

# The Eight Innovation Skills That Lead to Results in Market

Swarm Vision studied serial, successful innovators, both entrepreneurs and intrapreneurs. In large-scale international correlation studies, eight innovation skills emerged that:

1

Differentiate innovators from the general population at 99.9 percent confidence, and;

2

Correlate with realworld business results.

## What Swarm Vision Measures



#### **DRIVE**

Ambition, Initiative, Intensity, Persistence



#### **DISRUPT**

Boundary-breaking, Thriving in uncertainty Self-confidence



#### **CREATE**

Novelty-seeking, Problem solving, Uncommon connections, Growth mindset



#### CONNECT

Relating, Persuading, Team-building, Social intelligence



#### CONTROL

360-degree involvement, Competitiveness, Financial orientation



#### THINK

Information Capacity, Rapid Pattern Recognition, Reflection



#### **DELIVER**

Contextual Goalorientation, Making the world



#### GIV

Benefitting others, Making the world better

### Creativity is one of the eight innovation skills

As you can see, Create is only one of the eight innovation skills; Drive, Disrupt, Connect, Control, Think, Deliver and Give are just as important.

1

If you are selecting employees for innovation initiatives based on their apparent creativity, you may be overlooking other innovators with the other seven critical innovation skills to contribute

What does this revelation suggest, in practical terms?

Your innovation teams may lack the other seven skills that are essential for innovation business results. Initiatives may be stalled out due to a lack of skills beyond the initial "a-ha" moment.

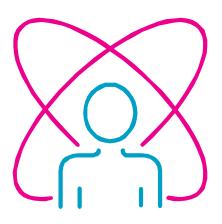
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Creativity is essential for generating ideas. But just as important are identifying and framing market needs, team-building, advocating for resources, developing a profitable business model, and delivering concrete results.



Creativity – while essential – is not enough for a successful innovation program. Swarm Vision identifies all of the innovation talent in your workforce, so you can leverage it to drive growth.



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# **About Swarm Vision**

Swarm Vision is a Silicon Valley-based predictive analytics company focused on corporate innovation.

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