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193R Application Spreadsheet	'			'		'		
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INSURANCE		STREET		1	1	AUTO (A) or	r RATE	EFFECTIVE
COMPANY	GROUP NAME	<u>ADDRESS</u>	CITY/TOWN	STATE	ZIP CODE	HOME (H)	DEV. (0.0%)	<u>DATE</u>
Metropolitan Property and Casualty Insurance Company		251 Vallardvale Street	Wilmington	MA	07887	Auto	5.0%	Upon Approval
Metropolitan Property and Casualty Insurance Company	American Society of Landscape Architects	636 Eye St. NW	Washington	DC	20001	Auto	5.0%	Upon Approval
Metropolitan Property and Casualty Insurance Company	The Association of Retired Americans	6505 E 82nd St., #130	Indianapolis	IN	46250	Auto	5.0%	Upon Approval
Metropolitan Property and Casualty Insurance Company	National Association of Railroad Passengers	1200 G Street NW	Washington	DC	20005	Auto	5.0%	Upon Approval

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	TOTAL	ELIGIBLE	NUMBER	ORIGINAL		PRODUCER OR	EXPERIENCE
GROUP	NUMBER	MUMBER		B1 441			
	MOMBER	NUMBER	OF CURRENT	PLAN	PRODUCER OR	MARKETING REPRESENTATIVE	SUBMITTED
TYPE	IN GROUP	IN GROUP		DATE	PRODUCER OR MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO
TYPE E		IN GROUP	INSUREDS				
TYPE E PA	IN GROUP	IN GROUP 1080	INSUREDS		MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO
Е	<u>IN GROUP</u> 5105	IN GROUP 1080 579	INSUREDS		MARKETING REPRESENTATIVE Kevin Donohue	CONTACT INFORMATION 1-800-GETMET-8	YES OR NO No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied 2017
Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE		(1) Expenses Assumed In Insurer's Rates	(2) Expenses Associated With Group Marketing	(3) Reasons for Expensed	(4) Requested Group Rate
COMPANY	GROUPNAME	Currently On File	<u>Plan</u>	<u>Difference</u>	<u>Deviation</u>
Metropolitan Property and Casualty Insurance Company	Charles River Laboratories	23.7%	20.0%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	American Society of Landscape Architects	23.7%	19.7%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	The Association of Retired Americans	23.7%	19.7%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	National Association of Railroad Passengers	23.7%	19.7%	Lower Acquisition Costs	5%

)00 OR MORE INSURED UNITS

Earned Premium		Incurred Loss Incl. IBNR			Incurred Loss Ratio						
								3 Yr.			
2015	2016	2014	2015	2016	2014	2015	2016	Total			

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193R Application Spreadsheet									
							PROPOSED	PROPOSED	
INSURANCE		STREET				AUTO (A) or	RATE	EFFECTIVE	GROUP
COMPANY	GROUP NAME	ADDRESS	<u>CITY/TOWN</u>	<u>STATE</u>	ZIP CODE	HOME (H)	DEV. (0.0%)	<u>DATE</u>	TYPE
Metropolitan Property and Casualty	Charles River Laboratories	251 Vallardvale Street	Wilmington	MA	07887	Auto	5.0%	Upon Approval	E
Metropolitan Property and Casualty	American Society of Landscape Architects	636 Eye St. NW	Washington	DC	20001	Auto	5.0%	Upon Approval	PA
Metropolitan Property and Casualty	The Association of Retired Americans	6505 E 82nd St., #130	Indianapolis	IN	46250	Auto	5.0%	Upon Approval	AG
Metropolitan Property and Casualty	National Association of Railroad Passengers	1200 G Street NW	Washington	DC	20005	Auto	5.0%	Upon Approval	AG

TOTAL	ELIGIBLE	NUMBER	ORIGINAL		PRODUCER OR	EXPERIENCE
NUMBER	NUMBER	OF CURRENT	PLAN	PRODUCER OR	MARKETING REPRESENTATIVE	SUBMITTED
IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO
5105	1080			Kevin Donohue	1-800-GETMET-8	No
12892	579			Sara Stein	1-800-GETMET-8	No
34000	4518			AC Moore	1-800-GETMET-8	No
82052	2442			Sara Stein	1-800-GETMET-8	No

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Metropolitan Property and Casualty	Charles River Laboratories	23.7%	20.0%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty	American Society of Landscape				5%
Metropolitan Property and Casualty	Architects	23.7%	19.7%	Lower Acquisition Costs	370
Matrapolitan Property and Casualty	The Association of Retired				5%
Metropolitan Property and Casualty	Americans	23.7%	19.7%	Lower Acquisition Costs	370
Metropolitan Property and Casualty	The Association of Retired Ameri	23.7%	19.7%	Lower Acquisition Costs	5%

PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS

<insert year below> 2017

Year Plan Will be Applied
2017
Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

		Earned Premium			Incurred Loss Incl. IBNR			incurred Loss Ratio				П
INSURANCE			_								3 Yr.	ı
COMPANY	GROUPNAME	2014	2015	2016	2014	2015	2016	2014	2015	2016	Total	