

<b>193R Application Spreadsheet</b>																
<b>INSURANCE COMPANY</b>	<b>GROUP NAME</b>	<b>STREET ADDRESS</b>	<b>CITY/TOWN</b>	<b>STATE</b>	<b>ZIP CODE</b>	<b>AUTO (A) or HOME (H)</b>	<b>PROPOSED RATE DEV. (0.0%)</b>	<b>PROPOSED EFFECTIVE DATE</b>	<b>GROUP TYPE (CU, E, M, U)</b>	<b>TOTAL NUMBER IN GROUP</b>	<b>ELIGIBLE NUMBER IN GROUP</b>	<b>NUMBER OF CURRENT INSUREDS</b>	<b>ORIGINAL PLAN DATE</b>	<b>PRODUCER OR MARKETING REPRESENTATIVE</b>	<b>PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION</b>	<b>EXPERIENCE SUBMITTED YES OR NO</b>
The Premier Insurance Company of Massachusetts	Mechanics Cooperative Bank	308 Bay Street	Taunton	MA	02780	A	4.0%	05/01/12	M	12,100	12,000	0		Rua-Dumont-Audet Insurance Agency	508-673-5808	No
The Premier Insurance Company of Massachusetts	Raytheon	235 Wyman Street	Waltham	MA	02451	A	4.0%	05/01/12	E	118,000	20,000	0		Premier Affinity	888 695-4640	No

**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS**

Year Plan Will be Applied

2012-13

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
The Premier Insurance Company of Massachusetts	Mechanics Cooperative Bank	27.6	22.3	Reduced Commission	4.0
The Premier Insurance Company of Massachusetts	Raytheon	27.6	14.7	Reduced Commission	4.0

**PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS**

<insert year below>  
2012

Year Plan Will be Applied  
Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

INSURANCE COMPANY	GROUPNAME	Earned Premium			Incurred Loss Incl. IBNR			Incurred Loss Ratio			Premier Affinity
		2009	2010	2011	2009	2010	2011	2009	2010	2011	3 Yr. Total
ABC Company	ABC Company Total Group and Non-Group	\$200,000,000	\$200,000,000	\$200,000,000	\$150,000,000	\$175,000,000	\$125,000,000	75.0%	87.5%	62.5%	75.0%
ABC Company	AAA Engineers, Inc.	\$125,000	\$250,000	\$305,000	\$92,354	\$67,000	\$200,000	73.9%	26.8%	65.6%	52.8%

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The Premier Insurance Company of Massachusetts	Raytheon	235 Wyman Street	Waltham	MA	02451	A	4.0%	05/01/12	E	118,000	20,000	0		Premier Affinity	888 695-4640	No	
The Premier Insurance Company of Massachusetts	Southern Berkshire Chamber of Commerce	40 Railroad Street	Great Barrington	MA	01230	A	4.0%	05/01/12	M	3,000	3,000	0		Noble View Insurance of MA, dba GoodWorks Insurance	917-673-8100	No	

**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS**

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