



TOTAL	ELIGIBLE	NUMBER	ORIGINAL	PRODUCER OR	EXPERIENCE	
NUMBER	NUMBER	OF CURRENT	PLAN	MARKETING REPRESENTATIVE	SUBMITTED	
IN GROUP	IN GROUP	INSUREDS	DATE	MARKETING REPRESENTATIVE	CONTACT INFORMATION	YES OR NO
1415	308			GEORGE THOMAS	1-800-GETMET-8	No
35275	673			CORNELL HESS	1-800-GETMET-8	No
38000	987			NEIL MCMAHON	1-800-GETMET-8	No
2890	2740			KEVIN DONOHUE	1-800-GETMET-8	No

**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS**

Year Plan Will be Applied

2017

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<b><u>INSURANCE COMPANY</u></b>	<b><u>GROUPNAME</u></b>	<b>(1) Expenses Assumed In Insurer's Rates Currently On File</b>	<b>(2) Expenses Associated With Group Marketing Plan</b>	<b>(3) Reasons for Expensed Difference</b>	<b>(4) Requested Group Rate Deviation</b>
Metropolitan Property and Casualty Insurance Company	Nixon Peabody LLP	23.7%	21.0%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	DXC Technologies	23.7%	17.0%	Lower Acquisition Costs	18%
Metropolitan Property and Casualty Insurance Company	The Cheesecake Factory	23.7%	21.0%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	Utility Workers Union of America Local 369	23.7%	20.0%	Lower Acquisition Costs	5%

**PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS**

<insert year below>  
2017

Year Plan Will be Applied  
Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

**INSURANCE  
COMPANY**

**GROUPNAME**

<b>Earned Premium</b>			<b>Incurred Loss Incl. IBNR</b>			<b>Incurred Loss Ratio</b>			<b>3 Yr.</b>
<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>Total</b>

MASSACHUSETTS  
GROUP MARKETING NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2017 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2017 and have confirmed their participation to them in writing:

Nixon Peabody LLP  
DXC Technologies  
The Cheesecake Factory  
Utility Workers Union of America Local 369

You may contact any of our clients to verify information and confirm participation.

Chris Rhodes  
Vice President