

Life & Money Matters: Retirement Realities for Boomers, February 2017

00:00 - 00:17

[Background music fades in]

[Motion graphic: The Empire Life Insurance Company logo]

MOTION TEXT: Life & Money MATTERS

MOTION TEXT: Retirement Realities for Boomers

Peter: Retired boomers age 50+ identified their top three retirement realities in

an updated survey on Retirement Myths and Realities completed in

2015.

00:19 - 00:28

MOTION TEXT: Peter Wouters, Director - Tax, Retirement & Estate Planning

Peter: I am Peter Wouters and I'll be sharing the top three realities that appear

to fly in the face of commonly held perceptions and the feelings held by

those younger than these boomers.

00:29 - 00:54

MOTION TEXT: #1 Retirement Reality
Social time with work colleagues trumps paycheck

Peter: #1. Social time with work colleagues trumps paychecks

Retirees don't miss their pay cheques from work as much as preretirees expect to miss them. Almost double the number of those surveyed felt that way. It seems that year after year, when this question

comes up, the answer remains the same.

MOTION TEXT: Over half of retirees miss their colleagues the most Source: Retirement Myths and Realities, RBC 2015

Peter: Over half of retirees miss their social time with colleagues at work the

most.

00:55 - 01:33

MOTION TEXT: #2 Retirement Reality
Personal time more important than travelling

Peter: #2. Personal time is more important than travelling

Most retirees (72%) said that they are actually spending their time

simply "taking time for myself".

Contrast this with the bucket list assembled by pre-retirees where

MOTION TEXT: Time for me

essentially the same percentage list travel at the top of the list things they expect to do in retirement.

MOTION TEXT: Time for travel

MOTION TEXT: 66% want to spend more time with loved ones

Peter: For those that have a significant other, most retirees and pre-retirees

want to spend more time with that person (66% in both categories).

It's nice to learn that having more time together now that they are no longer working is seen so positively.

01:34 - 02:07

MOTION TEXT: #3 Retirement Reality Retirement not necessarily by choice

Peter: #3. Retirement isn't necessarily by choice

MOTION TEXT: Retirement date not chosen 43% of retirees

Peter: Almost half of retirees (43%) didn't get to choose their retirement date,

down a bit from some recent, earlier studies. That said, over half of the

youngest retirees, those aged 50-59, did not have the choice.

MOTION TEXT: Retirement date not chosen

43% of retirees

MOTION TEXT: Expect to choose Retirement Date

80% of Pre-Retirees

Peter: Again, this statistic contrasts significantly from the 80% of pre-retirees

who expect to have the choice of when they will retire.

There are of course a number of reasons why so many boomers leave the workforce early and before they were ready to go.

02:08 - 02:99

MOTION TEXT:

Reasons for Early Retirement Date

Health Issues

Provide Care-Giving

Employer's Request

Peter:

On that list are: health issues, the need to provide care-giving to

someone else and the employer's request.

Do these realities fit your own vision and experiences? One reflection does jump out for many retirees. It has to do with regrets. Most have regrets about the things they didn't do, not the things they did do. What is interesting is that some of the things they wish they had spent more time on were the simple things in life.

Why not build a strategy into your plan that deals with that.

MOTION TEXT: Now I Will List No Regrets

Peter: Turn your "if I only" list into your "now I will" list. Then get started on

completing the items.

Retirement then will mean retiring your regrets.

Invest some time with an accredited financial advisor, one who specializes in retirement income planning who can help setup a plan that works for you, today and through the various phases of your retirement.

03:00 - 03:11

[Motion graphic: Life & Money MATTERs, empirelifeinvestments.ca]

TEXT: The Empire Life Insurance Company has been managing money for 50 years, including through its subsidiary Empire Life Investments Inc. since 2012. A description of the key features of the individual variable insurance contract is contained in the Information Folder for the product being considered. Any amount that is allocated to a Segregated Fund is invested at the risk of the contract owner and may increase or decrease in value. Past performance is no guarantee of future performance. Policies are issued by The Empire Life Insurance Company. The information in this presentation is for general information purposes only and is not to be construed as providing legal, tax, financial or professional advice. Empire Life assumes no responsibility for any reliance made on or misuse or omissions of the information contained in this presentation. Please seek professional advice before making any decision.

[Background music fades out]

[®] Registered trademark of **The Empire Life Insurance Company**.

TM Trademark of The Empire Life Insurance Company.