193R Application Spreadsheet																
							PROPOSED	PROPOSED		TOTAL	ELIGIBLE	NUMBER	ORIGINAL		PRODUCER OR	EXPERIENCE
INSURANCE		STREET				AUTO (A) or	RATE	EFFECTIVE	GROUP	NUMBER	NUMBER	OF CURRENT	PLAN	PRODUCER OR	MARKETING REPRESENTATIVE	SUBMITTED
COMPANY	GROUP NAME	ADDRESS	CITY/TOWN	STATE	ZIP CODE	HOME (H)	DEV. (0.0%)	DATE	TYPE	IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO
Esurance Insurance Company	CUNA Mutual Group	5910 Mineral Point Road	Madison	WI	53705	Α	-5.0%	07/19/17	CU	2,500,000	2,500,000	302	07/19/13	Corrin Maier	corrin.maier@cunamutual.com	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2017

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

3 ... J

INSURANCE

COMPANY

Esurance Insurance Company

GROUPNAME

CUNA Mutual

(1) (2)
Expenses Assumed Expenses Associated
In Insurer's Rates
Currently On File Plan
10.9% 6.0%

(3) (4)
Reasons for Requested
Expensed Group Rate
Difference Deviation
Lower Acquisition Costs 5.0%

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

Year Plan Will be Applied

2017

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

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			Earned Premium		Incurred Loss Incl. IBNR				Incurred Loss Ratio			
INSURANCE											3 Yr.	
COMPANY	GROUPNAME	2014	2015	2016	2014	2015	2016	2014	2015	2016	Total	
Esurance Insurance Company	CUNA Mutual	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	