

193R Application Spreadsheet																
							PROPOSED	PROPOSED		TOTAL	ELIGIBLE	NUMBER	ORIGINAL		PRODUCER OR	EXPERIENCE
INSURANCE		STREET				AUTO (A) or	RATE	EFFECTIVE	GROUP	NUMBER	NUMBER	OF CURRENT	PLAN		PRODUCER OR	MARKETING REPRESENTATIVE
COMPANY	GROUP NAME	ADDRESS	CITY/TOWN	STATE	ZIP CODE	HOME (H)	DEV. (0.0%)	DATE	TYPE	IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO
Esurance Insurance Company	CUNA Mutual Group	5910 Mineral Point Road	Madison	WI	53705	A	-5.0%	07/19/19	CJ	2,500,000	1,910,000	182	07/19/13	Corrin Maier	corrin.maier@cunamutual.com	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2019

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE</u> <u>COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates <u>Currently On File</u>	(2) Expenses Associated With Group Marketing <u>Plan</u>	(3) Reasons for Expensed <u>Difference</u>	(4) Requested Group Rate <u>Deviation</u>
Esurance Insurance Company	CUNA Mutual	9.9%	5.0%	Lower Acquisition Costs	5.0%

