





<b>INSURANCE COMPANY</b>	<b>GROUPNAME</b>	<b>(1) Expenses Assumed In Insurer's Rates Currently On File</b>	<b>(2) Expenses Associated With Group Marketing Plan</b>	<b>(3) Reasons for Expensed Difference</b>	<b>(4) Requested Group Rate Deviation</b>
The Premier Insurance Company of Massachusetts	3M	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Accenture	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Alcate-Lucent	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Alcoa	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	AMEC Americas	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	American Council of Engineering Companies	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	American Express	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Amgen, Inc.	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Aramark Corporation	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	AT&T Services, Inc.	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Avery Dennison Corporation	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Baystate Health, Inc.	27.6	23.0	1,2	4.0
The Premier Insurance Company of Massachusetts	Big Y Foods, Inc.	27.6	23.0	1,2	4.0
The Premier Insurance Company of Massachusetts	BlackRock, Inc.	27.6	12.7	1	4.0
The Premier Insurance Company of Massachusetts	BNY Mellon	27.6	23.0	1,2	4.0
The Premier Insurance Company of Massachusetts	Bose Corporation	27.6	25.4	1,2	5.0
The Premier Insurance Company of Massachusetts	Brown Shoe Company, Inc.	27.6	23.0	1,2	4.0
The Premier Insurance Company of Massachusetts	Capitol Communications Federal Cedit Union	27.6	16.7	1	4.0
The Premier Insurance Company of Massachusetts	Central One Federal Credit Union	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	Charter Communications, Inc	27.6	12.7	1	4.0
The Premier Insurance Company of Massachusetts	Chrysler Group, LLC	27.6	12.7	1	4.0
The Premier Insurance Company of Massachusetts	Citigroup, Inc.	27.6	12.7	1	10.0
The Premier Insurance Company of Massachusetts	Citizens Financial Group, Inc.	27.6	25.4	1,2	5.0
The Premier Insurance Company of Massachusetts	Comcast Corporation	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Covidien	27.6	16.0	1,2	4.0
The Premier Insurance Company of Massachusetts	CVS Corporation	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Delta Air Lines	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Digital Federal Credit Union	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	Disney Worldwide Services, Inc.	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Education Management Corp, Inc. (EDMC)	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Electronic Arts, Inc.	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Eze Castle Integration	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	FairPoint Communications	27.6	12.7	1	4.0
The Premier Insurance Company of Massachusetts	Federal Reserve System	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Ford Motor Company	27.6	12.7	1	4.0
The Premier Insurance Company of Massachusetts	Fox Entertainment Group	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Franklin First Federal Credit Union	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	General Dynamics Corporation	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Genzyme Corporation	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	GlaxoSmithKline	27.6	12.7	1	4.0
The Premier Insurance Company of Massachusetts	Golden Living	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	H&R Block	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Hartford Hospital	27.6	12.7	1	5.0

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The Premier Insurance Company of Massachusetts	Hub International, Ltd.	27.6	12.7	1	4.0
The Premier Insurance Company of Massachusetts	IKON Office Solutions	27.6	12.7	1	2.0
The Premier Insurance Company of Massachusetts	Insperty, Inc <sup>1</sup>	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	International Data Group	27.6	25.4	1,2	5.0
The Premier Insurance Company of Massachusetts	Johnson & Johnson	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Kennametal, Inc.	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Kohl's Corporation	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Kraft Foods, Inc.	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Kripalu Center For Yoga and Health, Inc.	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	Landlord Business Association, Inc.	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	Life Technologies	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Mac Gray Corporation	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	Marsh & McLennan Companies	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Massachusetts Association of REALTORS	27.6	23.0	1,2	4.0
The Premier Insurance Company of Massachusetts	Medtronic, Inc.	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Middlesex Community College	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	Morgan Stanley	27.6	16.0	1,2	4.0
The Premier Insurance Company of Massachusetts	New England Federal Credit Union	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	New York Life	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	News Corporation	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Noble Hospital	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	Novartis Corporation	27.6	12.7	1	4.0
The Premier Insurance Company of Massachusetts	NRT Associates	27.6	25.0	1,2	3.5
The Premier Insurance Company of Massachusetts	OfficeMax, Inc.	27.6	23.0	1,2	4.0
The Premier Insurance Company of Massachusetts	Pace Industries	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	People, Inc.	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	People's United Bank	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	PepsiCo, Inc.	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Performance Food Group	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Price Chopper Supermarkets	27.6	23.0	1,2	4.0
The Premier Insurance Company of Massachusetts	Prime Time Club	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	Publicis USA	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Putnam Investments	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	QualxServ LLC	27.6	25.4	1,2	5.0
The Premier Insurance Company of Massachusetts	Realogy	27.6	25.0	1,2	3.5
The Premier Insurance Company of Massachusetts	Regis Corporation	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Rite Aid Corporation	27.6	12.7	1	4.0
The Premier Insurance Company of Massachusetts	Robert Half International, Inc.	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Royal Health Group, LLC	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	SAP Americas	27.6	23.0	1,2	4.0
The Premier Insurance Company of Massachusetts	Seagate	27.6	16.7	1	4.0
The Premier Insurance Company of Massachusetts	Sears Associates	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Sears Retirees	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Southcoast Health System Federal Credit Union	27.6	25.4	1,2	3.0

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The Premier Insurance Company of Massachusetts	Southern Massachusetts Credit Union	27.6	25.4	1,2	3.0
The Premier Insurance Company of Massachusetts	SPX Corporation	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	Staples, Inc.	27.6	23.0	1,2	4.0
The Premier Insurance Company of Massachusetts	Starbucks Corporation	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	State of Connecticut	27.6	15.7	1	4.0
The Premier Insurance Company of Massachusetts	Target Corporation	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	TD Bank <sup>3</sup>	27.6	25.4	1,2	5.0
The Premier Insurance Company of Massachusetts	The Hertz Corporation	27.6	23.0	1,2	5.0
The Premier Insurance Company of Massachusetts	The Institute of Electrical and Electronic Engineers	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	The MITRE Corporation	27.6	23.0	1,2	4.0
The Premier Insurance Company of Massachusetts	The New York Times Company	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	The Travelers Companies, Inc.	27.6	12.7	1,2	15.0
The Premier Insurance Company of Massachusetts	Touchstone Federal Credit Union	27.6	25.4	1,2	5.0
The Premier Insurance Company of Massachusetts	Trinity College	27.6	25.4	1,2	5.0
The Premier Insurance Company of Massachusetts	TE Connectivity <sup>2</sup>	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Tyco International, Ltd.	27.6	12.7	1	4.0
The Premier Insurance Company of Massachusetts	U.S. Airways, Inc.	27.6	12.7	1	4.0
The Premier Insurance Company of Massachusetts	Universal Health Systems, Inc. (UHS)	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Utica Mutual Insurance Company	27.6	25.4	1,2	4.0
The Premier Insurance Company of Massachusetts	Verizon	27.6	12.7	1	10.0
The Premier Insurance Company of Massachusetts	Verizon Business	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Verizon Wireless	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Weichert Companies Affiliates	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Weichert Companies Employes and Associates	27.6	12.7	1	5.0
The Premier Insurance Company of Massachusetts	Wells Fargo & Company	27.6	25.4	1,2	4.0

MASSACHUSETTS  
GROUP MARKETING RATE DEVIATION NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Premier Insurance Company of Massachusetts 2012 - 2013 Group Marketing clients.

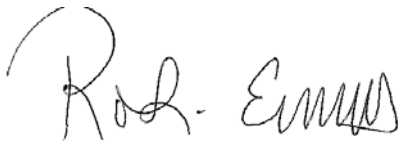
We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2012 - 2013 and have confirmed their participation to them in writing:

3M  
Accenture  
Alcate-Lucent  
Alcoa  
AMEC Americas  
American Council of Engineering Companies  
American Express  
Amgen, Inc.  
Aramark Corporation  
AT&T Services, Inc.  
Avery Dennison Corporation  
Baystate Health, Inc.  
Big Y Foods, Inc.  
BlackRock, Inc.  
BNY Mellon  
Bose Corporation  
Brown Shoe Company, Inc.  
Capitol Communications Federal Credit Union  
Central One Federal Credit Union  
Charter Communications, Inc.  
Chrysler Group, LLC  
Citigroup, Inc.  
Citizens Financial Group, Inc.  
Comcast Corporation  
Covidien  
CVS Corporation  
Delta Air Lines  
Digital Federal Credit Union  
Disney Worldwide Services, Inc.  
Education Management Corp., Inc. (EDMC)  
Electronic Arts, Inc.  
Eze Castle Integration  
FairPoint Communications  
Federal Reserve System

Ford Motor Company  
Fox Entertainment Group  
Franklin First Federal Credit Union  
General Dynamics Corporation  
Genzyme Corporation  
GlaxoSmithKline  
Golden Living  
H&R Block  
Hartford Hospital  
Hub International, Ltd.  
IKON Office Solutions  
Insperity, Inc.  
International Data Group  
Johnson & Johnson  
Kennametal, Inc.  
Kohl's Corporation  
Kraft Foods, Inc.  
Kripalu Center For Yoga and Health  
Landlord Business Association, Inc.  
Life Technologies  
Mac Gray Corporation  
Marsh & McLennan Companies  
Massachusetts Association of REALTORS  
Medtronic, Inc.  
Middlesex Community College  
Morgan Stanley  
New England Federal Credit Union  
New York Life  
News Corporation  
Noble Hospital  
Novartis Corporation  
NRT Associates  
OfficeMax, Inc.  
Pace Industries  
People, Inc.  
People's United Bank  
PepsiCo, Inc.  
Performance Food Group  
Price Chopper Supermarkets  
Prime Time Club  
Publicis USA  
Putnam Investments  
QualxServ LLC  
Realogy  
Regis Corporation  
Rite Aid Corporation

Robert Half International, Inc.  
Royal Health Group, LLC  
SAP Americas  
Seagate Technology  
Sears Associates  
Sears Retirees  
Southcoast Health System Federal Credit Union  
Southern Massachusetts Credit Union  
SPX Corporation  
Staples, Inc.  
Starbucks Corporation  
State of Connecticut  
Target Corporation  
TD Bank  
TE Connectivity  
The Hertz Corporation  
The Institute of Electrical and Electronic Engineers  
The MITRE Corporation  
The New York Times Company  
The Travelers Companies, Inc.  
Touchstone Federal Credit Union  
Trinity College  
Tyco International, Ltd.  
U.S. Airways, Inc.  
Universal Health Systems, Inc. (UHS)  
Utica Mutual Insurance Company  
Verizon  
Verizon Business  
Verizon Wireless  
Weichert Companies Affiliates  
Weichert Companies Employees and Associates  
Wells Fargo & Company

You may contact any of our clients to verify information and confirm participation.

A handwritten signature in black ink that reads "Robin Emmons". The signature is written in a cursive, flowing style.

Robin Emmons  
Product Director