

193R Application Spreadsheet																	
INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	GROUP TYPE (C, U, E, M, U)	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO	
The Premier Insurance Company of Massachusetts	Webster First Federal Credit Union	1 North Street	Webster	MA	01570	A	4.0%	10/01/12	CU	54,997	49,535	0		WebFirst Insurance LLC	508-671-5088	No	
The Premier Insurance Company of Massachusetts	Southern Berkshire Chamber of Commerce	40 Railroad Street	Great Barrington	MA	01230	A	4.0%	10/01/12	M	4,000	4,000	0		Noble View Insurance of MA, dba GoodWorks Insurance	917-673-8100	No	
The Premier Insurance Company of Massachusetts	Shriners International	2900 Rocky Point Drive	Tampa	FL	33607	A	4.0%	10/01/12	M	306,480	6,191	0		Premier Affinity	888 695-4640	No	

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2012-13

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) <u>Expenses Assumed In Insurer's Rates Currently On File</u>	(2) <u>Expenses Associated With Group Marketing Plan</u>	(3) <u>Reasons for Expensed Difference</u>	(4) <u>Requested Group Rate Deviation</u>
The Premier Insurance Company of Massachusetts	Webster First Federal Credit Union	27.6	22.3	Reduced Commission	4.0
The Premier Insurance Company of Massachusetts	Southern Berkshire Chamber of Commerce	27.6	22.3	Reduced Commission	4.0
The Premier Insurance Company of Massachusetts	Shriners International	27.6	16.1	Reduced Commission	4.0