

**CIC Commercial Casualty Institute**  
**November 18- 20, 2020**  
**Hotel Northampton, Northampton, MA**

**Wednesday, November 18, 2020**

7:30 a.m. - 8:00 a.m.	Registration	
8:00 a.m. - 12:00 p.m.	Commercial General Liability Concepts & Coverage	Craig Stanovich, CPCU, CIC, CRM, AU Austin & Stanovich Risk Managers LLC Holden, MA
12:00 p.m. -1:00 p.m.	Lunch	
1:00 p.m. – 3:00 p.m.	Commercial General Liability Concepts & Coverage	Craig Stanovich, CPCU, CIC, CRM, AU
3:00 p.m. – 5:00 p.m.	Additional Insured Concepts & Endorsements	Craig Stanovich, CPCU, CIC, CRM, AU
5:00 p.m. - 5:15 p.m.	Exam Briefing	

**Thursday, November 19, 2020**

8:00 a.m. – 12:00 p.m.	Business Automobile Coverages & Endorsements	Jacklyn Reindl, CIC, CPIA, CPIW Nicholasville, KY
12:00 p.m. – 1:00 p.m.	Lunch	
1:00 p.m. – 2:00 p.m.	Business Automobile Coverages & Endorsements continued	Jacklyn Reindl, CIC, CPIA, CPIW
2:00 p.m. -5:00 p.m.	Workers Compensation and Employers Liability	Jacklyn Reindl, CIC, CPIA, CPIW

**Friday, November 20, 2020**

9:00 a.m. -11:00 a.m.	Exam	
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Education Consultant Keith Wilts