commerce (formerly Newburyport Chamber of Commerce)
Greylock Federal Credit Union
H & K Insurance Agency, Inc.
Highland Fish & Game Club, Inc.
Holyoke Medical Center
Hub International NE, LLC
James J. Dowd Insurance Agency, Inc.
Jeanne D'Arc Credit Union (Members)
Kinefac Corporation
Knapp Schenck Insurance Services
Landlords Business Association
Lowell Five Cent Savings Bank
M/A Com - Tyco Electronics
Manchester Federal Credit Union
Martini Insurance Agency
Massachusetts Bar Association
Massachusetts Medical Society
Massachusetts Municipal Wholesale Electric Company
McSweeney & Ricci Insurance Agency
Medford Teachers Association
Merrimack College
Middlesex Savings Bank
Miller McCartin Inc. dba Dowling & O'Neil Insurance Agency
Morrill Insurance Agency, LLC
Newburyport Fireman's Sick Benefit Association
Newton Police Department
NorthStar Insurance Agency Employees
Pentucket Regional Schools
Phillips Andover Academy
Professional Fire Fighters of Massachusetts
Provider Insurance Group, Inc.
Provincetown Chamber of Commerce
Reading Educators
Roblin Insurance Agency, Inc.
Rockland Federal Credit Union Members
Rockland School Department
S.H.O.R.E., Inc.
Safe Roads Alliance
Safety Insurance Company

Saint Monica's Church
Saugus Co-operative Bank
Schoeffel-McPherson, Inc.
Seamen's Bank
South Side Civic Association
St. Anselm College Alumni Association
State Police Association of Massachusetts
Sun Life Financial
Sysco Boston LLC
Taunton Federal Credit Union
Taunton Municipal Light Plant
The Dartmouth Public Schools
The Lowell Sun
The Sylvia Group of Insurance Agencies
Thomas E. Sears Insurance Agency, Inc.
Thompson Company, Inc.
Town of Bourne
Town of Falmouth
Town of Granby
Town of Harwich
Town of Holbrook
Town of Middleborough
Town of Milton
Town of Natick
United Food & Commercial Workers Union Local #1459
Watertown Police Association
Wellesley Cooperative Bank
Westfield Education Association, Inc.
Westwood Boosters Club
Wheeler & Taylor Inc.
Willis of Massachusetts
Winchester Healthcare Management
Yarmouth Police Relief Association

You may contact any of our clients to verify information and confirm participation.

Glenn Hiltpold, F.C.A.S.

Glenn Hiltpold, FCAS
Director – Actuarial Services

193R Application Spreadsheet						
INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)
Safety Insurance Company	Acton Education Association	16 Charter Road	Acton	MA	01720	A
Safety Insurance Company	Amesbury Chamber of Commerce and Industrial Foundation Inc.	5 Market Square	Amesbury	MA	01913	A
Safety Insurance Company	Babson College	Babson Park	Wellesley	MA	02157	A
Safety Insurance Company	Beals & Thomas, Inc.	144 Turnpike Road	Southboro	MA	01772	A
Safety Insurance Company	Bose Corporation	The Mountain	Framingham	MA	01701	A
Safety Insurance Company	Boston University Law Alumni Association	765 Commonwealth Avenue	Boston	MA	02215	A
Safety Insurance Company	Bristol County Savings Bank	29 Broadway	Taunton	MA	02780	A
Safety Insurance Company	Center for Arts in Natick	14 Summer Street	Natick	MA	01760	A
Safety Insurance Company	Century 21 Hughes & Carey Realty Corp.	1214 Kempton Street	New Bedford	MA	02740	A
Safety Insurance Company	Charles F. Murphy Insurance Agency, Inc.	14 Starrs Avenue	Braintree	MA	02184	A
Safety Insurance Company	Chatham Chorale, Inc.	PO Box 1111	West Dennis	MA	02070	A
Safety Insurance Company	Chatham Merchants Association	PO Box 794	Chatham	MA	02633	A
Safety Insurance Company	Citizens Union Savings Bank and Insurance Agency	4 South Main Street	Fall River	MA	02720	A
Safety Insurance Company	City of Brockton	45 School Street	Brockton	MA	02301	A
Safety Insurance Company	City of Gardner	City Hall	Gardner	MA	02780	A
Safety Insurance Company	City of Haverhill	4 Summer Street	Haverhill	MA	01830	A
Safety Insurance Company	Clarke Schools for Hearing and Speech	46 Round Hill Road	Northampton	MA	01060	A
Safety Insurance Company	Cobham	1001 Pawtucket Boulevard	Lowell	MA	01853	A
Safety Insurance Company	Colonial Co-operative Bank	6 City Hall Ave	Gardner	MA	01440	A
Safety Insurance Company	Concord Chamber of Commerce	15 Walden Street, Suite 7	Concord	MA	01742	A
Safety Insurance Company	Corners, Inc.	10 Central Street	Framingham	MA	01701	A
Safety Insurance Company	Curry College	1071 Blue Hill Avenue	Milton	MA	02186	A
Safety Insurance Company	D.F. Murphy Insurance Agency, Inc.	200 Main Street	Marlboro	MA	01752	A
Safety Insurance Company	Dighton-Rehoboth Regional School District	2700 Regional Road	North Dighton	MA	02764	A
Safety Insurance Company	Doran Agency Charitable Foundation	PO Box 2744	Duxbury	MA	02331	A
Safety Insurance Company	E.A. Stevens Insurance Agency	389 Main Street	Malden	MA	02148	A
Safety Insurance Company	Eastern Insurance Group LLC	233 W. Central St	Natick	MA	01760	A
Safety Insurance Company	Educators Benefits Corporation	269 Main Street	Medford	MA	02155	A
Safety Insurance Company	Educators of Danvers	54 Cabot Road	Danvers	MA	01923	A
Safety Insurance Company	Emerson Umbrella Center for the Arts	40 Stow Street	Concord	MA	01742	A
Safety Insurance Company	Equitable Cooperative Bank	400 Broadway	Lynn	MA	01904	A
Safety Insurance Company	Falmouth Academy	7 Highfield Drive	Falmouth	MA	02540	A
Safety Insurance Company	Falmouth Publishing Company	50 Depot Avenue	Falmouth	MA	02540	A
Safety Insurance Company	Field Eddy Insurance	96 Shaker Road	East Longmeadow	MA	01028	A
Safety Insurance Company	Franklin First Federal Credit Union	57 Newton St	Greenfield	MA	01301	A
Safety Insurance Company	Fred C. Church Ins. Agency Inc.	Connector Park: 41 Wellman Street	Lowell	MA	01851	A
Safety Insurance Company	Friends of the Merrimac Council on Aging	100 East Main Street	Merrimac	MA	01860	A
Safety Insurance Company	Friends of the Newburyport Library	94 State Street	Newburyport	MA	01950	A
Safety Insurance Company	Garber Travel Services, Inc.	27 Boylston Street	Brookline	MA	02467	A
Safety Insurance Company	Gordon Brothers Group, LLC	101 Huntington Avenue, 10th Floor	Boston	MA	02199	A
Safety Insurance Company	Greater Grace Christian Fellowship	187 Pleasant Street	Marlborough	MA	01752	A
Safety Insurance Company	Greater Newburyport Chamber of Commerce (formerly Newburyport Chamber of Commerce)	38R Merrimac Street	Newburyport	MA	01950	A
Safety Insurance Company	Greylock Federal Credit Union	150 West St.	Pittsfield	MA	01220	A
Safety Insurance Company	H & K Insurance Agency, Inc.	182 Main Street	Watertown	MA	02172	A

Safety Insurance Company	Highland Fish & Game Club, Inc.	33 Conant Street #1	Provincetown	MA	02657	A
Safety Insurance Company	Holyoke Medical Center	575 Beech Street	Holyoke	MA	01040	A
Safety Insurance Company	Hub International NE, LLC	600 Longwater Drive	Norwell	MA	02061	A
Safety Insurance Company	James J. Dowd Insurance Agency, Inc.	14 Bobala Road	Holyoke	MA	01040	A
Safety Insurance Company	Jeanne D'Arc Credit Union (Members)	685 Merrimack Street	Lowell	MA	01854	A
Safety Insurance Company	Kinefac Corporation	156 Goddard Memorial Drive	Worcester	MA	01603	A
Safety Insurance Company	Knapp Schenck Insurance Services	25 Recreation Park Drive #104	Hingham	MA	02043	A
Safety Insurance Company	Landlords Business Association	PO Box 812	Greenfield	MA	01301	A
Safety Insurance Company	Lowell Five Cent Savings Bank	One Merrimac Plaza	Lowell	MA	01852	A
Safety Insurance Company	M/A Com - Tyco Electronics	100 Chlmsford St	Lowell	MA	01851	A
Safety Insurance Company	Manchester Federal Credit Union	10 Central Street	Manchester	MA	01944	A
Safety Insurance Company	Martini Insurance Agency	6 Common Street	Woburn	MA	01801	A
Safety Insurance Company	Massachusetts Bar Association	20 West Street	Boston	MA	02111	A
Safety Insurance Company	Massachusetts Medical Society	860 Winter Street	Waltham	MA	02451	A
Safety Insurance Company	Massachusetts Municipal Wholesale Electric Company	426 Moody Street	Ludlow	MA	01056	A
Safety Insurance Company	McSweeney & Ricci Insurance Agency	420 Washington Street	Braintree	MA	02184	A
Safety Insurance Company	Medford Teachers Association	489 Winthrop Street	Medford	MA	02155	A
Safety Insurance Company	Merrimack College	315 Turnpike Street	North Andover	MA	01845	A
Safety Insurance Company	Middlesex Savings Bank	6 Main Street	Natick	MA	01760	A
Safety Insurance Company	Miller McCartin Inc. dba Dowling & O'Neil Insurance Agency	973 Iyannough Road	Hyannis	MA	02601	A
Safety Insurance Company	Morrill Insurance Agency, LLC	17 Central Street	Norwood	MA	02062	A
Safety Insurance Company	Newburyport Fireman's Sick Benefit Association	5 Greenleaf Street	Newburyport	MA	01950	A
Safety Insurance Company	Newton Police Department	1321 Washington Street	Newton	MA	02165	A
Safety Insurance Company	NorthStar Insurance Agency Employees	300 First Ave. Ste 100	Needham	MA	02494	A
Safety Insurance Company	Pentucket Regional Schools	Main Street	West Newbury	MA	01895	A
Safety Insurance Company	Phillips Andover Academy	180 Main Street	Andover	MA	01810	A
Safety Insurance Company	Professional Fire Fighters of Massachusetts	130 Bowdoin Street Suite 710	Boston	MA	02108	A
Safety Insurance Company	Provider Insurance Group, Inc.	160 Gould Street	Needham	MA	02494	A
Safety Insurance Company	Provincetown Chamber of Commerce	PO Box 1017	Provincetown	MA	02657	A
Safety Insurance Company	Reading Educators	211 Summer Ave.	Reading	MA	01867	A
Safety Insurance Company	Roblin Insurance Agency, Inc.	144 Gould Street	Needham	MA	02494	A
Safety Insurance Company	Rockland Federal Credit Union Members	241 Union Street	Rockland	MA	02370	A
Safety Insurance Company	Rockland School Department	Rogers Middle School - Taunton Avenue	Rockland	MA	02370	A
Safety Insurance Company	S.H.O.R.E., Inc.	PO Box 196	Scituate	MA	02066	A
Safety Insurance Company	Safe Roads Alliance	PO Box 422	North Andover	MA	02845	A
Safety Insurance Company	Safety Insurance Company	20 Custom House Street	Boston	MA	02110	A
Safety Insurance Company	Saint Monica's Church	214 Lawrence Street	Methuen	MA	02035	A
Safety Insurance Company	Saugus Co-operative Bank	489 Lincoln Avenue	Saugus	MA	01906	A
Safety Insurance Company	Schoeffel-McPherson, Inc.	7A Stuart Street	Chelmsford	MA	01824	A
Safety Insurance Company	Seamen's Bank	PO Box 659	Provincetown	MA	02657	A
Safety Insurance Company	South Side Civic Association	PO Box 574	Dennisport	MA	02639	A
Safety Insurance Company	St. Anselm College Alumni Association	100 St. Anselm Drive	Manchester	NH	03102	A
Safety Insurance Company	State Police Association of Massachusetts	11 Beacon St., Suite 700	Boston	MA	02108	A
Safety Insurance Company	Sun Life Financial	One Sun Life Executive Park	Wellesley	MA	02481	A
Safety Insurance Company	Sysco Boston LLC	99 Spring St	Plympton	MA	02367	A
Safety Insurance Company	Taunton Federal Credit Union	14 Church Green	Taunton	MA	02780	A
Safety Insurance Company	Taunton Municipal Light Plant	55 Weir Street	Taunton	MA	02780	A
Safety Insurance Company	The Dartmouth Public Schools	8 Bush St	Dartmouth	MA	02748	A
Safety Insurance Company	The Lowell Sun	491 Dutton St	Lowell	MA	01853	A

Safety Insurance Company	The Sylvia Group of Insurance Agencies	500 Faunce Corner Road - Bldg 100 - Suite 120	Dartmouth	MA	02747	A
Safety Insurance Company	Thomas E. Sears Insurance Agency, Inc.	31 St. James Avenue	Boston	MA	02116	A
Safety Insurance Company	Thompson Company, Inc.	805 Pleasant Street	East Weymouth	MA	02189	A
Safety Insurance Company	Town of Bourne	24 Perry Avenue	Bourne	MA	02532	A
Safety Insurance Company	Town of Falmouth	59 Town Hall Square	Falmouth	MA	02540	A
Safety Insurance Company	Town of Granby	10B West State Street	Granby	MA	01033	A
Safety Insurance Company	Town of Harwich	732 Main Street	Harwich	MA	02645	A
Safety Insurance Company	Town of Holbrook	50 North Franklin Street	Holbrook	MA	02343	A
Safety Insurance Company	Town of Middleborough	10 Nickerson Avenue	Middleborough	MA	02346	A
Safety Insurance Company	Town of Milton	525 Canton Avenue	Milton	MA	02186	A
Safety Insurance Company	Town of Natick	13 East Central Street	Natick	MA	01760	A
Safety Insurance Company	United Food & Commercial Workers Union Local #1459	33 Eastland Street	Springfield	MA	01109	A
Safety Insurance Company	Watertown Police Association	34 John Whooley Way	Watertown	MA	02472	A
Safety Insurance Company	Wellesley Cooperative Bank	40 Central St	Wellesley	MA	02482	A
Safety Insurance Company	Westfield Education Association, Inc.	16 Union Ave 2nd Floor	Westfield	MA	01085	A
Safety Insurance Company	Westwood Boosters Club	P.O. Box 218	Westwood	MA	02090	A
Safety Insurance Company	Wheeler & Taylor Inc.	333 Main Street	Great Barrington	MA	01230	A
Safety Insurance Company	Willis of Massachusetts	296 Concord Road, Suite 125	Billerica	MA	01821	A
Safety Insurance Company	Winchester Healthcare Management	41 Highland Avenue	Winchester	MA	01890	A
Safety Insurance Company	Yarmouth Police Relief Association	30 Higgins Crowell Road	West Yarmouth	MA	02673	A

PROPOSED RATE	PROPOSED EFFECTIVE DATE	GROUP TYPE	TOTAL NUMBER	ELIGIBLE NUMBER	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED
DEV. (0.0%)	DATE	(CU, E, M, U)	IN GROUP	IN GROUP		DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO
5%	4/1/2013	M	316	277	86	2/15/1996	Gallant Insurance Agency, Inc.	(978) 263-3500	No
5%	4/1/2013	M	200	30	13	1/1/1996	Gould Insurance Agency, Inc.	(978) 388-2354	No
5%	4/1/2013	E	1000	800	44	7/15/1996	Charles F. Murphy, Inc.	(781) 380-0599	No
5%	4/1/2013	E	35	34	14	3/15/1995	Provider Insurance Group, Inc.	(781) 444-0347	No
5%	4/1/2013	E	1800	1750	87	11/30/2011	Eastern Insurance Group LLC	(800) 620-3317	No
3%	4/1/2013	M	7200	4000	273	4/1/1996	Corcoran & Havlin Insurance Agency, Inc.	(781) 235-3100	No
5%	4/1/2013	E	260	242	37	7/28/2008	Farrell Backlund Insurance Agency, Inc.	(508) 824-8666	No
5%	4/1/2013	M	1620	1620	4	8/1/2011	Fair & Yeager Insurance Agency, Inc.	(508) 653-3131	No
5%	4/1/2013	E	120	86	44	6/23/1997	Hughes Insurance Agency, Inc.	(508) 746-0202	No
5%	4/1/2013	E	25	25	20	1/1/1995	Charles F. Murphy, Inc.	(781) 380-0599	No
3%	4/1/2013	M	120	110	16	5/13/1998	Hub International NE, LLC	(978) 661-6672	No
3%	4/1/2013	M	80	80	5	6/1/2011	Hub International NE, LLC	(508) 945-0446	No
5%	4/1/2013	E	276	251	53	4/5/2006	Partners Insurance Group LLC	(508) 678-3100	No
5%	4/1/2013	E	771	771	371	9/1/1995	Smith, Buckley & Hunt Insurance Agency	(508) 586-5432	No
5%	4/1/2013	E	600	600	253	12/1/2008	Lashua-LaChance Insurance Agency	(978) 632-0205	No
5%	4/1/2013	E	1500	1100	230	3/17/1997	Minichiello Insurance Agency	(978) 372-1229	No
5%	4/1/2013	E	208	118	42	5/23/1994	King and Cushman, Inc.	(413) 584-5610	No
5%	4/1/2013	E	330	330	26	9/1/2010	Fred C. Church, Inc.	(800) 225-1865	No
5%	4/1/2013	M	9000	9000	202	12/1/2008	Lashua-LaChance Insurance Agency	(978) 632-0205	No
5%	4/1/2013	M	300	300	41	5/31/1996	McWalter Volunteer Insurance Agency Inc.	(978) 369-4313	No
4%	4/1/2013	E	100	70	21	5/1/1996	Aronson Insurance Agency, Inc.	(617) 965-3030	No
5%	4/1/2013	E	445	445	59	3/9/1998	Quincy Insurance Agency, Inc.	(781) 431-9600	No
5%	4/1/2013	E	75	75	57	4/22/1996	D Francis Murphy Insurance Agency, Inc.	(978) 568-8711	No
5%	4/1/2013	E	400	350	45	6/1/1995	Farrell Backlund Insurance Agency, Inc.	(508) 824-8666	No
3%	4/1/2013	M	275	275	6	1/1/2006	Francis R. Doran Insurance Agency, Inc.	(781) 934-5900	No
5%	4/1/2013	E	25	25	21	2/15/1995	E. A. Stevens Company, Inc.	(781) 322-2324	No
5%	4/1/2013	E	296	296	45	3/15/1995	Eastern Insurance Group LLC	(800) 666-0200	No
5%	4/1/2013	M	690	565	386	1/1/2003	Ark Insurance Agency, Inc.	(781) 279-7750	No
5%	4/1/2013	E	313	313	108	10/15/1995	Ark Insurance Agency, Inc.	(781) 279-7750	No
3%	4/1/2013	M	262	234	144	10/20/1995	Gallant Insurance Agency, Inc.	(978) 263-3500	No
3%	4/1/2013	M	140	138	95	3/31/2000	A. James Lynch Insurance Agency, Inc.	(781) 598-4700	No
5%	4/1/2013	E	56	56	9	1/1/1995	Murray & Mac Donald Insurance Services	(508) 540-2400	No
5%	4/1/2013	E	58	58	9	1/1/1995	Murray & Mac Donald Insurance Services	(508) 540-2400	No
5%	4/1/2013	E	70	67	34	12/15/2008	Field Eddy, Inc.	(413) 233-2125	No
5%	4/1/2013	M	5786	4210	388	6/1/2009	A H Rist Insurance Agency Inc.	(413) 863-4373	No
5%	4/1/2013	E	140	116	81	5/15/1995	Fred C. Church, Inc.	(800) 225-1865	No
3%	4/1/2013	M	1600	1600	381	2/15/1996	Journey Insurance Agency, Inc.	(978) 346-8761	No
3%	4/1/2013	M	1332	846	413	10/1/1996	Peter L. Chetsas Insurance Agency	(978) 465-2700	No
5%	4/1/2013	E	120	100	71	12/1/1995	Aronson Insurance Agency, Inc.	(617) 965-3030	No
3%	4/1/2013	E	169	118	6	1/1/1996	Hub International NE, LLC	(978) 661-6672	No
3%	4/1/2013	M	181	108	34	6/15/1998	Hutchins & Threatt Insurance Agency Inc	(508) 460-0800	No
4%	4/1/2013	M	751	751	98	11/15/1995	Chase & Lunt Insurance Agency Inc.	(978) 462-4434 x324	No
3%	4/1/2013	M	60000	20000	99	5/1/2011	Greylock Financial & Insurance Services LLC	(413) 663-6576	No
5%	4/1/2013	E	27	27	28	3/15/1995	H & K Insurance Agency, Inc.	(617) 924-5600	No

3%	4/1/2013	M	155	155	109	5/10/1996	Fireside Insurance Agency, Inc.	(508) 487-9044	No
5%	4/1/2013	E	927	752	228	11/1/1995	Goss-Mclain Insurance Agency, Inc.	(413) 534-7355	No
8%	4/1/2013	E	360	360	220	4/15/1995	Hub International NE, LLC	(978) 661-6672	No
5%	4/1/2013	E	42	39	33	8/19/1999	James J. Dowd Agency & Sons	(413) 437-1013	No
3%	4/1/2013	M	59109	42079	1036	7/11/1996	James L. Cooney Insurance Agency, Inc	(978) 459-0505	No
5%	4/1/2013	E	53	50	15	3/15/1995	Mid-State Insurance Agency, Inc.	(508) 791-5566	No
5%	4/1/2013	E	35	32	28	5/15/1995	Knapp, Schenck & Company Insurance Agen	(617) 742-3366	No
5%	4/1/2013	M	395	297	24	6/1/2009	A H Rist Insurance Agency Inc.	(413) 863-4373	No
5%	4/1/2013	E	198	169	62	10/1/1996	Fred C. Church, Inc.	(800) 225-1865	No
5%	4/1/2013	E	426	380	140	5/13/1996	Fred C. Church, Inc.	(800) 225-1865	No
5%	4/1/2013	M	468	370	146	4/22/1996	Logue Insurance Agency	(978) 526-8444	No
5%	4/1/2013	E	25	25	19	1/1/1996	Martini Insurance Agency, Inc.	(781) 935-0220	No
5%	4/1/2013	M	11500	10000	621	4/15/1999	Hub International NE, LLC	(978) 661-6672	No
5%	4/1/2013	M	24200	5480	640	12/1/1995	Physicians Insurance Agency of MA	(800) 522-7426	No
4%	4/1/2013	E	74	66	26	11/23/2001	Haberman Insurance Group	(413) 781-7000	No
5%	4/1/2013	E	50	50	35	1/1/2004	McSweeney & Ricci Insurance Agency	(781) 848-8600	No
5%	4/1/2013	E	470	360	72	5/15/1995	Ark Insurance Agency, Inc.	(781) 279-7750	No
6%	4/1/2013	E	600	600	43	1/1/1995	Hub International NE, LLC	(978) 661-6672	No
3%	4/1/2013	E	574	574	26	1/1/2002	Fair & Yeager Insurance Agency, Inc.	(508) 653-3131	No
5%	4/1/2013	E	30	30	38	5/1/1995	Dowling & O'Neil Ins. Agency	(508) 775-1620	No
5%	4/1/2013	E	25	25	13	1/1/1996	Morrill Insurance Agency LLC	(781) 762-7300	No
5%	4/1/2013	M	62	59	21	2/23/1996	Peter L. Chetsas Insurance Agency	(978) 465-2700	No
5%	4/1/2013	E	195	175	35	7/1/1997	Aronson Insurance Agency, Inc.	(617) 965-3030	No
5%	4/1/2013	E	35	35	38	1/22/2000	Northstar Insurance Services, Inc.	(781) 431-2500	No
5%	4/1/2013	E	180	170	28	5/31/1996	Ark Insurance Agency, Inc.	(781) 279-7750	No
5%	4/1/2013	E	535	466	102	9/15/1995	Fred C. Church, Inc.	(800) 225-1865	No
5%	4/1/2013	M	12000	12000	1197	3/1/1996	Paul Murphy Insurance Agency	(781) 321-9700	No
5%	4/1/2013	E	31	24	22	2/20/1998	Provider Insurance Group, Inc.	(781) 444-0347	No
5%	4/1/2013	M	272	176	34	11/1/1998	Benson Young & Downs Insurance Agency	(508) 487-0500	No
5%	4/1/2013	M	290	290	71	6/1/1995	Ark Insurance Agency, Inc.	(781) 279-7750	No
5%	4/1/2013	E	29	29	28	3/1/1995	Roblin Insurance Agency, Inc.	(781) 455-0700	No
3%	4/1/2013	M	148000	64000	214	3/18/1996	Charles G. Jordan Insurance Agency, Inc.	(781) 337-0427	No
5%	4/1/2013	E	347	347	96	9/1/1995	Amos A. Phelps & Son, Inc.	(781) 878-0217	No
3%	4/1/2013	M	300	300	436	4/1/2000	O'Donoghue Insurance Agency, Inc.	(781) 545-0222	No
5%	4/1/2013	M	1800	1700	1249	3/23/2006	Safety Insurance/Direct Account	(617) 951-0600 x1214	No
8%	4/1/2013	E	608	583	363	3/1/1996	Safety Insurance/Direct Account	(617) 951-0600	No
3%	4/1/2013	M	1580	1240	38	7/1/1998	Ark Insurance Agency, Inc.	(781) 279-7750	No
3%	4/1/2013	M	3482	2640	163	12/8/1999	Tarpey Insurance Group, Inc.	(781) 233-9050	No
5%	4/1/2013	E	26	21	5	5/1/1995	Gallant Insurance Agency, Inc.	(978) 263-3500	No
5%	4/1/2013	E	60	60	21	11/1/1998	Benson Young & Downs Insurance Agency	(508) 487-0500	No
5%	4/1/2013	M	90	90	53	5/10/1996	Dickey Insurance Agency, Inc.	(508) 398-3031	No
5%	4/1/2013	M	4800	3500	164	2/23/1996	Corcoran & Havlin Insurance Agency, Inc.	(781) 235-3100	No
3%	4/1/2013	M	1935	1935	373	5/13/1996	O' Brien & Gibbons Insurance Agency Inc.	(508) 752-7504	No
5%	4/1/2013	E	2000	1950	182	10/20/1999	Fred C. Church, Inc.	(800) 225-1865	No
4%	4/1/2013	E	816	800	0	1/1/2013	J. K. Olivieri Ins. Agy. Inc.	(508) 947-1818	No
5%	4/1/2013	E	50	48	38	8/23/2006	Farrell Backlund Insurance Agency, Inc.	(508) 824-8666	No
5%	4/1/2013	E	165	165	92	9/9/1996	Allan M. Walker Company, Inc.	(508) 824-5875	No
5%	4/1/2013	E	510	472	3	7/20/2010	Sylvia & Co Ins. Agency Inc.	(508) 995-4553	No
5%	4/1/2013	E	270	168	43	1/25/1996	Fred C. Church, Inc.	(800) 225-1865	No

5%	4/1/2013	E	45	45	26	4/1/1995	Sylvia & Co Ins. Agency Inc.	(508) 995-4553	No
5%	4/1/2013	E	27	27	47	3/15/1995	Thomas E. Sears Insurance Agency, Inc.	(866) 230-4682	No
5%	4/1/2013	E	25	25	8	9/19/1995	Hub International NE, LLC	(978) 661-6672	No
5%	4/1/2013	E	975	975	83	12/15/1995	Murray & Mac Donald Insurance Services	(508) 540-2400	No
5%	4/1/2013	E	1200	1200	174	5/1/1995	Murray & Mac Donald Insurance Services	(508) 540-2400	No
5%	4/1/2013	E	141	141	50	1/1/1996	R.G.Neylon Insurance agency Inc	(413) 467-9133	No
5%	4/1/2013	E	291	291	41	3/5/1996	Benson Young & Downs Insurance Agency	(508) 432-1256	No
5%	4/1/2013	E	250	250	157	11/1/1995	The Holbrook Insurance Center, Inc.	(781) 767-2400	No
3%	4/1/2013	E	840	840	158	1/1/2005	Farrell Backlund Insurance Agency, Inc.	(508) 824-8666	No
5%	4/1/2013	E	530	525	90	1/1/1996	William J. Sullivan Insurance Agency	(617) 698-3838	No
5%	4/1/2013	E	1200	1200	186	5/1/1996	Fair & Yeager Insurance Agency, Inc.	(508) 653-3131	No
4%	4/1/2013	M	1666	1121	155	4/20/1999	Field Eddy Insurance Agency	(413) 733-3131	No
5%	4/1/2013	M	60	40	24	3/1/1996	H & K Insurance Agency, Inc.	(617) 924-5600	No
4%	4/1/2013	M	6250	3500	122	4/15/2010	Corcoran & Havlin Insurance Agency, Inc.	(781) 235-3100	No
5%	4/1/2013	M	800	800	82	3/5/1996	Roger Butler Insurance Agency, Inc.	(413) 562-2304	No
3%	4/1/2013	M	238	238	67	10/28/1996	Provider Insurance Group, Inc.	(781) 444-0347	No
5%	4/1/2013	E	50	50	37	1/1/1995	Wheeler & Taylor, Inc.	(413) 528-1000 x311	No
5%	4/1/2013	E	280	140	24	4/1/2010	Willis of Massachusetts	(860) 756-7304	No
3%	4/1/2013	E	2911	2200	129	4/15/1995	Martini Insurance Agency, Inc.	(781) 935-0220	No
5%	4/1/2013	M	83	70	37	1/1/1996	Hub International NE, LLC	(978) 661-6672	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied 2013

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Safety Insurance Company	Acton Education Association	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Amesbury Chamber of Commerce and Industrial Foundation Inc.	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Babson College	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Beals & Thomas, Inc.	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Bose Corporation	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Boston University Law Alumni Association	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Bristol County Savings Bank	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Center for Arts in Natick	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Century 21 Hughes & Carey Realty Corp.	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Charles F. Murphy Insurance Agency, Inc.	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Chatham Chorale, Inc.	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Chatham Merchants Association	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Citizens Union Savings Bank and Insurance Agency	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	City of Brockton	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	City of Gardner	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	City of Haverhill	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Clarke Schools for Hearing and Speech	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Cobham	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Colonial Co-operative Bank	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Concord Chamber of Commerce	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Corners, Inc.	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Curry College	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	D.F. Murphy Insurance Agency, Inc.	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Dighton-Rehoboth Regional School District	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Doran Agency Charitable Foundation	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	E.A. Stevens Insurance Agency	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Eastern Insurance Group LLC	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Educators Benefits Corporation	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Educators of Danvers	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Emerson Umbrella Center for the Arts	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Equitable Cooperative Bank	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Falmouth Academy	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Falmouth Publishing Company	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Field Eddy Insurance	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Franklin First Federal Credit Union	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Fred C. Church Ins. Agency Inc.	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Friends of the Merrimac Council on Aging	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Friends of the Newburyport Library	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Garber Travel Services, Inc.	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Gordon Brothers Group, LLC	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Greater Grace Christian Fellowship	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Greater Newburyport Chamber of Commerce (formerly Newburyport Chamber of Commerce)	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Greylock Federal Credit Union	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	H & K Insurance Agency, Inc.	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Highland Fish & Game Club, Inc.	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Holyoke Medical Center	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Hub International NE, LLC	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	James J. Dowd Insurance Agency, Inc.	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Jeanne D'Arc Credit Union (Members)	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Kinefac Corporation	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Knapp Schenck Insurance Services	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Landlords Business Association	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%

Safety Insurance Company	Lowell Five Cent Savings Bank	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	M/A Com - Tyco Electronics	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Manchester Federal Credit Union	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Martini Insurance Agency	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Massachusetts Bar Association	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Massachusetts Medical Society	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Massachusetts Municipal Wholesale Electric Company	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	McSweeney & Ricci Insurance Agency	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Medford Teachers Association	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Merrimack College	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	6.0%
Safety Insurance Company	Middlesex Savings Bank	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Miller McCartin Inc. dba Dowling & O'Neil Insurance Agency	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Morrill Insurance Agency, LLC	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Newburyport Fireman's Sick Benefit Association	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Newton Police Department	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	NorthStar Insurance Agency Employees	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Pentucket Regional Schools	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Phillips Andover Academy	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Professional Fire Fighters of Massachusetts	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Provider Insurance Group, Inc.	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Provincetown Chamber of Commerce	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Reading Educators	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Roblin Insurance Agency, Inc.	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Rockland Federal Credit Union Members	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Rockland School Department	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	S.H.O.R.E., Inc.	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Safe Roads Alliance	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Safety Insurance Company	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	8.0%
Safety Insurance Company	Saint Monica's Church	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Saugus Co-operative Bank	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Schoeffel-McPherson, Inc.	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Seamen's Bank	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	South Side Civic Association	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	St. Anselm College Alumni Association	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	State Police Association of Massachusetts	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Sun Life Financial	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Sysco Boston LLC	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Taunton Federal Credit Union	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Taunton Municipal Light Plant	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	The Dartmouth Public Schools	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	The Lowell Sun	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	The Sylvia Group of Insurance Agencies	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Thomas E. Sears Insurance Agency, Inc.	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Thompson Company, Inc.	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Bourne	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Falmouth	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Granby	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Harwich	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Holbrook	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Middleborough	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Town of Milton	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Town of Natick	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	United Food & Commercial Workers Union Local #1459	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Watertown Police Association	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Wellesley Cooperative Bank	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	4.0%
Safety Insurance Company	Westfield Education Association, Inc.	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Westwood Boosters Club	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Wheeler & Taylor Inc.	36.4%	28.3%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Willis of Massachusetts	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%
Safety Insurance Company	Winchester Healthcare Management	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	3.0%
Safety Insurance Company	Yarmouth Police Relief Association	36.4%	29.1%	Lower Acquisition Costs and Lower Commission Paid	5.0%

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

Year Plan Will be Applied 2013
 Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	<u>Earned Premium</u>			<u>Incurred Loss Incl. IBNR</u>			<u>Incurred Loss Ratio</u>			3 Yr. Total
		2010	2011	2012	2010	2011	2012	2010	2011	2012	