

<b>193R Application Spreadsheet</b>											
<b>INSURANCE COMPANY</b>	<b>GROUP NAME</b>	<b>STREET ADDRESS</b>	<b>CITY/TOWN</b>	<b>STATE</b>	<b>ZIP CODE</b>	<b>AUTO (A) or HOME (H)</b>	<b>PROPOSED RATE</b>	<b>PROPOSED EFFECTIVE DATE</b>	<b>GROUP TYPE</b>	<b>TOTAL NUMBER IN GROUP</b>	<b>ELIGIBLE NUMBER IN GROUP</b>
Metropolitan Property and Casualty Insurance Company	Aircraft Owners and Pilots Assoc	421 Aviation Way	Frederick	MD	21701	Auto	5%	Upon Approval	PA	100000	5473
Metropolitan Property and Casualty Insurance Company	American Chemical Society	1155 16th Street, NW	Washington	DC	20036	Auto	5%	Upon Approval	PA	150000	6624
Metropolitan Property and Casualty Insurance Company	American Society of Mechanical Engineers	540 West Madison Street Suite	Chicago	IL	60661	Auto	5%	Upon Approval	PA	63139	2036

<b>NUMBER</b>	<b>ORIGINAL</b>	<b>PRODUCER OR</b>	<b>PRODUCER OR</b>	<b>EXPERIENCE</b>
<b>OF CURRENT</b>	<b>PLAN</b>	<b>MARKETING REPRESENTATIVE</b>	<b>MARKETING REPRESENTATIVE</b>	<b>SUBMITTED</b>
<b>INSUREDS</b>	<b>DATE</b>	<b>MARKETING REPRESENTATIVE</b>	<b>CONTACT INFORMATION</b>	<b>YES OR NO</b>
		THOMAS BOHDE	1-800-GETMET-8	No
		SARA STEIN	1-800-GETMET-8	No
		THOMAS BOHDE	1-800-GETMET-8	No

**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS**

Year Plan Will be Applied

2018

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<b><u>INSURANCE COMPANY</u></b>	<b><u>GROUPNAME</u></b>	<b>(1) Expenses Assumed In Insurer's Rates Currently On File</b>	<b>(2) Expenses Associated With Group Marketing Plan</b>	<b>(3) Reasons for Expensed Difference</b>	<b>(4) Requested Group Rate Deviation</b>
Metropolitan Property and Casualty Insurance Company	Aircraft Owners and Pilots Assoc	23.7%	19.7%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	American Chemical Society	23.7%	17.0%	Lower Acquisition Costs	5%
Metropolitan Property and Casualty Insurance Company	American Society of Mechanical Engineers	23.7%	19.7%	Lower Acquisition Costs	5%

**PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS**

<insert year below>  
2018

Year Plan Will be Applied  
Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

**INSURANCE  
COMPANY**

**GROUPNAME**

<b>Earned Premium</b>			<b>Incurred Loss Incl. IBNR</b>			<b>Incurred Loss Ratio</b>			<b>3 Yr.</b>
<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>Total</b>