

MASSACHUSETTS
GROUP MARKETING RATE DEVIATION NEW
AFFIDAVIT

Attached is the documentation required for the application for the listed Safety Insurance Company 2014 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2014 and have confirmed their participation to them in writing:

Wellesley Municipal Employees Federal Credit Union

You may contact any of our clients to verify information and confirm participation.



Glenn Hiltpold, FCAS
Director – Actuarial Services

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2014

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates <u>Currently On File</u>	(2) Expenses Associated With Group Marketing <u>Plan</u>	(3) Reasons for Expensed <u>Difference</u>	(4) Requested Group Rate <u>Deviation</u>
Safety Insurance Company	Wellesley Municipal Employees Federal Credit Union	35.8%	27.8%	Lower Acquisition Costs and Lower Commission Paid	3.0%

