

193R Application Spreadsheet								
INSURANCE		STREET				AUTO (A) or	PROPOSED	PROPOSED
COMPANY	GROUP NAME	ADDRESS	CITY/TOWN	STATE	ZIP CODE	HOME (H)	RATE	EFFECTIVE
Metropolitan Property and Casualty Insurance Company	Carmax Auto Superstores, Inc.	12800 Tuckahoe Creek Pkwy	Richmond	VA	23238	Auto	5%	3/1/2018
Metropolitan Property and Casualty Insurance Company	Centurylink	12421 Meredith Dr.	Urbandale	IA	50398	Auto	3%	1/1/2018
Metropolitan Property and Casualty Insurance Company	Entercom Communications Corp	401 City Ave; Ste 809	Bala Cynwyd	PA	19004	Auto	5%	1/1/2018

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied

2018

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Metropolitan Property and Casualty Insurance Company	Carmax Auto Superstores, Inc.	23.7%	21.0%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	Centurylink	23.7%	21.0%	Lower Acquisition Costs	3%
Metropolitan Property and Casualty Insurance Company	Entercom Communications Corp	23.7%	20.0%	Lower Acquisition Costs	5%

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Metropolitan Property and Casualty Insurance Company 2018 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2018 and have confirmed their participation to them in writing:

Carmax Auto Superstores, Inc.
Centurylink
Entercom Communications Corp

You may contact any of our clients to verify information and confirm participation.

Chris Rhodes
Vice President